Salesman Made Manager in Less Than Two Years

William Brown Employed by Dodge-Plymouth Has Unusual Capacity and Ability for Work

An unending capacity for work and attention to duty are qualities that have in less than two years lifted William (Ike) Brown of the D.S.&D. Motor Co. from salesman to sales manager in one of the most modern auto stations in the country.

Brown, who resides at 2409 Montello Terrace, began as a salesman with the Dodge-Plymouth dealers in 1933. The company, recognizing his unusual sales ability, has since created a 6-man sales force and promoted him to sales manager, the position he now holds.

D.S.&D. has just opened a newly constructed service station that boasts of 19,000 feet of floor space and all kinds of modern service station innovations.

Mr. Brown takes great pride in these installations, one of which is a "control tower." In this tower, he pointed out, a complete running account is kept on all cars being serviced.

A call is made to the tower whenever a car comes into the station. In less time than it takes to describe the operation, the tower returns a signal as to whether the work can be done immediately or not and how long it will take.

nearly completed his car is by simply calling the tower where records will show just how far work on the vehicle has progressed.

Radiant heating, through pipes installed in the floor and the latest thing in fluorescent "daylight" illumination are other features of this truly postwar plant.

2 Prisoners Returned to North Carolina

Two escaped prisoners wanted by North Caroline authorities were arrested by Detective Sgt. George Mrphy's fugitive squad this week and returned to that State.

John A. Williams, 25, who gave a local address of 1212 Argyle Ave., was sought by Raleigh, N.C. police for escaping while servint a 12-month term on a fornication conviction.

The other, who gave his address as 735½ Saratoga St., was awaiting trial in the Roanoke Rapids, N.C., jail on a larcency charge when he escaped.

A cell mate sawed the bars but remained in the jail while Brown escaped, police said.

2 Chickens Cost Thief $50 in Police Court

Two chickens valued at $3 cost Henry Stepton, 46, of 1016 N. Eden St., exactly $50 and costs in Northeastern police court Wednesday.

Magistrate Henry B. Mann levied this fine on Stepton following testimony that he had stolen the chickens from Johns Hopkins Hospital.

Howard to Offer Courses Here

The graduate school of social work of Howard University will offer two courses in Baltimore beginning January 9 through March 20, both of which will be held in two-hour weekly sessions at the YM and YWHA, 305 W. Monument St.

Open to non-credit students will be a course in Community Organization taught by Dr. Carolyn Ware, Ph.D. of Howard. Dealing with the analysis and study of community structure, the course will discuss techniques and processes to meet needs, co-ordinate activities and enlist community understanding.

Francis McLaughlin, M.D., instructor in psychiatry at the University of Maryland Medical School, will teach a class in psychiatric information, which will provide an introduction to the dynamics of behavior and development of personality.

Course for Graduates

This course is open to students who are graduates of accredited colleges. Additional information may be obtained by calling Miss Ruth C. Pease of the Council of Social Agencies at Plaza 4146.

Two courses in Group Organization and Leadership, and the Training and Supervision of Group Leaders, taught by Dr. Dorothea Sullivan of Catholic and Howard Universities, were concluded on Thursday.

N.Y. Domestic Doomed to Die

MINEOLA, N.Y.—Convicted last Friday of first degree murder in the fatal shooting of Mrs. Marjory C. Logan, white, Ward Beecher Caraway, 23, heard the death sentence pronounced against him on Wednesday by Judge Henry Collins in Nassau County Court.

Without a sign of emotion, Caraway, an ex-service man and butler-chauffeur, said he had nothing to say when the court clerk after sentence was given asked if he wanted to say anything.

Caraway's wife, Mrs. Marie Caraway, 22, who is an expectant mother; his mother and stepfather were in court when the verdict was handed down.

To Die Week of Jan. 27

Scheduled to die during the week of Jan. 27, he was driven to Sing Sing prison, Wednesday. His attorney, James D. C. Murray had attempted to prove that because Caraway had become a drug addict he was not responsible for his actions.

In addition to being accused of shooting Mrs. Logan, he was charged with robbing, criminally assaulting and shooting Mrs. Logan's daughter, Marjory, 28, but was not indicted or tried on those counts.

Caraway contended that the only thing he remembered of his actions on the fatal morning of July 24, was his going to the Logan home, where he had never been before, and where he did know anyone and hearing one shot fired.

Slain Bartender's Rites Delayed

Through presstime late Thursday, business details were delaying funeral arrangements for the funeral of Stephen White, 25, bartender of 1128 Pennsylvania Ave., slain in cold blood early Monday.

White was shot while in his place of employment, a tavern at Pennsylvania Ave. and Hoffman St., by an assailant who fled through the side door immediately after the crime.

No Motive Known

A description of the suspect was obtained from witnesses and a search begun by police. The bartender was pronounced dead at Provident Hospital.

No motive was advanced for the slaying. Witnesses told police the suspect entered the bar and without notice fired point-blank at White.

Third Family Misfortune

The death of White was the third misfortune to strike the family within 13 months. In October, 1945, their home in Princess Anne was completely destroyed by fire.

The day after the fire the children's grandmother, Mrs. Bessie White, died from the shock. One month later their father, Sylvester, died.

It was then that an aunt by marriage, Mrs. Vyola L. White, brought the five children to her home at 1123 Division St. to care for them.

IT CAN HAPPEN HERE:

Victim of Fate Found Starving in Baltimore

A pathetic story of needless suffering and neglect was unveiled last week in the case of Abraham Salliey, 24, of 109 N. Schroeder St.

Paralyzed from the waist down by gunshot wounds, Salliey went without food or medical care for days because he did not know where to turn for help.

However, a happy ending of the near tragedy is that relief from the Welfare Department will ease his suffering hereafter.

Identity Mistaken

Salliey, wounded by pistol bullets intended for another, told a reporter that he hadn't eaten in over 30 hours. Sam Brown and Geneva Salliey, other occupants of the house, confirmed his statement.

The injured man, who was scheduled to enter the Army in events leading to his present plight.

He was standing in the 100 block of N. Schroeder St. at about 8 p.m., Aug. 17, when a man whom he did not know demanded payment of an overdue dollar debt.

Shot and Robbed

Before Salliey could explain, the man opened fire, one bullet grazing $31 from Salliey's pocket and finally striking him in the spine. The gunman then helped himself to $31 fro mSalliey's pocket and fled.

The wounded man spent 2½ months in Franklin Square Hospital and when released was told he "could walk again as soon as his nerves healed."

Accompanied by his brothers, Benjamin, 925 W. Fayette St. and Raymond, 937 W. Fayette, Salliey was carried to the Schroeder St. address, where his 18-year-old sister, Geneva, lives.

Slater Gave Up Bed

He was given the only bed in the room and Geneva slept on a pallet on the floor at the foot of the bed.

For five weeks Salliey occupied this drafty, unkempt back room, relying on donations of food from the neighbors.

Light was furnished by a small kerosene lamp and a one-burner oil stove provided heat.

Expenses Unmet

The room rent of $3 a week was long overdue; so was the board bill, $5 weekly, and Brown, the landlord, who is a crippled stevedore, was forced to discontinue food.

Narrow, winding steps led to the back room. A tattered coat was thrown across the doorway to block out the chilly December winds. Rectangular pieces of cardboard served as panes in some of the windows.

A large blot of oil on a well-worn rug in front of the stove was an obvious fire hazard to the helpless occupants of the house.

Two Invalids in Home

Geneva takes care of her brother and Mrs. Anna Brown, who has been an invalid for the past five years.

In desperation, Sam Brown, 55-year-old crippled stevedore, who rents the house, appealed to Magistrate Preston Pario of Western Police Court.

Investigator Buys Food

Pairo immediately sent an officer to investigate, who, after checking facts in the case, used his own funds to purchase food for the hungry man while the wheels of relief were being set in motion.

Militant Group Extends Drive

The workers of the NAACP are making a last minute effort to recruit 500 new members within the next few days, with their goal being 20,000 names enrolled by Christmas.

At the regular membership meeting, held Tuesday evening at Sharp Street Memorial Methodist Church, 175 were reported. Mrs. Maude Williams, who turned in 50 names, was presented a gift for her efforts.

New Plan Scheduled

Addison V. Pinkney, executive secretary of the NAACP, announced on Wednesday that the next meeting of the membership committee will be held on the first Tuesday in January.

At this meeting Landress Chilton, director of he Greenwich Theaters, will present "Liberty," featuring an interracial cast.

Fire Board Delays Hearing on Jobs; Holidays, Excuse

The Board of Fire Commissioners is now using the Christmas holidays as an excuse to delay further a conference with civic leaders on discussing the biased policy of the board in appointing only white men to the fire department.

This alibi was revealed through a conversation between Addison V. Pinkney, representing combined civic groups, and P. W. Wilkinson, executive secretary of the Board of Fire Commissioners, Wednesday.

Request 2 Months Old

Upon questioning Mr. Wilkinson about the request for a conference, filed more than three months ago, Mr. Pinkney was referred to Robert B. Browne, president of the board.

Mr. Browne said that any discussion of the matter would have to take place with the board as a group.

Informed of the repeated requests for a hearing, Mr. Browne was said to have replied that no pleas had never been brought to his attention, possibly because he was absent from several of the group's meetings.

Mr. Wilkinson Fences

Telephoned again by Mr. Pinkney, the board's secretary declined to deny or affirm the fact that the president had not been informed of the request. The secretary suggested that Mr. Pinkney get in touch with him after Jan. 1.

Mr. Wilkinson's reason for the additional delay was that all meetings of the Board of Fire Commissioners have been suspended until after the holiday period.

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The "Man who Cares" says:

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USED CAR DEALERS HEYDAY:

Survey Shows Worn Vehicles Sell at Exorbitant Prices

There was a time when the sky was the limit on used car prices but since the ceiling has been removed, anything goes.

Taking advantage of the acute shortage of new autos, dealers are demanding, and getting more for six-year-old wrecks than the vehicles cost when new.

That the lid is really off in the used car game is shown by some of the exorbitant prices uncovered in a recent AFRO survey.

Survey Revelations

A 1940 Buick four door sedan with more than 80,000 miles registered, was priced at $1275 on one car lot.

Another offered a 1938 Pontiac sedan with 70,430 miles registered, tires worn thin, and body obviously once badly wrecked, for $700.

A 1936 De Soto coupe, that even the most casual observer could detect as a candidate for the junk yard, was offered for $200.

It is generally agreed among the dealers, the survey showed, that used car prices have reached their peak.

One Salesman's View

On salesman put the matter this way:

"The folks who would buy cars on the current market, don't have the money now that the war is over. Those who can afford to pay the prices now asked, are getting new cars."

Another stated that a close check of used car advertisements will reveal a slight decline in prices even now. He predicted a more noticeable drop by spring.

He attributed this to two factors, the increasing number of new cars appearing, and the general lack of capital on part of the working man.

Finance Co. Attitudes

Most of the larger finance companies now refuse to handle accounts on models older than 1940.

It is generally agreed among dealers that the customer is the ultimate boss of prices and that in the final analysis, he determines what goods will move and at what prices.

The unorganized resistance that housewives showed to peak prices for meats was considered evidence of this.

In an effort to get the best late model cars for a dying market, many dealers have "scouts" on the streets who buy cars "on the fly."

Competition is still keen to get the best of the 1941 and '42 models. Smaller cars are more in demand.

A 1941 Plymouth or Chevrolet that sold new for $1110 would easily bring $1200 today if in good condition.

William W. Brown, garageman of the Northwestern section, pointed out that cars are being shipped to the deep South in large numbers where even higher prices are in effect.

Financing Plan

The new car field is also having its trouble. Prices of the less expensive models now average $1500, a third of which must be paid down and the balance paid off in 15 months.

This makes the average buyers monthly payments more than $75 a month. Statistics show that the average worker's salary is now $46.50 a week. He can ill-afford to pay $75 a month for an automobile.

Some dealers actually want lower prices which would bring a proportionate increase in the volume of sales.

The answer to both problems is increased production. When units start rolling from the factories at the usual pre-war rate, dealers believe, there will be no "car problem."

Auto Sales Fraud Charged to Two

(Continued From Page One)

leased under $250 bond each for a hearing on Jan. 8.

They were arrested on the complaint of Carl Travis, liquor store proprietor of 1208 H St., N.W., who told Nichols that he gave the two defendants a $50 deposit on a new 1946 Cadillac to be delivered to him in Washington.

Says $3,357 Paid

Travis said that Barnes and Moore called him to Detroit where he gave them $3,557 but the car was not delivered.

According to Nichols, the defendants admit receiving the money but contend that they turned it over to one L. L. Walker of Detroit, who was to deliver the car.

Other complaining witnesses against the two men, Nichols said, are:

Oliver B. Cassell, architect, 1311 Hamlin St., N.E.; Proctor E. Butler, 644 Kenyon St., N.W.; Dr. Peter Johnson, 1461 S St., N.W.; Janice Jones, 1467 Florida Ave., N.W., and Mary Davis, 863 21st St., N.E.

In a letter to the AFRO on Wednesday, Sandolphra Robinson and Andrew W. Carroll, attorneys for Barnes, disclaimed his guilt in the automobile transaction and stated that they were preparing a $100,000 damage suit against a Washington daily, and Detective Nichols for an alleged slanderous and libelous story which appeared this week. The Rev. Mr. Moore, who is pastor of the Simms Memorial Church at New Jersey Avenue and M St., N.W., could not be reached for comment.

SPORT CLUB—of Zorah Elliott Temple No. 717, IBPOE of W, held its monthly meeting at the home of Mrs. Marie Monroe, 902 N. Bond St.

Man Guilty in 8 Armed Holdups

John H. Ford, 22, was found guilty in Criminal Court on Monday of staging eight armed holdups on taverns within 11 days.

Acquitted on charges of being Ford's accomplice was Will O. Wright, 30, who explained that he drove Ford to New York for $60, not knowing that the robberies had been committed.

Former Seaman

A former member of the Navy, Ford of 1720 W. Lexington St., said on the witness stand that he remembered very little about the robberies because he suffered from mental lapses.

In a statement to police, however, he admitted entering the eight taverns between Oct. 28 to Nov. 7, leaping over the bars and holding a gun to the proprietor's back while he rifled the cash registers. In total, nearly $1000 was taken. Sentence was delayed pending a new trial motion from Ford's attorney.

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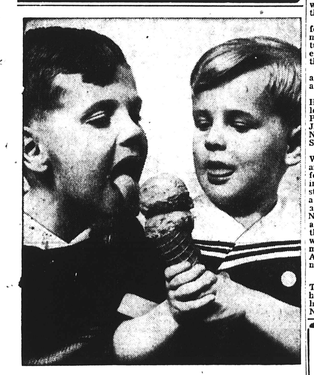

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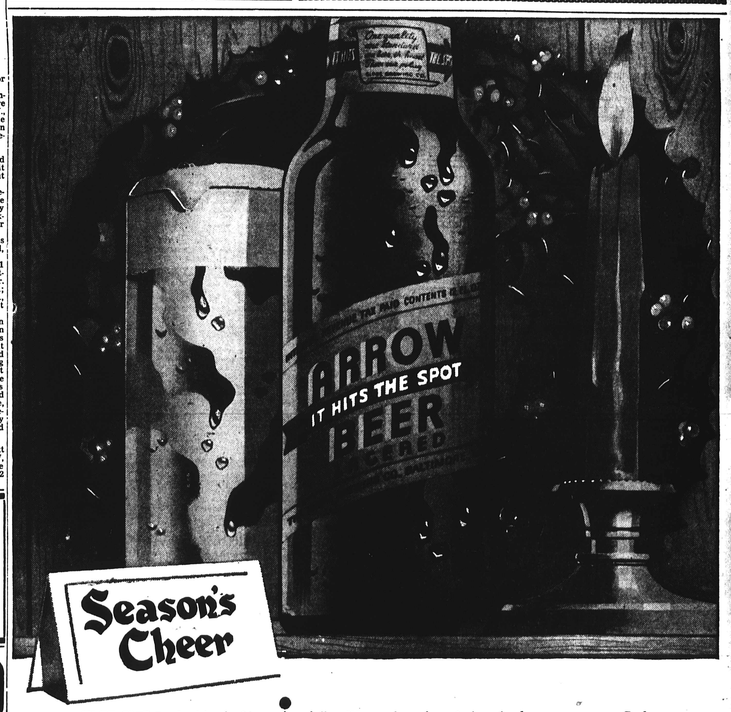

Season's Cheer

WELL, the big day's coming folks. We hope the "right" young man catches Sis under the mistletoe...and that the whole family appreciates Mom's swell dinner. We hope Dad gives Junior a chance to be "engineer" (for a little while anyway) on the new electric train . . . and that the family dog doesn't knock the ornaments off the bottom of the Christmas tree. We hope Santa is good to each and every one of you.

As you sit back in the evening by the lights of your Christmas tree, listening to the old familiar carols, may it have been a real . . . old- fashioned . . . Merry Christmas!

Globe Brewing Company, Baltimore, Maryland