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JAMES G. BECK

Representing

The Mutual Benefit Life Ins. Co

NEWARK, N. J.

The Second Oldest Company in the Business.

Established in 1845.

Has always written nothing but annual dividend insurance; dividends payable when second premium is due, hence policy holders get insurance at as near net cost as possible. Not any stockholders; all profits go to policy holders of the Mutual Benefit.

Accelerative endowment policies mature at straight life and twenty-payment rates, thus giving protection and an investment at the same time at the lowest possible rates.

The only company in the business with a retroactive feature in the contract.

Our satisfied customers are the best advertisement. This is demonstrated by present policy holders coming back and buying additional insurance in the "Old Reliable," The Mutual Benefit.

It is to your interest to confer with us before buying life insurance, as we sell the best life contract on the market.

Yours for business,

JAMES G. BECK

Phone No. 55. Chestertown, Md.

Our Mayor

ROBERT MOFFETT.

Elected Mayor Chestertown 1915.

Re-elected 1918.

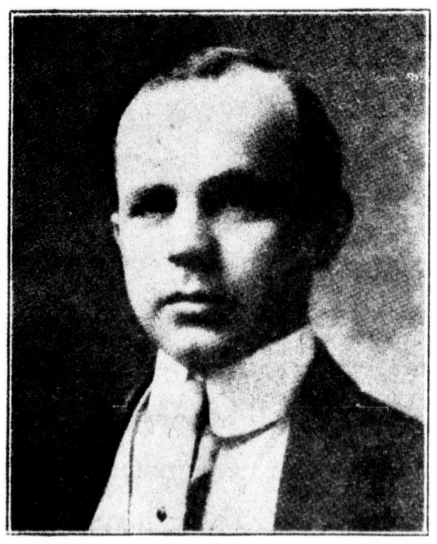
HERBERT A. URIE.

Born July 6, 1883, at Rock Hall, Kent County, Md. Served in the General Assembly of Maryland, sessions 1916 and 1918 as a Republican.

CLAUDE F. PARKS

OF CHESTERTOWN, MD.

Who can be reached by phones 99. 146, and 58, with offices in Kent News Building, is a dealer in fertilizers, lime, real estate, and seeds. This young business man is now hustling for himself. For twenty-two years he was connected with the big mercantile house of R. F. Parks & Son, first in a clerical capacity and then as a member of the firm. This firm of R. F. Parks & Son, after doing business in Chestertown for over forty years, sold out about a year ago, and it is safe to say that very few business firms have been so much missed as has this old reliable firm of R. F. Parks & Son. They kept for sale or purchase nearly everything from calico to fertilizer, and it can well be said that they stopped business with the regrets of all their patrons. Young Mr. Parks begins business on his own account under most auspicious and favorable circumstances. He has youth, experience, affability, courtesy, perseverance, capital, fine personality, and the advice of a most successful and experienced father.

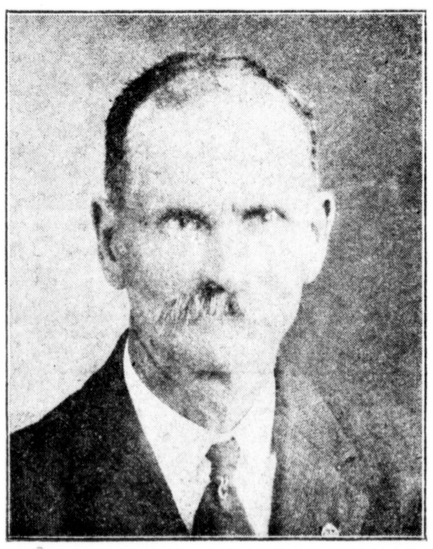


HARRISON W. VICKERS

Attorney-at-Law,

CHESTERTOWN, MD.

State's Attorney 1911–1919.

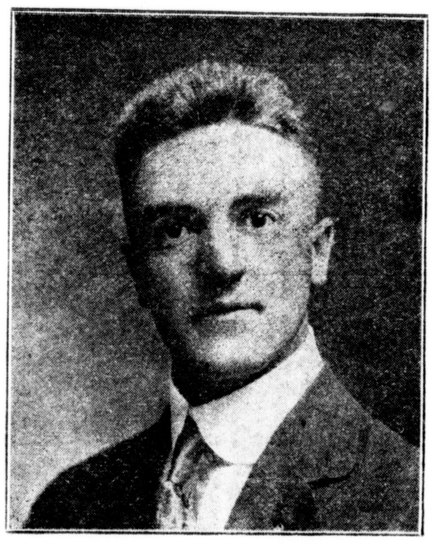


JAMES A. BOWMAN.

Is now serving his fifth term as commissioner of Betterton, and is president of the board.

R. GOLDEY WARREN.

The subject of this sketch is a native of Kent County, born near Still Pond. Educated in the public schools and Washington College, Chestertown. Mr. Warren has been with the Prudential Insurance Company for six years and manager of the branch office at Chestertown since May, 1918, and is enjoying a growing business and the confidence of all who know him. He is always glad to give the insuring public advice and counsel on all life insurance subjects. A monthly income for life. A modern life insurance policy will provide for you when your income stops, guarantee a monthly income to you for life in case you are permanently disabled from any cause whatsoever, and in case of death, in addition thereto, a guarantee to send to your beneficiary a check each month.



J. W. HARMAN.

The subject of this sketch is a native of Baltimore. Came to Rock Hall, Kent County, when 7 years old with parents. Educated in the public schools. Is agent for the M., D. and V. Railway and American Railway Express Company at Rock Hall. During the war was special agent for U. S. Department of Labor. Mr. Harman is active in civic affairs of Kent County and one of our popular young citizens.