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# Looking Backward, History
# Looking Forward, to Make History

*ON SEPTEMBER 2, 1905, fourteen years ago, this store opened its doors for business. We are willing that the store stand on its record made and be classified by you in regards to the quality of merchandise sold and to the service rendered and convenience afforded to our customers.*

*But, what of tomorrow!*

*Like Kent's brave heroes on the battle line, we purpose with grim resoluteness to "go over the top" into what might be called EVERYBODY'S LAND, the land of competition, and with the weapons of honest values and fair dealings meet the new conditions in merchandising.*

*We set ourselves to this task at once.*

**H. F. JEFFERSON & BROTHER**

"The Ladies' Store" CHESTERTOWN, MD.

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Building Material

# JOHN P. AHERN

Dealer in

## Dressed Lumber, Grain, Hay, Fertilizers

**Sash, Doors, Blinds, and Mouldings, Framing of all Kinds**
**Mantels, Hard and Soft Coal under cover, Shingles**
**Laths, Lime, Bricks, Paints, Oils, and Glass**

**OAK CUT TO ORDER**

**Fire and Lightning Insurance in First-Class Companies**

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