Town and County News

THURSDAY, NOVEMBER 20, 1913.

The directors of Union Hospital, in Elkton, are having a $5,000 addition built.

The English Coach stallion Memphus was offered for sale on Tuesday but was not sold at the bid of $650.

The hunting season open in the county on Saturday and sportsmen report numerous bags of five or six rabbits.

The steamer Elenton is now on the job so get your grain sacks and ship your corn for only four cents per bushel.

A Ford Automobile and large Fireproof Safe for sale cheap. Have no use for them.

T. W. SMITH CO.

There will be divine service at St. Pauls' Episcopal Church, on Sunday at 2 30 p. m. Rev. Mr. Gantt, of Denton, will preach.

Chas. H. Bullock who is to take the storerooms occupied by Wright Bros., expects to open up his stock about the first of December.

Mr. Geo. W. Price has sold his town property on Second street to Mr. James E. Spence and has purchased the Harvey Thawley property at Deep shore. He will move to his new home at the end of the year.

Talbot County Commissioners recently paid R. W. Beaven, of Hillsboro, $500 damages. Mr. Beaven's automobile having been injured by a hole in the road. T. Alan Goldsborough was Mr. Beaven's council.

Christ Church, Denton, has been newly carpeted throughout. A beautiful brass altar prayer desk has been given in memory of the late Robert G. Stewart by his widow. It was made by J. & R. Lamb, of New York.

Twenty-four towns have decided to hold indoor Chautauquas this winter. Among them are Newark and Middletown. They will be under the auspices of the Chautauqua Association of Pennsylvania, of which Dr. Paul M. Pearson is at the head.

Mr. James Brice, of Chestertown, was in Denton on Monday driving a Ford car. The most remarkable thing about this trip is that Mr. Brice is over 80 years of age and we presume he is the oldest licensed driver in the State. He returned to Chestertown in the afternoon.

The Electric Light Company has been having trouble with the engine at the plant and on Sunday evening as well as two or three evenings before the lights were poor. The people however are making little complaint as the company has given such excellent service during the past year

Mrs. Minnie B. Trice, of Hurlock, agent for her sons, Ralph A. McCarter, of Norristown, Pa., and J. Ellwood McCarter, of Dallas, Texas, has sold the McCarter farm, near town, to John W. Schmick. The farm contains 95 acres and was the home of the late Col. J. E. McCarter The price paid was $9,500.

Ernest Boston is in jail charged with shooting Dennis Babes. In company with George Baynard, Boston went to the home of Babes, near Andersontown, and while teasing the old man Boston began to shoot. In the darkness one of the shots hit Babes in the side, and while not fatal it has proved quite serious. All the parties are colored, and declare there was no quarrel and that the shooting was accidental.

Mr. James Spence returned from Washington, on Monday where he was called by the death of his son-in-law Joseph Rodgers, who had a lunch room in that city. Rodgers was shot and instantly killed in his lunch room by another man who was jealous of his attentions to his wife. His remains were taken to his former home in North Carolina for burial. Mr. Spence spent several days with his three daughters while in the city.

Howard Austin, formerly of this place, died on Sunday at the home of Mr. George Bullock for whom he had been working for several weeks. Austin returned home about noon and had been drinking. He declined to eat any dinner and said he did not want to go in the house. He went to the stable and laid down on some hay where he was covered up with a blanket. Later in the afternoon when some of the family went to call him he was found to be dead.

Thanksgiving is one week off, and many housewifes are already shining up the pie pans and preparing for these delicious bits of pumpkin pastry that delight the hearts of the juvenile members of the family, cause older eyes to brighten perceptibly, as the day of days draw nearer. Turkeys are plump and fat and should be plentiful this year. The poultry buyers are busy and from now until Thanksgiving Day shipments of poultry will be heavy from all stations along the railroads that traverse the peninsula.

PERSONAL PARAGRAPHS.

Miss May Willis spent Sunday with Miss Lelia Lucas.

Mr. and Mrs. John T. Carter are spending several days in Baltimore.

A number of Easton ladies are participating in coon hunts near that town.

Mrs. Mary Pauline, of New York, is visiting her niece, Mrs. Jennie Griffin.

Miss Bertha Jones of Baltimore, is spending a few weeks with her mother.

Mrs. James H. Fisher has returned from a visit to friends in Philadelphia.

Mrs. J. W. Kerr is visiting her daughter Mrs. Underwood, in New York city.

Mrs. Elmer Blades, of Preston, is visiting her parents, Mr. and Mrs. T. L. Trice.

Miss Marjorie Anthony has been appointed assistant teacher at Smithville school.

Mrs. Olitea Heriter, of Gettysburg is the guest of her sister Mrs. B. B. Brumbaugh.

Miss Ethel Irwin who has been spending several weeks in Baltimore has returned home.

Mr. U. J. Robertson, of Philadelphia, is spending the week with relatives in West Denton.

Mrs. Walter Hicks, of Washington, D. C., is the guest of her mother Mrs. Emily DeFord.

Mr. Enoch George, of Preston, has been on the sick list at the home of his aunt here, for the past week.

Mr. Edward Hayes, of the battleship Idaho, is visiting his foster parents Mr. and Mrs. James H. Thawley.

Mrs. T. P. Fisher who submitted to a surgical operation by Dr. Janney in Baltimore, last week, is recovering rapidly.

Mrs. Edward Nichols and little daughter Pauline and Miss Jennie Moore, are guests of their brother, Lane Moore, in Philadelphia.

Rev. Mr. Gantt will speak on "Things necessary for the soul's health" each Friday evening until the Bishops visit on Sunday evening Dec., 28th.

Mrs. Jonathan Evitt and her daughter Mrs. Charles G. Griffin have returned to Mrs. Griffin's home in Hoboken where they will spend the winter.

Mr. L. Frank Bloxom is still at the hospital in Baltimore. He has been in poor health for some time and has been taking treatment of a Baltimore specialist.

Mr. Lane Moore and Theodore Warren, of Philadelphia, spent Saturday with dogs and guns in the woods around town. They were the guests of Mr. Moore's sister Mrs. A. C. Wine.

Mrs. Gertrude Crossan Deen will do a couple of months extra work in the office of Automobile Commissioner Harry A. Roe. She will also close up some unfinished business for Mr. Towers by an occasional day at his office here.

Elder W. K. Connor, of Harrisonburg, Va., will begin evangelistic services in the Church of the Brethren on Saturday evening, Nov. 22, at 7.30. These meetings will continue two weeks, at least, and longer if interest justifies. Everybody is cordially invited to attend.

The Literary Club, which has changed its meetings from Saturday to Monday evening, held its regular meeting in the Court House Monday evening and began the study of England and Scotland. Prof. E. M. Noble and Miss Mary Hobbs described the trip across the Atlantic.

On Sunday next at the Methodist Protestant Church Rev. Mr. Garr will preach a sermon to the Masons at 10.30 o'clock. In the evening the revival services will begin and Mr. and Mrs. Christy, of Baltimore, will be present and have charge of the singing. Everyone is invited to attend all the services of the day and enjoy the singing of these noted vocalists.

The splendid supper given by the Men's Bible Class of the Methodist Protestant Church was enjoyed by the members of the class and a large number of invited friends on Friday evening last. Rev. Mr. Garr and Superintendent T. Pliny Fisher made a few remarks explaining that the members of the class desired to get everybody interested in the study of the bible, and also to increase the membership of the class. All those present spent a very pleasant evening.

Pain in Back and Rheumatism

Torment thousands of people daily Don't be one of these suffers when for so little cost you can get well rid of the cause. Foley Kidney Pills begin their good work from the very first dose. They exert so direct an action on the kidneys and bladder that the pain and torment of backache, rheumatism and kidney trouble is soon dispelled. For sale by A. L. Duffey, Hillsboro Md., and C. H. Redden, Denton Md.

Local News Notes.

A stock company is being organized in Elkton to build a mill for a new hosiery plant.

A class of 18 young men was received into the Ancient Order of United Workmen of Frederica, one night last week.

The Salisbury County Commissioners have decided to erect a new jail and residence for the Sheriff, which will cost about $18,000.

Rev. William H. Stewart, pastor of the First Baptist Church of Westernport since 1908, has resigned to accept a call to Crisfield.

A horse and carriage valued at $500, left standing in front of his store in Wilmington, was stolen from Samuel Greenbaum.

Because the striking of the clock in the Court House tower annoys guests in the duPont Hotel Wilmington, the bell has been silenced.

The Hagerstown Church of the Brethren, which has been extensively remodeled at a cost of $11,000, was dedicated last Sunday.

Struck by a locomotive while attempting to cross the railroad at Jessups Station Saturday evening, Mrs. Richard T. Anderson sustained a fractured arm.

Clarence C. Killen, formerly a Wilmington newspaper man, who has been appointed to a position in the Interior Department, has gone to Denver where he will make his headquarters.

During the month of October, Clerk of the Circuit Court of Elkton, Cicil Kirk issued 194 marriage licenses, which is the record month in the history of the office. Since May 1 neary 800 marriage licenses have been issued.

The State Road being built through St. Mary's county is fast nearing completion. An average of 160 yards of road per day is being built. The road is being built of concrete. It is 15 feet wide and when completed will extend from Hughesville to Mechanicsville, a distance of eight miles.

Marylanders fared well in Postmaster-General Burleson's announcement of increases in salaries in the Postoffice Department: Robert H. Shepherd, of Maryland, had his pay increased from $660 to $720; Chas. Abert, from $1,000 to $1,200; Chas. F. Creager, from $1,600 to $1,800; George T. Sinclair, from $720 to $900; Richard E. Murdock, from $720 to $900, and Paul W. Stauffer, from $720 to $1,000. The lucky Marylanders are clerks in the department.

A few weeks ago the Gazette said that Mr. Otto A. Sanger expected to get three thousand baskets of apples from the small farm on Tred Avon known as the Langsdale farm. That expectation has been exceeded one-third. Mr. Sanger has gathered more than four thousand marketable baskets of choice fruit. This is but one of the orchards he is managing with his brother, Mr. William E Sanger, President of the Peninsula Horticultural Society. Mr. Sanger recently sold his farm in Caroline and moved to Talbot county.

Eldridge R. Johnson, of Merion, Pa., and President of the Victor Talking Machine Co., has presented the public schools of Dover a check for $100 with which to buy a talking machine and records. In view of the fact that talking machines in their perfected form have such a wide use in schools, it was planned by the local school to buy one. While devising plans by which one could be bought, the principal decided to write to Mr. Johnson, who immediately responded with a check for $100. Mr. Johnson received his early training in the Dover schools, and it was this which impelled him to remember so generously the boys and girls of that town.

A Maker of Health

A good honest medicine like Foley Kidney Pills gives health to many families. Mrs. O. Palmer, 635 Willow St., Green Bay, Wis., was seriously ill with kidney and bladder trouble. Mr. Palmer writes; "My wife is rapidly recovering her health and strength due solely to the use of Foley Kidney Pills." For sale by A. L. Duffey, Hillsboro Md., and C. H. Redden, Denton Md.

Heir In Estate Of Million.

The many friends of Mrs. Chas. E. Comegys, who several years ago removed from Centreville to Easton and later to the Western Shore will rejoice with her that considerable means is about to come to her through the death of a relative.

The report states that a cousin of Mrs. Comegys' father, Mrs. Sallie Knight, of New York, died recently leaving an estate valued at a million dollars, and that there are some twenty heirs who will participate in the division. Mrs. Comegys father was the late Wallace Pretzman, of Baltimore.

Mr. Comegys is a traveling man and makes frequent visits to the Eastern Shore.

RIDGELY.

Mrs. J. N. Rickards has been visiting in Baltimore.

The recent supper at the Reformed Church netted $150.

Mrs. F. P. Herr, of Claysburg, Pa., is visiting friends here.

Mrs. Henry Wilkinson and son, Burton, have been visiting friends in Philadelphia.

Mr. Bernard Cannon died at the State Sanitarium on the 9th inst. He had been in the institution for two months.

The creamery has suspended operations for the winter owing to a short supply of milk. It is reported that it may be leased to Philadelphia parties for a milk cooling station.

Saulsbury Bros., who own about 5,000 acres of land near Ridgely, have posted notices forbidding trespassing by gunners. They hope to increase the quantity of game on their lands.

Mr. and Mrs. W. W. Seward have issued cards of invitation to the marriage of their daughter, Olive, to Mr. Ord K. Rairigh, of this place. The wedding will take place at the home of the bride on Thursday morning, Nov. 20th, at 11 30 o'clock.

Saved His Foot

H. D. Ely, of Bantam, O., suffered from horrible ulcer on his foot for four years. Doctor advised amputation, but he refused and reluctantly tried Bucklen's Arnica Salve as a last resort. He then wrote: "I used your salve and my foot was soon completely cured,, Best remedy for burns, cuts, bruises and eczema Get a box to-day. Only 25c. All druggists or by mail. H. E. Bucklen & Co., Philadelphia or St. Louis.

PRESTON.

At the last meeting of the Preston Woman's Christian Temperance Union, held at the home of Mrs. A. W. Sisk, Wednesday of last week. Miss Edith Nable was elected Recording Secretary to succeed Miss Mary V. Powell, whose resignation was accepted with much regret by the members of the Union. The President, Miss Julia M. Kelley, appointed Mrs. Clara Corkran Chairwoman of a large committee to solicit donations for the annual barrel to be sent to the W. C. T. U. free kindergarten, 926 N. Gay St., Baltimore. Miss May Russell, a national lecturer, will deliver an address on temperance before the prayer meeting of the M. E. Church next Thursday evening, November 20th. It is hoped a large attendance will be present.

For Children There is Nothing Better

A cough medicine for children must help their coughs and colds without bad effects on their little stomachs and bowels. Foley's Honey and Tar exactly fills this need. No opiates, no sour stomach, no constipation follows its use. Stuffy colds, wheezy breathing, coughs and croup are all quickly helped. Sold by C. H. Redden, Denton Md., and A. L. Duffey, Hillsboro Md.

Orphans' Court Proceedings.

Orphans' Court was in session on Tuesday with Judges Clark, Rawlings and Stevens present and the following business was transacted:

The last will and testament of Rebecca Baxter, deceased, was presented, duly proved and admitted to probate and record, and letters testamentary on the personal estate of said deceased were granted to W. Nathaniel Bowen. Bond filed and approved. Notice to creditors was ordered to be published, and Dr. J. R. Smith and David T. Rickards were appointed appraisers.

John J. Jeavons, administrator of Jessie Jeavons, deceased, presented account of sales of the personal property of said deceased; passed and ordered to be recorded.

Charles Nichols, administrator of William Stansbury Nichols, deceased, presented inventory and appraisement; passed to record, and an order to sell granted.

The last will and testament of Lovina Drake, deceased, was admitted to probate, and letters testamentary on the personal estate of said deceased were granted unto Clement Drake and T. F. Imler. Bond filed and approved. Notice to creditors was ordered to be published, and Oliver Blades and Tilghman F. Taylor were appointed appraisers.

Home For Friendless Children.

Each Thanksgiving Day an offering of money and provisions are asked of the kind people of Denton and Christ Church congregation at the Thanksgiving service, which will be held on that day at 10.30 o'clock. Fruits, vegetables, etc., are asked to be sent on or before that day to the home of Mrs. Van Gesel, who will see that they are forwarded without cost to the Home at Easton.

J. GIBSON GANTT.

NOTICE.

I have been very successful in restoring a good flow of water in drive pumps by shooting them. Give me a trial. 50 cents for each pump.

John Wilson, (colored).

Prize Winners See Washington.

Prof. Noble, on Wednesday morning, left for Washington and Mt. Vernon, accompanied by the school boys who won this trip as a prize in the tomato growing and corn growing contests for 1913. The prize winners in the tomato growing contests were Carleton Dulin, Preston school; Cornelius Roe, Denton, and Luther Short, Ridgely. In the corn growing contest, Charles W. Shawn, Denton; George Horn, Federalsburg; John D. Slaughter, Oaks, and Luther Short, Ridgely. The above named pupils were accompanied by Elizabeth Stewart and Pauline Jones, Hillsboro; Lelia Laigniel, Federalsburg, and Evelyn Johnson, Goldsboro, winners in the recent canning contest. The company stopped en route in Baltimore to see the State exhibit at the Fifth Regiment Armory. Miss Mary Burnite chaperoned the girls.

More Bottles Sold Each Year

It is easy to understand why an increasing number of bottles of Foleys Honey and Tar Compound is sold yearly. Thos. Verran, 286 Edward Street, Houghton, Mich., gives an excellent reason when he writes; "Foley's Honey and Tar Compound has always proven an effective remedy, quickly relieving tickling in the throat, and stopping the cough with no bad after effects. For sale by A. L. Duffey, Hillsboro Md., and C. H. Redden, Denton Md.

The Tomato Pack Short.

Sixty or more members of the Tri-State Packers' Association assembled in Eden Hall, Wilmington, last week when the meeting was held. Among the speakers were Dr. Wm. R. Messick, State Canning Inspector, who declared that while the law recently passed by the State Legislature was a good one, it was being opposed by some canners. The greatest question concerning the canneries, he said, was that of sanitation, and he quoted an article published by the U. S. Department of Agriculture concerning the erection of canneries. Among the evils Dr. Messick spoke of was the little attention paid to drainage. It was said by members that this year's pack would fall short by 3,000,000 cans. The Delmarvia Peninsula also shows a decrease, although the upper portion of this State produced a good yield.

Would Make Them Better if They Could

The makers of Foley Kidney Pills know that they have absolutely the best combination of curative and healing medicines for kidney and bladder ailments and urinary irregularities that it is possible to produce That is why Foley Kidney Pills are the best medicine for the purpose you can buy. For sale by A. L. Duffey, Hillsboro Md., and C. H. Redden, Denton Md.

Wild Man At Seaford

That section of Sussex county lying west of Seaford is very much stirred up over the visits of a "wild man" Who he is, or where he came from are questions yet to be solved. Although the temperature has hovered around the freezing point for several mornings the "wild man" wears only a pair of short trousers coming barely to his knees, and a garment which might have passed at one time for a shirt, but is so badly torn that it scarcely clings to the body of its wearer. The "wild man" is powerfully built, standing fully six feet in his bare feet, and has bushy red hair and whiskers.

On several occasions he has been seen walking along the roadside eating raw corn off the cob, and at other times farmers have discovered him eating clover and green citrons, or munching at a turnip. The man's hair looks as if it had not been cut for many years. Several attempts have been made to capture him as it is generally supposed that the man is demented and that it is not safe to allow him to run at large, but so far no one has been able to get anywhere near him. Upon the approach of anyone the "wild man" runs like a deer, easily vaulting the highest fences, and soon disappears in the woods. Several have tried to track him with dogs but for some reason the dogs refuse to take the trail. While he never goes near a dwelling in the day time he is frequently seen peering in at windows after dark, scaring the women and children into hysterics, but leaving as mysteriously as he comes. It is thought that the man may have escaped from some insane asylum, but judging from his general appearance he has been living out of doors for several months.

Nearly Every Child Has Worms

Paleness, at times a flushed face, unnatural hunger, picking the nose, great thirst, etc., are indications of worms. Kickapoo Worm Killer is a reliable, thorough medicine for the removal of all kinds of worms from children and adults. Kickapoo Worm Killer in pleasant candy form aids digestion, tones system, overcoming constipation and increasing the action of the liver. Is perfectly safe for even the most delicate children. Kickapoo Worm Killer makes children happy and healthy. 25c. Guaranteed. Try it. Drug stores or by mail. Kickapoo Indian Medicine Co., Philadelphia and St. Louis.

DOG GUARDED CORPSE.

With his hunting hound guarding the body and howling mournfully, Charles E. Clough, a farmer, was found dead early on Tuesday morning of last week in a thicket near Barclay. He had been killed by a gunshot wound, supposed to have been received accidentally. On Monday afternoon Mr. Clough took his gun and calling his dog, went into the woods near his home. His wife when she kissed him good-bye, was the last person to have seen him alive. During the afternoon William Ware heard the report of a gun near the home of his brother, Howard Ware, but paid no attention to it.

While on his way home from school, Andrew Clough, the seven-year-old son of the victim, saw his father's dog among the trees, but in the evening shadows thought the animal was perched upon a stump. He did not call the dog and timidly hurried on home, where he found his mother worrying because her husband had not returned.

All during the night Mrs. Clough waited anxiously for the coming of the man then lying dead within 100 yards of Mr. Ware's home. As the night wore on she became hysterical and it was a distracted woman who in the early dawn went in search of Mr. Clough. Little Andrew had told of seeing the dog and led his mother to the spot. When she saw that death had claimed her husband the widow summoned neighbors to aid her in conveying the body home.

Mr. Clough's corpse was found lying face down, with his left hand clutching his soft hat over the wound in a seeming effort to staunch the flow of blood. The gun, with a shell in one barrel discharged, was lying several yards behind him. The hammer of the other barrel, which contained a loaded cartridge, was not cocked. An examination of the surroundings failed to reveal any trace of foul play.

The load entered Mr. Clough's left breast several inches below the heart and took an upward course. After death ensued the dog must have perched upon its masters back and kept vigil through the night. The animal angrily resisted all efforts to remove it when the body was found and snapped viciously at those who dragged it away. One man had to hold the struggling dog while others took up Mr. Clough's body.

Justice of the Peace J. E. Nickerson, of Barclay, investigated the shooting and a coroner's jury deemed death accidental.

Mr. Clough was 33 years old and a son of the late Chaney Clough. He leaves a widow, formerly a Miss Jackson, and six small children.

A Consumptive Cough

A cough that bothers you continually is one of the danger signals which warns of consumption. Dr. King's New Discovery stops the cough, loosens the chest, banish fever and let you sleep peacefully. The first dose checks symptoms and gives prompt relief. Mrs. A. F. Mertz, of Glen Ellyn, Iowa, writes: Dr. King's New Discovery cured a stubborn cough after six weeks' doctoring failed to help." Try it, as it will do the same for you. Best medicine for coughs, colds, throat and lung troubles. Money back if it fails. Price 50c. & $1.00. All druggists, by mail. H. E. Bucklen & Co. Philadelphia or St. Louis.

Saved His Hogs.

Writing from Hurlock, under recent date, Mr. Thomas J. Hackett says in some sections the people are losing their hogs with cholera or some infectious disease that seems to almost paralyze them. The disease causes a high fever and attacks their throat, and a strickly white hog will show purple or scarlet in the skin, and if it lingers a few weeks will often peel off. The hog usually lies stretched out and appears helpless.

Mr. Hackett says about fifteen years ago he had two hogs weighing 250 pounds each attacked in like manner, and from the first I concluded that I would not give them anything to eat or drink, with the result that in about three weeks they got up and rooted the ground down to the yellow dirt for water. Then he gave them about one pint each. Afterward bran and water for a few days before giving any solid food. The hogs lived and lost but very little flesh. This was in August and September and the thermometer raged near the 100 mark.

This seems like cool treatment but in cases of typhoid a human patient is often restricted from eating for even a longer period without any great suffering, whereas if wholesome food is given it is sure death. This treatment does not cost anything, and you can save your hogs. Dr. H. F. Nichols, of East New Market and Daniel H. Harper of Hurlock, Md., did the same thing and saved theirs, says the same authority.—Ex.

Children Cry
FOR FLETCHER'S
CASTORIA

A Hard Winter.

If the winter is not a hard one then all of the old signs fail. They say when the crop of nuts is large and the persimmons hang heavy upon the trees, that it is an unfailing sign the winter will be long and severe. Added to this is what was reported last week of several flocks of wild geese going south in "V" shape. This is said to be a token of an early winter and a hard one, so if all of these signs do not fail there will be a winter this year that will be worthy of record.

The argument of the persimmon and nut crop being large is that nature takes care of its children in the woods, such as squirrels, o'possums, raccoons and ground hackeys. That these animals have an excellent chance to stock their commissaries with nuts and persimmons is much in evidence.—Ex.

Nervous and Sick Headaches

Torpid liver, constipated bowels and disordered stomach are the causes of these headaches. Take Dr. King's New Life Pills, you will be surprised how quickly you will get relief. They stimulate the different organs to do their work properly. No better regulator for liver and bowels. Take 25c. and invest in a box to-day. At all druggists or by mail. H. E. Bucklen & Co., Philadelphia and St. Louis.

Who's the Town Booster? Why, Here He Is!

The citizen who praises his own town.
The citizen who encourages local enterprises.
The citizen who helps along home improvements.
The citizen who patronizes the home merchants.
The citizen who gets his job printing done in his own town.
That man's THE TOWN BOOSTER.

One Moment, Please! Who's the Town Buster?

The citizen who sneers at his own town.
The citizen who belittles local enterprises.
The citizen who scoffs at home improvements.
The citizen who buys his household goods by mail.
The citizen who gets his job printing done outside.
That man's THE TOWN BUSTER.

"I Am Advertising."

I came into being as the spoken language came; slowly, gradually and to meet an urgent need. I have been worked for evil, but mostly I have worked for good. I can still be worked for evil, but each day it grows more difficult to so misuse me.

I am at once a tool and a living force. If you use me wisely, I am a tool in your employ. If you misuse me, my double edge will injure or destroy you. If you do not use me, I am a force that works against the aims and purposes that animate your business.

I speak a thousand tongues and I have a million voices.

I am the ambassador of civilization, the hand-maiden of science and the father of invention.

I have peopled the prairie, and with my aid commerce has laid twin trails of gleaming steel in a gridiron across the continent and stretched a network of copper into the far corners of the globe.

I am the friend of humanity—for I have filled the commoner's life with a hundred comforts denied the king of yesterday.

I have brought clean food, healthful warmth, music, convenience and comfort into a hundred million homes.

I laugh at tariffs and remake laws.

I have scaled the walls of the farmer's isolation and linked him to the world of outer interests.

I build great factories and people them with happy men and women who love the labor I create.

I am a bridge that spans all distance and brings the whole world to your door, ready and eager to buy your wares.

I have made merchant princes out of corner shopkeepers and piled the wealth of a Monte Cristo into the laps of those who know my power.

I find new markets and gather the goods of the world into a handful of printed pages.

I fathered the penny newspaper.

I am either the friend or the foe to Competition—so he who finds me first is both lucky and wise.

Where it cost cents to hire me yesterday it costs quarters today, and will cost dollars tomorrow. But whosoever uses me had best have sense; for I repay ignorance with loss and wisdom with the wealth of Croesus.

I spell service, economy, abundance and opportunity; for I am the one and only universal alphabet.

I live in every spoken word and printed line—in every thought that moves man to action and every deed that displays character.

I am advertising!

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