THE AMERICAN UNION

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HOWARD URGES TRADE HONESTY

A. F. B. F. President tells Mfr.s Why There is Foreign Distrust of U. S. Goods

NEED OF PURCHASE POWER

American commerce and industry can never take first place in the world's trade until American salesmen quit misrepresenting their goods. The showing of one sample and delivering other and inferior goods by American salesmen is discrediting Uncle Sam in the eyes of the world. The organized farmer intends to add the weight of his influence and power to bring back a strict code of honor among American salesmen and business men. The farmer also asks a sympathetic attitude toward his business, the biggest of the nation—agriculture.

These are the convictions expressed by President J. R. Howard of the American Farm Bureau Federation in his address before the Illinois Manufacturers' Association on December 13. The head of the largest and most influential organization of farmers in the world said:

The Farmer's Purchasing Power

I am asked to discuss the purchasing power of the farmer. This recalls to my mind a subject assigned to a college man once for a thesis: "Concerning snakes in Ireland." The thesis consisted of six words: "There are no snakes in Ireland."

That the farmer has no purchasing power at this time is conceded. The fact is alarming practically every manufacturer in America today. The farmer for years has been trying to press into the conscience of industrial America his own primary importance and the necessity of giving more than a passing thought to the interests affecting basic commodity producers. We were discouraged in getting any consideration of the problems that affected us. But experience is a good teacher, and the experience of the present time is driving the importance of agriculture and the primary importance of the purchasing power of the farmer into the conscience of business.

Farmer's Exchange Below Par

I am not concerned so much in the water that has passed over the dam as I am concerned with two or three things regarding the upper tributaries. I take it that you will all agree that the purchasing power is in the last analysis dependent upon relationships of exchange. It does not so vitally matter whether corn is 50c or $1.00 or $2.00 a bushel as it does matter whether steel, food, clothing, shoes and household furnishings are on a parity of exchange, or whether they are on a higher or a lower level.

The last reports from the Bureau of Labor, which were for the month of October, stated that the all-commodity price index stood 150 as compared to 100 for the average of the year 1913. Farm products, which means the wholesale price and not the farmer's price, stood at 119. If you take from 119 the transportation, commissnios and other costs of marketing you will find by cold analysis that the farmer's exchange rate on commodities stands at about 65 per cent.

Farmer's Exchange Below British

You, who are manufacturers, have been watching foreign exchange. Reduced to terms of British currency the farmer's exchange rate would stand at $3.16 pound sterling rate, which is, at this time, more than $1.00 under the market quotations for pound sterling and several points lower than British exchange ever reached. Inequality of international exchange has not only concerned you. It has disturbed your business. You have discussed how it might be again restored. You have given serious thot to a world standard of exchange or currency.

This matter of domestic exchange is of greater importance than that of foreign exchange in proportion as domestic markets are of greater or less importance than foreign markets.

The matter of national stabilization is being discussed by a few people; it concerns many. It it had not been violently disturbed the farmer's purchasing power would not have been restricted. His prices have gone down, while the prices on things which he must buy have remained at much higher levels.

Third of Farm Income for Taxes

There are also certain fixed expenses such as interest and taxes which the farmer must meet and these have also very materially increased. I was surprised recently when I learned from one of the best economists in America that in normal times 37 per cent. of the net income of all farmers in America is paid out in taxes. It is only after these fixed charges are met that commodities can be purchased. You, therefore, are vitally interested in the reduction of taxes and other similar fixed charges. Perhaps you may concede our attitude on matters of income and excess profits and sales or turnover tax was not only justifiable but necessary.

I think there will be no disagreement that one of the causes of this disparity in exchange lies in the fact that when deflation began (let me say parenthetically that the farmer feels that deflation in the beginning was aimed at him and that he has been given the worst of it at every turn by the powers that be) the farmer continued to produce. He did not close his farm or go on half time as did industry. When deflation hit industry, production was curtailed. Less of our products which constitute the bulk of your basic commodities were needed. Less labor was employed, therefore, less food consumed and an accummulation followed which, unless conditions are speedily changed, will prove as much of a curse to American business as it has already proved to the American farmer.

Corn and the N. E. Bloc

In corn alone, our accumulated surplus amounts to 670,000,000 bushels more than the total domestic consumption and export for the average of the past ten years. Its price in exchange for even as basic a commodity as coal is so low that on the farms of the country it takes three tons of ear prices may be restored to normal before the actual burning becomes an economic necessity. While the farmer is burdened with this surplus, central Russia is experiencing the worst famine of her history.

It would h[illegible] American farmer, American industry and American shipping if the 20,000,000 bushels of this surplus needed for European relief could be immediately purchased by our government. The bill now before Congress to purchase 10,000,000 bushels should be increased to 20,000,000 bushels. But in spite of the fact that it is not only an economic measure and that such a gift would strengthen international good will, even the 10,000,000 bushel purchase is opposed by the New England bloc in our national Congress. I appeal to you in your resolutions to ask that American relief to starving Russia may be afforded through the purchase and distribution of American surplus commodities.

Farm Prices Must Be Raised

I am thoroughly aware of the troubles that are confronting many manufacturers. I am aware of the downward trend of the market values of your stocks and bonds. I am aware

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LECTURED ON SHORE TRANSPORTATION CO.

Due to the cold weather last Thursday evening and the shortness of the notice of the meeting, there were but few who heard the splendid talk on the operation of the Shore Transit Line which will soon begin operation on the route from Hurlock to Queenstown, a distance of 150 miles. The talk was delivered by Business Manager Bonham, who explained what the company expected to do, what it could do, told of the cost of operating and what the revenues should be, giving specific outlines for trips, which seemed to the hearers to be very practicable.

When the system is in full operation the company will have 25 busses in operation which will connect practically every village and town with its service and the ferry service of this section across the bay. The company will have the large busses which hold 25 passengers, on the main highways, or state roads, with smaller busses connecting at the larger towns bringing the people from outlying communities to the main trunk lines.

The figures which were given at the lecture seem very practical and may be seen at this office by any one interested . The main object of the meeting was to make plain to the people of this section what the bus can and will do for this section and also to arouse interest in the buying of stocks.

PARENT-TEACHERS ASSO. MET MONDAY NIGHT

A Parent-Teacher meeting was held in the Assembly room of the high school building on Monday evening last.

New officers were elected for 1922 as follows: President, Mrs. D. W. Davis; Vice-president, Mr. F. E. Yeoman; Secretary, Miss Mary E. Hobbs; Treasurer, Mr. W. I. Norris.

A nominal membership fee was agreed upon and a campaign for new members will be started.

Regular meetings of the organization will be held on the first Monday evening of each month. Monday evening, February 6th, will be the date of the next meeting, at which time there will be a suitable and attractive program arranged and rendered by the faculty and students of the school.

This organization possesses great possibilities of inspiration and support to a proper school spirit, and those patrons who neglect co-operation with such an agency are not in touch with the best interests of the school.

Mr. C. W. Hackett Injured

Mr. Charles W. Hackett was the victim of an unfortunate accident Thursday, Jan. 12th, on the State road near the residence of Mr. Louis St. James, when the Ford touring car which he was driving was overturned and smashed against an electric light pole. Turning out for the U. S. Mail truck, coming out of Hurlock, the steering gear of Mr. Hackett's machine locked, making it impossible for him to steer it, and after zigzagging for some yards the car, which was travelling at a fair rate of speed, turned over twice, landing against the pole and headed in the direction from which it had come.

Mr. Hackett, who was knocked unconscious, was pulled from the overturned car by the mail truck driver and Mr. Thomas Nichols, in whose car he was taken home. He received cuts and bruises on the head and body, and was in a dazed condition for some hours after the accident, being unable to remember anything of what had occurred, or even where he had started before being upset.

Asked Pastor to Return

At a recent meeting of the official board of the Methodist Episcopal Church, the pastor, the Rev. Vinal E. Hills was asked to return to this charge for another year. The request was a very cordial one, showing the esteem in which Mr. Hills is held by his congregation. If he is returned by the conference in the spring, it will be his third year in Denton.

NEW YORK HONORS FRANKLIN

Two Hundred and Sixteenth Birth Anniversary Observed

New York, Jan. 17.—Versatile Benjamin Franklin, printer, inventor, diplomat, preacher and practicer of thrift and author of many a copy book maxim, was lauded today, the two hundred and sixteenth anniversary of his birth, in ceremonies at his statue in City Hall Park, once called Printing House Square.

A score of organizations laid wreaths at his feet. A cord held in the right hand of the bronze image stretched across the park to a station-

ary kite, a symbol of the one that communed with lightning and gave Franklin his idea about electricity.

The crowd was introduced to two of his several times great grandsons, Arthur Duane and Franklin Bache Huntington. Mr. Huntington proudly displayed a tiny hole at the top of his right ear and remarked that Franklin had similar slits in both ears.

The statue was illuminated after dark by searchlights in order that all homeward-bound workers might behold the honor that comes sometimes to the thrifty.

AUTOISTS, ATTENTION!

If You Would Avoid Taxes, Read, Act

At the opening of the legislature a bill known as house bill no. 4 was introduced by Delegate Isador Beierfeld of Baltimore City, requiring all automobilists in the State of Maryland to furnish security guaranteeing the payment of damages to the extent of $5,000 on account of the injury or death of any one person in any one automobile accident and to the extent of at least $10,000 on account of the injury or death of more than one person in any one accident, and further to furnish bond to guarantee payment to the extent of $1,000 on account of damage to property in any one automobile accident.

This bill provides that such security may be furnished by procuring an indemnity bond from some authorized company or by depositing acceptable securities or by pledging real estate of the value of $10,000. The cost of a surety bond to meet the requirements of this bill would run from $35.00 per annum up according to the make of car and should this bill become a law every automobilist in the state will be affected.

There can be no possible excuse for requiring every automobilist in the state of Maryland to go to this expense for the reason that there are thousands of automobile owners re[illegible] beyond the limits of congested cities who rarely if ever have accidents and it is therefore unjust and unreasonable to require these people to bear this heavy burden.

Storm Played Havoc With C. & P. CO.

The storm of Wednesday, January 11, 1922, caused serious interference to telephone users in some parts of the Eastern Shore, though this section of the state was fortunate in comparison to the Western Shore. About 100 poles were blown down by the high winds, and more than 125 telephones put out of commission.

Before the storm was over, repairmen were out putting some of the lines back in condition, and have been working ever since to restore service to normal. None of the principal toll lines were damaged, and communication was kept almost at normal between the different towns.

In the state of Maryland as a whole nearly 5,000 telephones were put out of commission, principally due to the high winds, sleet and snow that prevailed in more serious proportions than on the shore.

The estimated property loss and damage to the plant in Maryland is approximately $125,000.

RESOLUTIONS OF RESPECT

Once again death has summoned a dear sister, Mrs. Abram R. Wright, and the golden gate to the eternal city has opened to welcome her to His heavenly home, prepared for those who love the Lord.

Therefore be it resolved by the Ladies Aid Society of the Denton Methodist Episcopal Church the death of our beloved sister has removed from us a loving, faithful friend, ever ready to aid in works of charity and benevolence. She has left us a saintly example in her gentleness of spirit and patience in her long suffering.

Since she has been promoted to the "Higher Life," we bow in submission to Him, "who doeth all things well."

Resolved, we extend to the bereaved family our tender, loving sympathy, and these resolutions be recorded on the minutes of our society.

MRS. LIZZIE DUKES
MRS. F. R. OWENS
MRS. E. D. C. HEGEMAN

adv.

PRES'T. HOWARD EXPLAINS AGRICULTURAL "BLOC"

Tells How And Why It Was Formed And Big Things It Has Accomplished

ALSO HOW IT OPERATES

When Congress convened last April the situation in the farming-live stock industry of the nation had become so tense that a number of congressmen who knew the actual condition confronting agriculture resolved it was time for something to be done for deflated agriculture in order to save not only the farmer, but the industries of the nation. They recognized the key to the situation lay largely in assisting the agriculture to "come back." They sensed also the changed conditions. They realized a new era had come and with it a turn in the tide of basic productions.

This resulted in the formation of the much-discussed group in Congress, the agricultural bloc, which has to its credit more agricultural legislation in the extraordinary session than ever before was passed in a single sitting of Congress. Let me mention among them the aid to the Federal Land Banks, the War Finance Relief Measure, the Packer control bill, the Grain Exchange control bill, and the Farm-to-Market road law. EACH MEASURE PASSED, HOWEVER, ALTHOUGH CLASSED AS AGRICULTURAL, HAS GREAT VALUE TO THE NATION AS A WHOLE.

The first meeting of the Senate agricultural "bloc" was held in the office of the American Farm Bureau Federation in Washington, D. C. The Senators, known to be interested in the agricultural situation, were called by Senator William S. Kenyon of Iowa and Gray Silver, Washington Representative of the American Farm Bureau Federation. Senator Kenyon told his colleagues that it was his idea that by bringing together senators from the middle-west and the south, the principal agricultural sections, it would be possible to bring to bear sufficient co-operative action in the Senate to enact legislative measures to pass any kind of remedial or constructive agricultural legislation during the previous short session of congress.

Thus the agricultural "bloc" had its origin. It transcends party lines. It has its own caucus and is not amenable to the party whip or party discipline. Heretofore many bills have been sidetracked simply because of policy and the domination of leaders who would hold up the bills rather than risk a division split in the party ranks. The "bloc" has thus not only kept new and constructive measures from the cold storage warehouses of specially appointed congressional committees; it has also taken measures out of cold storage and passed them.

The agricultural "bloc" in the Senate is not sufficiently strong numerically to pass legislation. Its strength lies in voting as a block and adding that strength to one party or the other according to the way these parties favor or oppose a measure. It is the principle of independent voting applied to national legislation.

The more than twenty members are divided about equally between Democrats and Republicans, so it is truly a bi-partisan organization. Most of the Westerners are Republicans and most of the Southerners Democrats. In the Senate "bloc" the western members all come from states west of Ohio. These men are entitled to commendation, not only from the farmers but from the general public.

The House "bloc" contains members from as far east as Pennslyvania and is also bi-partisan in make-up.

WHOLESALE CANDY BUSINESS NOW OPERATING IN DENTON

Denton has another industry added to her list of businesses—that of a candy factory. For several weeks Mr. E. R. Merryman has been making French candies and bonbons for the retailers of this community, and as the business picks up, he will increase the different kinds of candy. As yet only a few chocolate-covered candies have been ordered and he has therefore not gone into this branch of the business very much. He is manufacturing at his home on 1st Street.

Merchants of this section were well stocked with Christmas candy before Mr. Merryman started, and as candy was not bought in the usual large quantities last year, the stocks are still full. Several of the merchants however have begun to stock his candy and it will soon be possible for Denton and Caroline County to purchase his candy on the same day it was made.

Merryman's Home-made Candies will soon be a by-word of the children and grown-ups alike.

THE VIOLIN MAKER TO BE READ HERE

Tomorrow evening in the Sunday School room of the Methodist Protestant Church, Miss Jennie Bowman will read "Fennel" or "The Violin Maker of Cremona." This is a splendid book, and should make fine reading. Following the reading Miss Bowman will give an exhibition of Indian club swinging with musical accompaniment.

For several years Miss Bowman was Dean of the Colleg of Expression of Ohio Northern University, at Ada, Ohio, later engaging in lyceum work, where she has gained a splendid reputation. She is spending the winter here with Mrs. W. W. Newcomer, taking a much-needed rest.

The reading is given under the auspices of the Denton Community Club.

EXCELLENT LECTURE BY DR. J. O. KNOTT

The lecture given at the high school building on Wednesday evening by Dr. J. O. Knott of Washington, D. C., under the auspices of the school, was an excellent one and was well received by a good-sized audience. His subject, "What the World is Talking About," was a timely one, full of suggestion and interest to all his hearers.

We understand that Dr. Knott is associated with some of the Chautauqua Associations, and if his work there is in keeping with his lecture of last night, we must regard the association as fortunate in their selection.

CHINESE MISSIONARY TO TALK SUNDAY A. M. AT M. E. CHURCH

At the regular morning service of the Methodist Episcopal Church, the sermon will give place to a talk on China by Miss Katherine Willis. Miss Willis, whose home is in Baltimore, was sent to China as a missionary five years ago by the Women's Foreign Missionary Society. She is an instructor of physical culture and music in a college in Foochow. Her talk on Chinese conditions is sure to be most interesting, and a cordial invitation is extended to everyone to come out and hear her.

MARYDEL

Rev. George Thompson, who has been spending his vacation near town, returned to his charge at Byberry, Pa., on Saturday. His brother Roland accompanied him as far as Philadelphia, returning Sunday evening.

Miss Margaret Taylor of Millsborough, Del., is visiting Mrs. T. Olin Ford.

Mr. James Scotton spent Monday in Denton.

Miss Anna Jump has returned after an extended stay in Baltimore.

The Delaware State Roads Commission has ordered the second survey of the proposed state road from Marydel to Dover, Del. The four surveyors are stopping with James H. Scotton. They hope to have the work completed within two weeks.

Mr. Carl Ware of Wilmington, Del., spent the week end with his parents, Mr. and Mrs. E. H. Morris.

The Real Estate firm Smith and Scotton sold the farm of Mr. Henry Lewis, situated near Goldsboro, to Mr. Oscar Williams, of Spruce, W. Va. Mr. Williams takes possession February 1st.

Mr. Linwood Cohee spent Saturday and Sunday in Dover, Del.

Mr. and Mrs. Herman Cohee of Dover, Del., spent the week end with Mr. and Mrs. B. R. Kaler and family.

Mr. Omar Thompson was a Dover visitor on Monday.

Owing to the illness of Mrs. E. W. Stafford, the intermediate room did not have any school on Tuesday afternoon.

Mr. George W. Smith made a business trip to Wilmington on Tuesday.

Mr. T. Olin Ford and Mr. Fred Betton were in Denton on Tuesday.

Mrs. T. Olin Ford, accompanied by her friend, Miss Margaret Taylor, motored to Queen Anne on Tuesday and spent the day with her sister, Mrs. Harry Gibson.

The interest has so increased in the revival services being held in the M. E. Church that Rev. W. W. Chairs has decided to hold them another week. So far there have been 45 conversions and on Sunday 35 united with the church on probation and 2 by letter.

Mr. and Mrs. B. R. Kaler spent the afternoon of Tuesday in Dover.

The Jr. O. U. A. M. held their meeting last Saturday night instead of Wednesday night to avoid interference with the revival services.

Mr. Alex Griffith, who has been very ill, is much improved at this writing, and his many friends hope to see him out again soon.

Mr. Harry S. Dailey motored to Denton on Tuesday.

Don't forget to stop and look at the window displays at Elmer Bowdle's store. He is to have a sale beginning Thursday, January 19th, at pre-war prices. After a look at the window displays you will be tempted to enter and take advantage of the many savings on all goods.

F. R. CAMPER LEAVES WILMINGTON DISTRICT

Mr. F. Rawlins Camper, member of firm Camper & Dukes, local representatives of the Continental Life Insurance Company, left Monday to take up his new duties as supervisor of agencies in the Baltimore district, his appointment being effective January 1st.

The two young men, Mr. Camper and Mr. Dukes, who are hustlers in the insurance business, have been making good with the home office and in this locality. They are both members of the advisory committee of the company and attended a three-day conference of that board at the home offices in Wilmington last week.

Mr. Camper, in leaving this section, takes with him the good wishes of his many friends in Caroline County for his success in the new and more important duties.

Mr. Reyner Dukes for the present will continue the office of the company here under the old name of Continental Life Insurance Headquarters, Messrs. Camper & Dukes.

Special Offer to Our Readers

The abundance of weddings and anniversaries lately recalls to our mind the offer made by our engraving firm, to supply, free of charge, beautifully engraved invitations to any and all couples celebrating their diamond anniversary. Come on now,—that's only 75 years. All applications gladly received.

You cannot dream yourself into a character; you must hammer and forge yourself on.—Froude.

BRADLEY STUDIOS NOW IN NEW HOME

Moved to Commodious Quarters on Second Floor of Carter Block

NEW EQUIPMENT ADDED

One of the moving changes of business places which took place the first of they ear made a great improvement over the old location. The Bradley Studios, located for several years in the second floor of the old frame building which has recently been moved from Main to Third street, is now very commodiously situated on the second floor of the Carter block, over the store room to be occupied by The American Stores Company.

Mr. W. T. Bradley, proprietor of the studio, has not stopped at expense in fixing up his new quarters, and his patrons now receive as good attention and care as can be had anywhere.

The studio extends the entire length of the building, and is divided into three sections, the front room being the operating room, where the photographs are taken, back of which is the reception room and business office. About two-thirds of the floor is occupied by the work room where the pictures are developed and printed and where the framing is done.

This building is an old location of Mr. Bradley's, although not the same room. His studio was in the Carter block several years ago.

New backgrounds have been ordered which will arrive shortly; the walls have been tastefully decorated, and it would be hard to find a studio anywhere which will be more attractive than this one when it is completed. All the decorations, etc., have not arrived as yet, but the studio was formally opened on Tuesday of this week. With the commodious work room which the studio now possesses more work can be handled, and of course it will all be done in the good workmanship characteristic of the studio heretofore.

RIDGELY

Mr. and Mrs. Fred Dukes and family and Mr. and Mrs. J. E. Anthony of Centreville spent Saturday with relatives in town.

Mr. Joseph Kafone left the latter part of the week for Florida where he will spend the remainder of the winter.

The Epworth League Cabinet held a meeting at the Methodist parsonage on Tuesday evening. Plans were made for a social to be held early in February.

The exhibit at the high school last Thursday was very well attended. An interesting program was rendered by the high school girls, consisting of a sketch, "Madame Renee's French Shop;" a display of evening dresses, afternoon dresses, street and sport clothes for the college girl; a sketch showing costumes from primitive to modern days and a display of dresses made by the different classes. The manual training articles wer on exhibition in the auditorium.

Miss Lulu Heavlow is spending some time with Mrs. Hubbard near Greensboro.

Mr. and Mrs. M. C. Smith made a business trip to Baltimore last week.

Miss Grace Thompson of Georgetown, Del., spent the week end with her parents, Mr. and Mrs. A. W. Thompson.

Miss Katharine Pinder entertained a party of friends Monday evening in honor of her birthday.

The Willing Workers Society met with Mrs. S. A. Troxell on Wednesday evening.

Dr. Van Buskirk, a medical missionary to Korea, will give an address in the Methodist Church at 2:30 p. m. and again at 7:45 p. m. on Thursday. He will tell of two different phases of his work among the Korean people.

The primary school gave an exhibit of the pupils' work at 1:15 on Wednesday afternoon. In connection with this the mothers were invited to the different rooms for the regular classes and to discuss the work with the teachers.

Miss Myrtle Thompson spent Sunday with friends in Seaford, Del.

Mrs. T. L. Day entertained the officers of the Ladies Aid at supper on Wednesday evening at her home on Central Avenue.

Miss Lucy Price visited friends in Easton on Tuesday.

Mr. Arthur Story of Church Hill was the week end guest of Mr. and Mrs. C. T. Pinder.

Mrs. Cerey Callahan and children of Wye Mills and Mr. Stephen Lynch of Wilmington spent a few days this week with their parents near town.

Mrs. J. M. Haymaker of Denton was a visitor in town on Wednesday.

Meeting of Ladies Circle

The Ladies Circle will be entertained by Mrs. Leslie Walls and Mrs. Alda Whitby on Thursday evening at 7:30 o'clock at the home of Mrs. Walls.

"IT PAYS TO ADVERTISE"

Last week The American Union inserted in its classified column an advertisement for clean rags. Mrs. C. F. Curtiss, of Plantsville, Conn., saw the advertisement and sent us several pounds. Results from advertising can be secured for anyone having anything to buy or sell.

TO CELEBRATE THEIR SILVER WEDDING

Mr. and Mrs. Ferdinand Baynard will celebrate their twenty-fifth wedding anniversary at their home on 6th Street Friday evening, January 27th, from eight to eleven o'clock. A cordial invitation is extended to all their friends. No cards in town.

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