FIRST-CLASS SQUARE BERRY CUPS
BERRY CRATES
Trays : Boxes : Baskets
Are Manufactured and are on Sale at Reasonable Prices at Our Works
WE SELL Lumber—Rough and Dressed; Shingles, Lath, Windows, Doors, Blinds, Lime, Hair, Cement, Coal, Hay, and all kinds of
BOX SHOOKS
THE HUGHES LUMBER AND COAL CO.
Denton Maryland

WHY THE TELEPHONE COMPANY ADVERTISES

Sometimes the question is asked, "Since telephones are to be found everywhere and everybody uses telephone service, why does the Telephone Company advertise?"

Here is our answer: Telephone service is personal service; it is the most personal of all public services. Through its army of employees the Telephone Company is in constant direct contact with those it serves. Such a contact could not possibly yield the best results without the heartiest cooperation of our patrons and this cooperation can only be obtained when there is a mutual understanding.

We seek to bring about this understanding through our advertising in which we inform our patrons about our business; explain how our regulations, methods and practices are designed to help the service; tell of the closing dates of directories; announce proposed extensions of the system, new classes of service, and changes in existing classes;—in short, keep our patrons thoroughly posted in all of the matters that affect the Company's relations with them.

In this way we seek to create in the minds of those we serve an understanding of our problems, confidence in our honesty of purpose, and faith in our aim to give the best service possible. All of these things are necessary to secure for us that measure of cooperation which we consider vital to the successful operation of our service.

The Chesapeake and Potomac Telephone Company
"Bell System"
One Policy - One System - Universal Service

Self Appreciation

Humor and self-criticism, it has often been pointed out, go together; a sense of humor is an antidote for conceit. Victor Hugo had no sense of humor, and the complacency with which he looked back upon his career arose from a conceit that was even more colossal than his genius.

Lately some of his friends were ...im, and, of course, a-...aid, "Streets ought to ...im."

...l: "Streets? Paris ...me and be called

...ully: "Paris? Paris, after such a great man? No, indeed. France ought to change its name and the whole country be called Victor Hugo."

The great writer then lifted his head and with Jovian dignity spoke in tones of quiet, solemn conviction: "That will come in time."—Kansas City Star.

Well, if golf is dangerous for men past fifty, we know a lot of middle-aged golfers who are going to have more forty-eight birthdays than any women ever had thirty seconds.—New York World.

WHEN THE SAND-MAN COMES

By ELIZABETH A. PERKINS

When the sandman comes, is the time of good-night poems, and of lullabies, and of story-hours, and of sweet confidences and of good-night kisses and it is too, the time for darkened and well ventilated rooms, that the sleep-time may be the refreshing-time, the building time for the nerves and the bodies of the little ones.

The young mothers are asking for pretty lullabies. This is a beautiful one.

The Sandman is coming dears, coming from the skies,
He has a little box of sand to throw in little eyes,
From East and West he brings you rest and just before the night,
He scatters sand about the land, and shuts your eyelids tight
Hum.....the refrain
When little folk are tired of noise, and put their heads in laps,
He gaily dances over hills with pockets full of naps,
And up he climbs at sleepy times to sleeply little heads,
And makes them yawn, before he's gone for little trundle beds.
(Hum the refrain.)
Listen to the Sandman, knocking at the door.
Listen to the Sandman, he's been here before-
The Sandman is coming dears, coming from the skies,
Sleeply tunes he's humming dears to help you shut your eyes.
(Words by Robert Louis Stevenson—music by Loretta M. Louy— published by Fischer, Toledo Ohio)

SLUMBER SONG by Alan Leslie

Hush thee. my little one, if you would hear
The stealthy old Sandman drawing near;
Coming this way on velvet-clad feet,
Softly, quietly, creep, creep, creep.
High over head he waves his hand,
Filling the air with golden sand;
While heavy lids droop and are weighted down
O'er eyes of blue of gray and brown.
The Sandman smiles through the sifting sand.
And scurries away to slumberland,
Knowing that eyes that laugh and weep,
Held fast in Dreamland, will sleep, sleep, sleep.

There is a book of beautiful songs whish I wish every mother possesssed. Songs for little people, compiled by Frances Weld Danielson and Grace Wilbur Conant—this may be purchased from the Presbyterian Board of Publication, 509 S. Wabash Ave. Chicago Illinois, and has been $1.25. This book of songs is of real literary and musical value, and yet simple and childlike. There are many songs suitable for the Sandman's hour.

"God our Father will keep,
O'er the children while they sleep;
Keep them safe through all the night
Till dawn brings back the morning light."

What can be more beautful for the bed-time hour Christmas week or any other week of the year than

---

SILENT NIGHT

Silent night! holiest night!
All is calm all is bright,
Round the gentle mother and child,
Holy infant tender and mild,
Rests in heavenly peace,
Rests in heavenly peace.
Silent night! holiest night!
Guilding star lend thy light.
Seen the eastern wise men bring
Gifts and homage to our King!
Jesus Christ is here,
Jesus Christ is here.
Silent night! holiest night!
Wonderous Star, lend thy light!
With the angles let us sing,
Hallelujah to our King!
Jesus Christ is here,
Jesus Christ is here.
(from songs for little people)

I am sure that many of you have in your home a victrola. Have you purchased some of the beautiful lullaby records, and some of the old, old hymns whch every child should know and love?

We know that music makes its deepest impression in the early years of childhood, and I am sure that the very deepest and most lasting impression may be made just before the sleepy hour.

Do not think it necessary to send the child to bed, to the tune of gay lively music, or of so-called popular ...s but use the classics and someof the wonderful old hymns.

No matter how far away the child may go in later years these precious hymns will be inbedded within his heart. Perhaps in some far country he may be passing some old church and hear the sweet old hymn—it may be this hymn will come to him in some great hour of stress or danger.

The bed time story-hour should not be given to too exciting stories, and the Good-Night poems should fill the heart with love and joy in nature, in beauty, in the goodness of our Father. For nature poems give Longfellow's Rain in Summer, Helen Hunt Jackson's The Golden Rod is Yellow, Mary Howitt's Sea Gull, Browning's The Year's at the Spring; children love Hiawatha's Childhood; they love Eugene Field's Wynken, Blynken and Nod; they love

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"CHILD'S EVENING SONG"

By LeGallienne.

The sun is weary, for he ran
So far and fast to-day;
The birds are weary, for who sang,
So many songs as they?
The bees and butterflies at last
Are tired out, for just think too
How many gardens through the day
Their little wings have fluttered through.
And so, as all tired people do,
They've gone to lay their sleeply heads
Deep, deep in warm and happy beds.
The sun has shut his golden eye,
And gone to sleep beneath the sky,
And birds and butterflies and bees
Have all crept into flowers and trees.

But the tired mother brings the question "How are we to get our little children willing to go to bed? They are not willing to leave their play; they are so wde awake."

First, the little room, the confortabale bed, the little body sponged and clean, the beautiful night hours of rest should be happy objectives in the mind of the child.

Do you believe it is wise ever to use as a punishment for a child, going to bed for an hour or going to bed earlier than usual? The child for many years should spend one half of every day in bed; then do not make it a "boogie" or a distasteful thing. If the child should be isolated, use some other plan than sending him to bed.

Second, the very tired and busy mother will find it will repay her manifold, if she can take a little time before the bedtime hour and skilfully plan for it; by so doing and planning the bedtime hour will be a season of real happiness, instead of a chorus of "howls."

The following is a very simple illustration; seven o'clock is the boy's bedtime. About fifteen minutes before the hour, the mother who is watching the child with his blocks

(Continued on Page 7)

RAT-SNAP KILLS RATS
Better Than Traps For Rats
Writes Adams Drug Co., Texas
They say: "RAT-SNAP is doing the work and the rat undertakers are as busy as pop corn on a hot stove." Try it on your rats.
RAT-SNAP has "money back" guaranteed sure killer. Comes ready for use; no mixing with other foods. Cats and dogs won't touch it. Rats die up and leave no smell.
Three sizes: 35c for one room; 65c for house or chicken yard; $1.35 for barns and outbuildings. Start killing rats today.
Sold and Guaranteed by
DENTON DRUG CO.
NUTTLE HARDWARE CO.

LUDEN'S
MENTHOL COUGH DROPS
for nose and throat
Give Quick Relief

ERNEST G. COOPER
FIRE INSURANCE
Law Building
DENTON, MARYLAND

Classified Advertising

Advertisements under this heading, 10 cents per line, each insertion. No advertisement less than three lines.

FURNISHED ROOM with board for two school girls. Mrs. Leaverton, 7th street, Denton. 13-3t

TWO BLACK MINORCA COCKERels for breeding purposes. G. H. Rue, Denton.

MONEY TO LOAN on mortgages. Fred R. Owens, Attorney-at-Law, Denton, Md.

M. K. NEWNAM
FUNERAL DIRECTOR
Denton, Maryland

See us for Office Stationery

BEST WISHES for 1924

Arrange Your Personal Schedule to Allow Time for Many Good Deeds.

Dry Goods, Ready-to-Wear, Shoes, Peters' Diamond Brand Shoes

Open evenings till 8. Calendars given to our patrons.

M. JACOBSON
Main & Third Sts., Denton, Md.

J. VIRGIL MOORE,
FUNERAL DIRECTOR
Denton, Md.

CHRISTMAS SAVING CLUB

Can you imagine anything more convenient when Christmas shopping time arrives, than to have plenty of money in the Bank to buy all the gifts you would like to give. There is an easy way to insure this. Join one of our several Christmas savings clubs —ake a small deposit, add to it regularly and then next Christmas your money is ready for you.

Ask last year's members how profitable this plan is—then start an account of your own.

THE FARMERS AND MERCHANTS STATE BANK
DENTON - - - - - MARYLAND

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