

You Need Not Fail

By WHIT HADLEY



This is the story of Rose W. Smith and her husband, George, who arrived at that point in life when something radical had to be done to provide a living for three children and their dependent aged mothers. They owned a small farm near Lexington, Mass., but taxes were high and the farm so undeveloped that it was a burden rather than an asset. George was employed as a clerk in a Boston broker's office at small pay, and his wife, Rose, was in failing health.

Sitting on the back porch one afternoon, Mrs. Smith noticed scores of golden butterflies flitting over a garden patch. An idea came to her that butterfly wings when arranged artistically under glass in the form of watch pendants, trays, glass covers to toilet articles and the like would be novel and beautiful, and straightway she set forth to capture butterflies. Before sundown she had fifty of them, of all colors and hues. The bodies she cast away, substituting ones of pasteboard. The following day an abandoned room had been turned into a studio.

A trip to manufacturers in Boston, Taunton and Brattleboro convinced her that jobbers would "take on" butterfly novelties as a side line. She learned, too, that a great variety of exquisite butterflies could be purchased from New York collectors at small cost which saved her the daily hunt in the fields. All that was ten years ago.

The abandoned room has given way to a $7,000 modern studio. They own and operate two huge stores; one in Lexington and another in Arlington. They employ two score clerks. They own their farm and numerous cottages, maintain two expensive automobiles and employ trained nurses to attend their aged parents.

A simple beginning but a great ending.

Women Endorse U. of M.

Among the host of prominent citizens of the State who have endorsed the University of Maryland's legislative program and who are cooperating to assure the passage of its bill for $2,140,000 is Mrs. Hayes Brown, chairman of the Legislative Committee, Rural Women's Clubs.

Mrs. Brown in explaining some of the difficulties encountered in rural life said that it is not the long hours of labor nor the lack of recreation but isolation that is of primary consideration.

"The home economic department of the University of Maryland," she added, "through their demonstrators have practically done away in many parts of the State of Maryland with this isolation . . . by these demonstrators coming right down to the farm and showing the women how to have all kinds of labor-saving devices—in many instances at absolutely no expense, merely the rearranging of what they already have. . . . These are only a few of the things which our University is doing and for which we rural women owe them a debt which we can never pay; and we ask you men to stand behind the University and its Extension Service."

Mr. B. John Black, Master, Maryland State Grange, and a representative on the Board of Regents of the University since its reorganization, said

"We as farmers know the needs from another angle than those which have been presented to you here tonight. We know that when we are sick we need a doctor, and we realize that the great majority of the doctors that practice in the open country are educated at the University. For that reason as farmers we are particularly interested in the University of Maryland.

"Also the University has been reaching out through its Extension Service to the homes of the people living in the open country. In each county we have a county agent that will come to your farm, minister to the needs of that farmer by his advice and his service. We have also women in the Extension Service in most of the counties, I think in nearly all of them, that work among our farm women, teaching them in the different branches of better home making."

Willie: Pa, why is my name Junior?

Pa: Well, son, it's this way. Both of us are named William Jones. Now I am William Jones, Senior and you are William Jones Junior. Now if you had a little boy, what would his name be, Willie?

Willie: "Oh, Pa, I know! He'd be William Jones, Sophomore.

—

Student (characterizing a President) "Hays was upright and square.

Echo "Just like a piano."

—

Teacher: What else have you gotten out of Chemistry Class besides itself?

Bright student: A headache.

SPICY SPILLS

Concentration

A college professor, noted for his concentration of thought, returned home from a scientific lecture one night still pondering deeply upon the subject. As he entered his room he heard a noise that seemed to come from under the bed.

'Is there any one here?" he asked, absently.

"No, professor," answered the intruder, who knew of his peculiarities.

"That's strange," muttered the professor, "I was sure I had heard some one under the bed."

—

Every one is wondering if the Senior play will be ideal. That is, contain nothing but leading parts.

—

Qualified

A Northern Vicar, having advertised for an organist, received this reply:

Dear Sir:

I noticed you have a vacancy for an organist and music teacher, either a lady or a gentleman. Having been both for several years I beg to offer you my services.

sides to every question—her side and the wrong side.

—

Feshman—At which end of the car do we get off?

Conductor—Get off either end, they both stop.

—

Teacher: Now I shall deprive you of your recreation for your misbehavior.

Student (from rear): Give me liberty or give me death.

Teacher: Who said that?

Student: Patrick Henry.

—

Teacher: This is disgraceful. You ought to know the Civil War backwards.

Mary: That's the way we do know it.

Mother—In which house do Angles live?

Bright Soph—In the one facing the street.

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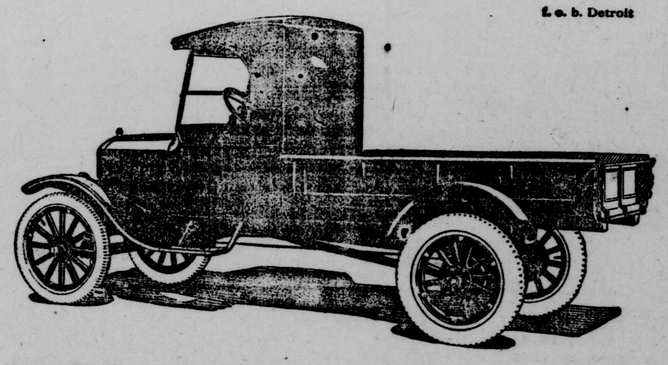
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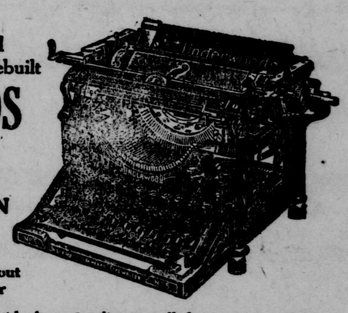
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