

YOU NEED NOT FAIL



—BY— WHIT HADLEY

Fifty-two years ago Samuel W. Reyburn, multi-millionaire banker and president of the Associated Dry Goods Corporation of New York, which controls eight huge department stores doing an $80,000,000 business annually, was born in abject poverty on a tiny farm in Fairplay, Hot Springs County, Arkansas. Taken from a makeshift school when he was eight, Sam started his career by selling popcorn, berries, fruits and nuts to waiting passengers at the railroad station. Between trains he sold butter, eggs and fruits to neighbors. His profits supported the whole family of six, his father's earnings from the farm being small. When he was 12 he had twenty boys working for him as salesmen. That year his mother died and Sam's father moved to Magnet Cove, Ark., where the boy was hired out as a cotton picker. A year later he took a job at 75 cents a day in a sawmill in the neighboring town of Becker, earned his board and lodging by rising at 4, milking the cows, building the fire and cooking the lodging house breakfast. But he saved $18 a month out of a total wage of $19.50, and banked it. When he was 22, Reyburn was admitted to the Bar. He took a job in a real estate office at $50, and at the end of one year had saved $456. At the end of another year he had saved $1,500 and opened a law office. But the real estate, banking and "general store" office had grown. He concentrated on the banking end of it [illegible] was sent for 000 to $225,000 in one year's time.

As a result of his remarkable management, the little makeshift combination business became, in 1902, the Union Trust Co., and Reyburn was elected president. In 1903 the deposits were over $1,000,000, and Reyburn was the financial leader of Little Rock. In 1905 he was elected president of the Little Rock Clearing House Association, and in 1908 was made head of the Arkansas Bankers' Association. In 1914 came the famous John Claflin department store crash in New York. Reyburn

CHIPS

Wes—Mother, did you buy me at the store?

Mother—Yes.

Wes—Well, why didn't you pay a few cents more and get a fellow without so many freckles?

—

Puddin—I see Jake drives his car. So does his dad, aunt, and three brothers.

Charles—Who has it most of the time?

Puddin—The repair man.—Exchange.

Dude—I see the foot and mouth disease has now spread to golfers.

Stude—To golfers?

Dude—Yes. they foot it all day and mouth about it all night.—Exchange.

—

Mrs. Nouveau Riche—He's getting along so well at school; he learns French and Algebra. Now, Ronnie, say, "How d'ye do" to the lady in Algebra."—Exchange

—

Doorkeeper (to late comer at village corner)—No, madam, I cannot open the door during the singing. Half the audience would rush out.

—

"Haven't you a lighter room than this?" growled the hotel guest. "It reminds me of a prison cell."

"Well," said the bell boy, "I've never heard any one compiain of it before. But maybe none of the others had been in prison."

—

Ed. Carter—I hear they're going to paint Fords yellow this year.

Rob Carver—Why?

Ed. Carter—So they can sell them n bunches like bananas.

* * *

Some people speak from experience. Others, from experience, don't dpeak.

* * *

"All aboard," cried the conductor. "Just a minute, till I get my clothes on," cried a feminine voice.

The passengers turned, expectantly, to see a girl get on with a basket of laundry.

* * *

They met on the bridge at midnight,
They will never meet again,
For she was an east-bound heifer,
And he was a west-bound train.

* * *

She—I'm so afraid of lightning when I'm on a trolley car.

He—Oh! don't worry, the motorman is a non-conductor.

* * *

Beatrice—Mother is going to get me a new suit this spring.

Mary A.—Tweed or serge?

Beatrice—Mahogany.

* * *

Norm.—See any change in me?

Ice—No, why?

Norm.—Just swallowed a cent.

* * *

Elsie—I wish somebody would tell me how to get this pitch off my dress; I've tried everything.

Beatrice—You might try a song, you always get off the pitch when you sing.

* * *

Horses are still useful for dragging automobiles out of ditches and trimming shade trees.

Alice R.—That's the best picture I ever drew.

Lorenzo—Oh, well, don't get discouraged.

* * *

Son—Daddy, why do people call men poor fish?

Daddy—Because most of 'em fall for a bright rag and a bunch of feathers.

* * *

Madam, you lost your thumb in this trolley car accident, but how can you prove it was worth the $3,000 you are suing the company for.

"Judge, it was the thumb I kept my husband under."

* * *

First student—Fools can ask more questions than wise men can answer.

Second student—That's why I didn't pass in my exams.—Exchange.

* * *

* * *

The selfish man having decided that he "can't please everybody," settles down to please nobody but himself.

* * *

Want on, Want Forever

"No, Herbert, I am sorry, but I am sure we could not be happy together. You know I always want my own way in everything."

"But my dear girl, you could go on wanting it after we were married."—Boston Globe.

* * *

Little Willie (pointing at his sister's sweetheart, Mr. Jones)—"Mr. Jones picked me yesterday," he snarled, "but I got even with him, you bet your sweet life. I mixed quinine with my sister's face powder."—Exchange.

* * *

"Did I ever tell you what a fright I got on my wedding day?"

"Tut, tut, man; you shouldn't talk so about your wife."—Exchange.

REPUBLICAN PRIMARY BALLOT

(To be printed on blue paper)

FOR PRESIDENT OF THE UNITED STATES VOTE FOR ONE	
CALVIN COOLIDGE MASSACHUSETTS — REPUBLICAN	
FOR AN UNINSTRUCTED DELEGATION	

The above ballot is published in accordance with the Acts of the General Assembly of Maryland.

JOHN K. LYNCH,
LEE HIGNUTT,
HARRY B. MASON,
Board of Supervisors of Elections for Caroline County
C. LESLIE WALLS, Clerk

TREES

I think that I shall never see
A poem lovely as a tree.

A tree whose hungry mouth is prest
Against the earth's sweet flowing breast;

A tree that looks at God all day,
And lifts her leafy arms to pray;

A tree that may in Summer wear
A nest of robins in her hair;

Upon whose bosom snow has lain;
Who intimately lives with rain.

Poems are made by fools like me,
But only God can make a tree.

Why Cats Have Whiskers

The main reason why cats have whiskers are:

First: Because God gave them to them.

Secondly: Because they can't shave.

Thirdly: Because they are used to measure.

As you know, what God gives us we have to keep. When a cat can't shave—what can't be remedied must be endured. And now to explain my point on cats using whiskers as a medium of measure:

We are told that cat's whiskers are exactly the same width as the body of a cat.

Therefore, if a cat can get his head through a hole without his whiskers touching he knows he can get the rest of himself through.

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WRIGLEY'S

Chew it after every meal



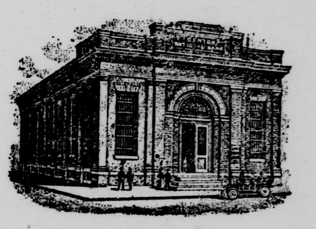
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