THE EASTON GAZETTE.

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Easton, Maryland, March 25, 1899.

CONSULAR statistics concerning commerce of the Philippines are certainly a stumbling block in the path of the anti-expansionists so far as those industrious agitators condescend to use any arguments involved with material welfare and national wealth.

Here is the Consul at Manila, for instance, who says that one-tenth of the Island of Luzon—all that is now under cultivation—produces $40,000,000 a year, and that with better cultivation and proper care this may be increased to twenty times as much. The total average imports of the Philippine Islands for the ten years ending in 1895 were $17,039,044, and the average exports for the same period were over twenty million dollars a year. Of this the United States never took more than $12,500,000, but all of that was under Spanish rule.

It may be assumed that from this time forth the development will be rapid, and in a decade or less under Ameriban enterprise the Bay of Manila will rival as a mart the port of Hong Kong.

THE chief end of life, says *Word and Works*, with every active, ambitious and worthy person is the achievement of success. Not necessarily that highly material success which accumulates bonds and securities, the title to houses and lands, or extensive interests in great business enterprises until their owners, servants and employees pass before him in endless processions, is meant, although no doubt, that is a kind of success more coveted by the average person than any other. There are many varieties of achievment to which the word may be applied, and the fascination that it holds for all classes of people, and especially for young people is well illustrated by the remarkable circulation of a magazine which every week fills its pages with articles about men and women who have won fame or fortune or both. We are studying the science of success nowadays; and the man that reveals to us the royal road by which its palaces may be approached and hands us the keys by which its doors and strong boxes may be unlocked, will be the recipient of our lasting gratitude.

SOMEBODY once wrote that there is no royal road to success; and the assertion has been repeated from generation to generation until many persons have come to believe it. And yet all human evidence is against it. No royal road to success? Where did Shakespeare get his genius? Where did Mozart get his music? What finger was it that, touching the heartstrings of the uncouth, unheralded Scottish peasant, working in his field, caused the entire being of Burns to vibrate with music, and gave his name to mortality and immortality? Who instructed Napoleon, Caesar and Scipio? What hand polished Cicero, Savonarola, Demosthenes? Who instructed Bacon in philosophy, Galileo in science and Hamilton in statemanship?

A FEW years ago the pedagogues and parents of this country were engaged in instructing their pupils and children that any man could achieve any end that he chose, a teaching which made hundreds of poor lawyers of boys who would otherwise have made successful artisians, set silly girls to writing poetry when their only proper domain was the culinary department, dispatched missionaries to convert Africa who did not know the name of three poor persons in their native towns, and mixed the preachers and ditchers, the doctors and farm-hands, the merchants and the peanut boys in endless confusion.

It is just here that more of the people make their mistakes, than anywhere else. Everything in the universe is unique. There are no doubles in nature; God's economy will not admit of a single repetition. Every bird, every bee, every bush and every tree is different from every other bird, bee, bush and tree. The same rule holds in the higher orders. And so there are no two persons in the world alike, either in feature, form or intellect. Every man has his own gifts, gifts which differentiate him from and make him superior to every other person in some respects. The gifts of some are more glaring and splendid than those of others. Some are apparently only humbly endowed; nevertheless there is one great law established, the inevitable law of compensation, from which there is no escaping; and a man who studies himself, who becomes acquainted with his inmost nature, with all his own tendencies and talents will discover somewhat in himself which is sufficient to win him all for which he has most fondly hoped. He may learn that he can never make a great lawyer, an orator or a writer; but he may achieve the greatest success in some more humble direction; and after all is not that better than to be a briefless lawyer, a hopeless driveller or a contemptible scribbler?

IF you discover that you have a special aptitude as a shoemaker, you may be the millionaire manufacturer of shoes in a few years; if you discover that you possess a special talent for gardening, you may be supplying the aristocracy with the finest roses at an immense profit in ten years. If you manifest special gifts as a blacksmith, you may invent a horseshoe that will make all the horse fanciers in the world pay tribute to you in the next decade. Jay Gould built his fortune on the receipts of a rat trap which he invented and peddled himself.

IT should not be forgotten either, that the opinions of mankind concerning different vocations and practices change greatly from generation to generation and the man, who today allows his peculiar gift to assert itself, even though he draw on himself scorn of his contemporaries, may be the Copernicus, the Columbus, the George Fox or the Jay Gould of the next generation. No man can choose what he will be, and become great in his chosen field unless he chooses that for which he is fitted. Certain men are gifted in certain directions and the genius is merely the man who has discovered what his peculiar talents are and believing in himself, in his powers and in the God that made him, has developed those peculiar talents to their highest degree of perfection. "Intensify your personality" Russell Conwell wrote recently to a young man in whom he had taken an interest. That is it. That is the royal road to success.

BE yourself. Imitation will not be any help to you. Borrowed finery will not help you, you cannot be any body else. Imitation will make you only a poor water-color likeness of the person you would like. The intensification of your own private personality, the development of your own peculiar gifts to their highest perfection alone will make you great. Be original, originative and an originator. Nature alone is impartial. She distributes among men equally but never leaves the same thing to any two. No two in writing, in speaking, acting, singing, express the same thought in precisely the same way, because they can not. Every man, every woman has gifts that no other person has or ever will have. The man who discovers his gift and makes the best use of it is the most successful and the greatest genius. He who does neither is the most despised and the greatest failure. Art can only inadequately imitate nature, it cannot reproduce it; and so no man can by imitation acquire greater gifts than those with which nature has endowed him.

WANAMAKER'S.

Philadelphia, Monday, March 20, 1899.

Women's Spring Suits $7.50, $10 and $12. Interested? This word of some very pretty new suits. Spring suits—which means right in weight for wear until July heat drives you to thinner garb.

At $7.50—Suits of cheviot serge—admiral (which is navy blue) and black. Fly front coat lined with firm but inexpensive satin; five-gore skirt, cambric lined.

At $10—Suits of finer serge, same colors, fly front coat with round dip front; full lined with black silk. Seven-gore skirt, percaline lined; velveteen bound.

At $12—Suits of same material; the Eton coat with facing of black silk that forms revers. The coat is full silk lined. Skirt has panel front, with piping of braid; trimmed with small buttons and satin girdle at waist. Lined with percaline.

Cloths for Tailor-Made Suits The tailor-made Suit is the garment for street wear and never before have such smart models been shown. Philadelphia tailors have few superiors anywhere. But the burden of supplying the smart cloths from the world's best looms is ours, and the showing this season is described in one word—magnificent!

Of cloths adapted to tailor-made costumes there are elaborate showings in

Broadcloths	Donegals
Homespuns	Galashiels
Kerseys	Venetians
Camel's Hairs	Tweeds
Cheviots	Herringbone

These from the best makers in Europe and America, in such a variety of grades and colorings as of course your tailor would not be expected to show, and at prices that represent savings greater than you would think.

The BROADCLOTHS hold pre-eminencs for tailor-made costumes—for elegance, for serviceableness. Our showing this season approaches three times the collections of former years, and includes a range of thirty to fifty colorings in each quality. Widths vary from 50 to 54 inches. Prices, 75c, $1, $1.25, $1.50, $2, $2.50 and $3—the last being the finest production of a celebrated French maker, whose broadcloths are counted the best in the world.

CHEVIOTS—a relative of the homespuns, but in a wider range of colorings. 75c to $2.75.

ENGLISH TWEEDS, from the home of woolens; in twills and irregular checks—stylish and serviceable. 46 in. wide. Checks, $1.75; Twills, $2.25.

HOMESPUNS, made on power-looms and free from hand-loom imperfections. Made after the style of old Scotch and Irish Homespuns. Gray and brown mixtures are most favored. 54 to 58 in. wide. Prices, 75c, $1 to $2.50 a yard.

KERSEYS, in dress weight—a cousin of the broadcloths. All mixed colorings. 52 in. wide. $1.15 a yard.

DONEGALS AND GALASHIELS—Old country weaves made in America; equal in style at half the foreign-made price. Gray and natural mixtures, 54 in. wide. $1 a yard.

HERRINGBONES AND CAMEL'S HAIRS—In the favored gray and tan mixtures and in solid colorings. 48 to 54 in. wide. $1 to $2.50 a yard.

This added word of a bargain in Homespuns. The maker ran his looms too long for the orders he got, and was willing to take half price for his stock on hand. Hence, these—

$1 HOMESPUNS AT 50c.

A heavy Scotch effect on a never-wear-out cloth, in mixtures of clear gray, brownish gray and light brown, woven in an indistinct check effect. A handsome light-weight suiting, 54 inches wide. A dress pattern of five yards for $2.50.

New Suits and Overcoats for Boys These are opening days for the Boys' Clothing. The time to look, compare and choose, but the buying is your affair. Ours, to have the collection ready and to ask you to come and see it.

Overcoats and suits are ready. And, by the way, there is very decided newness shown in sailor suits—the shield is longer than you've known, and is crossed with many rows of braid, besides having the usual embroidered emblems. And the jacket is cut to show this shield to greatest advantage; catching with a link button, which draws the edges together like a cuff. These suits are $4.50 to $8.50. Of course this is a middle price range—there are suits for less and more.

John Wanamaker.

The Queen Anne's R R. will give a special Easter excursion to Baltimore on regular train Monday, April 3d. The fare from Queen Anne being $1.30 round trip, good to return same or following day.

COLOR and flavor of fruits, size, quality and appearance of vegetables, weight and plumpness of grain, are all produced by Potash.

Potash,

properly combined with Phosphoric Acid and Nitrogen, and liberally applied, will improve every soil and increase yield and quality of any crop.

Write and get Free our pamphlets, which tell how to buy and use fertilizers with greatest economy and profit.

GERMAN KALI WORKS, 93 Nassau St., New York.



Proper Stationery

for correspondence, visiting, invitations or for any social function stamps the users as being familiar with proper form. Selections made from the large assortment of all kinds of stationery can be relied on here. Correct in every particular and fine in quality. The cost of these goods will be found quite moderate, on some extremely low, but on all much less than can be found elsewhere.

The London Court Series

is the latest thing out, and consists of 22 styles, sizes and tints, including envelopes, for only 25c box.

Another popular style is the "Imperial Kid Finish" which we are selling for 25c pound. This is a beautiful, heavy, tinted paper of unique size that is now quite popular.

The finest selection of school supplies in town, Tablets from 3c to 25c Pencils, Inks, Blank Books, Water Colors.

Whether a cash or credit business is done, every man requires some kind of book to keep record of money or other transactions. We have the kind of books everyone needs. Blank Books such as Ledgers, Scratchers, Day Books, etc. All these and many others can be found at our store.

J. W. WHEATLEY,

Dover St., Easton.

Hughes' Drug Store

Prescriptions Always Compounded with Care and at Lowest Rates.

Only the best and purest drugs used in our prescriptions. We have an excellent line of fresh proprietory and

.. Patent Medicines .. Perfumes, - Extracts, Lamps, Cigars, etc.

Everything that a well stocked and well regulated drug store should have we also have. We have been headquarters for many years in all kinds of

PLAIN AND FANCY CANDIES.

Hughes' Pharmacy.

Headquarters Timothy & Clover Seed

The hunters for Clover and Timothy Seed this year will do well to see us before they buy. A large stock of

Clean Choice Western Clover Seed.

has just been received. These seed were only secured after several days' hard searching, and the price just now is very low. Call in, examine them.

Auburn Steel Axle Farm Wagons.

No better wagon runs on the road. No greater guarantee goes out than the ecompanying this celebrated wagon. Buy the best. It's safe and sure, besow in price. See us before you buy a farm wagon.

South Bend and Oliver Chilled Plows.

Plowing season will soon be here, and we are now ready to supply you with these renowned Plows at lowest price. Also Riding Cultivators, Drags, Harrows and Field Rollers. We are also now offering Corn Shellers and Feed Cutters at reduced prices.

Carriages and Harness.

If you are going to buy a Carriage this coming season, we wish to tell you we have some inside figures that will be worth looking into before you plant any cash. See us. This applies to Harness, and the biggest and best stock is here.

Wood Burner and Other Stoves

We are now offering at smashed prices, and now is your opportunity to get a bargain.

Paints in all Colors.

We have the finest line of Paints in town, in all colors, and put up in any size can you may want. Covers more space and lasts longer than ordinary paint. Call and see us on paint.

Winter Robes, Lap Blankets, Etc.

Are now offered at greatly reduced prices, and if you want to save money, now is your time to buy a blanket.

Bicycle Riders for 1899.

Keep in mind we are Peninsula Headquarters, and are prepared to give prices and advantages not obtainable elsewhere. The **Rambler, Crescent Ideal** and **Stormer** are among the very best Wheels on the market, and we have sold hundreds with great satisfaction.

See how much fencing you will need this spring, then come and see us on Wire or other materials, and you will get low quotations.

YOUR FRIENDS,

Shannahan & Wrightson Hardware Co.

All Policies Protected from Forfeiture by Massachusetts Laws.

INCORPORATED 1835.

FREDERICK A. SAVAGE, General Agent. Rooms 306 and 307 Herald Building.

SETH W. WHEATLEY, ... of State Agencies.

New England Mutual Life Insurance Co.

OF MASSACHUSETTS.

ASSETS $25,910,904,83.

ANNUAL CASH VALUES.

ANNUAL PAID-UP PARTICIPATING VALUE.

ANNUAL DIVIDENDS.

READ the contract between yourself and the Company.
REMEMBER you can demand only what the contract absolutely guarantees in **DOLLARS** and Cents, signed by the Company.
ESTIMATES are not guaranteed; estimates are delusive and unreliable.

THE LAWS OF MASSACHUSETTS PROVIDE THAT

1st.—No Policy shall become forfeited or void for non-payment of Premium, after the payment of TWO Annual Premiums.

2d.—In default of Payment of subsequent Premiums, it is binding on the Company to Issue a Paid-up Policy, as provided for according to the published Tables.

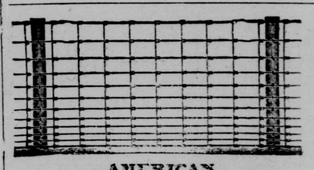
DISTRIBUTIONS OF SURPLUS are made Annually on the Contribution System.

LIBERALITY AND EQUITY, in its relations with Policy-holders, have always been the governing principles of this Company, and the conditions of its Policies in regard to limits of

SPECIMEN POLICIE FURNISHED ON RECEIPT OF NAME, AGE, AND ADDRESS.

This costs nothing, and may be of value now or in the future.

F. A. SHANNAHAN,



AMERICAN

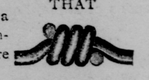
Field Fencing.

A fence that always keeps its shape because it's built that way—

Nothing but large size heavily galvanized wire made of best Bessemer steel is used in its construction—same in all the 20 different styles made—turns all kinds of stock and leaves the stock unharmed while the fence stands strong and sturdy.



THIS hinge-joint makes an adjustable fence and prevents stay wires from bending—



THAT crimp makes as tight a fence in summer as in winter, and prevents stay wire from being displaced.

There's no fence that excels it; and few, if any, as good.

Examine it and be convinced.

Fence Supplies.

Barb Wire

We have a large supply of the 4 and 6 in. barb. At less than wholesale cost to-day.

Poultry Netting

A full line of all widths Extra Heavy Galvanized at the very best prices.

Nevius & Frampton.

Ask for Burpee's Seed Catalogue It's Free.