The Queenstown News

GEORGE J. STEINFELT, Owner
Business Hours—8 a.m. to 4:30 p.m.

ONE DOLLAR A YEAR
IN ADVANCE
EVERY FRIDAY MORNING
Advertising rates upon application.

Make all checks for advertising, subscription or printing payable to The Queenstown News, Queenstown, Md. Phone 2161. Res. 2001.

Friday, October 30, 1953

"A Job of Selling"

The head of one of our leading corporations recently advised businessmen in general to make the most of a ready market for goods. He pointed out that more Americans are employed than ever before, at the highest wages in history. He said further; "The kind of America we live in tomorrow depends primarily on the kind of job we do today. I think the future of American business can be anything we want to make it."

Commenting editorially on this point of view, the Daily Journal, International Falls, Minnesota, said: "The market and the money are there. American business can keep the country prosperous by producing a maximum volume of goods at the lowest possible cost—and then do a job of selling."

That second factor—"a job of selling"—is an enormously important one. Every one in this country is to some extent aware of the miracles achieved by American mass production, and so are millions of people in other lands. There should be an equal awareness of the miracles of American mass distribution. The two are full and equal allies in keeping the economy going and supporting employment, wages, and living standards. Our superb production system would be of vastly diminished worth if it weren't for a comparable system capable of moving the goods into the hands of the consumers.

Thus, the job done by the retailer decides to a very great extent whether times are to be good, bad or indifferent. And here, as in other fields of free enterprise, we have been singularly blessed. Retailing is a huge industry made up of hundreds of thousands of enterprises of every conceivable kind and size from the biggest national chain to the smallest specialty shop. And the inexorable force of competition keeps its efficiency high—even as it keeps prices as low as the condtions of the day permit.

Government Must Take First

Governor Hugh Gregg of New Hampshire recently said. "Remember this: No government, federal or state can give anything which it has not first taken from you."

It might seem that so undeniable a proposition would be known to anyone. But it is plain that a great many of us still cherish the illusion that government can give us all kinds of services and benefits at little or no cost to us.

Actually, of course, we get back from government much less than what it takes from us. Waste and extravagance are the great depreciators of our tax dollars.

Why Advertise?

The following is reprinted from the Wynne, Arkansas, Progress:

"The late William Wrigley was once riding with a friend in a crack express train from New York to Chicago. His companion was curious to know why the magnate continued to spend so much money on advertising.

"Your gum is known all over the world,' he said. 'Why don't you save the millions your are spending on advertising?'

"Wrigley pondered a second and then asked, 'How fast is this train going?'

"About 60 miles per hour,' replied the other.

"Then,' asked Wrigley, 'why doesn't the railway company remove the engine and let the train travel on its own momentum?"

How to Relieve Distress of
FEMALE periodic COMPLAINTS

Read EVERY Word—You Owe It To Yourself!

Few of you women do not suffer some distress from monthly functional disturbances. Maybe you've noticed YOURSELF getting cranky, restless, nervous—depressed at such times—

Then try Lydia E. Pinkham's Vegetable Compound to help quiet unstrung nerves, relieve monthly pain (cramps, backache, headache) and weak, dizzy spells due to periodic disturbances.

For over 60 years Pinkham's Compound has helped hundreds of thousands of women to relieve such weak nervous feelings and thus helped them to go smiling thru such "difficult days." Since it's helped so many women for so many years, don't you think it's good proof YOU too should try Pinkham's?

Cesspools, Septic Tanks

Pumped out the sanitary way. Local labor. N. R. Harrison, Phone 2912. Federalsburg, Md.

WALL PAPERS
LINOLEUM RUGS—ALL SIZES
DELTOX FIBRE RUGS
PAINTS — VARNISH — ENAMELS
APPLIANCES — VENETIAN BLINDS
PRICE & SON
Phone Stevensville 2061 CHESTER, MD.

SENEY'S
Beer, Wine and Liquor Store
ICED COLD BEER BY THE CARTON OR CASE
We Carry All Popular Brands of
BEER, WINES and LIQUORS
WE DELIVER
Seney's Liquor Store
QUEENSTOWN, MD. — Phone Queenstown 2601

NEW Coleman OIL FLOOR FURNACE

Fits in floor—takes no space. Heats 2 to 4 rooms. No air ducts, no basement needed—no alterations.

NO DOWN PAYMENT
36 months to pay
Easy FHA terms

BELL SALES & SERVICE
CHESTER, MD. PHONE STEVENSVILLE 2762

BUYER MEETS SELLER IN OUR AD COLUMNS...

FOR SALE—21 ft. deadrise boat, 7 ft .beam with cabin equipped. Osco conversion Jeep motor, marine clutch and manifold. Phone Denton 42-J12.

SUBSCRIBE TO THE NEWS

NISI

Elva Gleaves Et al.
Vs.
Mary L. Chestnut, Et al.
IN THE CIRCUIT COURT FOR QUEEN ANNE'S COUNTY
IN EQUITY
Chancery No. 3832

ORDERED, This 24th day of September A.D., 1953, that the sale of real estate made and reported in this cause by Richard T. Earle, Trustee, be ratified and confirmed, unless cause to the contrary thereof be shown on or before the 2nd day of December next; provided a copy of this order be inserted in some newspaper printed and published in Queen Anne's County, Maryland, once in each of four successive weeks before the 2nd day of November next.

The Report states the amount of sales to be $1,000.00.

T. SORDEN PIPPIN, Clerk.

True Copy: Test: T. SORDEN PIPPIN, Clerk.

Filed Sept. 24, 1953
4t. October 2, 9, 16, 23

E. H. Jewell
— Master Plumber —
PLUMBING and HEATING
- House Wiring
- Frigidaire Appliances
- Bottled Gas
- Kresky Floor Furnaces
- Hot Water Heaters
- Apex Washers

E. H. Jewell
Phone 133 — Centreville, Md.

Friday-Saturday Specials

C.F. FANCY PUMPKIN	2 for 29c
LIBBY'S TOMATO JUICE	can 27c
MOTHER'S OATS—quick or regular	17c
C.F. FANCY SLICED PINEAPPLE	can 35c
C.F. FANCY PEOCHES	can 29c
C.F. SWEET GHERKINS	jar 29c
LIBBY CORNED BEEF	can 49c
C.F. LUNCHEON NAPKINS	2 for 29c
C.F. KITCHEN ROL LTOWELS	2 for 39c
C.F. OLEOMARGARINE	pound 25c
RED CUP COFFEE	pound 84c
KELLOGG'S CORN FLAKES	21c
PET MILK	3 for 31c

SKAGGS CLOVER FARM STORE
Queenstown, Md. Phone 2271

ASHLEY GAS CO.
CENTREVILLE — PHONE 23
Metered Gas Installation
GAS STOVES — GAS REFRIGERATORS
GAS SPACE HEATERS — HOT WATER HEATERS
WESTINGHOUSE APPLIANCES
ALL GAS APPLIANCES WE SELL ARE GUARANTEED
EASY TERMS

ATLAS SEAFOOD CO.
B. M. SCHWARTZ, Owner
MANNOSE — FISH
CRABS — OYSTERS
CHESTER, MD. Phone Stevensville 2147

John D. Williams
Funeral Director
108 S. Harrison St.
Easton, Maryland
Day or Night
Phone Easton 194