THE STAM DRUG STORE.

While disease and suffering stalk forth through the land and prostrate the human family drug stores will be as necessary to our cities as are groceries and clothing stores, and since they play so important a part in the physical life, the public have a right to demand that the business be conducted by men of ability, experience and careful habits.



STAM'S HALL.

Here in Chestertown all may go, without hesitancy or misgivings, to the above pharmacy, which is under the superior management of Mr. Emory S. Wroth. It embraces a comprehensive assortment of drugs, proprietary remedies, druggist's sundries, toilet articles, perfumes, and many other articles which come under the head of drug notions, while the prescription department is patronized and endorsed by the leading physicians on account of its reliability, the purity of its drugs and its scientific service. The laboratory is supplied with all the requisite facilities for compounding the most difficult prescriptions.

This store, which is now carried on as the Stam Drug Company, came under the control of Colin F. Stam in 1869, and was conducted by him until his death in 1898. That it has not lost its old popularity and its strong hold upon public patronage under the present management, the crowds which daily throng the store attest.

The popular manager, Mr. Wroth, was in the employ of Mr. Stam for twenty years, and received his knowledge of drugs under his tutelage, and he has conscientious and proficient clerks to assist him, who merit the high esteem in which they are held by the community.

A. J. HYNSON.

Manufacturer of Marble and Granite Monuments.

"Friend after friend departs,
Who has not lost a friend?
There is no union here of hearts
That finds not here an end!"

When death enters a home the hearts of the loving are crushed, and life, it seems, can ne'er be bright again! But "Old Time" is a kindly nurse, and binds up the wounds which heal at last. So memory is the truest friend after all —and memory is kept alive, in no small degree, by the carvers of stone and engravers of names thereon! From time immemorial, all nations, ancient and modern, civilized or savage, have considered respect for the dead a virtue, and burial places as sacred. The Egyptians hewed sepulcres out of solid rock, and built great pyramids as depositories for the dead. The Romans honey-combed the hills of Italy with catacombs, in the niches of which they placed the bodies of the departed.

In later times, a beautiful site is selected by each community for a burial place, and here in Chestertown, the cemeteries are made beautiful, indeed, by the artistic pieces of carved marble and granite furnished by Mr. A. J. Hynson. Every cemetery for a considerable distance contains shafts and tablets of polished marble or granite which bear his stamp.

The work done by Mr. Hyson is reliable and artistic, and the prices governing the sales are in keeping with the financial depression of the times. In his large warehouse he has some very beautiful monuments, tablets and shafts of which he invites inspection.

Mr. Hynson is a native of Kent county, having spent all his life among its people; his integrity and rectitude are known to this section. He established his present business 12 years ago, and has built up a most satisfactory trade as the result of conducting his business on the line of "square and fair dealing" with his fellow men. Mr. Hynson was educated in the Washington College and Baltimore Commercial College. He followed farming prior to establishing his present business. He is an admirer of the equine race—the noble horse, and is the owner of several prize-winners. His entries for the past few years have furnished the racing course of the Eastern Shore some rapid steppers.

ARMSTRONG—THE HOUSE.

Out in the world, jostled by strangers, anxious and busy with business complications, the traveling man learns to appreciate the careful attention and hospitality which marks the experience and true host of a comfortable hotel, which sheds contentment upon the tired soul, and repose, though he be a "stranger in a strange land." To those acquainted with Chestertown, it is superfluous to say that the "Armstrong House is the most popular hotel with the traveling man. It has been kept up-to-date, having been refitted and remodeled throughout. It has comfortable, airy bed rooms, also parlors, dining rooms and spacious and light sample rooms, while in connection with the hotel, is a handsomely fitted up pool and billiard porlor, where those who are fond of the royal sport and means of recreation can pass away pleasant hours. The hotel is provided with every modern convenience, and is lighted with electricity and heated throughout by hot water, while every thing is clean, bright and airy. The cuisine is first-class, prepared by an accomplished chef and served by experienced and polite attendants, who unite with the manager in providing for the comforts of the guests. Mr. Wm. R. Pippin, the manager, rented the house of Armstrong and Sparks, and under their management it attained great popularity with the traveling public, and under the management of the proprietor and his wife, the high standing of the house has been zealously maintained, and no effort is spared to make the "Armstrong" what it always has been, the traveling man's favorite hotel and home.



Mr. Pippin is the right man in the right place. Being of a social disposition, of an affable and accommodating manner, he is extremely popular with every one, and makes a most genial landlord. His wife, Mrs. Emma L. Pippin, superintends the cook room, and her watchful eye is upon all guests to see that they receive prompt and courteous attention from the employees. A beautiful free coach for all guests and for the public in general, runs to and from all trains and to boat landings. Newcomers and trantient visitors will find first-class accommodations and be treated politely and pleasantly at the Armstrong House, "The Traveling Man's Home."

THE CHESTERTOWN ELECTRIC LIGHT CO.

Modern in its Equipments and Progressive in its Management.

Nearly a hundred years ago the nineteenth century loomed up in almost impenetrable darkness. As it nears its close we find it written down in the annals of time as the most enlightened era which has ever dawned upon the human race. Inventions of all kinds have sprung up in the last generation even, and the greatest of these is electricity. At no time in the history of the world has there been such a demand for cheap, pure and good light as at the present, and while in past generations artificial light was considered one of the greatest luxuries, to the present it has come to be an absolute necessity.

Not only are homes cheered, brightened and beautified at night by brilliant illumination, but in the business world, progressive, modern industry is sleepless. darkness is turned into daylight and the ceaseless roar of machinery in the great workshops and manufactories smites the ear during the long hours of night operate under artificial rays of light.

The question of illumination being an established fact, electricty easily becomes king in the artificial light world. As lamps are to the tallow dip and gas to oil, so electricity is superior to gas. It affords a steady brilliant light, is ready to turn on or off at a moments notice and is clean—doing away with the bad results to walls, pictures and furnishings which gas smoke causes.

The Chestertown Electric Light Company established their plant Jan. '98 and is one of the most complete plants in the State of Maryland. No expense or labor has been spared to make it meet the requirements of the public, and Chestertown may well feel proud of her Electric Plant. The officers of the company are Miles A. Hoffman, president; Atlee H. Tracy, vice-president and treasurer; J. King Wright, secretary. The company is now furnishing to the city eighty lights and about 700 incandescent lights to the stores and residences. The plant has a capacity of 1200 lights. Since the innovation of the electric lights in Chestertown the streets, stores and residences present a resplendent picture of a hustling, enterprising town, and it is evident that our people are not slow to appreciate a good thing.

Mr. Hoffman is a man of means, and has but recently taken up his residence in London, England, where he will reside in the future. Mr. Tracy is competent to preside over electrical machinery, as he is a graduate of the engineering department of the University of Pennsylvania. Mr. Wright is also a graduate of the above institution, matriculating in 1897, the same year that Mr. Tracy graduated, in fact they entered the college at the same time and left at the same time. Messrs. Tracy and Wright will have the full management of the plant in the future, which is a guarantee that the high standard of service will be maintained as both gentlemen are qualified both by experience and education.

The company has given the city and the people unquestioned satisfaction. Their business methods are liberal, possessed of the nineteenth century push and energy and should receive the unqualified support of our citizens.

CHAPMAN & LAMBERT.

Pioneer Carriage Manufacturers.

While the trend of modern progress is to supersede the horse in this end of the nineteenth century, the same is not true of vehicles which form a part of a driving outfit. The latest invention in carriage locomotion, the automobile, is the carriage of to-day, operated by compressed air and electricity. Science can never supply any means of travel which is more pleasurable or attractive than that of the modern equipage in its many shapes and designs. One has but to enter the sales-room and the attractive depository of Chapman & Lambert, this city, to realize the truth and force of the above words. The display equals any of its kind to be found in Kent county, and best of all, it is of their own manufacture and design. Nine workmen are employed in the various departments of the factory, and the premises occupy nearly half a block. Everything used in the construction of carriages and wagons are made in their shops, and they have to-day, scattered all over the Eastern Shore, carriages and wagons of their manufacture which have stood the test of time and the elements, and still bear substantial testimony of their superiority over the goods imported from outside factories.

The repairing department is a special branch of this industry, and is in the hands of expert mechanics, and at the same time is under the careful supervision of the proprietors. Repairing of all kinds of farm implements, repainting and repairing wagons and carriages is done promptly, reasonably and in a workmanlike manner.

This venerable firm was established in 1864 just when the light of peace began to pierce the black cloud of war, and pursuing the even tenor of their way, they have made friends and extended the territory their of business, until more than 3 decades of honorable business dealings bear a creditable testimonial of their integrity and unquestionable business methods.

Mr. Chapman is a native of Kent county, Delaware, came to Chestertown in 1858, and his career has been one of industry and activity. He has always taken an active interest in public affairs, is a staunch advocate of all conservative measures which will advance the material prosperity of Chestertown and Kent county. Mr. Chapman is now a member of the Kenty County School Board and is closely connected with the financial institutions of Chestertown, being a director of the Chestertown National Bank and one of the organizers of the Building and Loan Association, and is likewise a director and owns two fine farms near Lynchs, which contain the finest pear orchards in the State.

Mr. Lambert was also born and reared in this county and has shared the prosperity of the firm and contributed his quoto toward the prominent position it occupies in this community. He affiliates with the M. P. Church, is a director of the Building and Loan Association and ownes a couple of beautiful farms in the county. The firm of Chapman & Lambert needs no econium by us, their long business career among us speaks for itself, and the part they have played in building up the industrial and commercial prosperity of Chestertown fills a bright page in its history.

WM. MEDDERS & CO.,
DEALERS IN
GENERAL MERCHANDISING,
STILL POND, MD.

CITY OF CHESTERTOWN.

SEAT OF GOVERNMENT AND THE METROPOLIS OF KENT COUNTY.

Great Educational Advantages--Large Mercantile Resources--Handsome Public and Private Buildings.

Its Magnificent Water System and Electric Light Plant—Its Natural Advantages for Manufacturing and Residential City, Large Financial Resources.

CITY OF CHURCHES, COLLEGES AND PUBLIC SCHOOLS, CULTURED SOCIETY AND PROSPEROUS AND HAPPY HOMES.

Glimpse of Her Representative Business and Professional Men.

Every acre on which the little city of Chestertown stands to-day is hallowed ground—hallowed by the blood of innumerable heroes who died in battle with circumstances, that the youthful city might live. Where we now walk, surrounded by all that exalts and embellishes civilized life, in the early days roamed bands of blood-thirsty savages intent on murdering the sturdy pioneers, who had braved a thousand dangers to erect a home for themselves on the banks of the beautiful Chester. How well these precursors of advanced civilization stood their ground; how well the embryo village thrived and prospered in spite of the most disheartening obstacles, the veriest tyro in Maryland history need not be reminded. Our present mission is only to give the reader a visional glimpse into the "long ago" and not to turn the thumb-worn pages of local history, noting dates and events in their order, but rather to tell the story of our material and industrial growth, and deal with the conditions which make life profitable and joyful.

CHESTERTOWN'S HISTORY.

The foundation of Chestertown is a matter of secondary concern. It suffices to know that to-day it is a city of between 2,500 and 3,000 inhabitants; is the county seat of Kent county, and the center of a locality so richly blessed in natural resources, that it is making deep inroads into the manufacturing circles of large cities, and receiving within its gates important factories drawn hither by the advantages which its location affords. Added to this are its home attractions and educational facilities, besides just attention to legitimate and acceptable enterprises. According to our ancient chronicles, Chestertown has an impressive history. Glancing back through the dim vista of time, lined with the graves of generations, we can trace its growth from a date almost coeval with the first settlement of Maryland, for it was in 1632 that English settlers founded this cherished commonwealth, emblazoning on its shield the doctrine of "civil and religious liberty," while the settlement of Kent was founded two years before, in 1630, by Colonel Claiborne, antedating the arrival of the pious band of pilgrims at St. Mary's. They called it the Isle of Kent.

When the history of Maryland, radiant with glory, is written by some master-hand in future days, the part which Kent county has played in the State's development will shine amid the encircling light so brightly, that the world will observe how closely allied are the interests of the child with that of its mother. Kent is one of the foremost counties of Maryland; and even now, amid the rich verdure of Chester cemetery, as well as elsewhere in the county, you may scan its epitaphs on tombs which have covered human dust since the twilight of the sixteenth century.

Chestertown was founded, as it now stands, about 1707. Prior to that time there were scattered settlements, of course, over the county. The first court house was built about 1708, and up to that time the courts for the county were of an itinerant or wandering character.

ITS GRADUAL EXPANSION.

The city then commenced to grow, and from a straggling settlement, originally called "New Town", until 1780, at which time its name was changed to Chestertown. The young village donned its municipal garb with becoming dignity and grace; started upon the auspicious task to build and maintain a corporate city. Many incidents of local historic interest, had we the space to give them form, would read like a thrilling romance, as Chestertown is rich in ancient lore. In many a grotto or sequestered surrounding, still lurks the inspiration for historic reverie or enduring fiction, and they still have a mute eloquence, a tragic mystery and a furtive charm over which the glamour of research throws its softest light. But these are matters not within the purview of our mission; we will leave the story untold for a master sculptor to chisel its graceful curves and to give it a rightful setting in the history of our commonwealth.

CHESTERTOWN OF TO-DAY.

How different the contrast between the village of 1707 and the city 1899! When our oldest inhabitants, seated by their firesides and surrounded with all the joys that make life worth living, look back upon the past and compare it with the present, their hearts beat with exultation, while a feeling creeps over them akin to that which stirred the breast of the patriarch Simeon when he pressed the sacred infant to his bosom, and with an eloquent voice exclaimed: "Now let thy servant depart in peace, for mine eyes have seen mighty things."

The people of Chestertown to-day are happy, progressive, persevering and industrious, while the city itself presents business blocks of solid and substantial structures: homes that breathe the spirit of contentment, and churches that are flattering monuments to the zeal of this truly christian community. Its educational system is among the best of Maryland, which has been, since the days of George Washington, the seat of learning, culture and refinement.

THOROUGHLY LIGHTED.

The city is lighted by electricity and can claim one of the best equipped electric plants in Maryland. It is under the management of up-to-date business men, who are fully alive to the demands of an enlightened public.

DRINKING WATER.

Chestertown is thrice blessed with a fine system of water works. The supply is obtained from two magnificent springs of pure water, some three blocks from the main part of the city.

FIRE DEPARTMENT.

The fire department is c[illegible]e, and consists of steam pressure, reels and hook and ladder truck. The members of the department embrace many of our leading citizens and active young men, and it is under systematic direction of properly installed officers.

CITY GOVERNMENT.

The government of Chestertown is on a sound and gratifying financial basis, the city affairs are judiciously and economically administered, and level-headed, far-seeing business men of the highest integrity and character, and firm financial standing, administer the municipal affairs.

The affairs are administered by Col. Wm. J. Vannort, president of board of town commissioners; James Brice and Charles L. Dodd, associate members of the board. Mr. M. Wilber Thomas is secretary to the board.

EDUCATIONAL INSTITUTIONS.

Important features of Chestertown deserving of mention, are its noted educational facilities, which are separately reviewed elsewhere in this issue.

BANKING FACILITIES.

Chestertown is known for the solidity of its banks; many rich men make it their home, and its reputation will never fade so long as the present shrewd, energetic business men have the banks in charge. There are three banks—**the Second National of Chestertown, the Chestertown National and the Kent County Savings Bank. There are also the Chester Building Loan Association and the Kent Mutual Insurance Company.**

TRANSPORTATION TO THE SEA-BOARD.

Our transportation facilities are unsurpassed. Both water and steam are here to bear away the products of the field and factory. The Chester River Steamboat Company runs daily freight and passenger steamers, giving most superb service at minimum cost, while the Jersey Central Railroad connects with the great trunk lines.

HOTELS.

Chestertown hotels give all that can be desired in the way of comfortable accommodation, and are in the hands of progressive proprietors.

CONCLUSION.

Glancing a moment over the commerce of the city in a general introductory way, the pertinent fact is unavoidable, that what Chestertown pretends to have, she has in a substantial manner. And, it might be added, that if Chestertown has a serious fault, it is her conservatism, but in the words of the poet:

"E'en her failings lean to virtue's side,"

for it is to this above fault she owes her solidity.

Her important manufacturing concerns and her retail establishments compare most favorably in number or elegance with those of any city of its size in the State.

To sum up briefly, Chestertown's climate is all that can be said in complimentary manner about any climate; her markets are the best, living cheap; her municipal government, with its police and fire protection, its splendid water system, its public lights and its equitable tax, order and law, is a model; she has perfect shipping facilities, solid banking institution and great factories. Her schools and college educate youths from all parts of the country; she has every public convenience and adornment that a populous, thriving city should have. She is prominent in the great State of Maryland—the land of fertile fields, bountiful mines and cultured men and beautiful women—history proves them sturdy and capable of great things.

The future, what of it? No city in the country has reason to expect more, proportionately. More people are wanted, more factories are needed. There is support here for a quadrupled population of enterprising men in all walks of life.

OUR CHURCHES.

A glance at the churches of Chestertown is sufficient proof that the morals of the city are protected by that great safe-guard—Christianity.

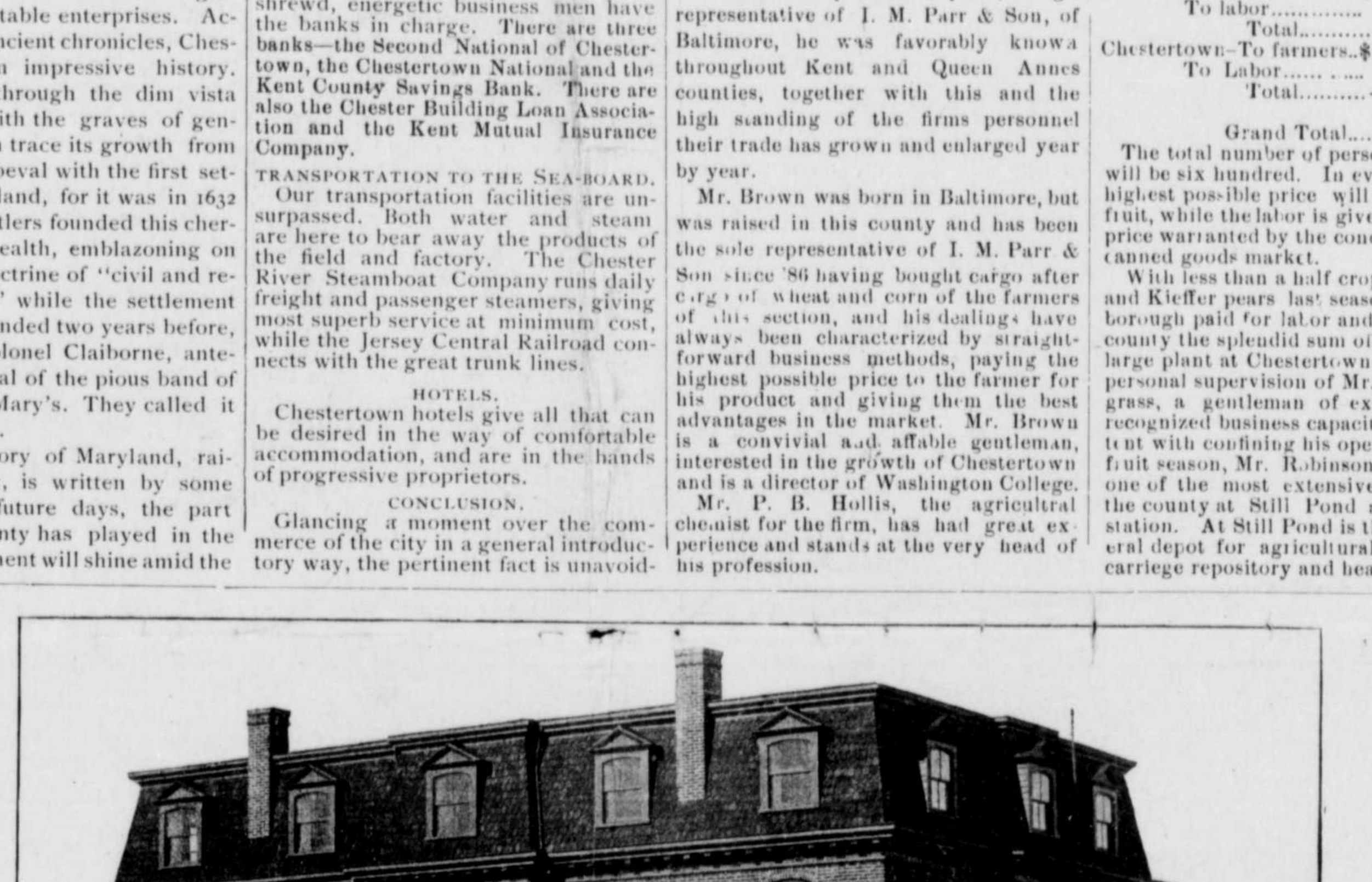
We append the following list of the different church organizations: Emmanual Protestant Episcopal Church, Dr. Stephen C. Roberts, rector; Christ Methodist Protestant Church, Rev. John M. Gill, pastor; Methodist Episcopal Church, Rev. E. C. Sunfield, pastor, and Sacred Heart Catholic Church, Father James L. McSweeny, priest.

OUR PUBLIC SCHOOLS.

In Chestertown there are public school buildings for both white and colored pupils, equipped with a most admirable corpse of instructors, with Prof. Lawrence J. Smyth at their head as principal. Washington College, one of the most potent and conspicuous factors in the educational system of the town and county, is elaborately referred to elsewhere. Chestertown also has a number of wide-awake kindergartens which form a valuable adjunct to her other schools.

THE AMERICAN STRAWBOARD COMPANY.

The American Strawboard Company gives employment to sixty hands and has a pay-roll of nearly $1,000 weekly, and pays to the farmers, for straw, more than $15,000 annually. The plant is under the proficient management of Mr. F. W. Quantz, a master of every detail and who has brought its product up to a high degree of excellence and has made the plant a producer of dividends. He is the right man in the right place. The bookkeeper is Mr. Stewart Matthews, a competent and pleasant gentleman.



NORMAL HALL, WASHINGTON COLLEGE.

BECK, WALKER AND BROWN.

A Large and Reliable Fertilizing Firm that is Favorably known over This Section.

Happily for the general good and prosperity of our country our agriculturists have learned by costly experience that the soil is like a bank account, cannot always be drawn upon when no deposits are entered, and now all sections where the soil has been too far depleted are being liberally enriched by the extensive use of commercial and domestic fertilizers. And even those communities which possess newer and more vigorous and unharmed lands are adopting a wise and commendable prophylatic treatment for their lands, thus avoiding the error into which the older communities have fallen.

Chestertown is one of the leading fertilizer centres and head quarters of the Eastern Shore, and many of the finest and high standard enrichers in plant foods in use are manufactured within our borders. One of the leading firms engaged in this important department of trade is that of Beck, Walker & Brown. This business was established by William S. Walker and Samuel Beck in 1890, and was conducted sucessfully up to '96, at which time Dr. Beck died and Mr. H. M. Brown bought his interest, the new firm retaining the name of Mr. Beck.

Their plant is equipped with all the necessary modern apparatus and appliances. Machinery for dissolving and grinding bones, for mixing and manufacturing fertilizers of all kinds is used by this enterprising firm, and in fact everything that will facilitate and keep their product up to the high standard is maintained.

Mr. Walker was born and raised in this county and has filled many positions of trust and honor. He was judge of the Orphans' Court for several years and in this official position he met and filled the requirements to the satisfaction of his constituents.

Mr. H. M. Brown, his partner, came into the firm under splendid auspices, being a representative of I. M. Parr & Son, of Baltimore, he was favorably known throughout Kent and Queen Annes counties, together with this and the high standing of the firms personnel their trade has grown and enlarged year by year.

Mr. Brown was born in Baltimore, but was raised in this county and has been the sole representative of I. M. Parr & Son since '86 having bought cargo after cargo of wheat and corn of the farmers of this section, and his dealings have always been characterized by straightforward business methods, paying the highest possible price to the farmer for his product and giving them the best advantages in the market. Mr. Brown is a convivial and affable gentleman, interested in the growth of Chestertown and is a director of Washington College.

Mr. P. B. Hollis, the agricultural chemist for the firm, has had great experience and stands at the very head of his profession.

Isaac Robinson's Canneries.

KENT COUNTY'S MOST IMPORTANT FACTOR IN ITS INDUSTRIAL PROGRESS AND PROSPERITY.

MANAGED BY E. W. SCARBOROUGH.

With the passing of the peach, with the sweeping away of the vast acreage of fruitful orchards and large sums of money invested in orchards, the progressive Kent county farmer was forced to go into the field of experiment for some crop to fill the gap made by the destruction of the great industry which had come to the Eastern Shore peach belt in the fifties. The logical successor of the peach was found to be the pear and tomato. Pear orchards sprung up on every hand, and vast acres in tomatoes came and increased with each succeeding season as by magic, but the farmer soon discovered that the home markets and reliable packers were a primary necessity of the changed conditions. First of all, aggressive packers with ample facilities for handling the home product, was a requisite to the full development of the new industry. Then the demand was for a man calculated to command the confidence and unquestioned respect of the intelligent agriculturists of the community at large. This demand was promptly met in the person of Mr. E. W. Scarborough, the personal representative of the vast packing interests of Mr. Isaac Robinson in Kent county. Aggressive in his methods and presistently scrupulous in his dealings with the agricultural communities in which his packing establishments are located, Mr. Scarborough has for three seasons built up local canning interests of extensive proportions; he has become an indispensible financial factor in the yearly summing up of the farmer's debit and credit accounts. That the relation which the business enterprises of Isaac Robinson as represented by Mr. Scarborough in Kent, bears to the farming community may be fully appreciated the following interesting figures are given: Five canneries are operated, one at Chestertown with a daily capacity of 20,000 cans; will employ 125 hands with a weekly pay roll of $1,000. Canneries will be operated at Lynch's, Hepbron, Blacks' and Still Pond. At each of these points are ample warehouses for packing and handling the manufactured product. Carrying out the figures at the different points the magnificent total which Mr. Scarborough will pay to the farmers of Kent county and for labor is given as $104,000 divided as follows:

Lynch's—Pay to farmers..	$ 8,000	
To labor	6,000	
Total		$14,000
Hepbron—To farmers	12,000	
To labor	10,000	
Total		$22,000
Black's—Pay to farmers..	$10,000	
To labor	8,000	
Total		$18,000
Still Pond—To farmers	$15,000	
To labor	10,000	
Total		$25,000
Chestertown—To farmers..	$15,000	
To Labor	10,000	
Total		$25,000
Grand Total		$104,000

The total number of persons employed will be six hundred. In every case the highest possible price will be paid for fruit, while the labor is given the fullest price warranted by the conditions of the canned goods market.

With less than a half crop of tomatoes and Kieffer pears last season Mr. Scarborough paid for labor and fruit in Kent county the splendid sum of $75,000. The large plant at Chestertown is under the personal supervision of Mr. James Snodgrass, a gentleman of experiance and recognized business capacity. Not content with confining his operations to the fruit season, Mr. Robinson has opened one of the most extensive business in the county at Still Pond and Hepbron station. At Still Pond is the large general depot for agricultural hardware, a carriege repository and headquarters for phosphate and fertilizing material. At Hepbron is the coal yard and delivery station for the extensive purchases. All these places are connected by a private telephone line and the business throughout is conducted in the most up-to-date manner. In short, the business operations of this hustling business firm has become an important part of the financial and industrial history of Kent county and have demonstrated beyond all controversy that square dealing and aggressive methods are unfailing factors in business success. Kent county needs more men like Isaac Robinson and E. W. Scarborough.

HOTEL CHESAPEAKE.

Betterton's Most Beautiful Hotel.

Maryland is noted the world over for its excellent hotels, and tourists and travelers never tire of describing the wonders of the Blue Mountain House, the elegance of the Rennert, and the splendid hotels at Atlantic City. The above hotels are known to all the traveling world, but scattered all over Maryland are to be found hotels, while lacking some of the pomp and glitter of the above hotels, nevertheless hold out a warmer and more home-like welcome, supply as toothsome a repast, and above all, furnish a quiet resting place not to be found in the great bustling noisy hostelries of the city. Standing, casting its shadows upon the waves of the bay, is the beautiful New Chesapeake House, erected and managed by Messrs. Crew & Owens. It is built upon a rugged bluff, commanding a view from its piazzas which is simply incomparable, and the house is a picture of convenience and airy comfort. The bed rooms are large and neatly furnished, while its spacious dining hall, parlor and reception rooms, porches and piazzas go to make up this admirable hotel.

The handsome and spacious office is supplied with every facility for correspondence, in the way of desks well supplied with stationery and all writing materials, and everything to add to the comfort of the guest is furnished by the enterprising management. The house is provided with all conveniences, and fifty-five guest chambers are at the disposal of the public. The cuisine is first-class, prepared by an accomplished chef and is served by experienced, polite attendants. The markets are scoured daily for all the latest and freshest fruits and delicacies.

The Chesapeake House is four stories high, modern in its construction, and is by far one of the most beautiful hotels situated along the bay from which it takes its name. It was built by Messrs. Crew & Owens and cost several thousand dollars. The proprietors also own and conduct a general merchandise store and carry an extensive stock, their trade extending and supplying a large scope of country in and about Betterton. Messrs. Crew & Owens are natives of Kent, they have been reared in the neighborhood of Betterton, their ancestors were among the substantial farmers of that section. These young gentlemen possess the spirit and push which characterize the nineteenth century business man, and are worthy of the great success that has attended their new enterprise. Any one who is in search of health, recreation and enjoyment, shouldcommunicate with Messrs. Crew & Owens.

FRANK M. MILLER.

An Efficient Machinist and Plumber.

The plumbing business in a thriving city is one of the industries of modern civilization, and a plumbing firm that will do honest, reliable work, soon builds up a business which gives them steady and profitable occupation. This has been the experience of the above gentleman, Chestertown's leading plumber and machinist. Mr. Miller established his present business three years ago, and is located in the *Kent News* building. In that time he has gained a reputation for prompt and efficient work, his aim being to do none but first-class and honest work at reasonable charges. He undertakes everything in the line of plumbing and repairing of mechanical devices. The repairing of bicycles is an important branch of his business, and is prepared to execute all work in a workmanlike manner. His facilities are sufficient to subserve the demands of this locality. Mr. Miller was employed by the Ladies' Improvement Association to erect the beautiful fountain which was unveiled on Tuesday, Aug. 15. This is his master-piece and certninly reflects credit upon his skill as a mechanic. He was employed by the Strawboard people for a number of years as master mechanic, and is still called upon to repair complicated machinery for them. He is a native of Cecil county and came to Chestertown thirteen years ago. Mr. Miller is respected by the entire public for his industrious habits, his honorable living, and affiliates with the Heptasophs and Odd Fellows.

STILL POND.

The history of the Eastern Shore pioneer life has been written and rewritten, every time fraught with an added interest as the narrative recounts some new phase or repeats a half-forgotten incident. The mutations of time, with their changing scenes and events, may partially erase, but can never wholly obliterate it. The retrospection remains the basis of our history and the inspiration for future time.

No section of Kent county is more prolific in pioneer reminiscences than Still Pond and the surrounding country, but unfortunately we have not space at our disposal to enlarge upon this subject. Suffice it to say, Still Pond is one of the most enterprising villages in Kent county, and is dividing the commercial transactions with Chestertown. Her merchants are up-to-date, alert and progressive. Commodious stores, filled to repletion with goods from the great factories of America and Europe, attract customers for miles, while their business methods are characterized by the spirit of progress.

Its streets are high, graveled and well-graded, lined with beautiful shade trees, adding to its beauty as a residence town. Its homes are neat, attractive and substantial.

The educational system of Still Pond is modern and in the hands of the proficient educators. Its only church structure (the M.E.) is an imposing brick, and has a large membership composed of the best families of the town and county.

The surrounding country is rich and fertile, and no better farm and fruit land can be found. Only nine miles from the county seat, it goes without saying that her natural advantages and resources were many, or a successful competition with that city would not be the result as seen to-day. In a word, every citizen in Still Pond may exclaim with pride "This is my own, my native land."

F. H. HARPER & SON.

One of the Largest General Merchandise Stores of Kent Co.

It is a pleasure for us to review the large general merchandise establishment of F. H. Harper & Son for publication to the country in this Industrial Edition. The standing of the house and the high character of the firm's personnel in business and social life, make this enterprise worthy of mention. The senior member of the firm is one of the most worthy and substantial citizens of Kent county, and is now filling the honorable position of judge of the Orphans Court. He stands high in the estimation of the citizens of Chestertown, whose esteem he has gained by strict integrity in every transaction, as well as by his interest in matters partaining to the advancement of the community. Judge Harper is a director of the Chestertown National Bank and a director of the Kent County Fire Insurance Company.

The nucleus of this business was laid in 1862 by Mr. Harper, and he conducted it until 1891, at which time his son, Joseph, came into the firm and the name was changed to F. H. Harper & Son. Their line of goods embraces all that is classified under the head of general merchandise, which includes dry goods and notions, clothing, hats and caps, boots and shoes, while the line of groceries is one of the largest in the county.

Their premises are 40x80 feet in dimensions, occupy three floors, and one story L 24x28. Mr. Joseph W. Harper is a native of Still Pond, he was educated at the Dover Academy and at the Philipp Academy, at Andover, Mass., and graduated at Princeton in 91. Mr. Harper is devoted to his native town and is the most energetic man in attracting the attention of capitalists and manufacturers to Still Pond, believing that it offers unprecedented inducements in the way of cheap labor, local advantages and excellent building sites. He was instrumental, and in fact, secured Isaac Robinson to Kent county, a firm which has paid to the farmers and for labor, more than one half million dollars within the past three years, and he has done more to advance industrial prosperity in this county than any four firms combined. Mr. Harper was one of the organizers of the Still Pond Creamery Company, and is now its secretary and treasurer. This industry has been of inestimable value to the farmers of this section, as it has stimulated the dairy interest, and has brought money to the flourishing town of Still Pond. Messrs Harper & Son also own a general merchandise store at Coleman's, which is under the management of Mr. Thomas Lusby. The name of Harper has been identified with every progressive step that has characterized the growth of Still Pond, and he has been an aggressive spirit and liberal contributor to forward every industrial step this vicinity has made within the last quarter of a century. The Messrs. Harper & Son own large landed interests near Still Pond; they are members of the M. E. Church, and active spirits in the social and secret orders of the town. There is no firm in Kent county that stands higher on the rolls of honor and integrity than the above.

STILL POND CREAMERY COMPANY.

The manufacturing of butter has developed into a vast industry, from the primitive churn to the ponderous machinery of to-day, where thousands are invested in buildings and equipments. Kent county is famous for its fine grasses, its Jersey and Shorthorn cattle, and its dairies. These favorable conditions have induced the erection of creameries, which has given an impetus to the farmers to improve the breeding of better cattle, and, as a result, the sale of milk has become an important revenue to the grand total of the farmers' yearly receipts. The Still Pond Creamery Company own and operate one of the finest creameries on the Peninsula, which ranks among the most important enterprises now flourishing in Kent county.

This industry was founded here in 1894 by a joint stock company of which C. H. Price is now president, and Jos. W. Harper is secretary and treasurer. Since then it has steadily developed until the present time, when the plant has a capacity for turning out 10,000 pounds monthly. The product meets a ready sale, for, after once testing its merits everybody recognizes its excellence and continues to use it. Many housekeepers in this vicinity have used no other brand of butter since the creamery has opened. The farmers of this community are directly interested in sustaining and promoting this local enterprise and have shown their appreciation by a liberal patronage

Too much praise cannot be given to the estimable gentlemen that inaugurated this local enterprise, which has been an impetus to the dairy interests of this section and a step of progress for the hustling little town of Still Pond. The county of Kent needs more such men and industries in her midst.

PICTURESQUE BETTERTON.

Betterton has a magnificent water view, embracing an almost limitless expanse of the Chesapeake bay, the union of the bay with the boisterous Susquehanna, the mouth of the Elk and Sassafras rivers. Betterton has its history. Away back in the early fifties Richard T. Turner, Sr., came from Baltimore, a retired and successful hardware merchant and founded Betterton. He built a wharf, ware-houses, store buildings, and engaged in the lumber, coal and grain business. He christened the new village Betterton, after the family name of his faithful wife, who is still living in the city of Baltimore. Mr. Turner succeeded in making it a trading depot and a shipping point for a large scope of country. Mr. Turner died in 1892. The village and business he founded almost half a century ago has grown and expanded with the passing years under Mr. R. T. Turner, Jr., and his son, Howard, who are conducting it under the firm name of Turner & Son. They are justly proud of Betterton and are constantly laboring to increase its popularity as a trade centre and summer resort. We append the following sketches of prominent business firms and hotels.

W. H. KRUSEN.

Still Pond's Reliable Funeral Director and Embalmer.

DEALER IN TOMBSTONES & MONUMENTS.

Men are born to die. The black camel kneels at each man's door, sooner or latter, and when it does, sorrowing hearts turn to those best fitted to attend the last sad rites of their beloved dead. There are many instances of need of greater skill than that possessed by an undertaker, and to those in search of the embalmer's



W. H. KRUSEN.

art we would suggest the name of W. H. Krusen, who is located at Still Pond, Md.

Mr. Krusen is proficient in the art of embalming, and has had many years experience. He is a graduate of the Oriental School of Embalming, having taken his course in '96. Still desiring a greater knowledge of his profession, he supplemented it with a course at the Massachusetts College of Embalming, graduating from this institution in '98. There is no class of business men who have so delicate and difficult a task to perform as the undertaker, and in this respect, there is no man more capable or more proficient in the above requirements than Mr. Krusen. He keeps a stock of a large variety of coffins, metallic, oak and walnut are covered with plush cloth. He owns three beautiful and finely carved hearses, a small white one for children and the large one for adults, black and white, which gives him the finest funeral equipage in Kent county. The spirit of the age has outrun the stupid notion that anyone can become an undertaker, and the public demands only such as are known to be professionally competent and reliable. Mr. Krusen also conducts, in connection, a full line of monuments, shafts, etc., and in this particular line he is prepared to furnish all the various grades and designs for a very nominal consideration, and we suggest to those who are considering the purchase of anything in the monument line that they should first see Mr. Krusen and get quotations and terms.

Mr. Krusen is a native son of Still Pond, and is one of Kent county's young hustling and energetic business men. He affiliates with the Knights of Pythias, Heptasophs and Junior Order of United Mechanics. He is deputy State counsellor of J. O. U. A. M., and deputy supreme organizer of Heptasophs.

R. HESTON HICKS.

The above name is too well known to require formal introduction to the people of Kent county. He has been a conspicuous figure in the commercial transactions of Galena and his patrons and acquaintances extend throughout the county. For the past six years he has owned and managed a general merchandise store, and his business commands a patronage which embraces a scope of country for many miles around. He has won a favorable reputation for fair dealing and is recognized as one of the successful merchants of the county. He was born March 4th, 1858, in Queen Anne's county, near the village of Sudlersville, and his boyhood was spent on the farm, under the paternal roof; his education being as the schools of that day afforded.

When he was in his teens he began clerking in a store in Sudlersville, and a short time afterwards took a similar position at Church Hill. He clerked four years in Church Hill and moved to Galena in 1881 and accepted a position with T. H. Horsey, which position he filled for ten years. In 1892 he established his present business, and by honorable business methods and close attention to details, he has built up a flattering trade, which speaks for his business methods and his popularity as a merchant. He received the nomination from the democratic party for House of Delegates upon his well established reputation of being a man who would thoroughly subserve the best interests of Kent county, and one who possesses all the qualifications of the business Legislator. Should he be elected, and he will be, he will without fear or favor champion and advocate all legislation for the benefit of the people of the whole State regardless of poltics or personal considerations.

H. S. DEFORD.

The superiority of the modern phaeton over the chariot of ancient times is due to the development of mechanical ingenuity. Mr. DeFord is one who has contributed his share to the comfort and convenience in our present modes of travel, by building carriages of varied styles and designs and from the best materialof the world by the most approved workmanship. A number of skilled artisans are employed at good wages, thus contributing much to the channels of trade and the population of the city.

At Mr. DeFord's repository is displayed an elegant assortment of as fine vehicles as ever left the factory of any city. He also makes farm and heavy wagons for general use, his facilities for the one answering for the other. He superintends everything in person and each vehicle sold goes with his personal guarantee. For those who are determined to have other makes, he keeps a stock on hand of the best to be had, at prices as low as any dealer can obtain them. General blacksmithing, repairing, painting and trimming are likewise prominent features of his large business. Mr. DeFord has had many years of practical experience in the manufacture of carriages, having followed his trade for more than 25 years, and his father was also engaged in the same business, and with him he learnt his trade.

HOTEL WILMER.

The Hotel Wilmer is one of the prettiest and neatest hotels in picturesque Betterton, and possesses a beautiful setting in a clump of trees a few hundred yards up a shady road from the bay. Surrounding it are myriads of giant oaks, and forest trees in unbroken hedge outline the horizon for miles and miles to the South. Long driveways extend from the hotel in every direction through this beautiful country, affording unlimited pleasure to the lovers of this delightful and healthful recreation. Excellent bathing, comfortable bath houses, splendid boating and the finest perch fishing in the world are a few of the attractions of picturesque Betterton.

Mrs. Wilmer's name is inseparably associated with the progressive hotel life of Betterton. She conducted the old Chesapeake House for many years with unusual success, where she dispensed a genuine hospitality that delighted and pleased her guests. It was through her excellent management of the old Chesapeake House, that she attracted the public and spread the fame of Betterton as a resort. A lady of easy manner, a splendid manager, her career has been one of eminent success.

The house is three stories high and is capable of accommodating sixty guests. The rooms are large, airy and comfortably furnished; ceilings high, walls nicely decorated, while a fine piano is at the disposal of the guests. The meals are all that could be desired, which next to the handsome hotel will continue to associate the name of the pleasant hostess most intimately with an appreciative public. Mrs. Wilmer has a tact and intuition which emminently fit her for a landlady, and her well-filled house is indisputable testimony of her great success. Too much praise cannot be bestowed upon Mrs. Wilmer, who has by her individual efforts succeeded where success was doubtful.

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