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Respectfully, etc.,
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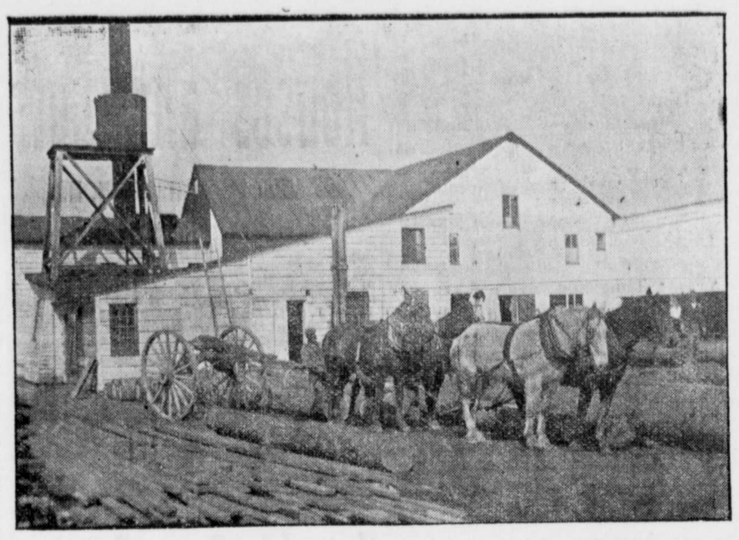

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TRADE MARK

to the Farmers and Planters of Kent and adjoining counties. With pride, we say that we are better equipped than ever, this year to give you your money's worth.

Many cannot understand why, after so many years doing business here, that T. R. Hubbard & Son's Fertilizers are more extensively used year after year. But the mystery is solved by a visit to our factory, which is always open for inspection to the public, and those who go down to our works marvel at the pains taken in manufacturing the goods.

First the bone is shoveled in the crusher with a scoop shovel and prepared for the Denmead mill, then it is dissolved, and after getting in good mechanical condition, if making a dissolved bone goods, so many pounds of bone is put in the mixer. The nitrate of soda, fish and high grade potash are added, the whole thoroughly mixed, passed through a phosphate mill and screened and thrown up in bulk, to remain until it is shipped, and then it is bagged in new treated acid-proof bags and sent out in splendid shape. We are often asked, "why don't you run the goods when first mixed, right in the bags, and not go to the expense of treating the bags, as do other manufacturers?"

We are often asked if this is not a needless extreme, but we reply,—it pays to make the best.

Whilst there is some loss by evaporation by bulking, an additional expense rebagging and an expense to treat the bags, when we remember that a farmer appreciates a good goods, and in first-class mechanical condition it pays to go to extremes as it is impossible to make a first-class fertilizer otherwise, and by treating our customers right in their purchases, making the time of payment of the bill to suit them, we have gotten a personal hold upon our trade.

Now, in order that we might continue to be an up-to-date concern, it was necessary to have our own acid chambers and an acid phosphate plant, so as to be entirely independent of the trust, and we have gone in with another concern and erected one of the most modernly equipped phosphate factories in the East, located at Canton. This will make our

DISSOLVED PHOSPHATE

and supply the Chestertown factory, and instead of closing up our old factory as many supposed, we will be in better shape than ever before, and will be worked harder than ever. We tell you all this, for when you know what we know about our business, you will not buy any ordinary fertilizer, but

T. R. HUBBARD & SON'S BONE FERTILIZERS,

the Fertilizers that have made T. R. Hubbard & Son's Fertilizers famous. If, therefore, you are going to

TOP DRESS YOUR WHEAT OR GRASS, FERTILIZE YOUR ASPARAGUS, FERTILIZE YOUR ORCHARDS, FERTILIZE YOUR CORN, SOW OATS, PLANT POTATOES OR TOMATOES,

or anything that requires fertilizer, it will pay you to see us before placing your order, as we can save you money.

Yours Respectfully,

T. R. Hubbard & Son,

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ON CROSS STREET,

is open for the year 1901, where he is able to give his trade first-class work. Now, a word for my LOW-DOWN

Three-Spring Dearborns.

No jolting or shaking you out when you go to the creamery. They ride easy.

I Also Sell the McCormick,

the world's best Harvester. I also keep on hand all the REPAIRS.

Thanking you for your liberal patronage in the past, and soliciting a continuance of the same in the future, I am
Very truly,
ELWOOD WHALEY,
jan.12. East Cross Street, Chestertown, Md.

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NOTICE TO DISTRIBUTEES.

In the Matter of the Estate of John P. Smith, in the Orphans' Court or Kent County.

Hope H. Barroll, Administrator d. b. n. c. t. a. of John P. Smith,
vs.
Caroline Hadaway, Eliza Derrickson, David R. Derrickson, heirs-at-law of Edwin Smith; Louis P. Smith, Edwin W. Smith, Henry Smith, Richard D. Hynson and Carolene L. Hynson, Executors of Richard Hynson, deceased, and all others interested in said estate.

ORDERED, by the Orphans' Court for Kent county, Maryland, this twelfth day of February, 1901, upon the aforegoing petition of Hope H. Barroll, administrator d. b. n. c. t. a. of John P. Smith, that the 16th day of April, 1901, be and the same is hereby appointed for a meeting of the persons entitled to the distributive shares, legacies or residue in said estate of John P. Smith, in this court, in pursuance of Article 93, Section 143, of the Code of Public General Laws of the State of Maryland, to the end that payment and distribution thereof may be made then and there under this court's direction and control. And it is further ordered that notice of the said meeting be given by said administrator by a publication in a newspaper printed and published in Kent county, State of Maryland, once a week for four successive weeks prior to the time of said meeting.

THOMAS A. JACOBS,
FRANKLIN H. HARPER,
THOMAS A. HUDSON,
Judges of the Orphans' Court.

True Copy—Test:
CLARENCE S. HURLOCK,
j16-5t. Register

Association of Ideas.

The 3-year-old son of a flat dweller, who had heard his father complain occasionally because the janitor was drunk and "in no condition to attend to his work," went to the flat above his own last week and rang the bell. When Mrs. Blank answered it, the young man said:

"Please, Mrs. Blank, can't your little girl come down and play with me?"

"Not today," said Mrs. Blank; "she is in no condition to play."

"What's the matter?" asked the boy anxiously. "Is she drunk?"—New York Sun.

New Insomnia Cure.

Brown—Say, I've been trying the finest cure for insomnia that I ever heard of. It is for one to count each breath that he exhales while lying in bed.

Smith—Ah! Then you go to sleep.

Brown—No, but after a little while a fellow gets rather interested in the work, and the night passes away so quickly that he doesn't mind lying still so long.—Brooklyn Life.

A widow who has made up her mind to marry again has a great deal more sense in laying traps than a widower.—Atchison Globe.

The milk of human kindness would be a good deal richer if it wasn't skimmed so often.—Chicago News.

Called to an Easier Field.

We wonder if any men with white skins are called to the ministry after the fashion described by Booker T. Washington in his autobiography. He says: "A colored man in Alabama, one hot day in July, while he was at work in a cotton field, suddenly stopped and looking toward the skies said, "O lawd, de cotton am so grassy, de work am so hard, and de sun am not so hot dat I b'lieve d's darky am called to preach!" "—Chicago Standard.

Reversed.

Blackburn -- Judge Snyder made a rule some time ago that all women should remove their hats in his court, but I see that the order is not enforced.

Whitehead—No. The women folks appealed to the judge's wife, and she rendered a dissenting opinion. — Denver News.

Very Like a Scandal.

"This dollar that I hold in my hand," he said, "reminds me of a deep, dark, scandalous secret."

"Oh, George!" his wife exclaimed, dropping her hands in her lap and bending forward eagerly, "tell me about it."

"Yes," he went on, "it reminds me of a secret of that kind, because it's so hard to keep."

And then she refused to speak to him for three hours.—Chicago Times-Herald.

It's Withholding That Costs.

Diner—Come, tell me straight. Is it any real advantage to a man who gives you a tip?

Truthful Waiter—Honestly, I can't say that it is, but it is apt to go hard with the gentleman that doesn't tip me.—Boston Transcript.

Profits of Ignorance.

"Why don't you bookstore clerks know more about books?"

"Madam, we don't dare be intellectual, for customers would ask us so many questions that we couldn't make any sales."—Chicago Record.

To a youth of 20 middle age is from 40 to 45. To a young man of 40 middle age is from 55 to 60.—Somerville Journal.

Might Be Out of Debt.

"My case is peculiar," remarked the letter B.

"How so?" chorused the other letters of the alphabet.

"Well, when it comes to making 'boodle,' I always lead, and, you will notice, there is absolutely no reason why I should be in 'debt.' "—Exchange.

Some Coloring.

Scribbell—What makes young Penner so blue?

Wright—Oh, he's green at the business, and he's discovered that his manuscripts are never read by the editor.—Philadelphia Record.

His Part.

"Ever in amateur theatricals?"

"Just once."

"What part did you take?"

"Me? I took all the abuse. I was stage manager, you see."—Pittsburg Chronicle-Telegraph.

Hard Luck.

Dashaway—Miss Pinkerly told me the other day that her doctor had put her on a meager diet, and I thought it would be just the time to ask her out to luncheon.

Cleverton—And did she accept?

"Did she! Well, I should say so. She informed me that there was one day in the week that he allowed her to eat anything she pleased."—Detroit Free Press.

THE MAN WHO DID.

All doctors in my town failed to relieve me of rheumatism. I have used about half a bottle of Nelaton and feel so much improved, that while I may not need it, I enclose P. O. order for $1 for one more bottle of the remedy that has been such a God-send to me. I cheerfully recommend Nelaton to anyone suffering with rheumatism.

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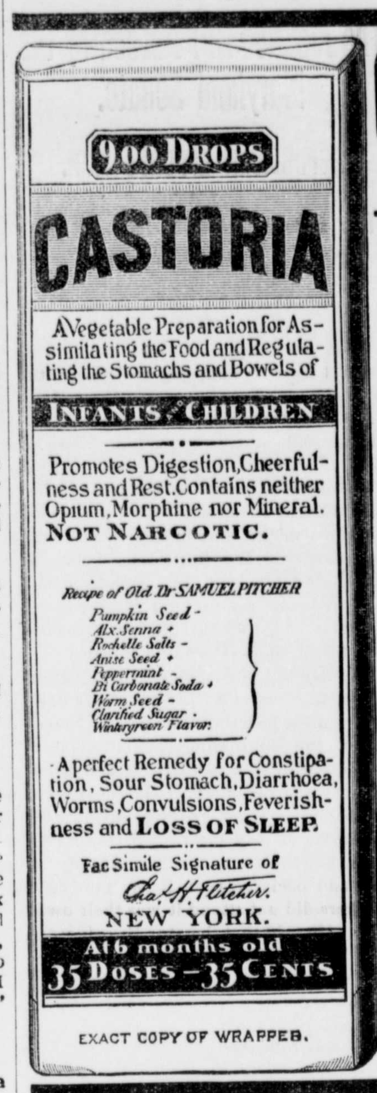

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of every description is the most magnificent exhibition ever offered, now reduced to one-half their value. Chamber Sets, Dinner Sets, Salad Dishes, and the finest display of Jardinieres ever exhibited. What we have left will go at greatly reduced prices. Table Linens, Stand Covers, Napkins, Towels and fine collection of well-selected Spreads. Finest assortment of Handkerchiefs. Their store in every department makes one grand combination of the most completely stocked store for the masses.

SHOE DEPARTMENT

is a great store in itself. Our wonderful sales on Underwear and Blankets are for no other reason than the price that makes them go, and the finest assortment.

Gentlemen, if you want Suspenders that give in every way, which prevents the pulling off of buttons, something that every man dislikes so, call and examine ours now displayed in the window. We have added another department, and our sales have exceeded our expectations, this is the

Ladies' Coat and Cape Department.

Broken sizes now reduced.

One glance at our beautiful windows will convince every lady that we have the most beautiful assortment of Rugs of every description ever exhibited, and are selling at a low margin. We liked to have forgotten to mention the remarkably low price we offer on the Largest Centre-Draft Nickle Lamp. Our price $1 50, sold every other place at $2.00. This lamp every housekeeper needs. Special low prices on Black and Grey Serges.

OUR GUM BOOTS & LEATHER BOOTS will be sold lower regardless of cost.

Thanking you for your liberal patronage in the past, assuring you that our efforts will be redoubled to please all this the new year,

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Farmers of Kent County!

In a few words I wish to call your special attention to some seasonable goods which I am prepared to furnish you, and as "Self-interest rules the Nation," I am confident you have enough self-interest to call and see my goods before you buy. "A word to the wise is sufficient."

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STEEL FRAME EMPIRE DRILLS

need no comments. I carry them in the spring, Hoe and Disc Runner style. Call and examine them for yourself. The price is right. I am in a position to

REPAIR ALL MAKES OF DRILLS

if they are brought in early, but special attention given to the Empire & Bickford and Huffman.

The Perfection Chilled Plow,

which I have been selling in two and three-horse sizes, have given the best of satisfaction, and I sell them with a guarantee, so you take no risk.

The Buffalo Pitts Spring Tooth Harrow,

which is said to be the best spring tooth made, I am selling on a very close margin. I also have Peg-tooth Harrows in any size desired made of select white oak in my own shop, and unsurpassed by any.

MY STOCK OF FIELD ROLLERS, FARM WAGONS and DEARBORNS, is complete with prices at Rock-bottom.

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by two of the most expert shoers in the county.

I will be pleased to welcome anyone, friend or stranger, and show them my stock. Come and look, it costs nothing.

Thanking my friends very kindly for their liberal patronage of the past, I am
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