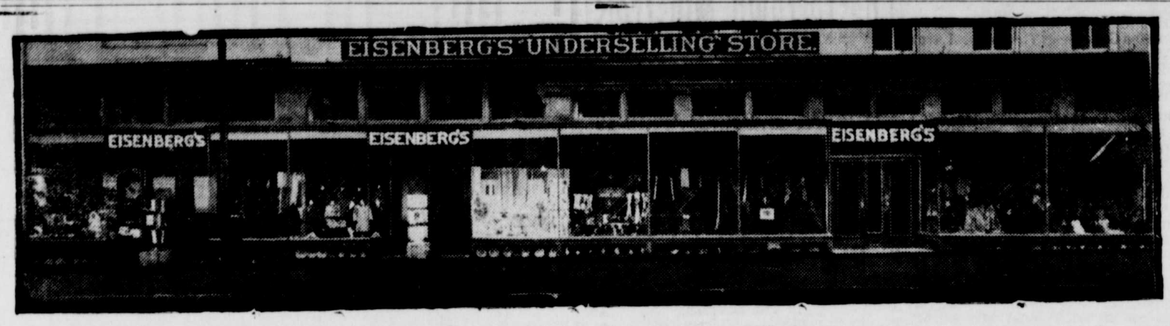


Eisenberg's "Underselling" Store of Baltimore.

The Eisenberg Store carries exceptionally big assortments of all reliable grade of goods. Those who buy from the Eisenberg Store get the advantage of a very broad range for selection. Everything is guaranteed to give satisfaction, and every price is an underselling price---a lower price than the same grade of article costs elsewhere When you are in Baltimore don't fail to visit the Eisenberg Store.

DEPARTMENTS

All the following lines of goods are sold at Eisenberg's at Underselling prices:

Dress Goods	Women's Suits, Waists,
Silks	Skirts, Dresses, Petticoats,
Wash Goods	Coats, Wrappers, Capes, Etc.
Household Linens	Shoes for Women & Children
Domestics	Overshoes and Gum Boots
Embroideries	Trimmed Hats
Laces	Untrimmed Hats
White Goods	Millinery Trimmings
Linings	Ribbons
Gloves	Boys' Clothing
Blankets and Comforts	Men's Clothing
Jewelry	Trunks, Suit Cases and Bags
Toilet Articles	Lace Curtains
Stationery	Window Shades
Leather Bags & Pocketbooks	Portieres
Art Goods	Carpets and Rugs
Notions	Mattings
Hosiery	Oil-cloths and Linoleums
Neckwear	Enamelware
Men's Furnishings	House Furnishings
Knit Underwear	China and Glassware
Handkerchiefs	Cut Glass and Bric-a-Brac
Umbrellas and Parasols	Table Silverware and Cutlery
Muslin Underwear	Bathroom Fixtures
Corsets	Wooden and Willow Ware
Little Children's Coats and Dresses	Gas and Electric Lamps
	Oil and Gas Stoves & Heaters

Freight prepaid on purchases of $5 and over.

Eisenberg's

Underselling Store Lexington Street Bet. Park Ave. & Howard St. Baltimore

TO FIND FAULT.

People Are Sometimes Paid For That Express Purpose.

You have no idea how many things are wrong in a big business until you are paid to look for them, writes Gelett Burgess in Collier's. There were the clocks, for one thing, when I first began. The girls wore too many rats in their hair, there was grease on the elevator doors, expensive hats were dumped one on another, the ventilation was bad, the boxes on the shelves showed from the street through the show windows and about a thousand other things. Then Spindelheim sold teapots just like our eighteen cent ones for 14 cents, and for a concern like Smith & Co. to be undersold is fatal. There's really nothing that so enrages Mr. Smith; also Rubinstein's window dresser has beaten ours, too, at times. Down it goes in my little report. Wouldn't any woman love my job.

Yes, it's fun to be paid for being a misanthrope, but it's hard work too. At 9 o'clock I begin my promenade through the store—downstairs, upstairs, basement, attic and annex. If a girl at the counter has dirty finger nails or too wide a pompadour to suit me I stop and talk pleasantly, buy 9 cents' worth of edging and so get her number from the sales slip. She never knows anything about it till her superintendent gives her a scolding the next day. I have eyes like a hawk and a nose like a hound and ears like a small boy under the sofa when a young man's calling on big sister. In ten minutes I have spotted the dust in the corner of the aisle, a girl who wears brass bracelets, a porter who is not attending to his duty, a badly arranged counter, an error in spelling on a placard, two store detectives loafing on their job and a hideous combination of colors in the front window. I go to the ladies' room and make a note of these things surreptitiously. I don't dare go there too often, though, for fear I'll be identified, so sometimes I run back to my office, two blocks away. So it goes till about 4 o'clock, hither and thither, nigh and yon, looking for trouble. It doesn't do a clerk any good to be uncivil to me, I can tell you, or to make me wait too long for my change, but I try to be fair, and if I find a particularly willing and considerate sales person down that name goes in my report too. You might suppose that there'd be good graft in that; but, of course, I keep my position only so long as the head of the firm has absolute confidence in my integrity. The funny part of it is that the more I complain the better he likes it. I'm like the opposition party in congress. I'm never satisfied. When I am I'll have to look for another position.

At 4 o'clock I go back to my little office and dictate my report from my notes to a stenographer, and when it's typewritten I send it to the head of the firm.

When "Pluck" Was Slang.

The word "pluck" affords an instance of the way in which slang words in the course of time become adopted into current English. We now meet with "pluck" and "plucky" as the recognized equivalents of "courage" and "courageous." An entry in Sir Walter Scott's "Journal" shows that in 1827 the word had not yet lost its low character. He says (volume 2, page 30), "Want of that article blackguardly called pluck." Its origin is obvious. From early times the heart has been popularly regarded as the seat of courage. Now, when a butcher lays open a carcass he divides the great vessels of the heart, cuts through the windpipe and then plucks out together the united heart and lungs—lights, he calls them—and he terms the united mass "the pluck."—London Notes and Queries.

Henry Ward Beecher's Wit.

On one occasion as Mr. Beecher was in the midst of an impassioned speech some one attempted to interrupt him by suddenly crowing like a cock. The orator, however, was equal to the occasion. He stopped, listened till the crowing ceased and then, with a look of surprise, pulled out his watch. "Morning already!" he said. "My watch is only at 10. But there can be no mistake about it. The instincts of the lower animals are infallible."

There was a roar of laughter. The "lower animals" in the gallery collapsed, and Mr. Beecher was able to resume as if nothing had occurred.

French Convicts.

Convicts who are sent to the French penal colony in French Guiana are punished in exactly inverse ratio to their crimes. The murderers and the most dangerous convicts are sent to the island of Salvation, where they lead lazy and healthy lives, but the men convicted of lesser offenses work and die in a terrible climate on the coast. In the settlement of St. Jean de Maroni the mortality is from 40 to 50 per cent. The average life of a convict is two years.

Which Was It?

"Are we slaves or are we free men?" thundered the orator. "I pause for a reply."

"Some of us are married," came the answer from the last row of seats.—New York Sun.

An Opportunity.

Judge—Do you swear to tell the truth, the whole truth? Fair Witness—It will be just perfectly lovely if you really have the time to listen.—Harper's Bazar.

"A little of this goes a long way," said the aeronaut as he flicked the ash from his cigar.—Harvard Lampoon.

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Great mid-winter clearance sale now on. Great bargains in all departments. A grand opportunity for smart buyers. Come in and get the goods while they last. Spring stock is beginning to arrive.

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Having had a number of years experience with the late Captain Andrew Woodall, we feel confident that we can give satisfaction, and respectfully ask a share of your patronage.

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There Comes A Time

when letters blur, when lines run together, and reading becomes difficult, especially in the evening. This blurring is caused by the eye not being able to focus at the normal reading distance—fourteen inches. The vision in the distance is as clear as ever, and this fact leads many to believe that glasses are unnecessary, but this is just the time when the first pair of glasses is needed. A continuation without glasses causes an undue strain on the muscles of the eye, and a dull headache is the result; a person gains nothing by doing without glasses when they are needed, in fact they gain much by having glasses fitted when the first blur indicates failing vision.

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"You cannot get new eyes, but you can get new glasses."

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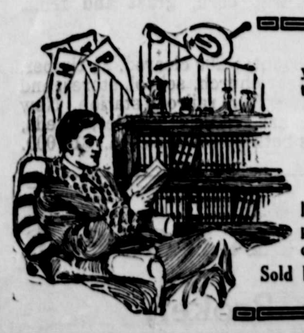
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