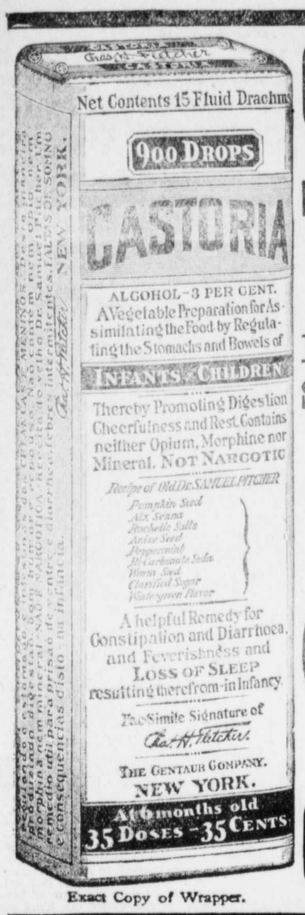

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The Human Element

The mission of your switchboard operator is to answer your calls promptly and accurately and to help make your telephone service as nearly perfect as possible. If she sometimes errs, it is only because human agencies at their best are imperfect—and telephone operators are human.

There are other human factors in telephoning—the person calling and the person called. It is also important that they do their part well. Patience and courtesy on the part of all three are essential to good service.

Coöperation Quickens Telephone Service.

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY

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Marble and Granite of All Kinds
Fences for Cemetery Lots
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Let us give you an estimate on any work before purchasing elsewhere.

Marble Work Cleaned and reset.

Lettering done in cemeteries and work guaranteed to give satisfaction.

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Insurance

Best Companies,
LOWEST
Currant Rates.

James G. Beck.

NOTICE TO THE PUBLIC.

Having accepted a State position, I have raranged with Mr. Edgar P. Beck, to take care of my Insurance business during my absence from Chestertown. Mr. Beck is an experienced Insurance man, and I am confident he will look after he interest of my patrons faithfully and well. All my business and the companies I represented have been transferred to his agency. Thanking you for past favors and hoping to retain your business, I am,

Very truly yours,
ARTHUR J. BRADLEY.

CHESTERTOWN, MD.
PHONE 53-J.

SLEPT ON THE MARCH.

Tired Soldiers Who Actually Walked While They Slumbered.

In an article, "Sleep For the Sleepless," in the World's Work the author quotes an eminent surgeon who made a study of sleep in the French army as follows:

"In the retreat from Mons to the Marne we had an extraordinary human experiment in which several hundred thousand men secured little sleep during nine days and in addition made forced marches and fought one of the greatest battles in history.

"How, then, did these men survive nine days apparently without opportunity for sleep? They did an extraordinary thing—they slept while they marched! Sheer fatigue slowed down their pace to a rate that would permit them to sleep while walking. When they halted they fell asleep. They slept in water and on rough grounds when suffering the pangs of hunger and thirst and even when severely wounded. They cared not for capture, not even for death, if only they could sleep.

"The unvaried testimony of the soldiers was that every one at times slept on the march. They passed through villages asleep. When sleep deepened they were awakened by comrades. They slept in water, on stones, in brush or in the middle of the road as if they had suddenly fallen in death. With the ever oncoming lines of the enemy no man was safe who dropped out of the ranks, for no matter on what pretext he fell out sleep conquered him. Asleep many were captured. That the artillery men slept on horseback was evidenced by the fact that every man lost his cap."

LOOK OUT OF YOUR WINDOW.

Mayhap You Are Missing a Wonderful Moving Picture Show.

Houses are so common, people are so common, and windows are so common! How rare it is for any one to realize how important it is to stand up and look out of a window! Have you, for example, ever looked out of every window in your house? If not try it and see what a new idea you will get of the universe.

Just looking out of one window is a wonderful thing to do. We do it sometimes when there is a big storm raging, and what a sensation we get! Clouds burst, the rain washes down in torrents. We think maybe the world is coming to an end. Out of the window, even in placid weather, there is always a great sight. We have a reserved seat to the greatest show now going on. About everything is happening out there that there is! Streams of universal knowledge flow in upon us through that window. All our senses become revitalized.

Out of every window there is almost always a tree in sight somewhere, even in the city. Take note of that tree, with its roots deep in the soil and its branches spreading out into the air. That tree will connect you up with Mother Earth. Then there is always the sky, leading you into unknown depths of thought and feeling, and there are always people passing—world comrades! It is the greatest moving picture show in the world.—Life.

Teamwork on a Battleship.

The problem of naval expansion would not be so hard were it not for the fact that every ship needs such a great number in its crew, because the greater the number of men that must work together as "a team" the greater the difficulty of accomplishing the "teamwork" and the longer the time required. In a ship, especially in a large ship like a battleship or battle cruiser, most of the men work together in large groups, such as turret crews, 100 men sometimes composing a turret crew. Nevertheless the ship and all the men it floats are bound together by invisible cords that make a ship a unit, and the major effect of the training and of the drills of all kinds is to make the whole a living organism.—Rear Admiral Bradley A. Fiske in World's Work.

Waterloo.

Sir Walter Scott once said that the loss of the battle of Waterloo threw half Britain into mourning, yet the casualties of England and her allies were only 22,428, which included the wounded and missing. The French are supposed to have lost 31,000 or 32,000, as many of the exhausted men were trampled on by the troops of Bluecher, but owing to Napoleon's exile to St. Helena no accurate record could be made.

Theatrical Note.

"There's no demand for tragedians any more."

"Then why not go with the tide and be a comedian, old top?"

"Oh, I couldn't be funny if I tried!"

"That isn't necessary."—Louisville Courier-Journal.

Arthur's Seat.

What is known as Arthur's Seat is a hill east of Edinburgh, the capital of Scotland. It is a strange formation in the shape of a lion and is 822 feet high, yet the ascent is an easy one, and from the summit a glorious view is gained.

Her Sort.

Alice—What kind of girl has Jack engaged himself to? Rose—Oh, she's the sort of woman you never dare ask to luncheon for fear she'll stay to dinner.—Exchange.

Grief can take care of itself, but to get the full value of a joy you must have somebody to divide it with.—Mark Twain.

C. A. BACON LAURIE HACKETT

Automobile Repair Service and GARAGE.

ACCESSORIES, TIRES, GASOLINE and LUBRICANTS.

We have installed a complete line of FORD parts, Batteries, Prosto Lights exchanged and FREE AIR.

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PHONE 163-R.

Maple Ave. Garage. CHESTERTOWN, MD.

THE BEST TEST.

Is the Test of Time.

Years ago this Chestertown resident told of good results from using Doan's Kidney Pills. Now Mr. Robinson confirms the former statement—says there has been no return of the trouble. Can Chestertown people ask for more convincing testimony?

S. F. Robinson, stationary engineer, Front St., Chestertown, says: "Besides being troubled with my kidneys, I suffered frum backache. The most annoying trouble was irregular action of my kidneys and it was accompanied by pain. I used Doan's Kidney Pills and found them the best medicine I had ever taken. They gave me entire relief." (Statement given May 27, 1911.)

On August 15, 1916, Mr. Robinson added: "You can still use my testimonial as I have had no trouble since I was cured. I have had no occasion to use Doan's Kidney Pills for some time."

Price 50c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. S. F. Robinson has twice publicly recommended. Foster Milburn Co., Props., Buffalo, N. Y.

MOTHER GREY'S POWDERS BENEFIT MANY CHILDREN

Thousands of mothers have found Mother Gray's Sweet Powders an excellent remedy for children complaining of headache, colds, feverishness, stomach troubles and bowel irregularities from which children suffer during these days. These powders are easy and pleasant to take and excellent results are accomplished by their use. *Used by mothers for 30 years.* Sold by Druggists everywhere, 25 cents. m10-4t.

OLD FALSE TEETH BOUGHT

broken or any condition. We pay up to $5 a set, according to value. Mail at once and get our offer if unsatisfactory, will return teeth.

DOMESTIC SUPPLY CO., Binghamton, N. Y.

CORRECT Coal burning HOVER

(Patented Nov. 14, 1916.)

$10.75 ~ 41 INCH CANOPY

$11.85 ~ 52 INCH CANOPY

Costs Less to Buy—Less to Run

You can pay more—but can't get more. Capacity 50 to 1,500 chicks. Self-feeding and regulating. Gas and spark tight. Portable and everlasting; Coal only once in twenty-four hours. Costs but 5c. a day to run.

Don't take an imitation. This is the only BIG value. Write for circular.

CORRECT HATCHER CO., Department 23 Leesville, Carroll Co., O.

PARKER'S HAIR BALSAM

A toilet preparation of merit. Helps to eradicate dandruff. For Restoring Color and Beauty to Gray or Faded Hair. 50c. and $1.00 at Druggists.

"The Treatment You Finally Take!"

OLD DR. THEEL'S 1865 50 yrs 1915

1719 Spring Garden St. PHIL'A., PA. Only one guarantees you results in a week not secured elsewhere in a year! Specially LOST VITALITY, IMPOTENCY, YOUTHFUL ERRORS, VARICOCELE (no cutting), Epilepsy (Fits), Infections over for life in 10 days! Skin, Bladder & Kidney Diseases. Most remarkable results in "BLOOD POISON" for over 40 years (no deadly after-effects from Mercury or Arsenic). Worst cases solicited. After all new and old methods fail, my own original method, after 50 years study & experience remains the "best hope" of Man Making, Home-Making Treatment! The Quickest, Safest & Cheapest for Results. DON'T SPECULATE WITH HEALTH!—Take a "treatment" you have heard of all your life. Get Book "Truth." It's the only dependable guide for Ailing Men. Testimonials & advice, all free. Avoid cheap treatment, it's worthless. Hours: 9-4, 6-9, Sun. 9-2. Success by Mail. Nearly 200,000 restored in 50 years practice.

I GOT CURED! A.G. Schetzer says under oath: German Treatment cured me after I used mercurial & other drugs, also latest 606 injection treatment that nearly killed me. A total wreck uncle Fred took me to Dr. Theel who cured him from the worst kind of Specific Blood Poison, General Weakness & Losses 50 years ago. Sufferers from Special & Chronic ailments, Drains, Lost Vigor, Broken-down, Unhappines, Robbed & Fleeced, like I was, send for Old Dr. Theel's new book. A revelation to suffering Young & Old, Men & Women.

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Grain Salesmen—R. Nelson Stevens, J. W. E. Emory. Fruit and Produce Salesmen—A. B. Carey, John L. Corson, C. H. Norris, C. D. Biggs, Robert F. Smoot. All under the personal supervision of R. Nelson Stevens.

We have the best possible facilities for handling shipments of Grain, Fruit, Asparagus, Poultry and Produce of all kinds.

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REFERENCE—Farmers' and Merchants' National Bank or Mecantile Agencies.

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And then who suffers loss?

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Jan. 8. 1916

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WINTER SCHEDULE.

(Weather and Ice Permitting.)

In effect after Dec. 23, 1916.

SASSAFRAS RIVER ROUTE

Steamer will leave Baltimore Thursdays at 7.00 A. M., for Betterton, Sassafras River Landings and Tolchester, returning same day.

Leave Fredericktown at 12.00 noon. Betterton 1.00 P. M., Worton Manor 1.45 P. M., Tolchester 3.00 P. M., arriving in Baltimore at 5.00 P. M.

TOLCHESTER ROUTE

Steamer will leave Baltimore Saturday, January 6th and 20th, 1917; Saturday, February 3d and 17th, 1917; Saturday, March 3d, 1917, at 7.00 A. M. and 2.30 P. M.

Returning, Leave Tolchester same day at 9.00 A. M., and 4.30 P. M.

For further information apply to agents at different wharves, or

TOLCHESTER COMPANY,
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SOLICITS YOUR INSURANCE!

ITS SAVING FUND FEATURE

an unusual one in insurance companies.

During the past 8 years it has returned to its policy holders where policies have been cancelled.....$34,684.00
In the same period it has increased its reserve over.....$10,000.00
And its Total Assets.....$50,000.00

Appplications for Insurance can be made to
James Brice, Chestertown;
Chas. F. Jefferson, Chestertown;
E. S. Valliant & Son, Church Hill
Bilsworth Bowers, Lynch's;
G. E. Owens, Betterton;
Joseph Downey, Rock Hall;
J. A. Causey, Rock Hall;
A. M. Kendall, Fairlee;
R. W. Moffett, Millington;
F. H. Ruth, Galena;
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Put up free when bought of us.

DOLLARS BACK —FOR— CENTS SPENT

WHEN YOU USE

White Foot Oil

For any kind of Sore or Skin Trouble. Read the Lable on the Can.

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Be sure and get the BEST WOREMEN and the BEST MATERIAL. Don't waste good money on bad material. Masury's Paints are the best on the market. We are the sole agents for his district, and are always ready to show you sample card and quote prices

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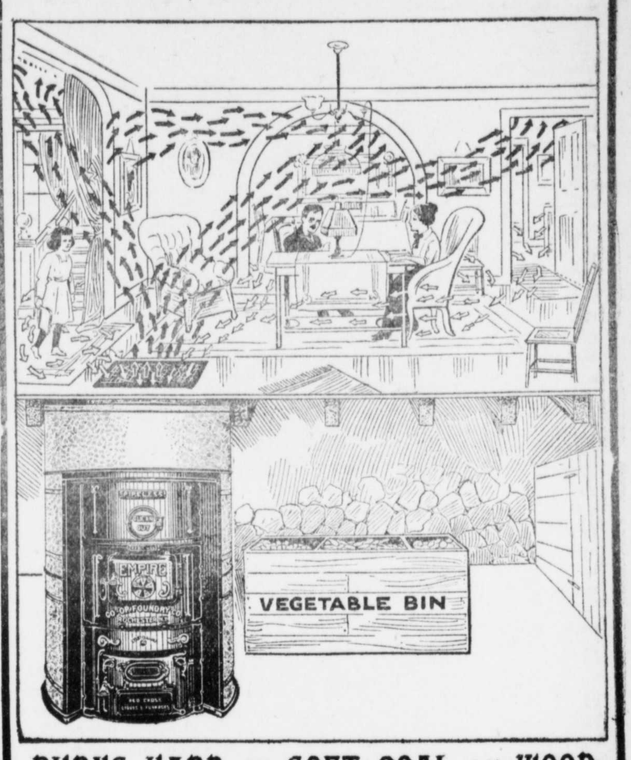

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Heaters are being installed in the homes of J. Thomas Smith and Walter Wright and the agency for this section, of the High Grade Empire Pipeless Heater, has been secured by

GRAHAM & THOMAS

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ASK FOR DESCRIPTIVE CIRCULAR

Ford

THE UNIVERSAL CAR

Baltimore, Md., Feb. 22, 1917.

DAVIS BROS.,
Galena, Md.,

Secure buyers' orders with ten per cent. deposit for immediate delivery and forward this branch immediately. Will deliver only against orders on file here. Roadman now in territory to assist. Wire to-day quantity orders on hand. Spring indications are two orders for each car obtainable. Prospects must take care at once to insure delivery.

FORD MOTOR CO.,
Baltimore, Md.

FORD MOTOR CO.,
Baltimore, Md.

Ship two carloads of cars at once. Have 14 signed orders with deposits for immediate delivery. Will try to protect people in our territory by urging them to take immediate delivery of cars to avoid spring shortage.

DAVIS BROS.,
Galena, Md.

DAVIS BROS.,

GALENA, MD.

A. W. CARMINE,

PHONE 67—J. CHESTERTOWN, MD.

Owing to the unsettled condition of markets to-day we have been fortunate enough to lay in a supply unsurpassed in the county; to be convinced call and look us over.

TOYS TOYS TOYS

Every thing to make the little ones happy, so bring the children in to look them over early and leave your Santa Claus letter at headquarters so he can take care of your wants.

Candies, Nuts and Fruits.

We do not handle candy only during Santa Claus times, then we lay in nothing but the best to be had and remember nothing but the freshest.

The best of all nuts and fruits are here as well as everything that's good to eat. Call and get our prices before you buy.

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Don't overlook the fact that there's nothing nicer nor more useful than a good nice fitting corset for a gift and we make a specialty of the Bon Ton and Royal Worcester line and remember every pair guaranteed.

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