Concerning Your Telephone

—Courtesy—

THE man who gets the greatest good out of his telephone is the man who talks over it as though face to face.

Our operators are trained to be polite under all circumstances, but they will do better work if courteously treated by telephone users.

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"The People's Store"

CHESTERTOWN, - MARYLAND.

"Odd and End Sale"

After 10 days rushing business from our "Clean Sweep Sale" finds us left with odds and ends in all departments, from which you will find good pickings at astonishingly low prices to quick buyers. Below we quote a few specials which will move them quickly.

Just 39 Ladies' Fine White Skirts, values up to $2.00 Odd and End price..... 95c

Ladies' $3.00 striped Silk and Plain Colored Waists, all styles and sizes, Odd and End Price..... $1.95

Ladies' $3.00 Sport Suits, in all colors, Odd and End price.. $1.95

Men's $8.00 and $10.00 Kool Cloth Suits—Just 15 Suits left to sell. Nearly all sizes, Odd and End price... $6.95

Ladies' $16.50 to $20.00 Taffeta Silk Dresses, in all colors—only a limited quantity left, so come early. Odd and End price..... $12.95

1 Lot of Corset Covers, made of Cambric and elegantly trimmed—values 39c and 50c. Odd and End price..... 25c

Ladies' 50c Silk Boot Hose in all popular sades including black. Odd and End price..... 32c

Ladies' $5.00 Genuine Palm Beach Skirts, Man Tailored. Odd and End price..... $2.95

1 Lot of 42 Boys' Belted Suits, sizes up to 17—and values up to $5.00, Odd and End price... $3.95

Ladies' White Voile Dresses and some Fancy Colored Combination Suits, values up to $8.00 Odd and End Price..... $4.95

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Maps, plots and blue prints.
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Grain Salesmen—R. Nelson Stevens, J. W. E. Emory. Fruit and Produce Salesmen—A. H. Carey, John L. Corson, C. H. Norris, C. D. Biggs, Robert F. Smoot. All under the personal supervision of R. Nelson Stevens.

We have the best possible facilities for handling shipments of Grain, Fruit, Asparagus, Poultry and Produce of all kinds.

References:—Merchants'-Mechanics' National Bank of Baltimore and all Commercial Agencies

STORY OF A PAINTING.

The Change the Artist Made In "The Spirit of Seventy-six."

"The Spirit of Seventy-six"—the famous drum and fife trio—came from the brush and genius of Archibald M. Willard.

The artist emerged from overalls and a Wellington (O.) wagon shop. A picture called "Pluck No. 1," displayed in a Cleveland art dealer's window, attracted the attention of the discriminating and paved the way to a kind of partnership with James H. Ryder, through whose suggestion the "Seventy-six" picture was begun.

In its early stages this painting was called "Yankee Doodle," and it was first planned along serio-comic lines. "But one day," declares Mr. Willard, "I caught a glint in the eye of the old man who posed for the center figure, who was posing, and in a flash it revealed itself to me what all this stood for, and I could go no further. The real picture pushed everything else aside and went ahead and painted itself."

The old man whose flashing eyes inspired this change of conception was the artist's father, Rev. Daniel Willard, a man of revolutionary stock.

Thus curiously it was only by the merest switch of an inherited sentiment that this symbol was prevented from becoming a fanciful burlesque to live only for the brief day of its creation.—Everybody's Magazine.

THE BATTLE OF LIFE.

What a Man Should Have and Be at the Age of Thirty-five.

Jack Lait says in the American Magazine:

"At thirty-five a citizen should have a wife and children; he should have a permanent trade, business or profession; he should own a home; he should have money in bank and a commensurate endowment policy half paid off; he should be through with experimenting and on his way, realizing the dreams he dreamt when he had time to dream, walking over the paths he laid in the road building years, hiking on his second wind beyond the point to which he laboriously strained his way theretofore.

"Youth is a tonic and its manifestations are grit and gameness, hope and yearning, ambition and hard tackling, energy and pep and good as new recoveries and gay times and extravagances. But youth is a bargain commodity—priceless to own, cheap to buy.

"'He's only a boy,' says the world, and he goes at fifty cents on the dollar.

"Therefore youth is the time to invest, and sometimes later comes the time to collect. Somewhere is the turning peak. I think it is marked '35.'"

Magnificent Kaieteur.

One of the greatest natural wonders in the world is the falls of Kaieteur, in British Guiana. The valley through which the river flows, below the falls, is quite impassable, and probably no one has ever reached the bottom of the fall. The fall is 741 feet high, more than four times the height of Niagara, more than three times the height of Bunker Hill monument, 200 feet higher than the Washington monument and 300 feet higher than St. Peter's dome. A smooth but rapid river, nearly 400 feet wide, flows quietly to the brink and turns quietly downward. In its fall it breaks into soft white mist and reaches the bottom in a chaos of seething clouds. There is a gentle roar. Only now and then, from the hidden caverns at the bottom, a deep, thunderous growl arises that gives some hint of the forces contending there.

A Pacifist.

At the age of three years Reginald was already a celebrated coward. Particularly he was afraid of all four footed animals. There was talk in the family of adopting a dog.

"Would you like to have a dog, my son?" said the proud parent.

"No," said Reginald.

Somewhat later Reginald returned to his father's side. Evidently he had been turning over in his mind the proposition recently submitted.

"I'd like to have a dog," said he, "if I could have one with his mouth shut."—New York Post.

A Poisonous Frog.

People in general look upon all species of the frog as being perfectly harmless. Should you be traveling in New Granada (United States of Colombia), however, you would do well to let a certain little tree croaker severely alone. He secretes a poison equally as deadly as that of the rattlesnake. It exudes from his skin in the shape of a milky liquid.

Not So Cruel.

"I heard the other day of a man in difficulty who was calling repeatedly for help, and nobody would go to his aid."

"How cruel!"

"Not necessarily. He wanted a cook, and there was none to be had."—Baltimore American.

Sets Logic at Defiance.

"There is no effect without a cause," quoted the wise guy.

"How about when a woman changes her mind?" asked the simple mug.—Philadelphia Record.

Last Kind the Worst.

Teacher—How many kinds of poetry are there? Pupil—Three. Teacher—What are they? Pupil—Lyric, dramatic and epidemic.—Life.

The Nose Kiss.

The nose kiss exists in races so far apart as the Eskimos of the arctic and the Maoris of New Zealand.

Stewart Fruit Company,

of Baltimore City, Md.,

Removed to 216-218 Light Street, Office—216 Light Street, Second Floor.

COMMISSION FRUIT AND PRODUCE SHIPPERS AND JOBBERS.

Highest market prices. Returns same day. Fruits, Berries, Melons, Vegetables, Poultry, Eggs, Live Stock, Furs, Hides, Country Produce, Oysters, Grain, Hay, Marsh Grass.

Shippers are invited to visit our new store.

Largest Fruit and Produce House in Baltimore.

Reference—National Bank of Commerce, Bradstreet or Dunn.

CONSIGNMENTS SOLICITED.

WORK LAND FOR WHEAT AT ONCE

College Park, Aug. 9.—What will the 1918 wheat crop be, or rather what can be done to insure the best possible results?

How is Maryland to meet the situation calling for more bushels? Will it be by increased acreage or by increased production per acre? Undoubtedly both would be ideal; but both are hardly possible. The acreage increase can hardly be more than 15 per cent. because in those counties of the State where wheat is a main crop, the acreage is at present almost a maximum. There are ten counties in the State where wheat is a secondary crop, due to the other crops which have proven more profitable; and we find, considering all angles of the situation, that a large increase in acreage would be apt to disturb the balance of other crops, and increased acreage also brings with it the need of more labor, which at present is very scarce.

The route to follow, then, is obvious,—a greater production per acre, and the opinion of the Extension Service of the Maryland State College of Agriculture is that one of the most important factors entering into this is early seed bed preparation.

In the principal wheat growing districts the methods of land preparation for wheat, on the average farm, is very good. But on many, due to the scarcity of labor, plowing of stubble where wheat is to follow wheat is being delayed, and each week of delay means so much increase in weed growth, so much loss in moisture, and more work eventually at seeding time with a less effective seed bed.

To offset late plowing, all land for wheat should be thoroughly disked as soon as possible. Time spent in this way is not wasted, for a disking before plowing breaks up the clods which would be difficult to reach with a disk or harrow when they have been turned under. It kills weeds and puts a mulch on the surface reducing the loss of water, the supply of which is often a very determining factor in the next year's crop.

Where wheat does not follow wheat, it is customary to seed it in the stubble after corn. In the sections where stones interfere with disking, a spring-tooth harrow takes the place of the disk; but whatever the implement used on the stubble, the seed bed should be as deep as is possible to make it, should be dragged or rolled to make it compact as a preventive measure against winter-killing and heaving, and this should be done as quickly as possible after the corn is off.

Briefly the advice to wheat growers is to get onto the land and work it as soon as possible,—stubble land at present with a disk if not with a plow, and the corn land as soon as the crop can be taken off.

SHEEP GROWERS ORGANIZE.

College Park, Aug. 9.—What is hoped to be the criterion of many similar actions over the State is the recent organization in Garrett county of a Sheep Growers' Association.

In order to put this waning industry back into the place where it belongs, some effective measures must be taken to control the vagrant dogs, to purchase co-operatively better stock, and to lend more encouragement generally than the sheep growing industry has heretofore met with.

This Association hopes to meet these needs in various ways, and has, among other things, addressed and circulated a petition addressed to the next meeting of the State Legislature for the passage of a State-wide Dog Law, similar to the one now in force in Allegany county.

The Sheep Growers' Association, as now organized, will consist of local sheep clubs in the several districts of the county, and these will be affiliated with the County Association. Representatives of the former will constitute the governing board of the latter. There is a great need for many more like organizations in the State, and plans for organization will be gladly furnished by any County Agent for his respective county, or by Mr. F. B. Bomberger, of the Extension Service of the State Agricultural College.

KEEP ON SWATTING.

College Park, Aug. 9.—Perhaps the suggestion for continued warfare on the house fly at this season seems ill-timed. Flies have been with us for several months, and their great numbers make the matter of extermination seem rather a huge undertaking. But freedom from the fly nuisance results during the entire warm months, not in killing the ones already hatched, but through preventive measures to destroy the breeding places.

On the farm, undoubtedly the most convenient and easily accessible hatchery, from the fly's viewpoint at least, is the manure pile.

As long as breeding places are convenient, flies will be with us always. This means there must be some community effort in the thickly settled districts, but the individual effort counts for much. Stables kept clean is one preventive. A screened manure pit is another, while probably the most convenient methods is to treat the manure with borax. One pound of borax will treat 16 bushels of manure.

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PHONE 103-R.

Maple Ave. Garage. CHESTERTOWN, MD.

Do You Have Dizzy Spells?

It's Important to Learn the Cause, As Many Chestertown People Have.

Dizziness is never a disease of itself—it's only a symptom of some deeper-seated trouble. Much dizziness is caused by disordered kidneys failing to filter all the poisons from the blood. These poisons attack the nerves and dizziness results. If you are subject to dizziness, there is good reason to suspect your kidneys, and if you suffer backache, headache, and irregularity of the kidney secretions, you have further proof. Many Chestertown people have learned the value of Doan's Kidney Pills in just such cases. Read this Chestertown resident's statement:

Mrs. James S. LeCates, High St., Chestertown, says: "Some three years ago, I suffered from a run down condition of my kidneys and a very painful backache. My kidneys were very irregular in action, causing me much annoyance. On different occasions, I noticed black spots before my eyes and I had dizzy spells. I suffered severely from shooting pains through the small of my back when I bent over. I finally used one box of Doan's Kidney Pills and got quite a bit of relief." Price 60c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mrs. LeCates had. Foster-Milburn Co., Props., Buffalo, N. Y.

Blackway Bros.,

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Diamond Sparkle Ginger Ale

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$1.00

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Come and see us, and bring us your Repair Work.

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allowed on all Men's, Women's, Boys' and Children's Tennis Oxfords.

This is a bona fied offer, and represents a big saving in footwear of this kind. We have a great many sizes of this shoe left and can supply a great many feet with shoes. Shoe leather is very high and prices are still advancing, so I advise you to come early and select one or more pairs of these cheap shoes while they last.

Remember, we have a large stock of Tennis Oxfords of both Black and White Canvas with White and Black Soles at this remarkable price.

20 PER CENT. DISCOUNT

FRANK A. HURLOCK

PHONE 239 R.

Don't Shut Yourself Up In an Office.

The man who shuts himself up in an office makes a great mistake, thinks Thomas E. Wilson, the Chicago packer. In the American Magazine he says:

"The trouble with the executive who is too inaccessible is that he loses more by the arrangement than anybody else. In shutting others out he shuts himself in—away from the numerous advantages of personal contact and points of view. There's nothing like looking a man in the eye and hearing his story to get at the meat of a situation. Most executives prefer to have everything brought to their attention in writing. That plan may be a time saver, but my own experience has been that it will pay to get all information possible by face to face interviews."

Lessons Learned by Divers.

Experiments made by the British admiralty and the United States navy prove that deep sea diving is feasible. It has been found that the shorter the time a diver takes in getting to the bottom the better, because his body absorbs less nitrogen. Also, the diver must have at least one and one-half cubic feet of air per minute at all depths. Lacing the legs of the diver's suit increases his stability and permits him to come to an erect position with ease. It also lessens the danger of his falling or being suddenly blown to the surface.—Popular Science Monthly.

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W. L. FOWLER.

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White Foot Oil

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Keep the Hot Sun Out
Let the Cool Breeze IN

No porch need now be hot and uncomfortable. These new Ventilating Porch Shades reduce temperature 10 degrees on hottest days.

Real ventilation is the secret! Air is not retarded as with old style, heavy awnings and shades. Nothing so delightful and cool as the Aeroluxed porch.

Beautiful—Durable—Artistic

Aerolux Ventilating Porch Shades are made of rustic Linwood. They last for years—defy weather—need no attention.

When rolled up cords are out of sight. Patented "No-Whip" attachment prevents flapping in the wind.

Aerolux Ventilating Porch Shades will give you absolute comfort. Compared with service given they are the most economical you can buy.

We carry a complete line of Aerolux. Variety of beautiful permanent colors. Sizes to fit any porch opening. Come in today and see them or ask to have our representative call with samples.

JOHN BARTLEY,

Chestertown, Maryland.

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