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Newnam's Music Store

A Word About Wages

This Company's largest item of expenditure is for wages; it constitutes about two-thirds of the total expense of the business. Our aim is to pay our employees a wage that will keep them loyal to their task and zealous in their efforts to furnish service that will satisfy our patrons.

In a system such as ours where the service is largely a personal service, an attempt to keep to the lowest possible point the wages paid the employees who furnish this service may be false economy, because to give good service there must be high morale, loyalty and enthusiasm.

During the period following the World War, it was this Company's policy to advance wages only to such levels as we expected to be able to maintain. This policy has been amply justified by the results. We have now a more permanent force working more efficiently than ever before, which has resulted in substantial economies for the benefit of our patrons.

In 1918, the Company had one employee for every 38 telephones; now we have one employee for every 46 telephones. While there has been a 23% increase in the number of telephones, there has been a slight decrease in the number of employees. Thus, with a smaller number of employees than in 1918, we are furnishing service to a greatly increased number of patrons.

This increase in the efficiency of our employees has also resulted in a greatly improved service to the public, and our records show that at no time in the history of the Company has the service we are furnishing been better than at present.

The Chesapeake and Potomac Telephone Company of Baltimore City

EXHIBIT POWER TO REASON

Remarkable Example of Intelligence Displayed by Colony of Ants in the London "Zoo."

Lord Avebury once wrote of ants: "It is difficult to deny them the gift of reason. Their mental powers differ from those of men not so much in kind as in degree."

Among the most interesting things at the zoo in Regent's park are two nests of wood ants, fascinating insects with social instincts and industrious habits, London Tit-Bits states. Thousands of these insects are isolated on an "island" surrounded by a moat to prevent them from straying too far from home.

In this community there are males, females and a whole host of "workers." The workers guard the nest, excavate galleries for the reception of the young, procure food, tend the eggs and the helpless grubs and wait upon the queens.

They appear to have the power of communicating with one another and may often be seen co-operating in the performance of a task that has proved too much for one.

In their abode at the zoo they have formed a ridge around one edge of the moat, supposedly because too many ants tumbled into the water and had to be hauled out by their relations!

Recently it was noticed that the ants were building a new mound right in the middle of their island. They were seen to be in a great hurry, for some of them worked even during the night.

Gradually the new building was seen to be a series of galleries made up of leaves, refuse and twigs. A few days after the completion of this work a new brood put in an appearance, which shows the admirable intelligence and foresight of these little insects.

HIDE WILLS IN ODD PLACES

Documents Lost for Years Have Been Found Long After the Death of Their Makers.

Occasionally a missing will is found in time to provide an unexpected fortune. In 1909 a peasant woman of Brittany was feeding her fowls, when, among the corn in the bin, she came across a notebook which contained the will of a farmer who had died 14 years previously.

More romantic was the accidental discovery of a will after the lapse of a quarter of a century, by which a small estate was restored to its old owners. On the death of a member of the family no will could be found, so the estate was sold and the proceeds divided among the next of kin, among whom was a daughter who regretted the sale, as her father had always said he hoped circumstances would never force them to part with it.

Twenty-five years later a distant relative died and when his house was being overhauled the contents of several old chests and cases were examined. In one was the missing will, which stated the estate was not to be sold. On being approached, the gentleman who had bought it expressed his willingness to sell it back to the daughter.

Land Grass at Sea.

Fringing the pools left by the receding tide may frequently be seen the long strands of a green weed. Its leaves, which look like so many ribbons, are less than half an inch in width, though often they are three or four feet in length. This particular weed is called grass-wrack, and, strange to say, it is not really a seaweed at all. It is a land plant which for some reason has taken to a marine life. If you examine it carefully you will find real flowers growing upon it, each encased in a kind of sheath formed by one of the shorter leaves. No proper seaweed blossoms in this way. Why it should have chosen to go to the sea instead of remaining on land no one can say, but probably it found that it was easier to live under water than on dry land. In some places it is so common that it is harvested like hay, and is used, after it has been dried, instead of straw for packing glass, china and other delicate objects.

Dogs and Their Day.

Every dog has his day; the proverb seems to hold true of the whole breeds of dogs. Many breeds have had their day and sunk into oblivion. Thirty years ago the farm without a great, hulking mastiff as its watchdog was incomplete—that was the heyday of the hobo. Mastiffs and hoboes have gone off together to the land of nowhere. Newfoundland and St. Bernard are other breeds that used to find general favor when dog meat cost a cent a pound or so. The Great Dane has kept a sort of country house popularity; one must have space before these huge animals can enjoy life. Little dogs suffice to satisfy the mere instinct to love and cherish. As big 'uns grow more expensive, and less necessary, man's love for them, even in the country, has lessened.—Baltimore American.

Why She Is a "Pippin."

How and why the word "pippin" ever broke into the slang language, is not known definitely, but the word is an Anglicized form of the medieval French word pepin, which means seed or seedling. When an apple lover of the Dark ages produced a new variety he called it such-and-such a pepin. It is said that there is no apple stock that is more than 400 years old, though the statement would be hard to prove. A Yorkshire pippin must be very old, and a pearmain may have descended from the days of the Romans.

ANNOUNCEMENT TO THE PUBLIC

Mr. John Wethered Barroll, Counsellor-at-Law, announces that he has opened his office in the frame law office on Court Street, adjoining the Lyceum Theatre. All kinds of legal business will receive his prompt and close attention. When not in the office, a message can be left with his father Hope H. Barroll, Esq., whose assistance is always at his command.

Phone No. 182. o8-tf

Subscription to the Transcript $1.50 per annum.

THE HABITS OF THE OYSTER

Growth And Sale Of Same Forms A Big Business On The Eastern Shore

The habits of the oyster, the growth and sale of which forms a big item in the business life of the Eastern Shore, make a most interesting story. Millions of oysters produced in Chesapeake waters go to all parts of the country and into Canada. In fact, there is an Eastern Shore bar that furnishes a very large proportion of the young seed oysters that are used by the State in planting on barren rocks, and New Jersey and other States have had thousands of bushels from this same bar. The very beginning of the oyster is the eggs of the female, which float on top of the water, about 40,000,000 of them in a bunch, and when they meet with the male eggs, as is the case with the eggs of fish, the natural function is completed. However, a very small percentage of the female eggs are fertilized. When the first step in the propagation is finished the baby oyster is in a gelatine like condition, with a tail like a fish. It floats on top of the water, and right here is where pollution does its great work. Oil is deadly to the youngster; but if he passes through this danger to his existence, pretty soon his shell begins to form and weights him down. Finally he has a shell and sinks clear to the bottom. If there be a bottom he hangs on. He is very tiny, perhaps the size of a dime, and unless he finds something to cling to he is swept out to sea or to some other place.

Itnhe days when there were plenty of oysters the newly arrived youngster grabbed the nearest oyster and added to the cluster. Once, almost any place in the Chesapeake waters, his relatives and ancestors were awaiting to welcome him. Nowadays the tonger sand dredgers have torn the older brothers from the rocks and the little stranger is driven from the home of his fathers. The ideal bottom is either sticky clay or mud. For good oyster farming the submarine soil must be just as suitable as must the ground where the rural producer plants his corn and wheat. True the soil is well watered, but there must be a tidal movement over it all, that the microscopic feed on which the oyster lives be carried to his mouth.

A SHABBY HOUSE OR A SHABBY MIND

Haven't you been in houses where lovely flowers stood all about, and everything was spick-and-span, but the library table was strewn with papers and magazines of the trashiest description? Is it a good thing to have the furniture of the house the best that money can buy, and to furnish the mind with silly and disreputable things in the way of reading? Better by far have a shabby house than a shabby mind. The shabby furniture can be burned or sold, but what can be done for the shabby mind? Use The Youth's Companion to furnish your mind, and wherever you are—in plain but immaculate rooms or amid splendors and palaces—you will be at home. Try The Companion for a year and see.

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S. P. TOWNSHEND, Attorney.

ORDER NISI

W. Bradford Copper, Assignee,
versus
Milton P. Crew, Hettie H. Crew.

In the Circuit Court for Kent County. In Equity No. 2198.

Ordered, this 15th day of November, 1922, by the Circuit Court for Kent County in Equity, that the sale of the mortgaged real estate mentioned in these proceedings made and reported by W. Bradford Copper, assignee, under and by virtue of the power of sale contained in a mortgage from Milton P. Crew and wife to Ida V. Crow, dated April 10, 1920, and duly assigned to W. Bradford Copper, be ratified and confirmed, unless cause to the contrary thereof be shown on or before the 20th day of January neyt;—Provided, a copy of this Order be inserted in some newspaper printed and published in Kent county, once in each of four successive weeks before the 18th day of December next.

The Report states the amount of Sales to be $1150.00.

True Copy: ROBERT R. AYRES, Clerk
n18-5t Test: ROBERT R. AYRES, Clerk

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