Prominent Men and Successful Enterprises of Chestertown

By GEORGE E. STONE

WHY PARTICULAR PEOPLE IN CHESTERTOWN PREFER GILL BROS. ICE CREAM

Gill Bros., one of the leading ice cream manufacturers on the Eastern Shore, is producing a brand of ice cream that has become popular wherever introduced. Why should it not when the management has spared neither time, money or effort to make it the best that can be produced? From the time the business was started until the present day, quality and service were never lost sight of.

Quality is everything in ice cream—even more so than in other foods. Gill Bros. ice cream is not only a wonderful dessert and a tempting delicacy, but its wholesome quality makes it the ideal health food. A single quart has all the food value of one and a half pounds of steak or eighteen fresh eggs. An ordinary dish of it supplies twice as much nourishment as a charlotte russe or chocolate eclairs. And the reason for this outstanding quality is that in the making of Gill Bros. ice cream the management is dominated by one ideal—to spare no cost or effort in their endeavor to procure the finest ingredients. How fully they have succeeded is attested by the pure sweet cream, the sun-kissed fruits and berries, the fine cane sugar and the natural fruit flavors that enrich every spoonfull of Gill Bros. ice cream.

The growing popularity of Gill Bros. ice cream in Chestertown and other towns in this section, is an acknowledgement that in smoothness, flavor and purity, Gill Bros. have attained a standard that is nothing short of perfection. The dealer who serves this ice cream pays a subtle compliment to his customer's good judgment.

The plant in which Gill Bros. ice cream is produced was erected expressly to accomodate the business. The very latest and most up-to-date machinery has been installed and everything made and kept absolutely sanitary. An efficient delivery system in maintained to make deliveries to all points in this territory.

A word may be said here about the proprietors, Henry and Lee Gill, two progressive young men who started the business here about five years ago. They have developed a large trade which is by no means confined to local limits. They have striven to produce a superior product and render prompt, dependable service, and that this is appreciated by the trade is reflected in the steady and substantial growth of the business year after year.

M. A. TOULSON CONDUCTS MODERN DRUG STORE IN CHESTERTOWN.

Occupying a position of prominence among the leading and representative business men of Chestertown is Mr. M. A. Toulson who conducts an up-to-date drug store on High Street. Mr. Toulson is a graduate of the Philadelphia College of Pharmacy, class of 1876. He entered business for himself in a small way three years later and has served the trade here ever since. Toulson's Drug Store is one of the most attractive stores of its kind on the Eastern Shore and is stocked to completion with a carefully selected line of drugs and patent medicines, toilet requisites, sick room supplies, stationery, candies, etc. Prices are right and patrons are always assured of receiving goods of standard quality.

Special attention is given to the filing of prescriptions. Every prescription is carefully compounded of pure fresh drugs and chemicals, in strict accordance with the doctor's orders. Mr. Toulson has a graduate pharmacist besides himself and a qualified assistant. He enjoys not only a large patronage, but a wide and favorable reputation. Mr. Toulson has other interests and is president of the Kent County Savings Bank, one of the strong financial institutions of this vicinity.

ELECTRIC SHOE SHOP, JOE QUARTARARO, PROP.

One of the leading shoe repair shops in Chestertown from the stand point of workmanship is that conducted by Mr. Joe Quartararo at 233 High street. Mr. Quartararo is a throughly practical shoemaker having served in this line of work for a number of years. About two years ago he entered business for himself and in this short time has developed a large trade. Modern equipment has been installed including a late model electric shoe repair machine upon which work of unusual high quality can be produced. This enterprising firm uses only the best of materials and guarantees all work satisfactory. A shoe shining parlor is also maintained by this concern.

CHESTERTOWN CANDY KITCHEN AND RESTAURANT

Situated on High street is the Chestertown Candy Kitchen and Restaurant which is headquarters for candies of all kinds, confections, etc. Much of the candy sold by this concern is made by them in a sanitary candy kitchen. The utmost care is taken in selecting the ingredients used, only the best materials enterings into the manufacture. This accounts for the high quality of candy made and sold by this concern. People who visit Chestertown will be furnished good, home cooked meals here. The prices are reasonable and the service excellent.

JOHN BARTLEY, LEADING FURNITURE DEALER OF CHESTERTOWN

One of the greatest blessings of modern times, from a shopper's point of view, is the up-to-date furniture and house furnishing goods store which carries in stock most everything

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amazed at the beauty of the store, the comprehensiveness of the stock and the careful way in which it is displayed so as to make selection easy. Situated on Cross street just off High is one of the most up-to-date Jewelery establishments to be found on the Eastern Shore. Here on display is a fine array of precious stones both loose and mounted, watches which represent the products of leading manufactureres of this and other countries, clocks of various designs and patterns, silverwear, cut glass, fine china and novelties. The stock is representative of the best in the line and is offered at prices that will attract discriminating buyers of both the town and community surrounding it. This concern occupies two entire floors, the second floor being given over entirely to displaying the large line of fine china of which there are six open stock patterns. Open stock patterns have proven very popular. One or more pieces can be purchased at a time as needed. If a few pieces are broken they can be replaced at comparatively small cost. Four patterns of open stock sterling silverweare are here to choose from. Merchandise of this character makes a most acceptable present. By buying of a concern such as Kreeger's people take no chances. the house of Kreeger has long been established. The business was formerly conducted by J. H. Sides, for whom Mr. Kreeger worked as watchmaker. About twelve years ago he bought Mr. Sides out and has conducted the business successfully and continuously ever since. Mr. Kreeger is a thoroughly practical man in this line and gives special attention to jewelery, watches and clock repairing and engraving. He is an optometrist and renders a service of the highest character in this line. With a concern such as this at home there is little, if any, reason why people of the town and surrounding community should not patronize their local merchant.

OWEN C. SMITH ELECTRICAL CONTRACTOR

Modern homes here, as in other up-to-date centers, are electrically lighted and equipped with facilities for doing things the electrical way. The work of installing electric lights and fixtures is done by Owen C. Smith, one of the leading concerns of its kind in this part of the state. Mr. Smith has his two sons with him in the business, O. Franklin, a practical man of experience and training and Spencer as able assistant.

This concern does all kinds of electrical work, wiring, installing fixtures, repair work, etc.

At the store on High street will be found a complete stock of electrical appliances and fixtures. Electric irons, bulbs, vacuum cleaners, etc., are to be had here. A most attractive display of electric lamps of various styles and designs are carried in stock at all times and offered at a price that will appeal to the careful buyer.

DELCO-LIGHT COMPANY REPRESENTED IN CHESTERTOWN BY GEO. W. BALDWIN

One of the greatest servants of man today is electricity. What a great convenience it is to switch on the lights, press a button and have the washing machine put into action, or the electric iron made ready with an even, steady heat. These conveniences and many others can now be enjoyed by people of the rural districts as well as those of the modern city. The Delco-Light Co. has made this service possible and at a price within the reach of everyone. Dependable Delco-Light is made in twenty-five styles and sizes—a size for every need of farms, schools, stores, churches, country homes, camps and all those places where individual lighting plants are a necessity. It is not necessary to buy new machinery to benefit from the power feature of Delco Light. Machines that are now operated by hand can be fitted with simple power pulleys and then one small, inexpensive motor—the Delco-Light power stand—can be made to do the entire job.

These power plants are installed in Kent County by George W. Baldwin, authorized dealer in this territory. Mr. Baldwin is intimately familiar with the line of work having gained first-hand experience in the factory. For the past several years he has been engaged in business for himself here and during this time has installed many Delco-Light plants in homes throughout the county which are giving most satisfactory service. They are simple in operation economical and dependable and bring added comfort, convenience and safety to the country home—a service here-to-fore unknown.

Mr. Baldwin has recently taken the agency for the Sunbeam Cabinet heater which can be installed in homes of any size whether they have cellars or not. The Sunbeam Cabinet Heater will keep from five to seven rooms at an even heat, comfortable temperture in the coldest weather. They are low in operating cost, beautiful in design and dependable in service. Mr. Baldwin also does electric wiring, installing fixtures, etc.

A. S. TURNER & SONS GARAGE DODGE BROTHERS AGENCY

A. S. Turner & Sons conduct the only heated garage in Chestertown and furnishes a complete service to motorists. This progressive concern was formed in 1918 and has continued to transact its growing business ever since. The modern, fire-proof garage will accommodate fifty cars for storage, is equipped with a machine shop for making repairs on all makes of cars, a specialty being made of Dodge Brothers for which this concern has the agency.

Dodge Brothers have not simply brought out a complete line of motor cars. They have done something infinitely wiser and better than that. They have brought new beauty, new riding ease and new mechanical perfection to the product on which their reputation as builders has been founded. Dodge Brothers are constantly improving their cars, but have no yearly models. The recent price reduction on all types of passenger cars has been put into effect.

A complete line of genuine Dodge Brothers parts are carried in stock at all times as well as other accessories, tires, etc. The flat rate service used by approved Dodge Brothers service stations all over the country is in operation. By this method you know in advance what repair work will cost.

There is more power in that good Gulf gasoline and Supreme auto oil sold exclusively by Turners Garage in Chestertown. Particular motorists stop at the sign of the orange disc for refueling. This class is not satisfied with just any kind of gasoline and oil, they demand and procure the best.

CHESTERTOWN ELECTRIC LIGHT AND POWER CO.

When you think of it, there are few towns in the state of Maryland that are better lighted than Chestertown. This is due, in a large measure, to the progressive policy of the Chestertown Electric Light and Power Company which serves this town and the territory contiguous. This concern has been rendering a service of the highest character for the past twenty-five years, or since it began business, and has kept abreast of the times during all these years. New equipment has been installed from time to time, the feed lines kept in first-class order and everything within reason done in the interest of the subscribers. A reduction in rates has recently been made which goes into effect January first.

BLACKWAY BROS., BOTTLERS OF SOFT DRINKS

This enterprising concern, which has been conducted here for a number of years, is meeting with gratifying success. The proprietors, James E. and Herman Blackway, are well and favorably known in business circles of the town. For quite a number of years they have been bottling soft drinks for the trade and have built up a large and successful business which is by no means confined to local limits. Grape, orange and other juleps are bottled by this firm as well as all the other popular flavors. Every sanitary precaution is taken in the bottling department. About a year ago the Blackway Bros. entered the candy jobbing business and are building up a large trade in this line. They are in a position to fill orders promptly and make deliveries direct to the customers.

E. S. ADKINS & CO. RENDERS EXCELLENT SERVICE TO THE LOCAL TRADE

Among the larger and more important concerns of Chestertown is that of E. S. Adkins & Company, which has developed a large local trade since the business was established in this town about five years ago. Mr. Laurence G. Brown, the manager, took charge of the local yard when it was opened and to his efforts and enterprise is due, in a large measure, the success attained. The headquarters of this company is in Salisbury and yards are operated in Chestertown, Berlin, Hurlock and Centreville. This concern supplies everything needed in the building line, including church furniture, art glass windows, hardwood flooring, wall board galvanized iron roofing, hardware, paints, etc. In Chestertown, as at the other yards, a large stock of these materials is carried at all times to assure promptness in filling orders. This concern has developed a large local trade and numbers among its patrons many of the people of the surrounding community.

WILLIAM A. BURK, LEADING SHOE REPAIRER, CHESTERTOWN

In these days of economy and saving people are reluctant to discard their old shoes because the soles have worn thru. Instead they take them to a reliable cobbler and have them resoled and healed. For more than fifty years Mr. Burk, whose shop is situated at 103 South Cross street, has been engaged in this line of work. In the old days he made shoes and boots by hand. This was a long and costly method, yet it was the only way twenty five or thirty years ago. Today shoes are made and repaired by machinery. Mr. Burk has kept pace with modern developments, he has installed the latest electric driven shoe repair machinery that he might render to his many patrons the best of service. He uses only high grade materials and guarantees all work satisfactory. The prices charged will be found pleasingly reasonable. Work done by this concern is done right and will give better service.

GEORGE W. FRENCH FURNISHES REAL INSURANCE SERVICE.

A man who fails to take out insurance nowadays is looked upon almost as a freak. His business associates regard him as hoplessly oldtimey, as well as lacking in that sense of caution and foresight without which no man can hope to succeed.

One of the leading insurance agencies in Chestertown is that conducted by Mr. George W. French. The companies he represents are among the strongest and are prompt in the payment of all just claims. He writes both fire and life insurance and represents such companies as the Fidelity-Phenix, N. Y., Firemans of Newark, Peoples Fire Insurance Co., of Frederick, Methropolitan Casualty Co., N. Y., and Fidelity and Deposit Co., of Baltimore, one of the strongest bonding companies in the country. Insurance, placed through Mr. French's agency is insurance that offers the greatest protection against loss.

H. D. OREM & SON DEVELOP LARGE TRADE—BUSINESS ON THE INCREASE

Whether you buy a house, an automobile or a piece of farm machinery, you must depend largely upon the reputation of the concern you deal with. The highest salaried buyers in the world agree that they would rather buy goods from a house with a good reputation, without inspection, than to trust to their own judgement of goods sold by a house without an established reputation. In hiring a man or a tool to work for you, you depend more upon the reputation made in other places than on your own ability to read character at first sight. Reputation is based upon performance. This means the establisment of the quality of products plus a policy of fair dealing demonstrated over a long period of time.

H. D. Orem & Son enjoy the confidence and good will of a large number of patrons who have always found this concern most reliable and dependable to deal with. From the very inception of the business some twenty-five years ago this concern has adhered, unswervingly, to the sound principles of service quality and fair dealings, and upon these principles has been built a large and successful business. Orem & Son handle a general line of farm machinery, both new and rebuilt, and do repair work in this line. They have equipment and facilities for turning out high-class work, all of which is guaranteed satisfactory. Aside from this they have large trucks and do general hauling, both local and long distant. This is one of Chestertown's substantial and progressive concerns that well merits the liberal patronage accorded it.

ROBERT PLEIN CONDUCTS UP-TO-DATE MEAT MARKET

What can be accomplished by close attention to business, coupled with fair and honorable methods, is well exemplified in the success attained by Robert Plein who conducts an up-to-date meat market on High street. Not withstanding the fact that Mr. Plein has been in business here but one year, he has, in this short time, built up a large trade, numbering among his patrons many of the most particular people of the town. The finest of fresh and smoked meats are to be had here as well as poultry and country produce, green vegetables in season, etc., Mr. Plein founded the business on the principles of service, quality and fair dealing and contributes much of his success to adhering strictly to these principles.

ORDER NISI

In the matter of the estate of Simon Dishong, deceased.

In the Orphans' Court for Kent County, Maryland.

Upon the aforegoing petition and affidavit it is ordered by the Orphan's Court of said Kent County this 25th day of November 1924, that the sale of real estate consisting of forty-four acres of land more or less situated on the east side of the public road leading from Melitota to St. James M. P. Church in the third election district of said Kent County, made by the said Sarah J. Dishong and the heirs at law of the said Simon Dishong to Martin L. Ochs and Ella M. Ochs, his wife, be ratified and confirmed unless cause be shown to the contrary on or before the 2nd day of February next, provided a copy of this order be inserted in some weekly newspaper published in said Kent county at least once a week for three successive weeks before the 31st day of December next.

EDWARD A. SCOTT,
J. HENRY THOMPSON
W. K. HUDSON
Judges Orphans' Court

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Leave Rock Hall 7.15 a. m., for Baltimore.
Leave Baltimore for the following points:
Leave Baltimore 1.00 p. m., and 3.30 p. m.
Arrive Rock Hall 4.00 p. m., and 6.30 p. m.
Arrive Chestertown 4.30 p. m., and 8.00 a. m.
Arrive Church Hill 5.00 p. m.
Thursday live stock day, leave Chestertown 9 a. m.; Leave Rock Hall, 11.30 a. m., to connect with 12.00 noon ferry.

Headquarters: Baltimore Office, 434 N. High St., cor Hillen. Phone Calvert 1961.
Residence, Rock Hall, Md. Phone Rock Hall 50.
Chestertown Warehouse at Owen C. Smith Garage, High St.

Winter Schedule to take effect Oct. 27, 1924.

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WM. T. CLARK,
Phone 75-12 Betterton, Md.

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