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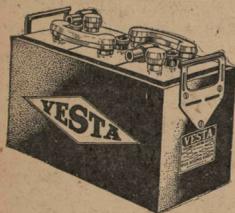
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Reliable Jobbers of Plumbing Supplies Everywhere

WOULD YOU SWEAR AT THIS YOUNG LADY IF SHE WERE SITTING BESIDE YOUR DESK?



This is a typical telephone operator. She represents a class of well-trained, capable, efficient young women. She deserves the same courtesy and consideration you would give your stenographer.

"Cussing out" the telephone operator and then telling your neighbors how rotten the service is, doesn't remove telephone troubles or help the company the least bit to remedy defective service.

At least that's what Earl Godwin says. Mr. Godwin, who was at one time editor of the Washington Times, is assistant to the president of the Chesapeake and Potomac Telephone Company. At a luncheon of the Advertising Club of Baltimore a few days ago he addressed the members on the subject of "Public Psychology," and also threw in a few remarks about ways and means of securing prompt attention and relief when anything goes wrong with the telephone service.

Unkindness and rough speech, he pointed out, operate only to the detriment of the service. One instance was cited where, during the war a

great many operators in a certain city forsook the telephone industry. The new operators, inexperienced and inefficient, immediately became the butt of every newspaper cartoonist and jokester in the town. When the abuse finally got too severe the girls left en masse, and the telephone service in that particular city was crippled.

Poor service, inadequate service is seldom the fault of the individual operator. If you are having trouble, such as slowness in answering, calls by mistake, wrong number, or if your telephone is out of order, call the chief operator. She will see that the defects are remedied.

Mr. Godwin says that subscribers by co-operating with the company can keep service difficulties at a minimum. When telephone troubles occur, their removal depends only on the company being promptly notified.

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8-14-14w

SENATOR SMITH A BENEFACTOR TO THE AFFLICTED

Recently the following letter was sent to Senator John Walter Smith from one of the most eminent and public spirited members of the Medical profession:

"Baltimore, Md., Aug. 12, 1920.

"Senator John Walter Smith, "United States Senate, "Committee on the District of Columbia,

"Washington, D. C.

"My Dear Senator:

"I can most enthusiastically testify to the wonderful help that you have been to the medical profession for many years in some of the greatest public movements which you have undertaken in this State and in the whole United States. You have always been the one man in the United States Senate to whom we could go with a feeling of certainty that you would interest yourself in the cause for which we spoke. Your self-sacrificing work for the tuberculous of Maryland is a monument to your public spirit and fineness.

"With kindest regards and assurances of my best wishes, I am,

"Very sincerely yours,

"(Signed) HUGH H. YOUNG."

There are many reasons why Senator Smith well merits this splendid tribute.

Having a family history of consumption, that most terrible of the ministers of Death, Senator Smith determined to do what he could to save others from the bitter sorrow that he had endured. Having conferred with members of the Medical profession Senator Smith concluded that much might be done to cure patients suffering with this disease by proper treatment, and to prevent in great measure its spread by taking patients away from home while under treatment.

Senator Smith, therefore, at the session of the Legislature in 1906, prepared a bill providing for a State Tuberculosis Sanatorium, carrying an appropriation of \$165,000. A splendid site on the crest of the Blue Ridge Mountains in Frederick county was procured, suitable buildings erected and a corps of physicians and nurses engaged who have made this the model institution of the kind in the United States. It has about 450 patients at a time. According to the report of Dr. Victor F. Cullen, the Superintendent, for the years 1918 and 1919, 1,746 patients were admitted, and a like number discharged, many of them restored to health and many more improved and that many homes relieved of the imminent danger of contagion and the spread of the disease. In the dozen years that this great institution has been in operation, thousands of patients, many of them little children, have been treated, many restored to their homes, cured or the disease arrested; and the State has an investment of about \$750,000 there. Mothers have received their children, rescued from death, children have had mothers and fathers restored to them, and thousands have had occasion to thank Senator Smith as their benefactor. Such work as this should appeal especially to the women of Maryland. Senator Smith is still President of this Sanatorium, and his interest in it is unabated. At each Session of the Legislature he is on hand to urge the appropriation for proper support.

Does not a man who has done all this disinterested benefaction in his fellow citizens deserve their support?

Is it not well for the State that this faithful public servant should be retained in the public service?

Giving Him Room.

"Gracious! I didn't know you were going away."

"Yes, the doctor has ordered my husband to stop smoking, and I'm going to mother's for the first few weeks."—Judge (New York).

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