Inaugurating Our Greatest January Sale for Men---Including

Shirts, Night Shirts, Pajamas Athletic Underwear & Collars

Tomorrow the Men's Store declares its independence. For many years it has conducted a Sale of White in connection with the Sales of White in the women's departments. But the day of men's plain white bosom shirts has passed—and with it passes the Men's White Sale.

The sale which opens tomorrow—and for which we predict a phenomenal success—includes Men's Neglige Shirts, Men's Athletic Underwear (which many up-to-date men wear winter and summer alike), Men's Night Shirts and Pajamas, Men's Collars, and—just for the sake of old times—two offerings of Men's Unlaundered Shirts. The prices speak eloquently for themselves!

$1.50, $2.00 Neglige Shirts, 95c (3 for $2.75)

The season's newest designs—made by a maker whose name stands for Quality. Included are plain negligees with attached laundered cuffs, pleated negligees with attached stiff cuffs, and soft negligees with soft French cuffs. The fabrics are the finest known to shirtdom. All sizes—and plenty of patterns in every size.

$1 Woven Madras Neglige Shirts, 69c
In fifty patterns and colorings—made in coat style with attached cuffs, and hand-laundered. All sizes.

75c Harmony Percale Neglige Shirts, 55c
In dozens of neat, effective patterns; made in coat style with cuffs attached; all sizes.

50c, $1.00 Men's Athletic Underwear, 25c

Coat shirts and knee drawers of nainsook, madras, mercerized madras and other fabrics—called "seconds" on account of oil spots and other trifling defects. All sizes at **25c** a garment.

75c Men's Madras Athletic Underwear, 39c
Coat shirts and knee drawers of cream colored mercerized madras—beautifully made. All sizes.

50c Men's Night Shirts, 39c
Of good white muslin, with V-neck; neatly trimmed; all sizes.

75c Men's Night Shirts, 59c
Of fine white muslin, with V-neck; carefully finished; all sizes.

$1.50, $2 Men's Night Shirts, 95c
A wonderful lot, including many novelties in material and trimming; all sizes.

$3.00 Men's Silk Night Shirts, $1.75
Of pure silk; good weight; in white and colors; wonderful value.

$1.00 Men's Pajamas, 79c
Of fine madras and cheviot, in the new spring patterns; made with silk frogs; all sizes.

$2, $2.50 Men's Sample Pajamas, $1.35
Salesmen's—which means unlimited choice as to style and material; all sizes.

Men's Unlaundered Shirts "For Auld Lang Syne"

Our regular 50c White Unlaundered Shirts, 45c—Three for $1.30

Our regular 75c White Unlaundered Shirts, 69c—Three for $2.00

All sizes and sleeve lengths in either lot.

Men's Collars, Six for 50c

A standard make of men's collars, in the newest shapes—ten different styles; all four ply, with three-thread eyelet buttonhole; first quality—and every collar clean and fresh—not an undesirable style or a "second" in the lot.

Sold only by the package of six—you may buy as many packages as you wish.

→ Men's Store.

Lace Curtains & Curtain Yard Goods Away Below Regular Market Prices

$3.00 to $6.75 Marie Antoinette Lace Curtains, $1.75 to $4.75

$1.25 Ruffled Renaissance Curtains, 59c Pair
Just 60 pairs; white and ecru Battenberg insertion and edging.

98c to $1.25 Flat and Ruffled Swiss Curtains, 48c Pair
The flat curtains are trimmed with lace edge; the ruffled ones have renaissance braid insertion.

$3.00 to $6.00 Irish Point Lace Curtains, $1.45 to $3.95

$4.50 French Renaissance Lace Curtains, $2.85

$4.00 to $6.50 Lacet Arabian Lace Curtains, $2.45 to $3.85

11c White Plaid Curtain Swiss, 5c Yard

10,000 Yards Best Quality Ball Fringe, 5c Yard

19c to $1.00 Ready-to-Hang Sash and Bris-Bis Curtains, 10c, 15c, 25c and 35c Each
Several thousand Sash Curtains, ready to hang; made of tambour, Irish point, novelty braided nets, dotted, figured and embroidered swisses, scrims and voiles; with lace insertion or edge; 36 to 40 inches wide; about one yard long.

About Two Hundred One-Pair Lots of Lace Curtains at ½ Price and Less Than Half
Every one pair lot in our stock, embracing every style of curtain from the least expensive to the best, has been placed on a special table. They have been marked down for quick clearance.
Former prices.....50c to $10.00
Now .....19c to $5.00

19c to 29c Curtain Nets, in Remnant Lengths, 10c Yd.
Fishnet and other weaves; usable lengths.

150 Pieces 25c Art Scrim, 11c Yard
Fine quality; white and ecru grounds; pretty reversible colonial patterns.

$2.00 to $6.50 Linen Cluny Lace Curtains, $1.35 to $3.95

59c Ruffled Swiss Curtains, 29c Pair
Of white swiss; some have Battenberg lace edging, others are fancy tucked, with hemstitched ruffle.

$1.50 Flat Renaissance Lace Curtains, 98c Pair
Of English net; lace insertion and edging and large braided corner motif.

$8.00 Dentelle Arabian Lace Curtains (with 18-inch Corded borders), $5.95

$2.25 to $2.75 Braided Lace Curtains, $1.25 Pair

$1.00 Scrim Curtains, with Lace Insertion, 69c Pair

25c, 30c Fancy Weave Curtain Scrim, 19c Yard

50 Pieces 35c Printed Voiles of Fine Quality, 25c Yard

Blankets and Comforts---A January Sale

$7.50 White Double Bed Blankets, $4.85
Of fine selected California wool; double bed size; white with blue or pink borders.

$2.50 Wool-Finish Blankets, $1.95
White, gray and tan; they are all-cotton, but feel like wool; will wash and wear well; double-bed size.

$8.50 All-Wool Plaid Blankets, $5.95
Double bed size; fine quality; fancy plaids, with 3-inch silk bindings to match.

$3.50 Bordered Cotton Comforts, $2.65
Double bed size; figured silkaline center, with 9-inch satine border.

$3.25 Satine-Covered Comforts, $2.35
Cotton; double bed size; covered with figured satine; heavyweight.

$4.00 Silk-Bound Blankets, $2.95
Heavy wool finish; pure white with pink or blue border; 3-inch silk binding to match border; double-bed size.

Why You Should Buy Switches Now

Soft, wavy short-stem Switches will be offered at attractive prices this week. You'll find the shade to match your hair in Baltimore's handsomest hair department, and our experts will be pleased to advise you as to the proper arrangement of the coiffure.

Naturally Wavy Switches

18 Inches Long	95c
20 Inches Long	$1.85
22 Inches Long	$2.85
24 Inches Long	$3.85
26 Inches Long	$5.95

Your combings will be made up into a switch or transformation or any article for the latest headdress effects.

→ Fourth Mezzanine.

2405 Large Middy Ties, The 50c, 75c and $1 Kinds 29c

Large-size Triangular Ties, to be worn with Peter Thompson suits and middy blouses; made of good quality silk, in navy blue, cardinal, bright red and black.

29c each—the same kinds that are sold at 50c, 75c and $1.00.

→ First Floor.

COMING---JANUARY 13TH

The Annual January Clearance Sale of Sewing Machines

A descriptive list, giving makes and prices, will be sent you in advance. If you cannot attend the sale, or if you want additional time in which to make selection, write for the list.

There are over 100 drophead sewing machines—the makes include STANDARD, SINGER, WHITE, DOMESTIC, DAVIS, HOWE IMPROVED and AUTOMATIC; all at substantially lowered prices.

Terms: as low as $1.00 weekly.

Write today for this list

→ Fifth Floor.

Advance Showing of the 1913 SILKS

All fashion advices indicate that silks will be pre-eminently popular for 1913. Already the Silk Section has caught the keynote of the coming styles—and you will find here the new colors and the new weaves that are to be favored this spring.

You may view these silks by clear daylight, or in the artificial light of the "Evening Room," as you prefer.

COLORED SILKS FOR 1913

Double-width Crepe de Chine, **$1.50** a yard.
Double-width Crepe "Indiene;" new, **$2.50** a yard.
Brocaded Silk and Satin Crepes, in street and evening shades, **$1.75, $2.00, $2.50** and **$3.00** a yard.
Charmeuse, **$1.50, $1.85** and **$3.00** a yard.
Crepe Meteor, **$1.50, $2.00** and **$3.00** a yard.
Cote de Cheval, **$4.50** a yard.
Messaline, 35 inches wide, **$1.00** a yard.

THE NEW FOULARDS

Brocaded designs, with the latest floral effects printed over all; the last word in foulards, **$1.00** a yard.
Single-width Foulards, **38c** to **$1.00** a yard. Double-width Foulards, **$1.25, $1.50, $1.75, $2.00** and **$3.00** a yard.

MARQUISETTES

A full line of beautiful colors in this exquisite fabric. **$1.00** and **$1.25** a yard.

TUB SILKS

Two especially good qualities—one at **69c** a yard, the other at **$1.00** a yard.

WHITE SILKS AND SATINS

Bridal Satin, a yard	$1.50 to $3.00
White Messaline, a yard	$1.00 and $1.25
White Brocade, a yard	$1.75 and $2.50
Crepe Meteor, a yard	$1.50 and $2.00
Charmeuse, a yard	$2.85, $3.00 and $3.50
Chiffon Faille, a yard	$2.00
White Poplin, a yard	$1.50
Cote de Cheval, a yard	$4.50
Broche Crepe de Chine, a yard	$2.00
Crepe "Indiene," a yard	$2.50

BLACK SILKS

Black Charmeuse, a yard	$2.00, $2.75 and $3.00
Black Crepe Meteor, a yard	$1.50, $1.75, $2 and $3
Black Chiffon Faille, a yard	$2.50
Black Regence, a yard	$2.50
Black Crepe de Chine, a yard	85c, $1.25, $1.50 & $2
Black Crepe "Indiene," a yard	$2.50
Black Peau de Cygne, a yard	$1.50
Black Messaline, a yard	$1.00, $1.25, $1.50 and $2.00
Black Cotele, a yard	$1.50
Black Dress Satin, a yard	$1.50 and $2.00
Black Duchess, 40 inches wide, a yard	$1.25
H. K. & Co. Black Taffeta Silk, a yard	$1.00
Black Brocade, a yard	$2.25
Black Brocade Crepe, a yard	$2.00 and $3.00
Black Louisine, a yard	75c, 89c and $1.00

→ Second Floor.

12½c, 15c Men's Linen Hdkfs., 10c 7c, 8c Women's Linen Hdkfs., 5c 10c, 12½c Women's Linen Hdkfs., 7c

Pure Linen Handkerchiefs, neatly hemstitched; for men, women and children.

→ First Floor.

$7.50, $10 Tailored Hats, $3.50

Colored Velour and French Felt Tailored Hats, trimmed with grosgrain band.

$2.00, $3.00 Untrimmed Hats, 85c
Black and Colored Felt Hats, in new and stylish shapes.

$3.50 to $5.00 Children's Hats, $1.95
Children's Trimmed Hats of velour, French felt and plush; very pretty.

New Straw Hats For Wear At the Southern Resorts

Medium and small Hats of hemp, milan and panama, trimmed with fancy feathers, fancy ostrich, breasts, mull, ribbon and velvet. **$10.00, $12.00, $15.00** and **$18.00.**

Also some fetching little Hats of maline and chiffon cloth, trimmed with maline bows, wings, fancy feathers and the like. These are marked **$5.00** and **$7.50.**

→ Third Floor.

A New Marabou Throw, $5

It is seven strands thick, and is edged with marabou "tails." As warm and pretty a shoulder covering as you could possibly find. In black or natural.

Muffs to match, **$5.00** and **$6.50.**

→ First Floor.

A Perfect Hand Vacuum Cleaner $5.00

It looks like a carpet sweeper, weighs only nine pounds, and runs so easily that any woman can use it without tiring. It can be used on carpets, rugs, mattings and hardwood floors—it cleans without raising a particle of dust, and does its work as thoroughly as an expensive apparatus.

One specially good feature is the removable drawer, in which all the dirt is collected.

We have the exclusive sale of this vacuum cleaner for Baltimore—and we expect to sell thousands of them. Surely, no woman who sees one will ever want to use a broom or sweeper again.

→ Basement.

50c Women's Lisle Vests, 25c
(Slightly Imperfect)

Just received—Pure Lisle Vests, low neck and sleeveless; at exactly half price because here and there you'll find a slight imperfection, but one which will not interfere with their good looks or wear.

Combination Suits, 25c—Special
Women's Knit Combination Suits; low neck and sleeveless, and knee-length; you'll realize how special the price is when you see them.

→ Fourth Floor.

18c, 20c-Doz. Pearl Buttons, 10c Doz.

First quality Pearl Buttons; two and four-hole; at about half the usual price.

→ Button Section, First Floor.

$6,475.00 Worth of Tailored Suits at $3,402.50

350 Women's & Misses' Suits Average Value, $18.50—At $9.75

The story of how we happened to secure these suits is too long to give in detail. It involves a long-distance telephone conversation, two or three telegrams and a hurried railroad trip—all within the space of 30 hours. Suffice it to say that these suits were well worth the trouble it took to get them.

They are of hard-finished worsted, serge, narrow, medium or wide wale diagonal, soft cheviot and other desirable materials, in black, blue, brown, taupe and novelty colorings.

Jackets are in a neat conservative semi-fitted model, single-breasted, with mannish collar and rever. Linings are of Skinner's satin or peau de cygne. Skirts are plain gored—some have foot pleats.

We have them in women's sizes from 34 to 46 bust measure, and in misses' sizes—14, 16 and 18 years.

Come with the expectation of finding suits that are equal, in fabric, finish, style and general excellence, to the best $18.50 suits you have ever seen.

→ Third Floor.

January Sale of FURS Opens Tomorrow Morning

It includes many of our finest fur pieces and fur coats—at an average of one-third less than our former fair prices. As to quality—these are Hochschild, Kohn & Co. Furs, which answers all questions on that point.

RED FOX SETS

Were		Now
$75.00	Sets	$50.00
$72.50	Sets	$47.50
$60.00	Sets	$39.00
$42.50	Sets	$30.00

GENUINE SCOTCH MOLE MUFFS & SCARFS

Were		Now
$50.00	Muffs	$32.50
$47.50	Muffs	$30.00
$30.00	Scarfs	$15.00
$20.00	Scarfs	$10.00

CIVET CAT SETS

Were		Now
$55.00	Sets	$35.00
$39.00	Sets	$25.00

MOLE CONEY SETS

Were		Now
$60.00	Sets	$40.00
$35.00	Sets	$17.95
$30.00	Sets	$17.50

BEAVER SCARFS

Were		Now
$59.00	Scarfs	$37.50
$45.00	Scarfs	$25.00
$45.00	Scarfs	$22.50

WOLVERINE SETS

Were		Now
$95.00	Sets	$59.00

JAPANESE CROSS FOX SETS

Were		Now
$75.00	Sets	$50.00
$65.00	Sets	$47.50
$50.00	Sets	$37.50

POINTED WOLF SETS

Were		Now
$47.50	Sets	$27.50
$37.50	Sets	$25.00

FRENCH SEAL SETS

Were		Now
$57.50	Sets	$45.00
$55.00	Sets	$37.50
$45.00	Sets	$27.95
$40.00	Sets	$22.95

BROWN MARTEN SCARFS AND MUFFS

Were		Now
$22.50	Scarfs	$12.75
$20.00	Scarfs	$10.75
$15.00	Scarfs	$9.75
$11.50	Scarfs	$6.75
$20.00	Muffs	$12.00
$17.50	Muffs	$10.00

BLACK FOX SETS

Were		Now
$42.50	Sets	$25.00
$37.50	Sets	$22.50

FRENCH SEAL COATS

Were		Now
$100.00	Coats	$75.00
$127.50	Coats	$90.00
$120.00	Coats	$85.00

PONY COATS

Were		Now
$175.00	Coats	$135.00
$120.00	Coats	$87.50
$100.00	Coats	$75.00
$70.00	Coats	$50.00

MOLE CONEY COATS

Were		Now
$175.00	Coats	$125.00

FUR-LINED COATS

Were		Now
$50.00	Coats	$37.50
$80.00	Coats	$65.00
$87.50	Coats	$67.50

OTHER FUR SETS

$25.00 Isabella Fox Sets; now	$15.00
$25.00 Natural Opossum Sets; now	$15.00
$55.00 Sable Squirrel Sets; now	$32.50
$115.00 Skunk Raccoon Sets; now	$72.00
$25.00 Iceland Fox Sets; now	$15.00

→ Third Floor.

Sale of Venetian Glassware, Electroliers, Lamps, Domes, Marble Figures & Pedestals

$6.00 to $10.00-Dozen Decorated Glasses, 25c Each
Gold-decorated whiskey glasses, punch glasses, ginger ale glasses, tumblers, cordial glasses, claret glasses, wine glasses, champagne glasses, goblets and finger bowls; a limited quantity of each kind.

$9.00 to $18.00-Dozen Decorated Stemware, 50c Each
Gold-decorated goblets, champagne glasses, claret glasses, wine glasses, cordial glasses, tumblers, ginger ale glasses, whiskey glasses, punch glasses and finger bowls; handsomely decorated; a limited quantity of each.

VENETIAN GLASSWARE

50c Ha[illegible]ed Olive Dishes	25c
$1.25 Glass Comports	55c
$1.50 Grape Fruit Glasses	75c
$2.75 Glass Comports	[illegible]
$3.50 Glass Comports	[illegible]
$2.00 Glass Baskets	[illegible]
$3.50 Glass Baskets	[illegible]

ITALIAN MARBLE PEDESTALS

Two Pedestals; were $6.50; reduced to	$4.50
Four Pedestals; were $10.00; reduced to	$7.50
Two Pedestals; were $12.00; reduced to	$9.50
One Pedestal; was $15.00; reduced to	$11.75
One Pedestal; was $16.50; reduced to	[illegible]
Two Pedestals; were $18.00; reduced to	[illegible]
One Pedestal; was $20.00; reduced to	[illegible]
One Pedestal; was $22.50; reduced to	[illegible]
One Pedestal; was $25.00; reduced to	[illegible]

ITALIAN MARBLE FIGURES

Two Figures; were $15.00; reduced to	$10.00
One Figure; was $16.50; reduced to	$11.50
One Figure; was $20.00; reduced to	$13.50
One Figure; was $27.50; reduced to	$20.00
Two Figures; were $30.00; reduced to	$21.50
One Figure; was $35.00; reduced to	$25.00
Two Figures; were $45.00; reduced to	$30.00
One Figure; was $50.00; reduced to	$35.00
One Figure; was $55.00; reduced to	$37.50

BRONZE ELECTROLIERS

One Electrolier; two lights; was $10.00; reduced to	$5.95
Three Electroliers; two lights; were $12.00; reduced to	$7.50
Two Electroliers; two lights; were $13.50; reduced to	$7.95
Four Electroliers; two lights; were $15.00; reduced to	$9.75
One Electrolier; two lights; was $16.50; reduced to	$10.50
Four Electroliers; two and three lights; were $25.00; reduced to	$15.00
One Electrolier; three lights; was $27.50; reduced to	$17.50
One Electrolier; three lights; was $30.00; reduced to	$19.75
One Electrolier; three lights; was $35.00; reduced to	$25.00
One Electrolier; three lights; was $37.50; reduced to	$26.50
One Electrolier; four lights; was $65.00; reduced to	$40.00
One Electrolier; six lights; was $85.00; reduced to	$55.00
One Electrolier; six lights; was $100.00; reduced to	$60.00

LAMPS AND DOMES

$16.50 Gas Domes; art glass shade	$12.50
$18 Gas Domes; art glass shade; square shape	$12.95
$18 Gas Domes; art glass shade in lily design	$13.75
$25.00 Electric Showers; art glass shade	$15.00
$22.50 Gas Domes; art glass shade	$17.50
$6.00 Gas or Electric Mission Hall Lights	$3.95
$9.00 Electric Mahogany Portables; silk shade	$6.75
$12.00 Electric Mahogany Portables; silk shade	$9.50
$16.50 Electric Mahogany Portables; silk shade	$12.75
$18.00 Electric Mahogany Portables; silk shade	$13.50
$20.00 Electric Mahogany Portables; silk shade	$14.95
$8.50 Electric Hammered Copper Lamps	$5.00
$10.00 Electric Hammered Copper Lamps	$6.50
$12.00 Electric Hammered Copper Lamps	$8.00
$25.00 Electric Hammered Copper Lamps	$15.00
$30.00 Electric Hammered Copper Lamps	$17.50
$8.50 Electric Art Pottery Lamps	$5.00
$9.00 Electric Art Pottery Lamps	$5.50
$13.50 Electric Art Pottery Lamps	$9.00
$22.50 Electric Art Pottery Lamps	$13.75

→ Basement.

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