HUTZLER BROTHERS Co.
BALTIMORE

The Hutzler Silk Store Announces An Extraordinary Reduction of Half on This Season's

BROCADE NOVELTY SILKS
Now $3.50 to $9--Were $7 to $18

THIS collection includes the finest examples of fashion-favored
SATIN BROCADES
VELVET BROCADES on taffeta satin and chiffon
METAL BROCADES on both satin and chiffon
Certainly, there has never been any recent occasion of greater importance in the selling of high-grade novelty silks than this notice records.

NEW SILKS For SPRING

Beginning to arrive in all their promised loveliness are the newest silks for Spring,—freshly beautiful and prominent is the comprehensive showing of new crepe weaves in plain and brocaded effects. New foulards are also here in novel patterns to be seen this Spring.

C. J. Bonnet & Cie.'s Wonderful IMPORTED BLACK SILKS

This store continues to be the exclusive distributor of these world-wide renowned black silks that have yet to find their equal.
—First Floor, Main Building.

THE WHITE SALE OF
KNIT UNDERWEAR
For Men, Women & Children
Women's: 35c to $1.98---Was 50c to $3
Men's: 75c---Was $1
Children's: 25c to 59c---Was 50c to $1

DOZENS and dozens of just the knit undergarments that you need now to complete the longest part of the winter, and particularly attractive savings suggest liberal purchases.

Included are various weights and styles in vests, shirts, drawers and union suits, representing an incomplete assortment of sizes.

While we have provided exceptionally liberally, in view of previous large demands, it is well to request our friends to make their selections quite early. —Main Aisle.

The White Sale!

TOMORROW begins the second and final week of the distribution, at low prices, of new and beautiful muslin underwear. Last week was eminently successful, viewed from your satisfaction and our own approval. For continued selling, the stocks have been thoroughly replenished, and quantities of fine, dainty undergarments await your selection tomorrow morning.

Many new and charming originalities are included,—be sure to look for the little nainsook gowns that are true French copies; they have a round yoke and bands at the sleeves of dainty color set in with entre-deux and fastened with tiniest pearl buttons. Combinations in the Empire style, that fit perfectly and are beautifully made, will appeal immediately. Fine nightgowns with their tops in the Robespierre effect,—tiny lace-trimmed revers that appear also on the sleeves—and corset-covers for evening wear with straps of ribbon will satisfy the most fastidious; other corset-covers, whose fronts are made half of fine Carrickmacross lace, are especially dainty. Every garment is of good material, the laces are the best of their kind, the stitching is beautifully done, and even the ribbons unusual in quality and pretty colorings.

NIGHTGOWNS, 68c, 79c, 95c, $1.38 to $30
SHORT SKIRTS, 25c 48c to $1.38
WALKING SKIRTS, 48c, 68c, 79c, 95c, $1.38 to $16.50
EXTRA-SIZE WALKING SKIRTS, 79c, 95c, $1.19, $1.38 to $1.95
DRAWERS, 48c, 68c, 79c, 95c, $1.38 to $2.75
DOROTHY DRAWERS, 48c, 68c, 79c, 95c, $1.38 & $1.68
EXTRA-SIZE DRAWERS, 59c, 68c to $1.68
CORSET COVERS, 25c, 48c, 68c, 79c, 95c, $1.38 to $1.95
EXTRA-SIZE NIGHTGOWNS, 79c, 95c & $1.38
COMBINATIONS, 95c, $1.38, $1.69, $1.95, $2.75 to $25
CHEMISES, 68c, 79c, 95c, $1.38 & $1.68
DOROTHY COMBINATIONS, 95c, $1.38, $1.68, $1.95, $2.75

NEW WAISTS In the White Sale!

LINGERIE WAISTS, Special 95c, $1.50, $1.95, $2.95 and $3.95
$6 & $6.50 CHIFFON WAISTS, $5.00
$5 CHIFFON WAISTS, $3.95
WHITE CHIFFON WAISTS, $5.50
CREPE DE CHINE WAISTS, $7.50

PROVIDE ahead for Summer needs, among these lingerie waists; the styles are all new, and are not extreme. Materials are of the best, the trimming in good taste, and they are well made and finished. In all sizes, of course.

The chiffon waists are in all good colors, veiled over net, seco silk and shadow lace. Touches of white in the yoke, deep-cut vests, frills and collar are most becoming, and the variety of models makes selection easy.

White crepe de Chine models are of exquisite quality, excellently designed and made, in smart styles.

In each instance, the values are SUPERIOR to those obtainable in the regular selling of these waists. —Second Floor, New Building.

HUTZLER BROTHERS Co.
BALTIMORE

These Fur & Fur Lined Coats Have Been Reduced 20% to 33%

SEVERAL dollars have been taken off the regular prices of these Hutzler-standard fur and fur-lined coats, and these savings revert directly to your benefit.

	Were	Now
BLACK CARACUL COATS	$65, $115, $135	$50, $85, $105
BLACK PONYSKIN COATS	$50 to $175	$39 to $115
NATURAL PONYSKIN COAT	$65 to $165	$52 to $120
MOLE CONEY COATS	$150 & $225	$120 & $175
NEAR SEAL COATS	$110 & $115	$85
FRENCH SEAL COATS	$165	$130
HUDSON SEAL COATS	$250 & $275	$190 & $215
SABLE SQUIRREL COATS	$100 & $150	$40 & $120
MARMOT COATS	$100 & $125	$80 & $95
PERSIAN LAMB COATS	$215 to $450	$170 to $350

SUPERB IMPORTED MODELS!
$1250 BROADTAIL COAT Now $850
$185 NEAR SEAL & CARACUL COAT Now for $145
$550 & $575 Coats of Hudson Seal Combined With Scotch Mole & Broadtail Caracul, Now $375
$450 & $625 SCOTCH MOLE COATS, $325 & $450
$45 to $165 FUR-LINED COATS Now for $36 to $120

Discount on Fur Neckwear & Muffs of 20 Per Cent. —Second Floor, Main Building.

Hundreds of Pairs of Men's & Women's Sample Hosiery Now 25c Instead of 35c & 50c As Generally

THE customary January sale of sample hosiery for men and women, and an event that supplies many, many people with satisfactory stockings. We are given the privilege of selling these samples after the season's display—they're perfect and entirely desirable.

Earlier shoppers will find a remarkable variety of cotton, lisle and silk hosiery in different weights, in black, tan, light shades and fancies. There are nearly all sizes in nearly all kinds. —Main Aisle.

Women's HANDKERCHIEFS

39c Worth 50c to $1.00 Embroidered and lace handkerchiefs of very fine quality, elaborately embroidered in a variety of extremely pretty patterns; those of lace are of Irish lace in several charming styles.

9c Worth 12½c Plain white hemstitched handkerchiefs, pure linen, medium weight cloth, narrow hems,—a very desirable quality. —Main Aisle.

1913 EMBROIDERIES & WHITE GOODS

UNPACKED daily,—beautiful new Embroideries and White Goods that are refreshingly distinctive. They are decidedly the prettiest in design that we have been able to find. Particularly in the finer novelties there is an individuality that is marked.

Exclusive patterns will attract the woman who appreciates them. In largest variety are these embroideries and the white goods coming in every day, and your inspection is respectfully invited.

An Important and Timely Sale of WHITE RAMIE LINENS and PIQUES

60c Ramie Linen, 45c 65c Ramie Linen, 50c 75c Ramie Linen, 58c

Because we imported these direct, we offer genuine French Ramie Linens, the fashionable weave and finish, at very nearly the wholesale prices. All linens are 45 inches wide.

Although we have large quantities, we advise early selection.

35c White Pique, 25c. 40c White Pique, 29c. 50c White Pique, 39c. 65c White Pique, 50c.
—Main Aisle.

An Early Spring Showing of MILLINERY For SOUTHERN TRAVELERS

A FORETASTE of authentic Spring models, that the woman preparing for her trip South will immediately appreciate. They are small, smart models in the fashionable straws and silks, simply trimmed and designed particularly for immediate wearing. —Third Floor, Main Building.

Continued Clearance of OUTER GARMENTS for Women & Misses

$17.75 Were $25 to $35. **Women's & Misses' SUITS of Corduroy, Velveteen, Broadcloth, Diagonal Cheviot & Wide Wale;** strictly tailored and fancy models; all favorite shades and black; sizes from 34 to 44, and for ages 16 to 20 years.

$29.75 Were $40 to $55 **High-Class Tailored & Demi-Tailored Suits;** including all the materials in foremost vogue and in desirable colors. Sizes from 34 to 44, and for ages 16 to 20 years.

Remaining Stock of Exclusive Models in Women's Fine Suits Now Reduced One-Third to One-Half
$45 to $325 Afternoon & Reception Gowns in Foreign Models & Reproductions, Now $37.50 to $125
EVENING WRAPS & COATS at HALF-PRICE

Remarkable values, these beautiful velvet, broadcloth, silk brocade and chiffon plush, that were $50 to $250, now at exactly half price. —Second Floor, Main Building.

A JANUARY SALE OF WOOLEN DRESS GOODS

50c CREAM ALL-WOOL NUN'S VEILING, 38c; 36 inches.
75c CREAM ALL-WOOL BATISTE, 58c; 42 inches.
85c CREAM STORM SERGE, 68c; 42 inches.
85c WHITE STORM SERGE, 68c; 42 inches.
$1.00 WHITE CASHMERE & CREAM PANAMA CLOTH, 78c; cashmere, 42 inches; Panama cloth, 46 inches.
$1.25 WHITE WOOLEN MATERIALS, 95c; white French serge 46 inches; white all-wool voile, 42 inches; cream storm serge, 50 inches; cream all-wool crepe, 44 inches.
$1.50 WHITE & CREAM WOOLEN MATERIALS, $1.18; white prunella cloth, 44 inches; cream diagonal cloth, 46 inches; white French serge, 48 inches; white redona crepe, 46 inches.
$1.75 WHITE & CREAM WOOLEN MATERIALS, $1.38; cream whipcord, 48 inches; cream fancy serge, 54 inches; white India serge, 49 inches.
$2 & $2.25 WHITE & CREAM WOOLEN MATERIALS, $1.68; cream tailor serge, 50 inches; white wool corduroy, 54 inches; white broadcloth, 50 inches; fine cream whipcord, 54 inches.
$2.75 WHITE DIAGONAL CORD SUITING, $1.98; 54 inches.
$1.25 & $1.75 WORSTED SUITINGS, $1; in plain and fancy color effects, 46 to 54 inches wide. For suits, dresses, separate skirt and children's wear.
$2.50 BLACK CHIFFON BROADCLOTH, $1.85; in response to the great demand, we present a few pieces of this fine black broadcloth, 52 inches wide, at $1.85 the yard. It is one of the famous Dellus broadcloths.
$2.00 BLACK CAMEL'S-HAIR CHEVIOT, $1.25; just two pieces to close at this price; 54 inches wide. Desirable for tailored suits or long coats.
$1.25 BLACK DIAGONAL SERGE, 95c; an all-wool fabric, in narrow or wide wale, 50 to 54 inches. Suitable for suits, dresses or separate skirts.

$2.00 Velveteen Cord, $1.48 Yard

For smart costumes and coats,—22 inches wide. In Delft blue, golden brown, damson, cream, white and black.

Black Silk Velvets Reduced!

$1.50 Quality, $1.25; 18½ inches **$2.50 Quality, $1.95;** 24 inches
$2.00 Quality, $1.68; 18½ inches **$3.00 Quality, $2.48;** 19 inches
—North Aisle, First Floor. Main Building.

SALE of IMPORTED TUNICS!
$15 Tunics, $9.50 $25 Tunics, $12.50
$35 Tunics, $19.75

IN new styles, and mostly knee-length. Jet and crystal, beaded on white and pale colors. Desirable for immediate or future wearing. —Main Aisle.

PERSONAL FITTINGS By MISS MILLER

THE Gossard CORSETS They Lace In Front

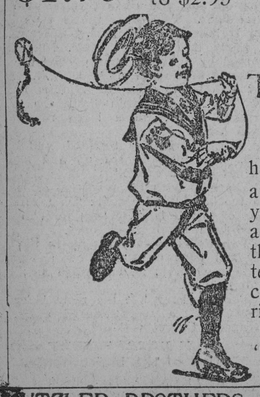
FOR this week only, new models of Gossard corsets, with lace in front, will be fitted expertly by Miss Miller. These corsets afford unique support and hold the figure erect, aiding deep, full breathing necessary to good health. Also, the smooth, unbroken lines of the back appeal to all women. —Second Floor, New Building.

$1.00 Pendant Necklaces & $1.25 New Jeweled Bar Pins, 58c

A FASCINATING collection of imported jewelry,—chiefly from the vicinity of Paris,—consisting of dainty pendant and festoon necklaces in white stone, sapphire, pearl topaz-&-pearl and amethyst-&-pearl effects set in platinum-finish. Also some pretty enameled lockets with thin chains. The bar pins will be shown in great variety of shapes and stone-settings.
—South Aisle, First Floor, Main Building.

Have You Shared in This Sale of BOYS' WASH SUITS?

$1.95 Were $2.45 to $2.95 **$2.45** Were $3.45 to $3.95 **$2.95** Were $3.95 to $5.00



THE most successful yet of these very satisfactory distributions of good wash suits.

Astonishing values are represented here: Two styles, the Russian blouse and sailor model, in sizes 3 to 10 years. Fabrics are absolutely guaranteed to launder well and hold their color; included are fine galateas, repps, linens, linenes, madras, cambric and other serviceable materials.

We cannot fill telephone or "memo" orders. —Second Floor, Annex.

BED SPREADS & COMFORTS TABLE DAMASK, DOMESTICS

$1.37½ Hemmed Crocheted Spreads, $1.05; full bleached, double-bed size, assorted patterns.
$2.25 Hemmed Colored Satin Spreads, $1.85; single-bed size.
$2.75 Hemmed Colored Satin Spreads, $1.95; double-bed size.
$4.00 Fringed Satin Spreads, $2.95; fine quality with knotted fringe, cut corners, in assorted patterns; for brass or enameled beds.
$4.50 Hemmed Satin Spreads, $3.15; extra fine quality, for double beds.
$2.75 Bleached Breakfast Napkins, $1.95 Dozen; extra fine quality of pure linen, full bleached; assorted patterns; 20x20 inches.
$3.00 Breakfast Napkins, $2.15 Dozen; fine, all-linen napkins, in assorted patterns; 20x20 inches.
$3.75 Dinner Napkins, $2.98 Dozen; bleached all-linen napkins; assorted patterns; 24x24 inches.
65c Bleached Table Damask, 50c Yard; all-linen, 62 inches wide; many designs.
75c Bleached Table Damask, 68c Yard; all-linen, 70 inches wide; assorted patterns.
87½c Bleached Table Damask, 75c Yard; all-linen, 70 inches wide; assorted patterns.
87½c Cream All-Linen Table Damask, 68c Yard.
$1.25 Cream All-Linen Table Damask, 98c Yard.
$1.75 Cream All-Linen Table Damask, $1.38 Yard.
$1.00 Bleached Table Damask, 85c Yard; heavy, all pure linen, full bleached, 68 inches wide; new, fresh goods, in assorted designs.
$1.25 Bleached Table Damask, 98c Yard; fine, all-linen damask, 2 yards wide; assorted patterns.
$1.75 Bleached Table Damask, $1.35 Yard; all-linen, bleached double table damask, 2 yards wide; assorted patterns.
$2.75 Hemmed Satin Spreads, $1.98; double-bed size.
$2.00 Hemmed Crocheted Spreads, $1.45; extra fine quality for double beds; assorted designs.
$2.50 Hemmed Crocheted Spreads, $1.85; extra size, fine quality, well bleached; assorted designs.
$3.50 Hemmed Satin Spreads, $2.28; double-bed size.
35c Hemstitched Huck Towels, 25c; all pure linen, 20x37 inches; white, or with red and blue borders.

15c Hemmed Turkish Bath Towels..... 12½c
20c Hemmed Turkish Bath Towels, 16c
25c Hemmed Turkish Bath Towels, 22c
35c Hemmed Turkish Bath Towels, 25c
50c Hemmed Turkish Bath Towels, 42c
65c Hemmed Turkish Bath Towels, 50c
75c Hemmed Turkish Bath Towels, 68c

TEN PER CENT. DISCOUNT on ALL PATTERN DAMASK CLOTHS & NAPKINS To Match.

INITIALS EMBROIDERED on all linen and cotton goods during this sale by an expect on the Bonaz embroidery machine. One initial on each article, in white, red or blue,—colors guaranteed. Special price of 1c each.

$7.00 Down Comforts, $4.98; covered in French sateen and filled with down; 9-inch sateen border to match.

EXTRA SPECIAL!
$10.00 SILK-TOP, DOWN-FILLED COMFORTS, $6.98.

Fifty down comforts, purchased at a concession, so we can sell them to you at less than the wholesale price!

All new and fresh; light and dark grounds, silk borders to match, French sateen backs; for double beds.

$1.25 English Long Cloth, 98c Piece. Ten yards. 36 inches wide.
$1.35 English Long Cloth, $1.05 10-yard pieces.
$1.50 English Long Cloth, $1.20; 12 yards.
$1.75 English Long Cloth, $1.35; 12 yards.
$2.00 English Long Cloth, $1.55; 12 yards.
$2.25 English Long Cloth, $1.75; 12 yards.
$2.50 English Long Cloth, $1.85; 12 yards.
$1.25 English Nainsook, 98c Piece. Ten yards, 36 inches wide.
$1.35 English Nainsook, $1.05; 10 yds.
$1.50 English Nainsook, $1.20; 10 yds.
$1.75 English Nainsook, $1.35; 12 yds.
$2.00 English Nainsook, $1.58; 12 yds.
$2.25 English Nainsook, $1.75; 12 yds.
$2.50 English Nainsook, $1.95; 12 yds.
—Third Floor, Main Building.

In The UPHOLSTERY SECTION

Mission & Early English Smoking Stands & Tabourettes
$3.50 Tables, $1.95 | **$5.50 Tables, $3.95**
$4.95 Tables, $3.75 | **$6.50 Tables, $4.50**
Bamboo Sewing Tables, With Trays
$1.95 Values, $1.50 | **$4.95 Values, $3.75**
$3.25 Values, $2.75 | **$7.50 Values, $5.95**
$1.95 to $2.95 Scrim & Swiss Curtains, $1.25 Pair
$1.50 to $2 Nottingham Lace Curtains,
$4.95 to $6 Fine Lace Curtains, $3.95 Pair
25c to 30c Fancy Curtain Nets, 19c Yard
50c Imported Madras, 39c Yard
50c to 75c Irish Point Panel Laces, 35c Yard
35c Tamboured Curtain Muslin, 22c Yard
50c Fine Scrims & Voiles, 35c Yard
$2.50 Bamboo Boxes, $1.50
$3 & $3.50 Bamboo Boxes, $2.45
$4 to $4.50 Bamboo Boxes, $3
$5 to $6.50 Bamboo Boxes, $3.95

Leather Bags & Suit Cases Reduced
$4.50 Suit Cases, $2.95
$4.95 & $6.50 Suit Cases & Bags, $4.75
$9.75 to $12 Suit Cases & Bags, $7.95

Exceptional values in this clearance,—high grade bags and suit cases, all perfect and well made of selected leathers, hand-sewed and neatly trimmed, with guaranteed locks and clamps. All sizes, all colors.

ALL OTHER BAGS & SUIT CASES, also FITTINGS FOR BAGS, Worth $12.50 to $32.50, Offered Now at TWENTY-FIVE PER CENT. LESS!

Remnants of Cretonnes & Chintz

Special group of imported and domestic cretonnes, at exceptional price-concessions. All patterns and colors, small pieces, etc., that cannot be duplicated for early Spring selling.

22c to 29c CRETONNES & CHINTZ, 12½c
45c & 50c CRETONNES & CHINTZ, 35c
60c to 85c CRETONNES & CHINTZ, 50c
—Third Floor, New Building.

CUT GLASS, CHINA, ETC.

Austrian & Japanese Ornaments & Indian Pottery.
$15 to $25 Ornaments, $7.50
$8 to $12 Ornaments, $5.00
$5 to $6.50 Ornaments, $3.50
$12.50 to $50 French Bronzes, Etc., at 25% Discount

Fine French bronzes, electric figures, Austrian china, Italian marble pedestals, busts and figures, jardinieres and pedestals.

$3.50 American CUT GLASS, $2.75

Fruit bowls, celery dishes, sugar-&-cream sets, water bottles, set of 6 tumblers, compotes, nappies, mayonnaise sets, jelly dishes, water pitchers, etc.

$1 China Novelties, 75c 50c China Novelties, 35c
25c China Novelties, 15c

TRIPLE-PLATED SILVERWARE Less Than Half

With unlimited guarantee, in a discontinued pattern.

$1.50 Set of 6 Tea Spoons, 65c Set.
$2.50 Set of 6 Dessert Spoons, $1.15 Set.
$2.50 Set of 6 Dessert Forks $1.15 Set.
$2.00 Set of 6 Oyster Forks, 95c Set.
$1.50 Set of 6 After-Dinner Coffee Spoons, 65c Set.
$1.25 Three-Piece Children's Sets, 60c Set; knife, fork and spoon.
$2.00 Pie Servers, 95c.
95c Cold Meat Forks, 45c.
50c Butter Knives, 20c.
50c Sugar Shells, 20c.
50c Sugar Tongs, 20c.
—Basement, Main Building.

Sale of Men's Regular $1 & $1.50 WHITE SHIRTS, 79c

PROVIDENT buying has resulted in this attractive selling-price. Every shirt is fresh and new,—no old ones included. Pleated shirts, with or without attached cuffs; stiff bosom shirts, open back and front or closed front styles, with large and small bosoms. Sizes 13½ to 17½. Shop early!

Men's Usual $1.50 PAJAMAS Now 85c

A fine collection of madras and mercerized pajamas in plain shades of white, blue, tan, heliotrope and gray, trimmed with silk frogs and pearl buttons. Sizes 15 to 18.

Men's $6.00 & $7.50 BLANKET & TURKISH BATH ROBES, Special, $5

Made with the new convertible collar, with the buttoned front as well as the girdle. Patterns are new and smart, in good colorings.
—"Men's Store," First Floor, Annex.

Two Models of Women's STORM HIGH-CUT TAN CALF BOOTS, $4.50 & $5.00

THE better kind of storm shoes, made especially for women and growing girls. One style is of GENUINE willow calf tan leather,—the most durable storm-calf tanned leather obtainable. Most college girls prefer this model, and it withstands the severest wear. All sizes, A, B, C & D widths. **$4.50.**

The other style is lighter and dressier, and is worn more by women who walk or motor frequently. Soft tan calf leather is used, made over a neat last, with medium high heels; good-looking and serviceable. In all sizes, **$5.**
—Third Floor, Annex.
—Direct Elevator Service from First Floor, Annex.

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