The American's Motto
"We Build"

1773 1913

Baltimore American.

LIBERTY ENLIGHTENS THE WORLD

PART 1
SECTION 2
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JOEL GUTMAN & CO.

"The Department Store of Specialty Shops"

Partial Bulletin of the Store News

TOMORROW WILL BE THE BANNER MONDAY IN THE

Re-Organization Sale

Every aisle and section of the store tomorrow will be vibrant with the spirit of this great stock disposal. As the subjoined shows, there will be a host of special reductions—and it doesn't tell half the story. These sales also continue Tuesday:

The Sale of White
Excellent choosing tomorrow.

Housefurnishings & Upholsteries
10 to 50 per cent. reductions on our entire stocks.

Books Reduced
Half prices and less.

INPORTANT NOTICE

The Re-Organization

OF THE FIRM OF JOEL GUTMAN & CO. MAKES IT IMPERATIVE THAT

EVERY IMPORTED COAT & WRAP MUST BE SOLD

THESE PRICES WILL INSURE QUICK DISPOSAL TOMORROW:

14 Cloth & Silk full-length Coats; values $58, $60, $65, $75, $80, $85 ..... **$39**

5 Silk & Velvet full-length and ¾ Coats; values $70, $75, $80, $95 ..... **$58**

9 Cloth & Plush full-length & ¾ Coats; values $150, $175, $200, $250 ..... **$115**

12 Silk and Velvet full-length and ¾ Coats; values $90, $100, $110, $115, $125, $175 ... **$69**

—Second Floor.

WOMEN'S & MISSES' SUITS

WOMEN'S and MISSES' SUITS. VALUE TO $33.00. NOW **$18.50**
Made of Diagonal Cloth; cutaway coats. Suits are the newest models. Colors. Brown, Copen, Grey, Tan.

WOMEN'S and MISSES' SUITS. VALUE TO $40.00. NOW **$21.50**
Made of Diagonal Cloth; striped two-toned effects; serge, whipcord. Coats are tailored, and more dressy styles. Skirts to match coats: Colors: Black, Navy, Grey, Copen, Marine. All sizes.

WOMEN'S and MISSES' CLOTH SUITS. VALUES TO $15.00. NOW **$8.50**
Made of Serge, Worsteds and Cheviots. Coats lined with satin; slightly cutaway effects; new gored skirts. Colors: Black, Brown, Navy, Tan mixtures.

WOMEN'S and MISSES' CLOTH SUITS. VALUES TO $23.50. NOW **$10.75**
Made of Serge, Worsted, Mixtures, Whipcord. Coats cutaway and straight or Norfolk effects; new models in skirt. Colors: Black, Navy, Tan, Grey, Copen.

WOMEN'S and MISSES' CLOTH SUITS. VALUES TO $27.50. NOW **$14.50**
Made of Serge, Mixture, Cheviot, Broadcloth, Whipcord. Coats cutaway or straight front effects; new models in skirts. Colors: Black, Navy, Copen, Tan, Grey, striped. All sizes.

WOMEN'S SILK and WOOL DRESSES. VALUE TO $35.00. NOW **$13.75**
In Cambric, Nainsook and Swiss; some in colors; blind, collars or trimmed with lace. All desirable colors, including Black. All sizes.

—Second Floor.

WOMEN'S & MISSES' COATS

WOMEN'S and MISSES' FULL-LENGTH COATS **$15.00**
Made of American Cheviot; all lined with guaranteed satin; velvet collar with velvet or cloth lapels; patch pockets; reversed cuffs. Sizes 14 to 20 years; sizes 34 to 40 bust measure.

WOMEN'S and MISSES' FULL-LENGTH COATS **$16.75**
Small lot. Made of Chinchilla, Cheviot, Broadcloth; velvet collars; velvet or cloth cuffs; some bound with silk braid. Black and Navy. 14 to 20 years; 34 to 40 bust measure.

FULL-LENGTH COATS OF ROUGH CHEVIOT ... **$18.50**
Half lined with guaranteed satin and shields; large lapels and cuffs trimmed with velvet and buttons; back trimmed with buttons. Colors Black and Navy. All sizes for women and misses.

—Second Floor.

UNDERMUSLINS

UP TO 89c UNDERGARMENTS .. **59c**
Nainsook Nightgowns, Chemises and Corset Covers.

UP TO $1.37 GARMENTS **79c**
Gowns, Combinations, Petticoats, Princess Slips, Chemises and Corset Covers.

UP TO $1.50 UNDERGARMENTS **$1.00**
Nightgowns, Combinations, Drawers, Princess Slips, Chemises and Corset Covers. Some French garments.

UP TO $2.95 UNDERGARMENTS **$1.50**
Nightgowns, Petticoats, Combinations, Chemises, Drawers, Princess Slips and Corset Covers.

$3.95 to $5.50 UNDERGARMENTS.
Very fine Gowns, Petticoats, Princess Slips and Drawers; all elaborately trimmed with fine laces, embroideries, medallion beading and ribbon; also French garments in the lot **$2.95**

—Second Floor.

KNIT UNDERWEAR

UP TO 35c WOMEN'S LISLE THREAD VESTS. Low neck. Sleeveless **19c**
50c WOMEN'S SWISS VESTS. Low neck. Sleeveless **33c**
39c WOMEN'S EXTRA LARGE VESTS. Low neck **25c**
UP TO $2.50 VEN. SILK VESTS. Limited quantity **$1.50**

—Annex.

WOMEN'S NECKWEAR

UP TO $10 MARABOU CAPES AND BOAS. Black and Natural **$4.39**
NET AND SHADOW LACE RUFFLING. White, Cream, Ecru and Black. Special **22c**
75c VENISE LACE DUTCH COLLARS. White or Cream **45c**
UP TO $1.25 NET AND LACE JABOTS. Good choice. White, Cream or Black **89c**

—Entrance.

SHIRT WAISTS

UP TO $2.25 WAISTS **$1.00**
Lingerie and Tailored.

UP TO $2.95 WAISTS **$1.50**
Fine Lingerie.

UP TO $4.50 WAISTS **$1.95**
Lingerie and Tailored.

UP TO $4.95 WAISTS **$2.95**
Lingerie and Linen.

—Second Floor.

HOUSE ROBES

$10 JAPANESE ROBES **$7.95**
Long models. Quilted.

$5 QUILTED JACKETS **$3.95**
Exclusive styles.

$10 NEGLIGEES Crepe De Chine also Albatross. **$7.50**

$1.79 LONG KIMONAS **$1.29**
Flannelette.

—Second Floor.

Radically Reduced!

Every Fur-Set, Neck-Piece and Coat In Our Entire Stock

FINE FUR SETS

$75 BLACK FOX SCARFS **$60**
$125 BLACK FOX SCARFS **$98**
$90 SITKA FOX SET **$68**
$15 BLACK AM. LYNX SCARF **$11.75**
$100 BLACK LYNX SCARF **$58**
$80 BLACK LYNX MUFF **$60**
$90 TAUPE FOX SCARF **$50**
$45 TAUPE FOX MUFFS **$35**
$30 CHIN. OPOSSUM MUFF **$23**
$50 CHIN. OPOSSUM SCARF **$33**
$70 BAUM MARTEN SCARF **$55**
$42 BAUM MARTEN MUFF **$31**
$35 ERMINE SCARF **$27.50**
$95 ERMINE MUFF **$76.50**
$125 BLUE FOX SET **$95**
$200 HUD. BAY SABLE SET **$160**
$175 POINTED FOX SET ... **$135**
$12 BLACK FOX SCARF **$9.50**
$50 NATURAL SKUNK MUFF **$38.50**
$17.50 NAT. RACCOON SCARF **$13.50**
$125 MOLE SET **$98**
$37.50 MOLE SCARF. **$30**
$45 MOLE SCARF **$36**
$40 MOLE MUFF **$34**
$35 MOLE MUFF **$28**
$15 MOLE CONEY SCARF **$12**
$55 PERSIAN LAMB SCARF **$44**
$200 HUD. SEAL SET **$150**
$50 HUD. SEAL MUFF **$38.50**

FINE FUR COATS

$90 FRENCH SEAL COAT. 52 inches long **$55**
$90 FRENCH SEAL COAT. 54 inches long **$70**
$150 FRENCH SEAL COAT. 54 inches long **$122.50**
$175 FRENCH SEAL COAT. 54 inches long. **$135**
$150 HUDSON SEAL COAT. 54 inches long.. **$120**
$250 FRENCH SEAL COAT. 52 inches long. **$220**
$210 HUDSON SEAL COAT. 54 inches long. **$178**
$450 HUDSON SEAL COAT. Ermine trimmed; 56 inches **$410**
$575 HUDSON SEAL COAT. Mole trimmed; 57 inches long. **$470**
$275 HUDSON SEAL. Chinchilla squirrel trimmed; 36 inches long **$238**
$250 CIVET CAT COAT. 52 inches long **$198**
$350 CARACUL COAT. Ermine trimmed; 36 inches long. **$270**
$215 CARACUL COAT. Raccoon trimmed; 52 inches long. **$172**
$200 CARACUL COAT. Civet Cat trimmed; 52 inches long. **$175**
$215 CARACUL COAT. 52 inches long **$170**
$1.75 CARACUL COAT. 54 inches long **$139**
$150 CARACUL COAT. 54 inches long **$110**
$190 CARACUL COAT. 52 inches long **$155**
$150 CARACUL COAT. 59 inches long **$120**
$135 CARACUL COAT. 52 inches long **$108**
$175 MOLE CONEY COAT. 52 inches long **$122.50**
$150 MOLE CONEY COAT. 52 inches long **$97.50**
$225 REAL MOLE COAT. 45 inches long **$185**
$325 RED MOLE COAT. 54 inches long **$255**

—Second Floor.

A Marked Reduction On All Our **Leather Hand Bags**
Prices start at **$1.00**
—Main Floor.

On Tuesday Next
Our Annual Fashion Exhibit
"A Peep Into Spring"
Which will portray the New Styles for the Florida resorts and Advance Spring Fashions. Also—
Spring Awakes
tomorrow among the
Dress Cotton Fabrics

Prices Are Sharply Cut on All Our **Leather Novelties**
Also on FITTED DRESSING CASES.
—Main Floor.

19c LOW NECK SLEEVE-LESS VESTS For Women **12½c**
—Annex.

Women's Long Gloves

Special Reorganization Prices On Our Entire Stock

REGULARLY $3.00; 16-BUTTON LENGTH. White, and black only **$2.55**
REGULARLY $3.50; 16-BUTTON LENGTH. White, black, tan, mode, pink, blue **$2.95**
REGULARLY $3.00 AND $3.50; 12 AND 16-BUTTON. Imported doe skins, finest quality obtainable; white only. ..... $2.50 and **$2.95**
REGULARLY $4.00; 20-BUTTON LENGTH. White, black, corn, pink, blue, biscuit **$3.45**
REGULARLY $4.00; 16-BUTTON LENGTH French Suede Gloves. Black only **$3.45**
REGULARLY $6.00 AND $7.00; 16-BUTTON Novelty White and Black French Kids **$4.00**
—Entrance.

$4.50 WOMEN'S WOOL COAT SWEATERS
Snug Fitting
$3.25
—Annex.

Butterick Fashion Book For Spring, 25c

ONE PATTERN FREE!
—Annex.

EMBROIDERIES ½ PRICE

EDGES AND INSERTINGS, FORMERLY RANGED FROM $4 DOWN TO 12½c. Tomorrow range from $2.00 down to **6¼c**
In Cambric, Nainsook and Swiss; some in colors; blind, open and conventional designs; all widths.
SWISS FLOUNCINGS, FORMERLY $1.00, TOMORROW, yard **53c**
27 Inches wide; open and semi-blind effects.
VOILE FLOUNCINGS, FORMERLY $1.50, TOMORROW, yard **98c**
45 Inches wide; heavy designs.
—Annex.

CHINA DINNER SETS

$89.00 SETS, 100 pieces; French **$65.00**
$52.50 SETS, 100 pieces; French **$35.00**
$25.00 SETS, 100 pieces; French **$20.49**
$15.00 SETS, 100 pieces; French **$12.50**
$45.00 SETS, 100 pieces; French **$25.00**
$30.00 SETS, 100 pieces; French **$25.00**
$22.25 SETS, 100 pieces; French **$19.00**
$10.00 SETS, 100 pieces; French **$8.98**
—Basement.

MILLINERY

$15.00 to $25.00 TRIMMED HATS ..... $3.98 and $5.00
$2.25 to $20.00 OSTRICH FEATHERS ..... $1.25 to $14.98
CORSAGE BOUQUETS ..... 25c up
—Second Floor.

BOYS' WASH SUITS

Over one hundred different styles—Blouse Suits, Russian, Military, Round and Square Necks; made plain and in combinations; fancy stripes and plain shades of Blue, Tan, White and Gray, in Madras, Percale, Chambrays, Linen Reps and Poplins; sizes 2½ to 10 years.

$1.25 VALUES **98c**
$2.00 VALUES **$1.49**
$2.50 VALUES **$1.95**
$3.00 VALUES **$2.45**
$3.50 VALUES **$2.95**
$5.00 VALUES **$3.98**
—Annex.

HOUSEWARES

$5 Beaded Cover Chafing Dish .. **$3.98**
$3.00 Nickel and Brass 5 O'clock Tea Kettle **$2.49**
$7 and $8 Nickel Chafing Dishes **$5.00**
$1.20 Nickel Rim Coasters, doz **98c**
$2.25 Nickel Casseroles **$1.98**
$5.00 Nickel and Copper Percolator **$3.98**
—Basement.

JOEL GUTMAN & CO.'S SILKS At Re-Organization

PRICES FOR TOMORROW'S SELLING, INCLUDING A LARGE CHOICE OF

STERLING WEAVE COLORED SILKS

Taken From Our Regular Stock

$2.00 PANNE CREPE CHARMEUSE, 40 inches wide **$1.39**
14 Choice Street and Evening Shades, also. Black. Superior Suede finish.
$2.00 PRINTED SATIN MESSALINES, 40 inches wide **98c**
Polka dot effects; fine lustrous fabric.
$1.00 STRIPED TUB SILKS. A great variety of stripes **75c**
$2.50 to $3.00 SATIN CHARMEUSE, 42 inches wide **$1.78**
Soft finish crepy, satiny weave. Choice of many beautiful street and evening shades.
$4.50 BLACK CREPE CHARMEUSE, 48 inches wide **$2.75**
Soft, suede-like fabric; rich, elegant, luminous finish.
$1.50 ALL-SILK MARQUISETTE, 40 inches wide **89c**
Beautiful array of plain colorings, changeables or two-toned effects.
$1.00 PRINCESS SATIN; twenty choice colors **55c**
Street and evening shades, white, ivory and black.
—Main Floor.

CHOICE BLACK SILKS

LOT 1.
$1.25 to $1.50 BLACK SILKS **69c**
21-in. Pure Dye Taffeta.
27-in. Pure Dye Lumineux.
30-in. Pure Dye Surah.
Quantity limited.

LOT 2.
$1.50 to $2.00 BLACK SILKS **79c**
36-in. Peau de Soie.
36-in. Armure Royal.
36-in. Moire Imperial.
Quantity limited.
—Main Floor.

DRESS FABRICS

$1.50 DRESS GOODS **69c**
Excellent assortment of Serges, Diagonals, Cheviots and Novelty Suitings. Colors are exceptional; width 45 to 54 inches.

$2.00 to $2.50 DRESS GOODS **98c**
Wide variety of all the choice winter suitings; Whipcords, Diagonals, Venetians and Mannish Mixtures; all the wanted colors. 50 to 54 inches wide.

$1.00 DRESS GOODS **39c**
Broken lines of a score of various weaves; about 500 yards.

$3 to $4 DRESS GOODS **$1.49**
Imported Novelty Suiting, French Broadcloth, Wide Wale Diagonal and others; 54 inches wide.

$2.50 and $3 COATING **$1.69**
54-inch, Plaid, Checked and Striped-back heavy Coating. An unprecedented offering.
—Main Floor.

VELVETEENS, &c

$1.25 IMPORTED VELVETEEN ... **79c**
Excellent assortment of choice, staple, fast colorings; fine close-woven pile, which insures long wear.

$1.75 IMPORTED CORDUROY **$1.25**
A strong, durable fabric, woven in one continuous pile and then "hollow cut." Good range of shadings.
—Main Floor.

LACES

UP TO $4 LACE FLOUNCINGS AND ALLOVERS. **$1.69**
Limited quantity of Shadow Flouncings and Allovers, in Cream and White. 18 to 45 inches wide.
UP TO $3 SHADOW AND CHANTILLY LACE ALL OVERS **$1.39**
18 to 45 inches wide. Black, White and Cream.
500 DOZEN GERMAN & ITALIAN VAL. EDGES & INSERTINGS.
Former prices ranged from $1.25 down to 50c. Tomorrow, per DOZEN YARDS, 49c and **39c**
Broken Sets, German and Italian Laces and Edges.
LACE AND HAND-EMBROIDERED COLLARS AND COLLAR AND CUFF SETS, YOKES AND CHEMISETTES.
Prices formerly ranged from $12.50 down to $2.25.
Tomorrow's prices range from $8.97 down to **$1.49**
The above are most desirable for blouses and one-piece dresses. They include French Hand-embroidered, Bohemian, Bebe, Irish, Crochet and Novelty Lace Collars.
500 YARDS LINEN TORCHON, PLATT VAL., CHANTILLY AND POINT DE PARIS LACES AND INSERTINGS. VALUES UP TO 15c. Tomorrow **5c**
The above in White and Black.
—Main Floor.

TOILET ARTICLES

9c AMMONIA. Household **6c**
10c SOAP. Cake **7c**
17c LISTERINE. Lambert's **14c**
65c LISTERINE. Lambert's **55c**
ALL HAIR AND NAIL BRUSHES REDUCED.
—Main Floor.

HANDKERCHIEFS

25c WOMEN'S. All linen; embroidered corners **19c**
MEN'S PURE LINEN. Initial. Special **17c**
MEN'S ALL LINEN. Plain hemstitched. Special **11c**
12½c WOMEN'S. Oddments. Initial. **8c**
—Main Floor.

HOUSEHOLD LINENS

$1.00 TABLE DAMASK **75c**
Full bleached; all linen; remnants of 2¼ and 2⅞ yards.
BOLSTER SHAMS ONE-THIRD OFF.
Just fourteen single bed size pieces; hemstitched; scalloped; hand-embroidered; best grade Irish linen.
$1.50 SHAMS, **$1.00**
$4.50 SHAMS, **$3.00**
$5.50 SHAMS, **$3.67**

"Eutaw" Sheets and Cases

25c 45x36 in. Pillow Cases 18c
50c 45x72 in. Bolster Cases 36c
80c 72x90 in. Single Bed Sheets 69c
85c 80x90 in. ¾ Bed Sheets 74c
90c 90x90 in. Double Bed Sheets 79c
95c 90x99 in. Extra Long Sheets 84c
$1.00 90x108 in. Extra Long Sheets 87c

$7.50 and $8.00 Napkins, doz., $5.49.
Extra large size; full bleached.

Johns S. Brown's Doylies and Tray Covers

35c and 45c 6x6 in. TUMBLER DOYLIES 25c
65c and 75c 9x9 in. PLATE DOYLIES 40c
75c and $1.00 12x12 in. PLATE DOYLIES 55c
50c and 75c 7x9 in. OVAL TRAY COVERS 35c
75c and $1.25 9x13 in. OVAL TRAY COVERS 60c
$2 and $3 16x24 in. OVAL TRAY COVERS $1.35
—Main Floor.

JOEL GUTMAN & CO. ∴ ∴ ∴ N. Eutaw Street

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