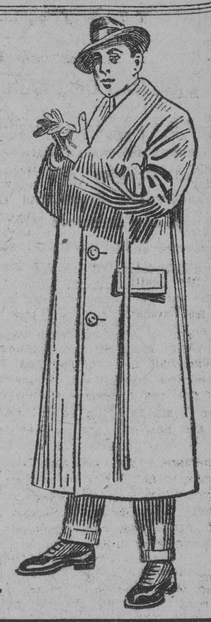
BALTIMORE, LIBERTY & SHARP STS. THE MAN'S STORE

N. SNELLENBURG & CO.

THE MAN'S STORE BALTIMORE, LIBERTY & SHARP STS.

At 8 o'Clock This Morning We Begin Our Annual "Pre-Inventory" Clearance Sale of Our Entire Stock Of

Men's Fine Suits, Overcoats, Trousers, Fur Overcoats, Boys' Suits & Overcoats, Men's Furnishings, Soft and Stiff Hats, Umbrellas, Etc.



Greater values have never been offered to Baltimore men than are offered in this sale today. Our annual audit takes place as early as possible in the month of February. This sale is for the sole purpose of reducing the stock of every department to a minimum. Nothing is to be spared, and nothing reserved. There are many articles on sale too numerous to mention in the itemized list below.

Every article—whether it be Gloves, Suspenders, Hats, Clothing or extra Trousers—is of the highest character, and a greater value at regular prices than you will find offered elsewhere.

Every man desiring to save money on his clothes and furnishings—every mother desiring to save money on clothes for her boy, will show good judgment by attending this sale early this morning.

Every article—from the lowest-priced Handkerchief to the highest grade Fur-lined Coats—bears the N. Snellenburg & Co. stamp of quality; and every article sold during this sale, regardless of our reduced prices, is sold with our unqualified assurance of

"Money's Worth or Money Back"

SALE STARTS PROMPTLY AT 8 O'CLOCK THIS MORNING

PLENTY OF SALESPEOPLE TO TAKE CARE OF EVERYONE

"Pre-Inventory" Clearance of Men's Fine Tailored Suits

Every suit in this stock is made from all-wool cloth of the newest weaves—in the newest styles—in all desirable colors. They are all made in our own workrooms and are genuinely worth the value prices asked for them; hence, the real saving by these pre-inventory prices:

$15.00 and $17.50 Suits to go at..... $9.75
$20.00 and $22.50 Suits to go at..... $13.75
$23.50 and $25.00 Suits to go at..... $16.75
$27.50 Suits to go at..... $18.75
$30.00 and $35.00 Suits to go at..... $21.75

"Pre-Inventory" Clearance of Overcoats

COLORS—Blue, Black, Brown, Gray, Blue Gray, Mixtures and Diagonal Stripes.

CLOTHS—Cheviots, Chinchillas, Kerseys, Thibet, Unfinished Worsted, Melton, Homespun, Beavers.

STYLES—Shawl and convertible collars, double and single breasted coats, belt backs, patch pockets, cuff sleeves, velvet collars, silk and serge linings, quarter silk and satin yoke, and plain backs; sizes 32 to 50.

$15.00 to $17.50 Overcoats to go at..... $9.75
$20.00 to $23.50 Overcoats to go at..... $13.75
$23.50 to $25.00 Overcoats to go at..... $16.75
$25.00 to $27.50 Overcoats to go at..... $18.75
$27.50 to $30.00 Overcoats to go at..... $21.75
$30.00 to $35.00 Overcoats to go at..... $23.75
$35.00 to $40.00 Overcoats to go at..... $25.75

"Pre-Inventory" Clearance of Men's and Young Men's Extra Trousers

All new desirable patterns; made with plain bottoms and cuff bottoms, in a large variety of plain and mixed patterns—and no charge for alterations. Sizes from 28 to 52 waist.

$1.50 Trousers at..... 95c
$2.00 Trousers at..... $1.35
$2.50 Trousers at..... $1.65
$3.00 Trousers at..... $1.95
$3.50 Trousers at..... $2.45
$4.00 Trousers at..... $2.65
$4.50 Trousers at..... $2.95
$5.00 Trousers at..... $3.45
$6.00 Trousers at..... $3.95
$7.00 Trousers at..... $4.45

Great Sacrificing In Men's Furnishings During this "Pre-Inventory" Clearance Sale

SHIRTS

85c Fast-color Percale Coat Shirt now..... 49c
(Attached and detached cuffs.)
$1.00 and $1.15 Madras Coat Shirts now..... 65c
$1.50 and $2.00 Madras Coat Shirts now..... 95c
$1.00 White Pleated and Negligee Coat Shirts now..... 55c
(Almost all sizes.)
$1.00 "Monarch" White Negligee Shirts now..... 80c
$1.50 High-Grade Pleated and Negligee Coat Shirts now..... $1.15
$1.50 Bates-Street Shirts now..... $1.15
$1.50 and $2.00 Manhattan Shirts in White Dress and some pleated (broken sizes), now..... $1.15
$2.50 Plain-color Silk and Linen Shirts, with French cuffs, now. $1.95
$3.50 Fancy P. K. French Bosom Pleated Shirts now..... $2.85

MEN'S UNDERWEAR

65c White Derby Ribbed Shirts and Drawers now, each..... 45c
65c Fleeced Shirts and Drawers now, each..... 45c
50c "Interlock" Underwear (broken sizes) now..... 25c
$1.00 Lightweight Natural Worsted Shirts and Drawers now..... 75c
$1.00 Ecru Spring Needle Winter-weight Shirts and Drawers now 89c
$1.00 Natural Wool Ribbed Shirts and Drawers now..... 89c
$1.50 quality Dr. Kahn's Sanitary Wool Underwear (broken sizes) now..... $1.15

MEN'S FINE HOSE

$1.00 Pure Silk Hose, embroidered, now, pair..... 35c
18c Solid Black, Maco and Split Foot Hose now, pair..... 12½c

BLANKET BATH ROBES

$4.00 Robes now..... $2.95 | $7.00 Robes now..... $4.95
$5.00 Robes now..... $3.45 | $8.00 Robes now..... $5.95
$6.00 Robes now..... $3.95 | $9.00 Robes now..... $6.95

SWEATER COATS

$4.00 and $5.00 Fine White Worsted Sweaters now..... $1.95
$1.50 Sweaters in Oxford, Navy and Maroon now..... 95c
$1.75 Sweaters, V-shaped neck or shawl collar, now..... $1.35
$3.50 Pure Worsted Sweaters now..... $2.45

MEN'S NECKWEAR

$1.50 and $2.00 Finest Crochet and Knit Silk Four-in-Hands now 95c
50c Silk Four-in-Hands—best qualities from best makers, now.... 25c
25c and 50c Knit Silk Four-in-Hands now..... 15c
25c Reversible and Open End Silk Four-in-Hands now..... 15c

SUSPENDERS AND GARTERS

50c Fine Lisle Elastic Web Suspenders, with rustless buckles, now 25c
$1.00 Fine Imported Web Suspenders now..... 50c
$1.00 Silk Non-Elastic Web Suspenders now..... 50c
15c Fine Lisle Web Garters now..... 9c

PAJAMAS

$1.50 Mercerized Cloth Pajamas, with silk frogs, now..... $1.15
$2.00 High-grade Mercerized Cloth and Madras Pajamas now... $1.45

GLOVES

$1.00 Wool Lined Black Leather Gloves now..... 65c
$1.00 Tan Leather Driving Gauntlets now..... 70c
$1.25 Velour Driving Gauntlets now..... 85c
50c Wool Lined Fabric Gloves now..... 35c
50c All-Wool Knit Gloves now..... 35c
$1.00 Walking Gloves, in Tan and Gray, now..... 65c

HANDKERCHIEFS AND REEFERS

25c Linen Initial Handkerchiefs now..... 15c
10c White Hemstitched Handkerchiefs now..... 5c
(Or 6 for 25c)
$1.00 Silk and Wool Knit Reefers now..... 69c

JEWELRY

25c Link Cuff Buttons now, pair..... 15c
$1.00 Link Cuff Buttons now, pair..... 50c
$1.00 Gold Front Scarf Pins now..... 50c
25c Rolled-plate Tie Holders now..... 9c

Pre-Inventory Clearance Sale of Boys' Suits and Overcoats

Boys' Double-Breasted and Norfolks included (some with two pairs of Knickers); sizes 6 to 18.

$6.00 Boys' Suits..... $3.75
$7.50 Boys' Suits..... $4.75
$8.50 Boys' Suits..... $5.75
$10.00 Boys' Suits..... $6.75
$12.50 Boys' Suits..... $8.75
$15.00 Boys' Suits..... $10.75

Boys' Overcoats

Sizes 7 to 17, belt backs, raglan shoulders, patch pocket, convertible collars; value $8.50..... $5.95
No Charge for Alterations.

Boys' Knickerbockers

$1.00 Boys' Knickerbockers reduced to..... 49c
Sizes 6 to 16.

$1.50 Boys' Knickerbockers reduced to..... 79c
Sizes 6 to 17.

"Pre-Inventory" Clearance of Fancy & Plain Vests

139 odd Vests from suits worth up to $30.00. Special,	49 Fancy Vests worth up to $2. Special,	97 White Vests, Tuxedo and regular styles; worth up to $3. Special,	129 Fancy Vests; 6-button cut and the latest styles; worth up to $6. Special,	158 White and Fancy Tuxedo and Full Dress Vests; the latest cut; worth up to $6. Special,
35c	35c	$1.35	$1.95	$2.35

UMBRELLAS—SUIT CASES

When you need an umbrella—you need it very much. Our stock of umbrellas includes plain and heavy silver-plated handles in every wanted shape. They are all well made and with fine gloria and silk covers.

$4.00 Silk Umbrellas..... $2.50
$2.00 and $2.50 Umbrellas..... $1.00
$3.00 and $4.00 Leather Suit Cases..... $2.00

$10.00 RAINCOATS THEY'RE GUARANTEED $5.75

This is an exceptional value. They're the new stylish "Slip-On" styles, with military collars; good length and guaranteed to resist water. Pre-Inventory Sale Price..... $5.75

$75.00 GENUINE SEDAN MONTAGNAC SILK-LINED OVERCOATS; velvet piping and silk velvet collar; handsomely finished and a particularly rich-looking garment..... $47.50

Extra Special For "Pre-Inventory" Clearance

Men's and Young Men's Fur-Lined Overcoats; made of all-wool guaranteed Black Broadcloth and genuine Muskrat lining, with genuine Persian lamb collars:

Regular $75 Fur-Lined Overcoats $49.75

Regular $40 Fur-Lined Overcoats $24.75

WE STORE THEM FREE IN SUMMER.

"Pre-Inventory" Clearance of Men's Caps

400 Regular $1 CHINCHILLA CAPS 50c
All Worth $1.00

We have had an exceptional sale on these specially fine Caps. They are made of fine Chinchilla and Cheviots. They are very dressy and of the English style; in colors of Blue, Brown and Gray and Mixtures. They are worth $1.00, and this same quality cap will cost you that in most any other store. Our Pre-Inventory Sale Price..... 50c

200 regular 50c Caps, to go at, each..... 25c
150 regular $2 Caps, to go at, each..... $1.35

Derbys and Soft Hats

All $3.00 Derbys, all sizes..... $2.35
All $2.00 Derbys, all sizes..... $1.65
All $3.00 Soft Hats, all sizes, all colors..... $2.35
All $2.00 Soft Hats, all sizes, all colors..... $1.65
All $1.50 and $2.00 Cloth Hats..... $1.00

"PRE-INVENTORY" CLEARANCE OF Full Dress and Tuxedo Suits

Every garment is made of very fine unfinished worsted, with silk lining and silk lapel. All sizes.

All $25.00 Tuxedo Suits Reduced to $17.50
All $35.00 Full Dress Suits reduced to $22.50

N. SNELLENBURG AND COMPANY

BALTIMORE PHILADELPHIA WILMINGTON

FEMININE CHAT AND CHATTER

GOSSIP AND ADVICE FOR THE WORLD OF WOMEN.

Entertaining Guests at a House Party—Everyone Should Discard Company Feeling and Try to Be at Home—The Result Would Be an Enjoyable Evening for Everybody.

A woman whose delightful home is in the country entertains a series of house parties during the year. The small town adjacent to her estate affords little amusement, so she plans a different form of entertainment, for each evening her guests abide beneath her roof.

During the day they are free lances, to go where they will, but the evenings are spent together, each guest contributing his share to the entertainment.

In this manner a delightful fortnight is spent, and no one has been known to decline an invitation extended by this popular hostess.

If the majority of guests are strangers, the first evening is spent in a manner to awaken their interest in each other, that they may feel friendly and at ease with every member of the house party. So frequently guests never become thoroughly acquainted until a day or two before the time set for their departure, and many regret this fact as they say adieu.

This is unheard of at the home of the Lady Hospitable. Her means are limited, but she resolved when first married that the latchstring should be always out for her friends, that they might share any pleasures her home could afford.

Everyone is given to understand that for the time being they are at home and must discard the company feeling. To refuse to do anything their hostess may request is a great breach of house party etiquette; each does his best, and the result is a most enjoyable time for everyone.

The musically talented and those who tell a story well are asked to contribute to the evening's entertainment. Others who have traveled relate an amusing incident which happened on a trip and the clever artist draws caricatures of the guests.

The game Conversation is then played. For this pretty little programs are arranged, either decorated with black-and-white sketches or with water colors. Ten subjects for conversation, usually embracing the hobbies of the different guests, are written on the cards, which are distributed among the ladies. The gentlemen write their names opposite a subject, and five minutes are allowed to discuss it.

When this game is over the feeling of strangeness will have vanished. The hostess then announces that the guests are to prepare the refreshments. So all invade the kitchen, where sandwiches, chafing-dish delicacies and coffee are prepared. Cheese, crackers and a relish added to these make a tasty lunch.

Before retiring the guests assemble about the piano and sing favorite songs with a lusty good-fellowship which gives promise of happy days to follow.

The hostess suggests pretty walks, visits to nearby farms and golf at the country club as pastimes for the morrow. The guests wondered, like the readers of Arabian Nights, what is to happen the night following? And, like those same readers, you will have to curb your curiosity until the next tale is told.

RELACQUERING BRASS BEDS.

It is not generally known, but is nevertheless a fact that old brass beds, cribs, tables and brass trimmings on enamel beds can be done over, and when properly done are better than new, and with care will last 10 or 12 years longer.

Never touch a brass bed with anything but a dry piece of chamois, and use this two or three times a week—no moisture of any kind.

When a brass bed is done over it is first taken all apart, the brass portions are buffed and relacquered, then the pieces are reassembled. It generally takes from three to four days to do the work properly.

The brass trimmings on enamel beds can be removed, done over and replaced; it is now necessary to send the bed away.

There are two ways of relacquering brass beds—one is by using the common American laquer put on cold—the other is by using the imported lacquer put on hot, after which the parts go through a baking process. It is only this latter method that lasts 10 to 12 years.

When you get your bed done over it pays to have it done right. Retailers naturally decry this work, as they want to sell you a new bed, but in times like the present it is economy to have your bed done over—and doubly so when economy joins hands with quality work.

CHICKEN POTPIE.

Cut and joint a large chicken or fowl, cover with water and let it boil gently until tender, season with salt and pepper and thicken the gravy with two tablespoons of flour mixed smooth in a piece of butter the size of an egg. Have ready nice, light bread dough; cut with a biscuit cutter about an inch thick; drop this into the boiling gravy, having previously removed the chicken to a hot platter, cover and let them boil from one-half to three-quarters of an hour. To ascertain whether they are done, stick them with a fork, if it comes out clean they are done; lay them on the platter with the chicken, pour over the gravy and serve.

TWO NEW PLASTRONS.

Plastrons, beloved by the women who dress hurriedly for the street and must conceal the top of a morning blouse with something that looks dainty, are larger than ever they have been. One new model has a double front. The upper and larger section of white tulle is laid in a single wide box plait, flanked at either side by a wide inverted plait, bordered broadly with heavy white lace insertion, edged with thin lace of equal width. This trimming carries the sides of the plastrons to the tops of the sleeves and overlaps a second and narrower plastron of tulle and lace, which forms an oblong panel that extends to the belt. At the neck the top of the plastron is fitted into a greatly modified Medici collar of mousseline and lace joined in front under a bow of narrow velvet ribbon.

The second new plastron has a front of finely plaited white tulle which extends to the arm-eyes, but across the shoulders is partly overlaid by drapings of embroidered tulle, caught in at the waistline with a tiny bow of black taffeta. At the neck this plastron is fitted to a high band collar of embroidered tulle, trimmed with narrow black taffeta ribbon, edged at the lower side with a two-inch frill of accordion-plaited malines.

A NOVEL HAT ORNAMENT.

Unique among the smart ornaments for tailored hats is a buckle in the form of twin elm leafs. The leaves are precisely the size of the natural foliage and are produced in enamel of elm leaf shade, delicately veined with white. These two leaves point in opposite directions and at their upper extremities are about three inches apart, but their bases are joined. Under this portion of the ornament is hidden the buckle-slide which attaches it to the hatband.

The elm leaf buckle is also developed in jet veined with ivory or silver deposit, in white enamel picked out with gold or in metal encrusted with rhinestones, pearls, amethysts, imitation emeralds, rubies, opals and sapphires. Frequently, too, it is made of gold or silver mesh, backed by fine milliner's wire and substantially edged with tinsel braid. And it is exceedingly pretty of velvet or heavy white lace veiled with tinsel thread. These fabric leaf buckles can be imitated by any girl who is at all expert with a needle and a pair of scissors.

NEW SHOT VELVETS.

Velvet suits seem to have little stuff put in them, but there are always the costly fur hem and coat or bodice adornments to make them "valuable," or a bit of rare lace is introduced. The shot velvets are delicious, yet quite sober, for the diversity of tints is apparent only in the folds and drapings. The melanges of colors seen most are copper with deep seagreen, plum-color and dead-gold, and shades such as you see in the fuchsia. Any of these make facinating little afternoon dresses, with wide collars of thick Milan or Venise lace, edged with fur, the long, tight sleeves opened to the elbow to let in frills of lace. A novelty is the guimpe or trimming of silver Maline lace, charming again with these apparently simple little velvet gowns. For the evening all costumes are in silken or velvet fabrics. Gone are the days of voile, mousseline or tulle dresses. These airy materials are only used in conjunction with silks and velvets. A popular material is soft moire with wide waves, and also a broche design, all in self tones. It makes up deliciously with lace or fur, or both. A lovely model was in peach blossom pink, the long, narrow-trained skirt draped up just in front with an enormous silk tassel, with a passementerie ornament attaching it to the cords which came from the waist. This tassel waved about over the exquisitely shod foot. Then there was a very short bodice—a mere corselet—of the pink moire, veiled by a kimono of lovely Alencon, which also formed a deep basque, or short tunic—whichever you like—longer at the back than the front, and caught in with a pearl cabochon belt.

THE SMALL GIRL'S RAIN GARB.

Small girls who insist upon trotting off to school in rainy weather may be protected and comfortably equipped with the aid of one of the new rainy day sets. The outfit consists of an almost square bag of morocco holding a Red Riding cape of waterproof silk and an attached hood which may be drawn over a small-sized hat to protect its ribbon trimmings. The bag, which is of morocco precisely matching the navy brown, ecru or dark red silk cloak, is provided with long straps which fit to the shoulders, so that when the cloak is worn its receptacle may be used to protect the school books from dampness.

WOMEN AND EXERCISE.

There is no doubt women run easily into excess as far as exercise is concerned.

They will either take no exercise at all and sit huddled over a book or piece of fancy work, or they will suddenly start to walk and continue walking until they almost drop.

Exercise to do good should be gentle and regular.

Never walk when tired.

So many women force themselves to walk when, perhaps, they are fagged out by a hard day's work.

They come into the air dead beat and literally throw themselves along the park roads, with every muscle aching and the whole body dragged. Did they instead take a trolley ride and get air, or sit out of doors in a park or garden or even at an open window, till rested, they would do themselves far more good.

A walk should be taken from choice, when the body is alert and untired and the spirits are good, or at least when the brain, mind and body are not heavy with fatigue.

APPETIZER.

Toast saltines or other small crackers and spread crackers with a thin coating of deviled ham, then place upon the ham a thin slice of Swiss cheese, season with a little salt and paprika. Place in an oven to soften the cheese and serve hot, one or two crackers to each individual on hot plates.

APPLE TOAST.

Cut six apples into quarters, take the core out, peel and cut them in slices; put in the saucepan an ounce of butter; then throw over the apples about two ounces of white powdered sugar and two tablespoons of water; put the saucepan on the fire, let it stew quickly, toss them up, or stir with a spoon; a few minutes will do them. When tender cut two or three slices of bread half an inch thick; put in a frying pan two ounces of butter, put on the fire; when the butter is melted put in your bread which fry to a nice yellowish color; when nice and crisp take out, place them on a dish, a little sugar over, the apples about an inch thick. Serve hot.

SNOW PUDDING—ORIGINAL

Snow is an excellent substitute for eggs either in puddings or pancakes. Two large spoonfuls will supply the place of one egg, and the article it is used in will be equally good. This is useful, as snow often falls at the season when eggs are the highest in price. The snow may be taken up from any clean spot before it is wanted, and will not lose its virtue, though the sooner it is used the better. The yolks and whites of eggs beaten long and separately make the article they are put into much lighter.

PORK CAKE.

One pound fat salt pork, chopped fine. Pour over it half a pint of boiling water; add one pound raisins, chopped; two cups sugar, two cups molasses, one heaping teaspoonful soda, two eggs, one teaspoonful cassia, allspice, cloves and one-half teaspoonful nutmeg, four large cups flour. This makes two loaves.

The New "Oxford" Derby $1.95

Genuine $3.00 Values

This same hat and same quality is selling in other stores in this city as high as $3.50—we know this. Of course, they're sold under a different name. These are the very newest style in Derbies, in all dimensions, in all sizes, with buckle and broad band. We guarantee them.

They're regular $3.00 hats. Pre-Inventory Clearance Price.. $1.95

N. SNELLENBURG & CO.
Baltimore, Liberty and Sharp Streets

For all the family

A Strong Tonic - Without Alcohol
A Blood Purifier - Without Alcohol
A Great Alterative - Without Alcohol
A Family Medicine - Without Alcohol

Ask your doctor if a family medicine, like Ayer's Sarsaparilla, is not vastly better without alcohol than with it.
J. C. Ayer Co., Lowell, Mass.

Stop that Hacking Cough before it leads to throat and lung trouble. Dr. Bull's Cough Syrup will give quick relief.
Safe, Sure, Reliable. 25c.
"I had a cough for a month—coughed all day long. Dr. Bull's Cough Syrup took it away" Barbara Baker, 315 W. 24th Pl., Chicago, Ill.
Send for FREE SAMPLE to A. C. Meyer & Co. Baltimore, Md.

PARKER'S HAIR BALSAM
Cleanses and beautifies the hair. Promotes a luxuriant growth. Never Fails to Restore Gray Hair to its Youthful Color. Prevents hair falling. 50c. and $1.00 at Druggists.

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