The American's Motto
"We Build"

1773 1913

# Baltimore American.

LIBERTY ENLIGHTENS THE WORLD

PART 1
SECTION 2
PAGES 1-12

ESTABLISHED 1773—VOL. CCXIV. BALTIMORE, SUNDAY, JANUARY 26, 1913 PAGE 1


# JOEL GUTMAN & CO.

*Only 5 More Days Of The*

## Re-Organization Sale

*AS STATED in our opening announcement, the re-organization of this firm makes imperative a drastic stock-reduction before inventory---now only five days off.*

SPECIMEN MONDAY SPECIALS FROM THE STOCK SHEETS

### Department SILKS

| BLACK SILKS | Reg. Price | SALE PRICE. |
|---|---|---|
| 40-in Satin Charmeuse.... | 2.00 | 1.39 |
| 36-in Satin Messaline.... | 1.00 | .79 |
| 36-in Satin Messaline.... | 1.25 | .98 |
| 36-in Satin Duchesse..... | 1.50 | 1.19 |
| 36-in Peau de Soie..... | 1.50 | .89 |
| 36-in Armure Royale..... | 1.50 | .79 |
| 23-in Satin Regence..... | 2.00 | 1.25 |
| 40-in Crepe Meteor..... | 2.00 | 1.49 |
| 42-in Crepe Charmeuse.... | 2.50 | 1.78 |
| 40-in Pebble Charmeuse... | 3.00 | 2.25 |
| 48-in Satin Charmeuse.... | 4.00 | 2.75 |

| WHITE SILKS | Reg. Price | SALE PRICE. |
|---|---|---|
| 40-in Satin Charmeuse.... | 2.00 | 1.39 |
| 36-in Satin Messaline.... | 1.00 | .79 |
| 24-in Crepe Meteor..... | 1.50 | 1.00 |
| 36-in Peau de Chine..... | 1.25 | 1.00 |
| 40-in Crepe Meteor..... | 2.00 | 1.49 |
| 36-in Satin Brocade..... | 2.25 | 1.75 |
| 36-in Panne Satin..... | 2.00 | 1.50 |
| 42-in Crepe Charmeuse.... | 2.50 | 1.78 |
| 40-in Broche Charmeuse... | 3.00 | 2.25 |
| 44-in Crepe Meteor..... | 4.00 | 2.75 |
| 44-in Moire Charmeuse.... | 4.50 | 3.00 |
| 42-in Broche Meteor..... | 4.50 | 3.50 |

| Lots 1, 2, 3, 4 Specials | Reg. Price | SALE PRICE. |
|---|---|---|
| Satins & other Silks up to | 1.00 | .35 |
| Mess. & other Silks up to. | 1.25 | .49 |
| Brocade & other Silks up to | 1.50 | .69 |
| Charm'e & other Silks up to | 2.00 | 1.10 |

### Department DRESS FABRICS

| LOTS 19 TO 23 | Reg. Price | SALE PRICE |
|---|---|---|
| 54-in Coatings, up to.... | 3.50 | 1.49 |
| 50-54-in Suitings, up to.. | 2.00 | .98 |
| 54-in Dress Goods, up to.. | 3.00 | 1.25 |
| 54-in Nov Dress G'ds, up to | 4.50 | 2.25 |

### Department Household Linens

| LOTS 514 TO 533 | Reg. Price | SALE PRICE |
|---|---|---|
| 36 Embd. Lunch Cloths... | 7.50 | 3.75 |
| 52 doz. Linen Napkins... | 1.15 | .92 |
| 831 yds. Russia Crash.... | .18 | .12 |
| 32 doz. Hems. Linen Towels | .35 | .24 |
| 98 doz. All-Linen Napkins | 2.25 | 1.88 |
| 87 Hems. Damask Trays... | .50 | .39 |
| 167 Hems. Linen Towels... | .50 | .35 |
| 418 Turkish Towels..... | .65 | .44 |
| 85 doz. Dinner Napkins.. | 3.50 | 2.49 |
| 93 Fine Huck Towels..... | .65 | .44 |
| 60 doz. Brown's Napkins. | 4.00 | 3.19 |
| 148 Pillow Cases..... | .65 | .48 |
| 30 doz. Ex. Large Napkins | 8.00 | 5.49 |
| 38 Turkish Towels..... | .85 | .49 |
| 54 Embd. Huck Towels.... | 1.00 | .69 |

### Department NOTIONS

| LOTS 1000 TO 1021 | Reg. Price | SALE PRICE |
|---|---|---|
| 865 papers English Pins.. | .05 | 3-.05 |
| 964 prs. Nainsook Shields | .25 | .10 |
| 347 yds. Directoire Belt'g | .10 | .04 |
| 374 doz. C'ton Safety Pins | .07 | .04 |
| 125 prs. Hose Supporters. | .15 | .09 |
| 120 spools Rich'son Silk. | .25 | .19 |
| 100 pairs Shuron Shields.. | .25 | .19 |
| 325 prs Cor't Laces, linen | .05 | .03 |
| 119 Belt Pin Sheets..... | .05 | .03 |
| 275 boxes Dressm'kers Pins | .30 | .19 |
| 875 doz. War'r's S'ty Pins | .09 | 3-.05 |
| 132 pcs. Featherst'ch B'ds | .15 | .10 |
| 120 Tomato Cushions..... | .05 | .03 |
| 750 pcs. Seam B'd'g, up to | .12½ | .07 |

### Department SUITS & COATS
WOMEN'S AND MISSES' SIZES

| LOTS 1115 TO 1130 | Reg. Price | SALE PRICE |
|---|---|---|
| 67 Cloth Suits, up to.... | 22.50 | 10.75 |
| 128 Cloth Suits, up to.... | 30.00 | 14.50 |
| 59 Cloth Suits, up to.... | 35.00 | 19.50 |
| 27 Velvet & C'dy Suits, to | 40.00 | 16.50 |
| 84 Raincoats, up to..... | 18.00 | 8.75 |
| 51 Raincoats, up to..... | 3.75 | 1.90 |
| 37 Silk Raincoats, to.... | 15.00 | 10.75 |
| 40 Velvet & Cl'h Coats, to | 35.00 | 16.75 |
| 21 Cloth Ct's (Girls), to | 12.50 | 6.50 |
| 18 Cloth Coats, up to.... | 20.00 | 10.75 |
| 16 Corduroy Coats, up to. | 30.00 | 12.50 |
| 27 Cloth Coats, up to.... | 25.00 | 15.00 |
| 23 Cloth Skirts, to..... | 10.00 | 6.90 |
| 38 Silk & Cloth Dr's, to. | 35.00 | 13.75 |
| 17 Velvet Dresses, to.... | 40.00 | 23.75 |

### Department FURS

| LOTS 1416 TO 1432 | Reg. Price | SALE PRICE |
|---|---|---|
| 1 Mole Coney Coat..... | 150. | 97.50 |
| 1 Real Mole Coat..... | 325. | 255. |
| 1 Hudson Seal Coat..... | 450. | 360. |
| 1 Hud'n Seal C't, erm'e tmd | 450. | 360. |
| 1 Caracul Coat..... | 175. | 139. |
| 1 Caracul Coat..... | 215. | 170. |
| 1 Pony Coat..... | 50. | 15. |
| 1 Sable Squirrel Coat.... | 160. | 128. |
| 1 Muskrat Coat..... | 200. | 137½ |
| 1 Caracul Coat..... | 150. | 95. |
| 1 Caracul Coat..... | 200. | 160. |
| 1 Persian Lamb Set..... | 125. | 96. |
| 1 Cross Fox Set..... | 160. | 128. |
| 1 Aust. Opossum Set..... | 100. | 56. |
| 1 Mole Set..... | 85. | 60. |
| 1 Hudson Seal Set..... | 100. | 79. |

### Department GLOVES

| LOTS 722 TO 727 | Reg. Price | SALE PRICE |
|---|---|---|
| 370 Wm's Capesk's, all szs | 1.00 | .79 |
| 426 W'ns O'rs'ms, all c'rs | 1.50 | 1.33 |
| 411 Wmn's Piques, all c'rs | 1.50 | 1.33 |
| 118 Boys' Scout Gloves... | .50 | .35 |
| 216 Men's Plush Gauntlets | 1.00 | .79 |
| 423 Wmn's 16-But. Chams'te | 1.00 | .79 |

### Department MILLINERY

| LOTS 831 TO 841 | Reg. Price | SALE PRICE |
|---|---|---|
| 22 Untrimmed Hats, up to.. | 5.00 | .75 |
| 26 Trimmed Hats..... | 10.00 | 2.50 |
| 32 Trimmed Hats; up to.... | 15.00 | 3.98 |
| 20 Children's Hats, up to. | 3.00 | .75 |
| 31 French Ostrich Plumes.. | 2.00 | 1.25 |
| 28 French Ostrich Plumes.. | 5.00 | 2.98 |
| 20 French Ostrich Plumes.. | 8.00 | 4.98 |
| 22 French Ostrich Plumes.. | 10.00 | 5.98 |
| 5 French Ostrich Plumes.. | 20.00 | 14.98 |

### Department Women's Neck'wr

| LOTS 674 TO 680 | Reg. Price | SALE PRICE |
|---|---|---|
| 49 Lace & Net Jabots..... | .75 | .43 |
| 37 Lace & Net Jabots..... | 1.25 | .89 |
| 18 Lace & Net Jabots..... | 1.50 | 1.29 |
| 16 Col. Ostrich Boas.... | 6.50 | 4.69 |
| 38 Marabou Capes..... | 5.00 | 3.49 |
| 41 Marabou Stoles..... | 10.50 | 8.69 |
| 115 Net Chemisettes..... | .25 | .21 |

### Department RIBBONS

| LOTS 91 TO 95 | Reg. Price | SALE PRICE |
|---|---|---|
| 850 yds. Moire & Fancy.... | .19 | .15 |
| 850 yds. W'h Rb'ns, No. 1½ | .35 | .29 |
| 750 yds. Moire Sat. Dresd | .25 | .19 |

JOEL GUTMAN & CO., North Eutaw St.

# JOEL GUTMAN & CO.

*Only 5 Days More Of The*

## Re-Organization Sale

*TO THAT FACT is due these exceptional price-concessions. Every item is from our regular stock and fully guaranteed in price, quality and satisfaction.*

SPECIMEN MONDAY SPECIALS FROM THE STOCK SHEETS

### Department UNDERMUSLINS

| LOTS 102 TO 109 | Reg. Price | SALE PRICE |
|---|---|---|
| 18 Undergarments, up to.. | 7.50 | 3.95 |
| 87 Undergarments..... | .50 | .37½ |
| 53 Undergarments, up to.. | 1.25 | .75 |
| 61 Undergarments, up to.. | 2.00 | 1.00 |
| 40 Undergarments, up to.. | 3.00 | 1.50 |
| 29 Undergarments, up to.. | 4.00 | 1.95 |
| 26 Undergarments, up to.. | 5.50 | 2.95 |

### Department HOUSE ROBES

| LOTS 698 TO 704 | Reg. Price | SALE PRICE |
|---|---|---|
| 18 Blanket Robes..... | 2.95 | 1.95 |
| 9 Seco Silk Kimonos..... | 3.95 | 2.50 |
| 10 Dressing Sacques..... | 2.95 | 1.95 |
| 14 Japanese Robes..... | 10.00 | 7.95 |
| 15 Japanese Sacques..... | 5.00 | 3.95 |
| 10 Albatr's Kimonos, up to | 8.50 | 4.95 |
| 20 Long Crepe Kimonos.... | 1.50 | 1.29 |

### Department SHIRTWAISTS

| LOTS 744 TO 748 | Reg. Price | SALE PRICE |
|---|---|---|
| 57 Shirt Waists..... | 1.50 | 1.00 |
| 38 Shirt Waists..... | 2.50 | 1.50 |
| 24 Shirt Waists..... | 3.50 | 1.95 |
| 19 Shirt Waists, up to.... | 4.95 | 2.50 |

### Department Knit Underwear

| LOTS 227 TO 234 | Reg. Price | SALE PRICE |
|---|---|---|
| 92 Fancy Vests..... | 1.25 | .59 |
| 180 Women's Vests..... | .39 | .25 |
| 318 Women's Vests..... | .25 | .19 |
| 28 Women's Union Suits... | 5.00 | 3.25 |
| 163 Men's Bal. Shirts.... | .75 | .59 |
| 121 Women's Union Suits... | 1.25 | .85 |
| 211 Black Wool Tights.... | 1.75 | 1.48 |

### Department HOSIERY

| LOTS 55 TO 60 | Reg. Price | SALE PRICE |
|---|---|---|
| 115 prs Women's Large Silk | 1.50 | 1.00 |
| 400 prs Men's Hose, tn & bk | .25 | .19 |
| 118 prs Women's Emb Sk Hose | 3.75 | 2.25 |
| 127 prs Men's Silk Hose... | 1.50 | 1.00 |
| 187 prs Men's Fancy Hose.. | .50 | .33 |

### Department Women's Shoes

| LOTS 66 TO 72 | Reg. Price | SALE PRICE |
|---|---|---|
| 23 prs. Sample Shoes..... | 6.00 | 2.45 |
| 98 prs. Blk. Button Shoes | 5.00 | 3.90 |
| 86 prs. Storm Boots, up to | 5.00 | 3.39 |
| 218 prs. Shoes; all up to. | 4.00 | 2.85 |
| 72 Odd Pairs..... | 4.00 | 2.19 |
| 75 prs. Evening Slippers. | 5.00 | 3.90 |

### Department Children's Wear

| LOTS 717 TO 721 | Reg. Price | SALE PRICE |
|---|---|---|
| 18 White Dresses, up to... | 1.00 | .69 |
| 12 White Dresses, up to... | 1.79 | 1.00 |
| 10 White Dresses, up to... | 2.50 | 1.69 |
| 4 White Dresses, up to... | 3.50 | 2.00 |
| 8 White Dresses, up to... | 5.50 | 3.95 |

### Department LININGS

| LOTS 486 TO 492 | Reg. Price | SALE PRICE |
|---|---|---|
| 325 yds. Marvel Silk..... | .30 | .21 |
| 240 yds. Satteen..... | .25 | .19 |
| 214 yds. Beetled Percaline | .19 | .16 |
| 175 yds. Clever Satin..... | .35 | .29 |
| 340 yds. Linen Canvas, Sh'k | .25 | .19 |
| 141 yds. Skirt Ruffles... | .59 | .49 |
| 157 yds. Gilt Edge Lining. | 1.00 | .79 |

### Department LACES

| LOTS 11018 TO 11022 | Reg. Price | SALE PRICE |
|---|---|---|
| Linen Cluny Laces, up to. | .50 | .29 |
| 35 pcs. Shadow Lace, Allovers & Flouncings, | 2.25 to 3.00 | 1.49 |
| 25 pcs. Shadow Lace, Allovers & Flouncings, | 1.50 to 2.00 | .97 |
| 300 dz Val Edg & Insts, up to | .75 | .39 |

### Department TRIMMINGS

| LOTS 204 TO 206 | Reg. Price | SALE PRICE |
|---|---|---|
| 1320 yds. Silk and Beaded Fringes | .50 to 1.25 | .29 to .69 |
| 879 yds. Crystal and Jet Bands | 1.97 to 4.97 | 2.50 to 6.50 |

### Department Embroideries

| LOTS 921 TO 930 | Reg. Price | SALE PRICE |
|---|---|---|
| 218 Swiss Flouncings..... | .65 | .49 |
| 182 yds. Swiss & Camb Edges | .25 | .19 |
| 98 yds. Camb & Swiss Edges | .40 | .25 |
| 106 Swiss Bandings..... | .40 | .25 |
| 628 yds. Swiss Allover Emb | .65 | .49 |
| 332 Swiss Flouncings..... | 1.50 | .98 |
| 408 yds. Swiss Allover Emb | 1.50 | .98 |
| 176 yds. Batiste Flounc'g. | 2.50 | 1.69 |
| 95 Bt'ste & Swiss Fl'cgs. | 3.00 | 1.98 |

### Department COAT SWEATERS

| LOTS 196 TO 198 | Reg. Price | SALE PRICE |
|---|---|---|
| 19 Women's Pure Wool..... | 4.50 | 2.75 |
| 31 Women's Pure Wool..... | 5.00 | 3.75 |
| 62 Children's, up to..... | 3.00 | 1.95 |

### Department Boys' Clothing

| LOTS 783 TO 790 | Reg. Price | SALE PRICE |
|---|---|---|
| 25 Boys' Raincoats..... | 5.00 | 3.95 |
| 197 Boys' Bloomer Pants.. | 1.00 | .69 |
| 203 Boys' Norfolk Suits.. | 6.50 | 4.85 |
| 76 Boys' Norfolk Suits.. | 8.50 | 5.95 |
| 199 Boys' Conv. Overcoats | 6.50 | 4.85 |
| 52 Boys' Conv. Overcoats | 7.50 | 5.95 |
| 49 Boys' Wool Sw'trs, gray | 2.50 | 1.50 |
| 66 Boys' Felt Hats..... | 2.00 | .50 |
| Bath Robes, Smoking Jackets & Children's Hats... | | 1-4 OFF |

### Department Handkerchiefs

| LOTS 911 TO 915 | Reg. Price | SALE PRICE |
|---|---|---|
| 26 doz. Wm's Linen Hdkfs.. | .12½ | .09 |
| 31 doz. Boys' Linen Hdkfs. | .15 | .12½ |
| 24 doz. Men's Linen Hdkfs. | .25 | .21 |
| 9 doz. Men's Col. Silk In. | .50 | .39 |
| 11 doz. Venice Lace Edge.. | .25 | .15 |

### Department ORIENTAL RUGS

| LOTS 202 TO 204 | Reg. Price | SALE PRICE |
|---|---|---|
| 35 Carabaugh Rugs, 2.6x3 | 11.00 | 7.50 |
| 40 Be'hstan Rugs, 2.6x3.6 | 17.00 | 11.75 |
| 31 Mosul Rugs, 3.6x5.6.. | 27.50 | 21.75 |
| 28 Mosul Rugs, 3.6x6.6.. | 35.00 | 25.00 |

**WE WILL PREPAY**
**Delivery By Parcels Post**
Until Further Notice

All purchases not exceeding eleven (11) pounds to all postoffices in the
**First, Second and Third Zones From Baltimore**
(Extending About 300 Miles.)

This includes every sort of dry goods and wearing apparel, but NOT such merchandise as candies, china or bulky goods that require special packing or crating.


©Maryland State Archives, msa_sc4150_1_156-0538