BANKERS CLOSE THEIR CONVENTION

INVESTMENT MEN TO MEET IN ST. LOUIS IN SPRING.

RECEPTION HERE PLEASED

George B. Caldwell, President of the Association, and One of the Biggest Bankers in Chicago, Says Baltimore Financiers Are Men of Ideas and That This City Is Becoming a Great Security Market. Blue Sky Laws Discussed.

Members of the board of governors of the Investment Bankers' Association of America ended their two-day session yesterday afternoon with a luncheon in the rooms of the Fidelity Midday Lunch Club. The session adjourned, subject to the call of the president, and it is understood that he will call another meeting to be held in St. Louis in the spring. Yesterday's session was devoted to a further consideration of the matters taken up on Friday, and, according to one of the members, the work accomplished is expected to be the first real step toward securing legislation in certain parts of the country that will work wonders both for the investment bankers and the investing public.

The subject of blue-sky laws was further discussed, and a subcommittee was appointed to draw up resolutions expressing the sentiment of the bankers on this most important matter. The blue-sky legislation originated in Kansas, and has spread to several of the Western States, notably Minnesota, where progressive ideas and tendencies are running rampant. It is intended to protect the investor from unscrupulous promoters of wildcat schemes. This legislation, while enacted with the best motives, has proved a great hindrance to investment bankers in those states, and it is feared that similar legislation will creep into many of the states where it does not already exist. A wide difference of opinion on the relative value of such legislation exists among the bankers who assembled here, although it is understood that a majority of them are opposed to the existing legislation on the statute books covering this subject. The resolutions when completed will seek to embody the objections of the bankers to the existing laws and point out the way in which such legislation can be enacted which will at the same time protect the public from wildcat schemes and still not injure the business of the honest, legitimate investment banker.

All of the bankers expressed themselves as delighted with Baltimore and the hospitality which they found in this city. Charles A. Otis and Warren S. Hayden, both of Cleveland, O., when leaving the Hotel Emerson yesterday afternoon to return to their homes, declared: "We have had a successful meeting, and we cannot say too much for Baltimore and the treatment which we have received here. We like Baltimore so much that we are coming back again, both as a body and individually. Every man here was delighted with the city, and every one of them will make future visits. We have found that Baltimore is a great place, and that its hospitality is unsurpassed."

George B. Caldwell, president of the association, was enthusiastic over the success of the meeting, due to a great extent, he declared, to the Baltimore bankers.

"I want to make it plain," he said, "that the Baltimore interests in our association have been a great aid to us from the very beginning. The Baltimore men are men of ideas, and Baltimore is becoming a great security market. Too much cannot be said for the hospitality shown us by C. T. Williams, former Governor Warfield and Henry Lay Duer. Our present plans are to concentrate our energies on the legislative and publicity committees. John M. Nelson, of Baltimore, is chairman of our monetary committee, and through it we expect to act jointly with the American Bankers' Association and various chambers of commerce to secure what we consider proper currency legislation."

It is pointed out by a prominent Baltimore banker that the gathering included the greatest bondsmen in the country. The handling of bonds is one of the highest and most important phases of the banking business, and the shining lights in this profession were all in Baltimore to attend the sessions. According to the same banker, the men who gathered around the table at the Maryland Club to participate in the feast arranged by Henry Lay Duer formed the most notable assemblage which ever gathered in this city, and that it will probably be a long time before such another brilliant gathering of eminent men will come together here. Among a few of the men present whose fame is national may be mentioned George Garr Henry, of New York, whom the Pujo committee threatened with imprisonment; A. B. Leach, of New York; A. C. Foster, of Denver; William R. Compton, of St. Louis; Lewis B. Franklin, of New York; C. W. McNear, of Chicago; President Daniel Willard, of the B. & O., and George Kendrick, of Philadelphia.

Goucher Trustees Meet Tomorrow.

A meeting of the trustees of Goucher College will be held tomorrow morning at 9 o'clock in the Hotel Belvedere. Plans for the windup campaign are expected to be discussed. Several out-of-town ministers and laymen of the Methodist Episcopal Church are expected to be present.

LATEST FASHIONS FROM PARIS

—Photograph Underwood & Underwood, N. Y.

A new style auto coat of green ratine with white collar—by Gaydon.

TELEGRAPHERS TO MEET

Convention Will Be Held in This City Next May.

Arrangements are nearing completion for the convention of railroad telegraphers which will be held in Baltimore May 12 next. The meeting will last 10 days.

This is the ninth biennial and nineteenth regular session of the Grand Division of the Order Railway Telegraphers, which comprises a membership of 55,000 telegraph operators, scattered all over the United States, Canada and Mexico, and there are expected to be at least 500 delegates in attendance at the opening session.

Mayor Preston will be asked to make the address of welcome and there will be a number of other prominent men to address the convention. This is the first time for many years the session has been held in the East and the first time it was ever held in Baltimore, and that fact alone has created great interest, especially among the Western and Southwestern members, who have never had a chance to visit Maryland, the home of the oyster, the diamondback and the canvasback. Plans are being made for a trip to Washington and thence by boat to Mount Vernon and other points of interest on the Potomac. They will also visit Arlington and the National Solders' Home.

There will also be in session here at the same time a convention of the Woman's Auxiliary to the Telegraphers' Union, comprising about 300 members. H. B. Purham, of St. Louis, is president of the order and L. W. Quick is secretary and treasurer. Mr. Quick is also treasurer of the city of St. Louis.

The local committee of arrangements is composed of J. F. Miller, chairman; C. B. Pierce, secretary and treasurer; W. H. Skinner, D. J. McGrath and Dr. J. B. Sebastian.

Praise for Brave Fireman.

The Board of Fire Commissioners has received a letter from Paul C. E. Hauser, Fayette and Poppleton streets, commending Assistant Engineer Adam Hoerner, of No. 16 Engine Company, for bravery exhibited at a fire on West Fayette street recently. The young fireman was referred to as "a brave and energetic fireman who will make his mark some day." The board decided to make an official notation of the matter on its books.

ST. VALENTINE NEAR

Dan Cupid to Give Him Banquet at Hotel Belvedere.

A special wireless dispatch received from The American's correspondent in the Land of Nowhere states that a very prominent man is to visit Baltimore in the near future. According to his schedule, made public by his press agents recently, he should arrive in the courtly old city at exactly midnight, February 13, and he will stay only one day. The name of the distinguished gentleman is St. Valentine.

To those members of the community whose sentimental natures have atrophied through lack of exercise, the announcement probably causes no sudden thrill in that very important organ occupying the left side of most normal human beings. But there is a large army of red-blooded youngsters in the old town who will give the popular gentleman a rousing welcome when he comes dashing into the city in his 90-horsepower touring car. Many elaborate entertainments have been planned for his entertainment already, the most conspicuous of which is the dinner at the Belvedere to be tendered by Dan Cupid, Baltimore's most popular son.

The arrival of the old saint, however, is not what it was "in the good old days." Everybody says so—particularly the shopkeepers who sell valentines. Once upon a time Uncle Sam's trusty postmen worked overtime on February 14 carrying loving messages in the shape of charming little cupids, or bleeding hearts, or gorgeous celluloid creations, to expectant misses, who knew they were coming. Everybody sent them. Today the fine old custom shows signs of becoming obsolete.

In these sophisticated and luxurious days the astounding discovery is being made that a large, substantial box of candy is more—very much more—acceptable in the eyes of the misses of Baltimore than half a dozen betinseled specimens of the valentine-maker's art. Flowers, too, are usurping the place formerly occupied by the sentimental messages, and both the candy shops and the florists will do a land office business the day before St. Valentine makes his appearance.

Nevertheless, the shop windows yesterday were filled with valentines. They were there in every variety and for any purse. One might purchase a fairly attractive heart for the sum of five cents, or he might invest a five-dollar note in one of the huge glittering combinations that dazzled the eyes of all beholders, along with the more humble specimens. There were comics, too, for the small boy has not been educated beyond a fondness for the little cartoons with which one's enemy may so easily be humiliated.

THIS IS GROUNDHOG DAY

Much Depends Upon Little Animal Seeing Its Shadow.

When you arise this morning the first thing to do is to look out the window, for it is groundhog day. If it is clear and the sun is shining bright prepare for 40 days of bad weather, but if it is cloudy rejoice, for there will be 40 days of nice, clear weather. This is also Candlemas Day, and in the Catholic churches it will be observed by the blessing of candles and throats. Every Catholic is supposed to have his or her throat blessed today and implore the protection of St. Blasius to ward off all throat diseases. This is a custom of centuries in the Catholic churches. Before all the masses and after them throats will be blessed. The candles will be blessed at the early masses.

Lent will begin next Wednesday and will be the earliest in 57 years. It will be 85 years, or the year 2008, before Lent begins again on February 5. Special services will be held in all of the churches. In the Catholic churches Wednesday will be known as Ash Wednesday and ashes will be distributed to members of the congregation. The ashes are made from palms blessed last year. The ashes will be blessed before the early masses on Wednesday. With the distribution of the ashes the season of repentance will begin. Masses will be said every day in the Catholic churches and at night special lenten services will be held. On Friday afternoons and evenings throughout the season Stations of the Cross will be read. Many self-denials will be practiced. Society will abolish balls and big social functions. Palm Sunday will come the early part of March, followed closely by Passion Sunday and then Easter, March 23.

CITY FINDS SITE FOR ITS GARAGE

TO BE LOCATED IN OLD POLYTECHNIC INSTITUTE.

HEALTH OFFICE'S QUARTERS

Building on Courtland Street to Be Utilized for Dual Purpose—Admirably Equipped for Such Service—Would Effect a Saving for City in Way of Heavy Rentals—Plans of Building Inspector for Altering Structure.

It became known at the City Hall yesterday that not only does the city propose to shortly transfer the Health Department quarters to the old Polytechnic Institute Building, on Courtland street, but on the recommendation of Building Inspector Stubbs will also maintain the proposed municipal garage there. The question of where to establish the municipal garage has been a perplexing one for the past year. Mr. Stubbs' suggestion has met with a warm response by all the departments that have automobiles.

Building Inspector Stubbs, who visited the old institute in company with Mayor Preston and Health Commissioner Gorter a week ago yesterday, expressed surprise at the solidity and strength of the structure. He is preparing a report which he will submit to Mayor Preston showing the advantage, both financially and otherwise, of converting the building into a City Hall Annex.

It is Mr. Stubbs' idea to have the large yard in the school converted into the garage. The placing of a roof over the yard, he believes, would be sufficient to make one of the best garages in the city. This could be done for a small amount of money, he believes, and would save the city considerable money.

In fact, the Building Inspector estimates that the transfer of the Health Department and the establishment of the municipal garage on Courtland street will eventually save the city about two cents on the tax rate, which is equivalent to about $65,000.

It is believed that Mr. Stubbs will recommend that an expenditure of about $10,000 or $15,000 will be sufficient to convert the Polytechnic Institute into a first-class municipal building. There are four separate buildings connected with the school. All of them are broad and deep, finely lightly and ventilated, have strong walls and other striking physical advantages.

It is Mr. Stubbs' aim to have the Health Department occupy one of the buildings. The municipal garage he wants to occupy the school yard. There would be plenty of space for the housing of three or four distinct departments. The city is now paying heavy rent for office space in building adjacent to the City Hall. This money is said to amount to more than $50,000. Hence the occupation of the school building would be a big boon to the taxpayers.

The new Polytechnic Institute will be completed, according to Building Inspector Stubbs, the latter part of April. It will be ready for occupancy the beginning of the next scholastic term. It would be folly, according to Mr. Stubbs, to have the Courtland street buildings idle.

"There certainly cannot be any serious objections to the old Polytechnic Institute," he said. "The only objection that can arise is the distance from the City Hall. That is a small matter. The city is building up on the north side and at the present time the city has no office property south of the City Hall. All of its property is on the other side. At the present time the Health Department is about two squares away from the City Hall, in a walking sense. Just as soon as the city's lease for the old Health Department expires the change of quarters should be quickly made."

It is understood that Health Commission Gorter also favors the removal of his department to Courtland street.

FOR WIDER CHANNEL

This Preferred in Place of a Deeper One—Reasons Explained.

Harbor Engineer Lackey announced yesterday that the dredging designed by the Harbor Board for this year will include the maintenance of the present channels and the dredging of the present docks and slips, both of the main harbor and Spring Gardens. In addition to the derdging to be done by the city there is a large amount of dredging to be done by the government and private individuals. The material dredged is carried down the river a distance of about 17 miles and dumped on what is known as "government dumping grounds." No other material except what is dredged from the waters of the harbor is allowed to be deposited on this dump, it being reserved exclusively for work in connection with the harbor of Baltimore and the channel leading to the city.

It also became known for the first time yesterday that the Harbor Board has recommended that the city urge the national government to give preference to the idea of widening the channel as against the proposed idea of deepening it to 40 feet. The board would like the government to widen the channel from 600 to 1,000 feet.

According to Engineer Lackey, while the value of a deeper channel is conceded, the wider channel is deemed of more importance. Vessels coming to Baltimore seldom exceed 32 feet. A depth of 35 feet, he believes, owing to the very favorable conditions of the tide here, would permit vessels of 32 or 35 feet draft to navigate without trouble.

JUNIOR ASSEMBLY BALL

Will Be Held Next Thursday Evening at the Belvedere.

The annual fancy ball of the Junior Assembly will be held next Thursday evening at the Belvedere. The summerlike weather has suggested a novel idea that bids fair to outdo the balls of previous years in cleverness of idea. For the ballroom will be transformed into a miniature likeness of the Suburban Club, and everything that is to be found at the club on a summer evening will be found at the dance on Thursday. From the thoroughfare of Park Heights avenue over soft, mossy grass walks, to the clubhouse, through the various rooms that are so homelike to all its members, it will all be made so realistic that one can imagine the cool breeze blowing over the lawn.

Already many fancy costumes are being talked about, and both debutantes and matrons are competing for the most attractive costumes. Athletic styles and other appropriate dressing will be in evidence.

Directly before the supper an amateur performance will be given, with several new features, which gives promise of great amusement. The board of governors has, as much as possible, tried to keep quiet the particular form that this entertainment will take, as they desire to surprise the members.

Lennie and Milton Wertheimer, who have charge of the show, can be seen nightly putting the various performers through their grilling work. The board of governors consists of Albert Berney (president), Mark Hamburger, Joel Nassauer, Sam Fechenbach, Otto Sinsheimer, Robert Fox, Armand Kemper, William Kraus and A. Stanley Brager.

PROPOSAL IN POETRY

This One Drives "Uncle Bob" From His Work at the City Hall.

Superintendent of Lighting McCuen was worried yesterday. He was hardly able to attend to his business and was finally compelled to leave for his home long before closing time. The cause of his perplexity was brought about by a proposal he received from a girl who lives near Goose Hill, Canton. It consisted of a lyric of nine stanzas. During the past 20 years Mr. McCuen has received exactly 325 proposals, but this was different from any other.

To be wooed by a poetically inclined Baltimore county maiden was too much for Uncle Bob, who hastily submitted the proposal to his friends Bill Larkins, commissioner of street-cleaning, and Dick Johns, president of the Fire Board. Both officials promptly urged him to write to the young lady, whose first name is Susie, threatening to read the lyric at the Mayor's cabinet meeting if he did not accept her. The gallant bachelor promised to "spend his Sunday thinking over the matter."

Here is the proposal:

Oh! Mr. Bob, I yearn for you
And I feel so very lonely,
If you could see my heart so true
You'd forget that I was homely.

I want to be your little wife,
And cook and sew for you,
You are my own, my very life,
I'm good at cooking stew.

I'll trim and curl your little fuzz,
That sweeps from off your face,
And chase away the flies that buzz
Around your baldy plate.

I'll trim your light and hang the sign
Which reads "God Bless Our Home;"
If all's O. K. just drop a line
And then I'll be you own.

We'll honeymoon to Canton,
Where the lights are always low;
Now please don't from me run,
Because I want you to be my beau.

I fain would share your endless fame,
As the man who made it bright,
On avenue and street and lane,
On the darkest, darkest night.

I'll huddle up and cuddle up
And tickle your little left ear,
And put your 'stache outside of the cup
When you drink your lager beer.

I'll make for you a happy home,
One that you'll not regret,
And you will never have to moan,
"Mother-in-law will get me yet."

I'll never wait at the head of the stairs
When you've hung out at the club
For I do know that you have your cares
And right there there'd be no rub.

Now Mr. Bob, don't keep me awaiting,
The message I fain would hear;
The birds are all a-mating,
And I haven't another tear.

Idle Property May Be Used.

Mayor Preston yesterday called the attention of the Board of School Commissioners to the large group of buildings belonging to the city which were at one time used as the House of Refuge property. The Mayor suggests that the buildings might be utilized. It is expected that the committee on increased accommodations of the School Board will be asked to look into the matter.

Leopold Huffer Is Better.

Leopold Huffer, the well-known French banker, who has recently been making his home at the Hotel Belvedere, this city, has almost entirely recovered from the illness which has kept him confined to his rooms for some time. Yesterday morning Cardinal Gibbons, who is a personal friend of Mr. Huffer, paid him a visit and congratulated him upon his recovery.

Insist On It.

Some manufacturers use trade-marks and packages similar to those well advertised, giving the dealer an extra discount and depending on him to substitute them for the advertised article. Therefore, insist on getting what you ask for.

Strength and Vigor for the Aged

If rightly made, malt whiskey is the best obtainable medicine for all conditions of lowered vitality due to advancing years or invalidism. It supplies in a form requiring no effort of the digestive organs, the nourishing, strengthening and tonic elements of grain.

Duffy's Pure Malt Whiskey when taken just before meals stimulates the secretion of saliva for the digestion of starches and the secretion of gastric juice for the digestion of other foods, thereby improving the digestion and assimilation of the food and giving to the system its full proportion of nourishment.

This action upon the digestive process is of great importance, as it brings to all the tissues and organs of the body the nutriment necessary to their sustenance and indirectly to the whole system strength and vigor.

Duffy's Pure Malt Whiskey

Barley is used in connection with other selected grain in making Duffy's because it has greater strength-giving qualities than cheaper grains.

To remove fusel oil and other objectionable substances which prevent cheap malt whiskies or malt tonics from being useful as a medicine, many repeated distillations in refining are necessary to make it absolutely pure.

This costs more, but it is the only way to get the result—absolute purity.

That is why Duffy's gives results. That is why your safety lies in using only Duffy's Pure Malt Whiskey.

That is why it is so good as a tonic stimulant for the aged. It gives strength and vigor where the activity of the organic functions has become reduced.

Be sure not to accept an imitation. Duffy's is sold in sealed bottles only by druggists, grocers and dealers, at $1.00 a large bottle.

Strength to Resist Sun and Wintry Blasts.

"Duffy's Pure Malt Whiskey has done me a world of good. I am past 60, yet have superintended my men all Summer in the boiling hot sun, and never lost a day. I am sure I could not have done so had it not been for the strength Duffy's gave me. I never lost a day the past two Winters that a man could possibly work in the open."—Harry R. King, Brunswick, Md.

ABSOLUTELY PURE & UNADULTERATED TRADE MARK

The Duffy Malt Whiskey Co., Rochester, N. Y.

Growing Children Need Good Bowels

Give a Mild Laxative Occasionally to Insure Regular Bowel Action.

As a child grows older it requires more and more personal attention from the mother, and as the functions of the bowels are of the utmost importance to health great attention should be paid to them.

Diet is of great importance, and the mother should watch the effect of certain foods. A food will constipate one and not another, and so we have a healthy food like eggs causing biliousness to thousands, and a wholesome fruit like bananas constipating many. It is also to be considered that the child is growing, and great changes are taking place in the young man or young woman. The system has not yet settled itself to its later routine.

A very valuable remedy at this stage, and one which every growing boy and girl should be given often or occasionally, according to the individual circumstances, is Dr. Caldwell's Syrup Pepsin. This is a laxative and tonic combined, so mild that it is given to little babies, and yet equally effective in the most robust constitution. At the first sign of a tendency to constipation give a small dose of Syrup Pepsin at night on retiring, and prompt action will follow in the morning. It not only acts on the stomach and bowels, but its tonic properties build up and strengthen the system generally. Mrs. Henry Babler, Van Dyne, Wis., writes that her little son, Melvin Babler, was constipated most of the time until she gave him Dr. Caldwell's Syrup Pepsin. Since

MELVIN BABLER

using this remedy he has never been constipated.

The use of Dr. Caldwell's Syrup Pepsin will teach you to avoid cathartics, salts and pills as they are too harsh for the majority and their effect is only temporary. Syrup Pepsin brings permanent results, and it can be conveniently obtained of any nearby druggist at fifty cents and one dollar a bottle. Results are always guaranteed or money will be refunded.

If no member of your family has ever used Syrup Pepsin and you would like to make a personal trial of it before buying it in the regular way of a druggist, send your address—a postal will do—to W. B. Caldwell, 417 Washington St., Monticello, Ill., and a free sample bottle will be mailed you.

Exposition Sample Sale At Great Scott's!

The Great Price Cutter is ready to give you the biggest kind of bargains in the newest styles of Furniture!

He bought many carloads of the best samples shown at the recent furniture expositions held in New York, Chicago and Grand Rapids!

Because he secured these samples for less than the cost of manufacture, he will let them all go at

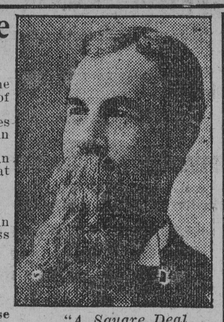
A Third or More Off!

Great Scott knows that such amazing bargain prices will bring him the most tremendous business in his history!

ALL THE CREDIT YOU WANT!

420 N. Howard St.

It's never advertised cheaper eleswhere—because this is the cheapest house in this city, in this state or in adjoining states.



"A Square Deal for Everybody."

DAMARD LACQUER FINISH

$30.00 Brass Bed, $16.50

This is a Damard Lacquer Brass Bed, in handsome Colonial design, guaranteed by the makers to stay bright under all atmospheric conditions and not to be affected by perspiration or any cleaning solution. It has 2-inch posts, heavy cross rods and 1½-inch fillers—exactly like the illustration.

Every buyer of a Damard Lacquer Brass Bed is assured of durability. THE ONLY PERFECT BRASS BED.

$10.00 2-inch Continuous Post Steel Beds, $4.95

$14.95

This massive $25.00 Colonial Quartered Oak Buffet has large beveled French plate glass mirror, three large drawers and two cupboards. Colonial China Closet to match, $10.95.

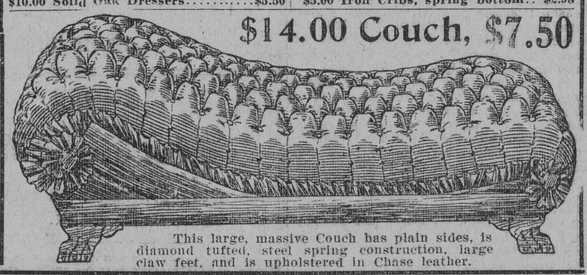
$1.75 Leather Seat Chairs . . 95c
$2.25 Leather Seat Chairs . . $1.45
$2.50 Leather Seat Chairs . . $1.75
$3.00 Leather Seat Chairs . . $1.95
$3.50 Leather Seat Chairs . . $2.50

$7.50 Value $12.50

This high-grade Solid Oak Extension Table has large barrel, with massive claw feet; extends to six feet.

60c. Printed Linoleums..... 39c.
$1.25 Inlaid Linoleums..... 75c.
$7.50 Solid Oak Chiffoniers.....$3.95
$10.00 Solid Oak Dressers.....$5.50
$10.00 Velour Couches..... $4.95
$20.00 3-piece Mission Suites.....$12.50
$30.00 Leather Bed Davenports....$19.95
$5.00 Iron Cribs, spring bottom.. $2.98

$14.00 Couch, $7.50



This large, massive Couch has plain sides, is diamond tufted, steel spring construction, large claw feet, and is upholstered in Chase leather.

The Man Who "Put One Over"---and How He Did It!

When Wm. Cook set out (7 years ago) to be the Leading Undertaker—he INTENDED TO DO THINGS!—not simply talk a lot—nor promise things!

Today, he's serving almost 1,000 families a year—and that comes pretty near being the Leader for this part of the country!

Most of the Undertakers then in business scoffed—laughed—prophesied failure for Wm. Cook—and then did all they could to help him FAIL!

It cost some of them a good many thousand dollars before they found out that Wm. Cook was an impregnable proposition for them!

Those who didn't combat—fell into line—followed the line of least resistance, and "went along Wm. Cook's line" as closely as they dared!

That's why, when Wm. Cook starts a line of convincing argument regarding the "old-family-undertakers," their ads fairly bristle with trite sayings (adapted bodily from Wm. Cook's announcements)! If he talks along the line of Casket-equipment, somebody else instantly asserts what a tremendous assortment can be seen elsewhere, etc.

Here's What Wm. Cook "Put Over" On the Undertakers!

He knew glib promises weren't business! He realized that if he wanted more patrons than any other Undertaker ever had in Baltimore, he "MUST DELIVER THE GOODS" (to use a slang phrase)! So!—

Wm. Cook remodeled his place of business, till his show-room for Caskets alone is now LARGER THAN THE ENTIRE ESTABLISHMENT OF ANY OTHER UNDERTAKER IN BALTIMORE!

Wm. Cook WAS THE FIRST MAN WHO EVER PLACED 50 CASKETS in crystal cases, with electric lights, for you to make your selection from!

He was the FIRST MAN TO BUILD AND EQUIP 2 HANDSOME FUNERAL PARLORS which are free for your use anytime—and on 6 car-lines, handy to everywhere! HE REBUILT AND ENLARGED HIS PLACE LEGITIMATELY!

Wm. Cook was the FIRST MAN TO BRING INTO BALTIMORE AN AUTOMOBILE-AMBULANCE!—and he's RIGHT NOW the only individual owning one in this part of the country!

Wm. Cook WAS THE FIRST MAN TO OFFER SHIPPING FUNERALS ALL COMPLETE—FOR ONLY $50.

Wm. Cook was the first individual in Maryland and the South to offer COMPLETE FUNERALS FOR $75!

That Famous Funeral For $75 Stands Today!

Without an equal! It includes a

MAGNIFICENT HEARSE THAT IS A MARVEL!
5 OF THE HANDSOMEST CARRIAGES IN THE CITY!
50 CASKETS FOR YOUR CHOICE!
21 DETAILS! ALL GUARANTEED——as follows:

Washing, shaving, embalming, dressing, advertising, crepe, gloves, opening grave, nice outside case, candles, candelabra, beautiful top ornaments, massive silver or gold crucifix, rugs, pedestals, chairs, canopy, and the richest quality Burial Suit or Robe you've seen anywhere!

If Anybody Claims To Be As Up-To-Date As William Cook

Ask them to produce an Auto-Ambulance, and you'll believe them! Ask them to show you 50 Caskets in a show-room—and you'll take their word for the rest!

IF THEY CAN'T — then you know — and everybody knows that any and all claims for equality with Wm. Cook are the silliest drivel in the world—utterly undeserving of serious regard of those about to order a Funeral!

Mt. Vernon No. 4288
Mt. Vernon No. 4289 } 2 Phones

That's for Wm. Cook—day and night! . . That's for the man who CAME OUT AND DID THINGS and built up for himself the greatest patronage any undertaker in this part of the country ever enjoyed!

The next nearest undertaker in number of funerals has about 400 in a year! Wm. Cook has almost 1,000!

We all get tired of poor substitutions now and then, and crave a portion of the GENUINE—THE REAL!—THE ORIGINAL!

That's the way most of the 1,000 patrons came to Wm. Cook! They were tired of being disappointed—and now they're patrons of Wm. Cook—and they DON'T KNOW WHAT DISAPPOINTMENT IS!

AFTER ALL! — THE BEST FUNERALS — (like the first publication of the phrase, trite line, argument or method of reasoning) comes, as you'll see if you take the little trouble to trace it back—from the undisputed and undeniable LEADER OF ALL UNDERTAKERS THROUGHOUT THE WHOLE SOUTH!

William Cook

North and Greenmount Aves.

NOTE—This is the ONLY location of Wm. Cook—he has no branches—so beware of pitfalls dug for the unwary!

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