The American's Motto
"We Build"

1773 1913

Baltimore American.

LIBERTY ENLIGHTENS THE WORLD

PART 1
SECTION 2
PAGES 1-14

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JOEL GUTMAN & Co.

"The Lace Store"--

Presents Another Opportunity Tomorrow

To Save From ⅓ to ½ The Normal Prices on Fashionable LACES

HAND-MADE FILET, Hand-made Cluny, Hand-made Baby Irish, Silk Shadow, Thread Shadow, Chantilly, Venise, Ratine, Valenciennes, Imitation Baby Irish, Linen Cluny, exact copies of the hand-made and at one-fourth the cost. All-overs, Bands, Galoons and Flouncings.

$2.50 to $3 Shadow & Net Silk Flouncings.....$1.49
27 to 45 Inches Wide. White, Cream, Paris Ecrue and Black.

50c to 75c Shadow Lace Allovers, 39c
White and Cream.

$2.50 to $3.50 Embroidered Collars, $1.49, $1.69, $2.29
Cream and White embroidered Batiste and Bulgarian Collars for Waists and Coats.

VENISE, RATINE & LINEN CLUNY BANDS & EDGES
White, Cream and Ecru. Various Widths to 9 Inches Wide.
50c and *75c BANDS AND EDGES*, **25c** and **39c**
$1.00 and *$1.25 BANDS AND EDGES*, **50c** and **69c**
$1.50 to *$2.00 BANDS AND EDGES*, **69c, 79c** and **98c**

$1.25 to $2 Black Silk Emb. Bands.....98c
4 to 7 inches wide.

$1.25 to $2.25 Shadow Allovers.....98c
Black.

REAL BEBE IRISH LACES
Edges and Insertings; all exquisitely made.

$1.25 & $1.75 LACES at 75c and 98c
50c to $1 Bebe Irish Motifs..39c
$1.75 & $2.00 LACES at..$1.39
85c LACES at.....49c
35c to 50c LACES at.....25c
For Blouses and Undermuslins
—Main Floor.

TRIMMINGS *Underprice*

TWO very special values:—

$1.50 to $2.50 Gunmetal & Crystal Bands & Edges, 79c
2 to 6 inches wide.

75c to $1.25 Metal & Crystal Bands, 49c
Black and Gold, Gold Tinsel and Crystal.

50c. TO 75c. WHITE BALL FRINGE, 19c. —Main Floor.

With Spring Come These
Lovely New WAISTS

Exceptional at $1.00
FOURTEEN pretty styles in lingerie and tailored effects, of Voile, Batiste, India Linen, Crepe and Irish Linen. One model has panel of shadow lace and embroidery. Another style of Venise lace medallion yoke, insertions between pin tucks.

Special Value at $2.50
LOVELY models of Voile, trimmed with fine lace, coin dot embroidery, and Robespierre collar; sleeves finished with pleated net; another has embroidered front with val. lace panels, new Shelley collar finished with Bulgarian embroidery.
—Second Floor.

Women's Spring FOOTWEAR At $3.50 to $5

NOWHERE else will you find such correct-fitting Footwear, including:

The New Colonial Pumps, $5.00
The vamps are of the finest Patent Colt with best grade taupe suede. High arch, covered Cuban heels, hand made. The most attractive low shoe in many seasons.

White Low Shoes, $3.50 & $4.00
Oxfords and Pumps; Nubuck, Suede and Sea Island Duck.

Tans Are Correct, $3.50
Our Imported Russia Pumps and Sailors are exceptionally so.

Patent Colt Pumps, $3.50 & $4.00
Oxfords; low or Cuban heels. —Annex.

New PETTICOATS

Silk Petticoats, $5.00
Crepe de Chine, Silk Jersey, Messaline and Chiffon Taffetas. All the latest models and shades.

$2.98 Messaline Petticoats, $1.98
Soft, clinging, close-fitting Messaline, in all the new Spring shades and changeables. With a deep accordeon flounce, tucks and side-pleated ruffle.

Halcyon and Lightweight Sateen Petticoats, $1.00, $1.50 to $3.00 —Second Floor.

House and Porch DRESSES, $1.00 to $3.00

PERCALE Dresses, of good serviceable quality; or Chambray, French Gingham and Lawn; round, high and square necks. These are very comfortable "slip-ons" to wear about the house or on the veranda.

$1.50 Crepe Kimonos, 95c
Dainty, filmy Kimonos with pretty floral designs and plain shades; gathered or straight effects in light blue, Copenhagen, pink and lavender.
—Second Floor.

Spic, Span, New
Boys' Spring SUITS

$10.00 Boys' Norfolk Suits, $7.50
Fancy Mixtures and Blue Serges. Sizes 8 to 18 years.
2 PAIR OF BLOOMER TROUSERS

$3.00 Values, Boys' Wash Suits, $1.95
Russian and Sailor Blouses, Peter Thompson effects. Sizes 2½ to 10 years.

$1.50 Boys' Bloomer Pants, 95c
All-wool fancy mixtures; some full lined, all very full cut.
—Annex.

IMPORTANT SALE!
New Spring DRESS COTTONS

THE most sought for cotton fabrics in Fashion-dom.

39c Satin Striped VOILE, 27c
Sheer and crisp, yet filmy and light, embellished with lovely pompadour flowers and jacquard effects; 27 inches wide.

75c St. Gall Dotted Swiss, 38c
20 Pieces best crisp yet soft St. Gall qualities in black ground with black dots; black ground with white dots; white ground with black dots; and pink, blue and helio grounds with white dots. Only one piece of each.

27-Inch Durbar Suitings, 25c
In three years this splendid material has jumped from a novelty fabric into a staple on account of its good wearing and washing qualities. Has the appearance of fine Ramie, but does not crush. Twenty different solid shades and black and white.

30-Inch French Crepes, 59c
Sheer French Crepe ground, with a small rose pattern, in blue, pink and helio, in the new pompadour style.

40-Inch "Neige" Voiles, 59c
Snow flake; solid colors of pink, blue, helio, black and navy.

Up to $6 Bordered VOILE, $4.29
Some with heavy bold designs in Macreme work on Voile ground; some with 22-inch wide embroidery on French linen ground; 45 to 48 inches wide.

27-Inch Brocade Charmeuse, 48c
The price, of course, indicates the presence of some cotton, but it is so well woven as to be invisible, and the looks are those of high-priced, all-silk brocade charmeuse. Alice, Steel, Apricot, Old Rose, Helio, Navy, Pink, Sky, Biscuit and White.

$1.00 Silk-Bordered Voile, 69c
Forty and forty-five inches wide, fine English Voile, with alternate band borders of silk and open trellis work in solid colors of white, black, blue and helio, also black with gray border, and white with pink border.

75c White Ramie, 48c
45-inch wide pure Irish Ramie Linen, in white. This is an exceptional offer.

50c Silk Shirting, 25c
Two solid colors, with white silk stripe, in two widths of spacing. A big snap for the knowing one.

Lupin's Ratine, $1.25
French. Made by the celebrated Lupin; in solid colors, of the best shades; also white; 46 inches.

30c Crepe, 16c
28-inch White Underwear Crepe, in two styles of embroidered figures and two width stripe. —Main Floor.

75c & 85c Women's UNION SUITS, 50c

EXTRA-LARGE size. Low neck. Either tight-fitting or lace-trimmed knee.

Women who know the splendid quality of these suits will appreciate this opportunity tomorrow. These garments are our regular quality and sell every day at 75c and 85c.
—Annex.

Exceptional GLOVE Values

THESE special lots were bought very advantageously! Hence these most attractive prices. In all sizes.

$1.50 Imported P. K. Kid Gloves, $1.19
Black, White, Tan, Biscuit.

$1.00 German Overseam Kid Gloves 79c
Black, White and Tan.

$1.00 Long Silk Gloves, 69c.
Full 16-button length. Black and White. —Entrance.

Sale of Women's & Misses' Spring OUTERWEAR

LET a woman's fancy rest on any material or coloring or style that it will and **she will find it** at these **very attractive prices:**

$20 TO $22.50 Spring Suits $16.50
Fine Serges, of navy, black, Copenhagen, black and white checks and stripes; all styles; for women and misses.

$25 TO $30 New Suits $22.50
Dozens of handsome models to choose from in eponge, Bedford cord, serges, mixtures, stripes and checks.

$30 TO $35 Fine Suits $27.50
Newest colorings, smart cutaway and straight models, of fine mixtures, checks and stripes; linings of soft silk.

$38 TO $45 Suits de Luxe $34.50
Copies of exclusive imported models; fine, soft materials, in all the newest shades of the season; handsomely trimmed.

$30 SILK DRESSES $23.75
ONE OF 6 STYLES IS ILLUSTRATED.

SOFT, clinging crepe de chine in newest shades of Copen, Taupe, Navy, Brown, Grey, Light Blue, Black, Terra Cotta, Cafe au Lait, Chinese Blue, Rose, Lavender and White. One of the prettiest dress creations of the season. Lace collar, Balkan embroidery and other new trimmings; graceful new draped effect.
—Second Floor.

25c Shadow RUFFLINGS, 18c

WIDE variety of brand new Net, Shadow Lace and Mousseline Rufflings—1½ to 3 inches wide. White, ecru, cream and black.

Emb. Batiste Collars, $1.00 | **Imperial Collars, $1.50** | **Shadow Stock Collars, 50c**
—Entrance.

5 in. Taffeta RIBBON, 25c

IN Nell Rose, American Beauty, Yale Blue, gold, copen and all the staple shades.

45c & 49c Bulgarian Ribbons, 39c
New color combinations, 6-inch dark changeables and 6-inch stripes. —Annex.

A Special Purchase Whereby We Can Offer
$5 to $8 Untrimmed HEMP HATS, *for* $2.95

THE same shapes we offer tomorrow in this lot were designed for only the most exclusive millinery stores to sell at **two and nearly three times our price.** The shapes are brand new, many of them being shown now for the first time; made of best grade of hemp and faced with velvet in either the same or contrasting color. They are styles for the miss, the young woman and the woman of middle age.

The colors are black, white, Nell rose, three shades of blue, two shades of green, two shades of purple, burnt, tan and linen color. While the lot is large, there are only one or at most three of any one color and shape.

NEW HAT TRIMMINGS——In profusion, at moderate prices to correspond.

Hundreds of New Trimmed Hats
Just out of the workrooms. Have replaced those that have sold during the past week.
Prices Range From $5 to $60
—Second Floor.

IRISH LINEN
Handkerchiefs

20c and 25c Men's Plain All-Linen Hemstitched Hdkfs., **14c.**

12½c Women's Plain All-Linen Hemstitched Hdkfs., **9c.**

Women's All-Linen Initial Hdkfs., Special 6 for 50c.
Soft bleach, ready for use.

Women's Hand Embroidered Corners and Colored Novelty Hdkfs., **25c.**
A variety of styles.
—Main Floor.

A Splendid Sale of Seasonable SILKS Prices ¼ to ⅓ Under Value

WHEN you consider that each of the following Queenly Silks is in the heyday of its popularity, and that many are not buyable at the mills at ANY price (owing to textile strikes), you'll do well to take advantage of this sale.

$1.65 Crepe de Chine, $1.25
Forty inches wide, firm and durable, splendidly finished; all the wanted shades for evening and street wear; also black and ivory.

$3.00 Faille Francaise Suitings, $2.25
Thirty-six inches wide, for Coat Suits; soft, rich, luminous finish. Wear guaranteed. Great variety of street colors, also black.

$1.00 All-Silk Pongee, 39c
Twenty-five inches wide; soft finish, high lustre, with tufted Barre effects. Especially adapted for costumes and long coats.

$1.00 Imported Tub Silks, 69c
Thirty-six inches wide. A superior assortment of this season's choice colors. Extensive variety of stripes for waistings and shirtings.

$1.50 Chiffon Taffeta, $1.00
Thirty-six inches wide. Absolutely pure dye; will not crack or break; soft, mellow finish; particularly useful for foundations and veiled costumes; 37 plain and changeable tones, also black and ivory.

$1.25 Satin Foulards, 69c
These are high-class Broche effects on satin grounds in beautiful Spring colors; numerous designs and dotted effects; excellent assortment of navy and white, black and white, also the new Spring colorings. These are shower-proof.

$1.25 Satin Messalines, $1.00
Thirty-six inches wide; soft finish; rich, brilliant face; great variety of evening and street tints, also black and white.

$1.50 All-Silk Marquisette, $1.00
Forty inches wide; 25 choice colorings of the celebrated "Madame Butterfly" fabric. A superior material for draped and veiled costumes.

$1.85 Satin Charmeuse, $1.35
Forty inches wide. Fine, closely woven face, soft, mellow touch. An immense variety of colors, also black and ivory.

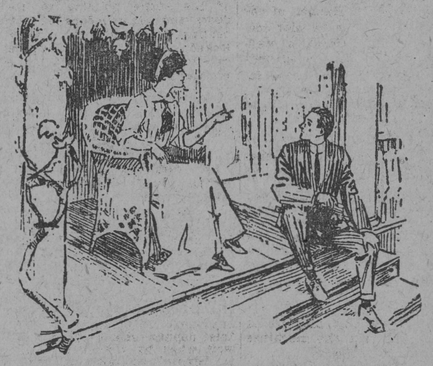
$1.25 All-Silk Ratine, 75c
Thirty-six inches wide. Absolutely fast colors. Wash like a handkerchief. Limited assortment of colors; plenty of white and cream.

$1.25 Satin Striped Tub Silk, 95c
Thirty-six inches wide. A very heavy, firm, durable fabric. Will not slip or fray. An immense variety of satin striped effects "par excellence" for summer wear. Don't miss this chance.

$2.50 Brocade Satins, $1.85
Double width, rich, elegant designs; soft, mellow finish. The new idea for combination effects to be used with plain to match. Paris advices tell us this is the latest creation. Evening and street colors, also black and ivory. —Main Floor.

JOEL GUTMAN & Co.

New Reed & Rattan FURNITURE



Tomorrow Our New *"WICKER-CRAFT SHOP"*
On the Third Floor
Will Present an Important Exhibit and—

SALE OF FURNITURE FOR LIVING ROOM & PORCH

Reed Wing Chairs, Lounging Chairs, Sleepy Hollow Chairs, Rockers, Divans, Settees & Odd Bits
The largest and most comprehensive yet assembled.

This Reed furniture is hand wrought, of the pith of the rattan, and is a marvelous combination of strength, beauty and luxurious comfort.

Here is merely a hint of the price range. The *values* will be better appreciated when you see the furniture:—

New Porch Furniture
Chairs and Rockers, reed seats and back.
$1.50, $1.75, $2.00, $2.25, $2.75, $3.00, $3.50

3-piece Suite with inserted Slat portable, for..... $7
3-piece Suite with woven cane seats and back, for.. $9
3-piece Suite, close woven rattan wood frame; for $22
3-piece Suite with rattan covered frames; for.. $32

Large Reed Rockers and Chairs, $2.75, $4.25, $7.50

Reed Chairs and Rockers, $8.00, $8.50, $9.00 to $11.50
with box cushions, upholstered backs.

Fireside Chairs, $11.00, $12.00, $12.50 up to $20.00.
Cretonne covered, with box cushions, upholstered backs.

Reed Chairs and Rockers, $9.00, $11.00 up to $30.00
with leather upholstering.

Reed Chairs and Rockers, $9.00, $9.50, $14.00 up to $21.00
with leather bag cushions.

Reed Settees, $10.00, $12.75, $14.00 up to $55.00
plain and upholstered.

New UPHOLSTERIES | **New Summer RUGS**
Casement DRAPERIES | **Porch & Window SCREENS**

Let us estimate on your SLIP COVERS and AWNINGS
—Third Floor.

Exquisite New Effects In
Embroidered ROBE Dresses

IN all the new Balkan effects!

White Voile Robe Dresses, $6.50 to $17.50
Forty-five inch flouncing, with bands and material to match for a complete dress.

$7.00 Embroidered Robe Dresses, $3.75
White, lavender and tan semi-made shaped skirts and straight flouncing skirts, with plain material and trimming to match for waist to make a complete gown.

$20 to $25 White Voile Robe Dresses, $14.89
Bands of blue and pink, in straight effect; also hand embroidered robes in white; the skirts embroidered in beautiful designs, with waists to match.

$2.50 45-Inch Batiste Flouncing, Yard, $1.49
Irish and blind effects. Also linen flouncings in white, light blue, pink and lavender, elaborately embroidered. —Annex.

6 Special Price Groups in Spring DRESS GOODS

A SPLENDID range of Spring Colorings in each group.

STORM SERGES, SHEPHERD CHECKS, IMPERIAL SERGES, MOHAIR BRILLIANTINE. Excellent range of colors, including Black.	Values to $1.25 At 79c	BEDFORD CORDS, ALL WOOL POPLINS, FANCY SUITINGS, TWO-TONED DIAGONALS, STRIPED SUITINGS. Excellent lines of coloring; also Black.	Values to $2.25 At $1.50
NOVELTY SUITINGS, STORM SERGES, DIAGONALS, MOHAIR SICILLIENNE. All the new and wanted shades; also Black.	Values to $1.75 At 98c	ONDULE POPLINS, IMPERIAL SERGES, WIDE WALE DIAGONALS, NOVELTY MIXTURES. Extensive color assortment; also Black.	Values to $3.00 At $2.00
SILK & WOOL POPLINS, SILK & WOOL CREPES, FRENCH SERGES, WOOL CHARMEUSE, SHEPHERD CHECKS	Values to $2.00 At $1.25	RATINE SUITINGS, BEDFORD CORDS, IMPORTED DIAGONALS, NOVELTY MIXTURES, ENGLISH CHECKS	Values to $3.50 At $2.25

—Main Floor.

"La Camille" CORSET

A CORSET that is sure to give satisfaction.

It is cut on straight long lines and gives the fashionable uncorseted effect. It laces in front and has the popular ventilo back. Many models, ranging in price from **$3.50** to **$12.00**.

We also show all the new "LOTUS" Models, starting at **$5** up to **$20**.

All the new DE BEVOISE BRASSIERES, at every price, **50c** to **$5**.

We have an expert corsetiere who will be glad to fit you personally in our fitting rooms.
—Second Floor.

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