HUTZLER BROTHERS Co.
BALTIMORE

THE MILLINERY SALONS
Present A Display of $10 to $18.50 New Models For Spring



THIS exhibit includes smart little close-fitting hats that are a joy to wear as well as to see. They are simply trimmed with that *chic* which makes for the elusive thing called "style"; a few are imported.

Cunning poke bonnets that are very, very new, and we predict will be extremely popular. They frame the face charmingly, are sometimes wreathed in feather bands that lift at the back in tall ostrich quills, where the hat shows more of the coiffure. A bit of ribbon tying beneath the chin lends a delightfully old-fashioned grace to some of these.

A Collection of FINE TOQUES for the Matron, Specialized at $10

An Excellent Variety of UNTRIMMED MILLINERY Including Special Values From $2.50 to $5

A display of these untrimmed hats in one of our windows offers suggestions in fine feather trimming and in gay flowers and ribbon.

—Third Floor, Main Building.

A Noteworthy Collection of Newest Models In Women's & Misses' TAILORED & DEMI-TAILORED SUITS, AFTERNOON, STREET & EVENING GOWNS, HANDSOME COATS & WRAPS, LINGERIE, CREPE, VOILE & EPONGE DRESSES, SEPARATE SKIRTS & RAINCOATS

AN assortment of outer garments for women, misses and junior girls that is unsurpassed. Modes are authentic, workmanship of the very best, and materials superior. Every good taste can be gratified here, and suggestions offered to the undecided.

TAILORED & DEMI-TAILORED SUITS, $25, $30, $35, $45, $50 to $85

A great variety of refined styles, in every dependable fabric, representing all the leading shades and black, in regular and extra large sizes, 34 to 51, and for ages 14 to 20 years.

SUPERIOR TWO- & THREE-PIECE COSTUMES of Silk, Eolienne, Brocade, Faille, Charmeuse & Moire, $50, $65, $75, $85, $95 to $150

These come in exquisite shades of old blue, brown, gold, taupe, wistaria, navy and black. Sizes 36 to 44.

AFTERNOON & EVENING GOWNS, $30, $45, $50, $60, $75, $95 to $200

Showing all the newest effects in late designs and materials, in pastel shades and black. Every size.

AFTERNOON & STREET DRESSES, $22, $25, $30, $35, $45, $50 to $65

Crepe de Chine, charmeuse, figured crepe and crepe meteor, in the desired colors, and black. All sizes.

NEW AFTERNOON & EVENING COATS & WRAPS, $20, $25, $30, $35, $45 to $92.50

Double faced satins, brocade, eponge, silk brocade and crepe, in old blue, gold, Nell rose, light blue, maize, Copenhagen, apricot and black.

STREET, MOTOR & SPORTING COATS, $15, $20, $25, $30 to $65

Showing the newest cutaway effects in three-quarter and full-length models of serge, Bedford cord, English tweeds and ratine.

Women's, Misses' & Children's RAIN COATS, $7.50, $9.75, $12, $15, $16.50 to $35

Single and double-texture rainproof serges, tweeds, gabardines. In black and all shades.

Women's & Misses' SEPARATE TAILORED & DRESS SKIRTS, $5, $6.50, $7.50 to $22

Serge, Bedford cord, mixed cloth, charmeuse and brocade, in the best models of latest design.

WOMEN'S LINEN SUITS, $15 to $65

Women's & Misses' LINGERIE, CREPE, VOILE & EPONGE DRESSES, $10, $15, $20, $25, $30 to $85

THE GENUINE "CAMP FIRE GIRLS'" DRESSES, SEPARATE SKIRTS, BLOUSES & HATS At This Store Only

This Store has the exclusive Baltimore agency for the genuine "Camp Fire Girls'" outfits,—dresses, separate skirts, hats and blouses, besides all the accessories,—song books, postal cards, etc. Whatever the Camp Fire Girl needs she will find here, and at no other store in the city.

—Second Floor, Main Building.

$2.50 to $3.50 45-Inch Embroidery Flounces, $1.98 Yard
$3.00 to $5.00 45-Inch Embroidery Flounces, $2.50 Yard

BLIND and blind-&-eyelet patterns embroidered on voile, batiste and nainsook. An unusual opportunity!

$1.25 to $1.50 Embroidery Bands & Insertions, 75c
$1.50 to $2.00 Embroidery Bands & Insertions, $1.00
$2.50 to $3.00 Embroidery Bands & Insertions, $1.50

Beautiful bands and insertions in excellent variety; just the needed trimming for lingerie frocks.

35c WHITE LUNA LAWN, 25c
Width 45 inches.

40c WHITE PIQUE, 29c
In two desirable welts.

—Main Aisle.

A SALE of HOSIERY!

For men and women, another of our typical two-day sales of medium and light-weight cotton and lisle hosiery at prices about ONE-THIRD LESS than usual.

A miscellaneous collection, in all sizes, but not of each kind. —Main Aisle.

Women's Linen Handkerchiefs, 95c For 6---Regularly, $1.50

PURE linen initial handkerchiefs, with wreath and letter hand-embroidered in the corner; fine, sheer linen with narrow hems. Nearly all letters.

Men's Linen Handkerchiefs, Special 15c

Specially priced are these white hemstitched handkerchiefs of pure linen cloth in medium weight; with quarter and half-inch hems.

—South Aisle, First Floor.

HUTZLER FINE SILKS
At Special Prices---$1.50 & $1.75

CHIFFON TAFFETA, 78c Yard

A FINE, soft silk that drapes gracefully, and this reduction presents an opportunity. The material is 35 and 36 inches wide.

$2.50 CREPE CHARMEUSE, $2 Yard

Genuine pebble-back crepe charmeuse, that is now much in demand. This is a fine, heavy quality, in an assortment of desirable colors; 42 inches wide.

75c BLACK JAP. INDIA, 62c Yard

The well-known Lyon's dye, proof against water and perspiration; 27 inches wide.

$1.00 BLACK PONGEE, 68c Yard

Very fine quality, that we recommend to wear well; 26 inches wide.

$1.00 BLACK MESSALINE, 78c Yard

A limited quantity of this 35-inch black messaline that is a very good value at the price of $1.00.

$2.50 BLACK MOIRE VELOUR, $1.58 Yard

A desirable wool-filled quality, 22 inches wide, made by C. J. Bonnet et Cie. —North Aisle, First Floor, Main Building.

DEPENDABLE DOMESTICS
SPREADS & COMFORTS REDUCED

5c GENUINE AER CEL & TURKNIT WASH CLOTHS, 3 for 10c; in plain white, or with pink and blue borders.

10c HEMMED SCRUB CLOTHS, 7c; extra quality, hemmed; serviceable.

15c HEMMED DUST CLOTHS, 12c; unusually good quality; plain, with border, or plaid.

$2.25 HEMMED COLORED SATIN SPREADS, $1.85; single-bed size, 62x87 inches; pink and blue, in assorted patterns.

$4.00 SCALLOPED SATIN SPREADS, $2.98; double-bed size, fine quality, new and fresh; scalloped all round.

$5.00 SCALLOPED SATIN SPREADS, $3.95; extra size, for double beds; scalloped, and cut-corner, in several designs.

18c IMPERIAL SUITING, 15c Yard; 36-inch suiting for frocks, separate skirts and nurses' uniforms.

$1.15 HEMMED "UTICA" SHEETS, 98c; extra size, 90x108, for double beds.

"RED STAR" HEMMED BIRDEYE

$1.10 Size, 90c; 18x36 inches. **$1.65 Size, $1.30;** 22x44 inches.
$1.35 Size, $1.10; 20x40 inches. **$1.85 Size, $1.55;** 24x48 inches.
$2.00 Size, $1.70; 27x54 inches.

One dozen in a sealed package, at these special prices.

$2.50 COTTON-FILLED COMFORTS, $1.85; double-bed size, covered both sides with figured silkoline in late designs and colors.

$10.00 SILK-TOP, DOWN-FILLED COMFORTS, $6.75; double-bed size, with silk top, solid-color French sateen back, and 6- and 9-inch border to match. —Third Floor, Main Building.

Sale of 65c & 75c RAMIE LINENS at 50c

OFFERING a purchase of about 2,000 yards of 44-inch ramie linens,—the popular weave for suits and dresses,—in sky, pink, natural, tan, helio, green, Alice, Copenhagen, leather, brown, wistaria and black. A yarn-dye fabric that we can recommend. —Main Aisle.

Just Opened,—PRINTED CREPES, 29c

We have just received and show for the first time these 35-inch printed cotton crepes in various patterns of the popular Bulgarian colorings; for waists and dresses.

COTTON VOILES, 25c

Another shipment of very pretty cotton voiles, 40 inches wide; floral grounds and borders, also plain colors.

—Basement, Main Building.

Redfern CORSETS

THE demonstration of these excellent corsets by Miss Brown will last through this coming week.

An early visit is suggested.

—Second Floor, New Building.

Correct Woolen DRESS GOODS For The Spring of 1913

The High Vogue of Checks—Our variety of these fashionable fabrics is not only extensive, but includes many new color effects and designs, besides the usual shepherd checks. Widths are 42 to 54 inches, and prices are **75c, $1, $1.25, $1.50, $1.75, $2 & $2.50** yard.

Mohair, Brilliantine & Sicilians—Ideal for Spring wear, dust shedding, lustrous and durable. All the popular Spring colors and black. Widths, 38 to 50 inches, and prices, **50c, 75c, $1 to $2** yard.

French All-Wool Challies—An interesting assortment of these pretty fabrics, including Persian, Dresden and bordered effects; all the good colors, in dots and stripes also. Width, 31 inches, and prices, **65c, 69c & 75c** yard.

Cream Corded Worsted Suitings—Representing Bedford cords, wool cotele, whipcords and all-wool corduroy,—all very smart for Spring and Summer frocks. Widths, 46 to 54 inches, and prices, **$1.50, $1.75, $2, $2.25 & $2.75** yard.

New BLACK WOOLEN DRESS GOODS

Tussah Royal, $1.25 & $2
All-Wool and Silk-&-Wool Poplins, $1.25 to $2.
Whip Cords, $2 to $3.50.
Wool Bedford Cords, $1.50 to $3.00.
Silk-&-Wool Brocades, $3 and $3.50.

Popular Black Serges At Special Prices

85c Storm Serge, 68c; 42 inches.
$1.25 Storm Serge, 98c; 48 inches.
$1.25 Storm Serge, 98c; 54 inches.
$1.50 Heavy Storm Serge, $1.38; 50 inches.
$2.00 Tailor Serge, $1.48; 54 in.

—North Aisle, First Floor, Main Building.

EXQUISITE BOUDOIR GARMENTS

LOVELY, clingy woman-garments for the intimacy of her boudoir. Feminine robes in soft, graceful crepes and silks that reflect the charm of their wearer. Also, more practical but dainty things of Swiss or voile.

Negligees, $9 to $35—Beautiful creations of silk, crepe de Chine, crepe meteor and Liberty satin. Hand-embroidered and combined with filmy chiffons and shadow laces.

Dainty Boudoir Caps, 50c to $3.50. Some of all net, shadow lace, or strips of lace and ribbon; frills of lace fall from the edge, and soft ribbons and tiny rosebuds decorate them daintily.

Kimonos, $1, $1.50, $1.75, $2.50, $2.75, $3 to $10. Cotton crepe, silk, satin and crepe de Chine, in plain or figured styles.

Other Negligees, $1, $1.25, $1.75, $2.50 to $4.50. Prettily figured lawn, Swiss and voile, or white cross-bar dimity. They have round or square necks, small collars, and trimming of piping, Val. laces and fine pleating. Sizes 36 to 46.

Dressing Sacques, 50c, $1, $1.25, $1.50 to $3.50. Little sacques of fine dotted or figured voile and dotted Swiss. Round or square neck, or sailor collar, and trimmed with piping, narrow pleated ruffles and Val. laces. Sizes 34 to 46.

—Second Floor, New Building.

A Timely SALE OF TUNICS

REMARKABLE reductions prevail among this collection. They are in different lengths, colorings and designs, and will make up beautifully into evening frocks for Summer wear.

$60 Crystal on Pearl Grey Chiffon, Now $20
$35 Blue Crystal on Net, $15
$35 Crystal on Net, with Chiffon Rosebuds, $15
$50 Blue Chiffon, Elaborate Design in Crystal and Black Chenille, $15
$20 Black Chiffon with Jet, $10
$10 Blue & Pink Chiffon with Crystal, $3.95

Semi-Made Tunics

$35 Pink Chiffon with Crystal and Roses, $15
$35 Blue Chiffon with Crystal, $15
$10 Violet Chiffon with Crystal, $3.95

Real Irish Laces At Very Special Prices

$3.00 Edges, $1.95
$1.25 Insertions, 85c
75c Edges & Insertions, 50c
60c Edges, 35c
35c Insertions, 19c
25c Seamings, 15c
25c Picot Edges, 12½c
12½c & 35c Motifs, 6c & 20c

Beautiful Shadow Lace Flouncings

65c to $1.50 Values, 50c & 68c
From 15 to 27 inches wide, in white and ecru.

25c Shadow Laces, 18c
From 4 to 6 inches wide, in white and ecru.

35c to 75c LINEN EDGES & INSERTIONS, 25c
25c to 30c LINEN EDGES & INSERTIONS, 18c
8c to 12½c LINEN EDGES & INSERTIONS, 5c

—Main Aisle.

INDIA SILK WAISTS, $3.95

REALLY worth a good deal more than this special price, there are two models in black and white. One Robespierre, with fine tucks, patch pocket, collar and cuffs finished with French knots and covered buttons. The other is a high-neck model, front and back fashioned with wide and narrow tucks, tucked collar. Both styles fasten in front and have long sleeves; sizes 34 to 44.

Other waists of India and messaline, in tailored models and styles with net yokes, open front and back, **$5 & $6.**

—Second Floor, New Building.

10c "Romola" Toilet Soap Is 5c During The Month of April

BEGINNING TUESDAY and for the entire month, as is our annual custom, we will sell our famous "Romola" toilet soap at 5c instead of the usual price of 10c cake. Orders will be accepted tomorrow for later delivery. Now is the time to get a year's supply—hundreds of Baltimore families use "Romola" soap daily throughout the year.

A really fine toilet soap as pure as castile, it lathers freely in hard water and has a refreshing almond perfume, faint and refined.

"Garden of Allah" Extract, Sachet & Toilet Water: Special display of these made-in-Baltimore preparations of exceptional merit, and souvenir samples of them in limited quantity. —Rear, Main Aisle.

FOR SUMMER HOMES!
The Enlarged Section of Rugs, Draperies, Curtains & Wicker Furniture, Etc., Answers Every Demand

NOWADAYS, one must recognize a decided tendency toward the obtaining of more comfort, with its resulting physical and mental benefits, in the warm months of the year. With an accurate knowledge of the essentials and auxiliaries for beautifying and making comfortable the Summer home, we present The Enlarged Hutzler Sections of rugs, draperies, curtains, wicker furniture, etc.,—a new and higher standard of variety and completeness for Baltimore.

"SUNFAST" AWNINGS This season you can choose the cool green-striped awning materials you wanted last year, and have them made up with the guarantee that the color will be as fresh in October as it is today. Narrow or wider stripes, in bright blues, golden browns and greens are available, and they are not affected by sun or rain.

Our own workroom makes these awnings for you; only experts are allowed to touch them. Each is made on a galvanized frame that will not rust, and bound with an all-wool binding to match the color-stripe, instead of the usual red. The cost is reasonable, and will not be charged until the awnings are delivered.

Telephone St. Paul 200, and our representative will call with samples and submit estimate of cost; this will not obligate you in any way.

Why not buy the Sunfast awning, at very little more than the old-time ones that faded so?

GAY CRETONNES Some of the beautiful designs and colors came from over the sea: others just as attractive were made right in America. Never before have we had such a riot of color and blendings to offer you; it is the largest collection in the city.

Every yard of cretonne is guaranteed to be washable. There is a nominal charge for making the slip-covers you will select, but not unreasonable. Prices range from 18c to $4.50 the yard.

Scrims, madras and Swisses for thin draperies are in white, cream and Arabian, priced from 12½c to $1.50 the yard.

PORCH FURNITURE Comfortable chairs that are light in weight, some with wings, and both straight and rockers; roomy settees, reading chairs and dainty tea tables. All in the best willow, in the natural, green, brown and silver-grey finishes. Prices range from $3.75 for a straight chair, to $16 for a settee.

Cushions for these will be made at a nominal cost, and you may select the material from our immense variety of cretonnes.

PORCH RUGS Those of the Algerian fibre are very practical, for they are not at all affected by either sun or rain. In all the good colors, they show broad, stylish borders, and are priced from $13.50 to $18.50, size 9x12; other smaller rugs in proportion.

Prairie Grass Rugs are popular as ever. They are strong and well made, and we guarantee the prices to be as low as they are sold elsewhere.

RUGS FOR THE INTERIOR

Besides the prairie grass rugs, that are well liked for Summer use, there is the "Kaba," a wool-&-fibre rug that is made in both plain and two-toned effects, and all convenient sizes. The 30x60 size costs $1.50, and the highest is the 9x12 size for $13.50.

Beautiful Cretonne Rugs are perhaps most popular just now. They are made in beautiful shades, of fine, clean rags, in all sizes and colors; can be made to match your decorations, though our large variety offers excellent selection. They are washable, and fast color. From 65c for the 24x36 size to $10 for the 9x12.

FOLDING SCREENS Are made to order, with frames of white, mahogany, mission or Early English, and filled in with bright cretonnes that are selected by yourself. From $5 upward.

Notice Our Upholstery Windows. They are, each one, treated in a different manner, to illustrate certain effects. You will get delightful suggestions from them. —Fourth Floor, Main Building.

THE HUTZLER COLD STORAGE FOR FURS HAS NO EQUAL

THIS vault is an example of proved efficiency in every detail of its physical construction and refrigerating process.

It is positively the BEST cold dry-air storage that can be provided.

Cost for storing is no more than asked for inferior facilities,—*why even hesitate?*

Telephone for rates,—and our wagon will call.

NEW COLONIAL PUMPS



THERE is something indescribably different about these pumps—the trim lines that are evident even off the feet. A woman will know instinctively how perfectly shod her feet will be in them. They come in patent leather and dull calf at **$5;** and in white canvas, with white heels, at **$3.50.**

—In the Enlarged Shoe Store, Third Floor, New Building.

Novelties Seen In The ART NEEDLEWORK SECTION

Stamped Bulgarian Collars, 25c & 75c—Well-fitting collars in linen, poplin and silk, stamped in conventional designs to be embroidered in bright Bulgarian colors. Beautiful examples on display.

Stamped Voile Waists, 50c—To be embroidered in Bulgarian shades; stamped at collar, cuffs and down the front in good designs. The waists are of crepe voile, with laydown collar, turnback cuffs and three-quarter, set-in sleeves.

Babies' Stamped Novelties—Linen & Pique Bibs, **15c;** Cashmere Kimonos, **50c & 65c;** Cashmere Shawls, **75c;** Linen Pillow Tops, **50c;** Nainsook Pillow Slips, **$1.25;** Pique Carriage Covers, **50c, 75c & $1.**

Designing, Stamping & Embroidering

Trousseaux and special orders are taken good care of at this store by experts,—the work is done beautifully and skillfully. Designs are submitted for your selection, or your original ideas carried out.

Charges are nominal, and the garments are finished when we promise them. —Third Floor, Main Building.

IN THE CHINA STORE

Odd Pieces of FRENCH CHINA, One-Fourth Less

CONTINUING the distribution, at 25 per cent. less than the regular price, of fine pieces of French china,—cake plates, salad bowls, celery dishes, chop plates, sugar-&-cream sets, etc.; in several shapes and decorations.

$10 to $25 Dozen French China Bread-&-Butter Plates & Salad Plates, $5 to $12.50 Dozen

These in several decorations.

$15 to $50 Dozen French China Tea Cups & Saucers, Bouillons & Ramekins, $7.50 to $25 Dozen

More of these beautiful pieces, in several decorations and designs.

Odd Pieces of Quaint English Ware Reduced

Decorated with illustrations chosen from Dickens' characters:

$1.25 Pitchers, 95c
$1.00 Pitchers, 75c
85c Pitchers, 60c
75c Mugs, 50c
50c Odd Plates & Mugs, 35c

—Basement, Main Building.

Our Showing of GIRLS' NEW COLORED & WHITE DRESSES

Little Girls' Dresses, $1, $1.50, $2, $2.50 to $4; Colored percale, chambray, gingham and repp, with high or Dutch neck, long or three-quarter sleeves; trimmed with colored piping or with white pique collars and cuffs,—some with embroidered scallop. Sizes 2 to 6 years.

$2, $2.50, $3.50 to $7.50: For the "bigger sister," smart frocks in percale, gingham, chambray, repp, linen and crinkled seersucker, made with gored or pleated skirts; trimmed in insertion, white pique collar and cuffs with embroidered scallop.

Also, Scout Dresses in one or two-piece styles; Norfolk model with patent-leather belt. Sizes 8 to 14 years.

$1.25, $1.50, $1.75 to $12: Dainty white dresses in sheer lawns and batiste, with fine embroideries, Val. and Cluny laces, embroidery beading and ribbons at waist. Sizes 2 to 6 years.

$1.75, $3.50, $13.50: White dresses in fine lawns, batistes and voiles; skirts pleated or tucked over the hips; trimmed with fine embroidery, laces, handwork and ribbons. Sizes 8 to 14 years.

—Second Floor, New Building.

A Pictorial Review Pattern For ONE of The NEW WAISTS

A PARTICULARLY good model for waist, with the new drop yoke over the shoulder, collar broadening to points, long one-piece sleeves perforated for cap sleeves, or having bishop sleeves; also adjustable shield.

This is made without a lining, and size 36 requires 3⅞ yards of 27-inch material; also in sizes 32, 34, 38, 40, 42 and 44 bust. Price, **15** cents.



THE SPRING FASHION BOOK

Is helping hundreds of women to design their own costumes. Have you bought your copy? Only 10c with the above pattern, or 25c alone. —First Floor, Annex.

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