Hochschild, Kohn & Co. Store News

Everything About These $16.75 Suits Is NEW

And There Are Many Styles From Which to Choose

Tomorrow is their first showing — they are being unpacked from the boxes as these lines are being written.

Materials include everything you are likely to ask for—serges, worsteds and mixtures, as well as natty striped and checked novelty fabrics, in black, blue, Copenhagen, tan and combination colorings.

Styles range from the conservative plain tailored to the up-to-the-minute Bulgarian blouse effects.

We have put into these Suits all the style and value and quality that is usually found in garments at much higher prices. They are exceptional in all these respects.

New Knee-Length Coats, $12.75

Semi-fitted or loose-hanging, single or double-breasted, with patch pockets; collars in various new styles. Materials include mixtures, diagonals, checks and plaids; colors include tan, brown, gray, oxford and striking effects in black-and-white.

Just the right weight and the right style for spring wear.

Misses' & Little Women's Dresses, $12.75

In a model particularly adapted to small sizes. They are of pin-striped messaline — brown-and-white, tan-and-white, navy-and-white or Copenhagen-and-white.

Waist has deep lace sailor collar; the yoke is inlaid with white satin; sleeve is full-length, with lace at cuff; crushed girdle at waist; skirt made with overskirt.

Rainy-Day Coats for April Showers

An excellent English Cashmere Coat at **$8.75** comes in gray, navy, tan, olive and black. It is made in the mannish slip-on style.

At **$15.00,** we show a splendid coat of cravenette, in tan or oxford—full-length, loose or semi-fitted, with close-fitting collar—an ideal rain-or-shine garment.

→ Third Floor.

Exclusive Suits For Women, at $30.00

Of new materials—among them the desirable pin stripes, sharkskin cheviots and imported serges, tropical-weight men's wear worsteds and club checks. Colors include the new blues, browns, tans and grays.

Styles are too numerous and varied for detailed description—but it is safe to say that they cannot be duplicated at less than double our prices.

New One-Piece Dresses of Fine French Linen, $16.50

In effective shades of lavender, Copenhagen blue, pale rose and russet. They are made in a plain, simple tailored effect; waist has hemstitched sailor collar and neat silk bow at neck, and fastens in front. The skirt is made with an extra overskirt and trimmed with crochet buttons.

Copies of Imported Suits at Prices from $40 to $75

It takes a keen judge of merchandise to distinguish these duplicates from the originals. The materials and trimmings are imported and the styles are faithful reproductions of models from over seas.

A particularly clever suit at $47.50 is of novelty eponge in the soft shade of mode. The coat is in a French model, with Bulgarian collar and trimming. And there are others just as effective, at higher and lower prices.

A Brand-New Balkan Blouse Suit for Misses, $25.00

Just in. It is of French serge in blue or black. The blouse is made with the low waistline, deep crushed girdle of striped silk and turn collar edged with a white turnover. It is lined with silk throughout. The skirt is in a pleasing gored model.

The young girl who wishes a suit that reflects the last thought of Paris on the spring fashions should see this effective creation.

Afternoon Dresses From $30.00 to $37.50

Of clinging crepe de chine and Canton crepe — those delightful materials that adapt themselves so well to the new fashions. In soft shades of deep blue, gray and snuff brown, as well as the staple navy blue and black.

One noteworthy model at $35.00 is trimmed with contrasting shade of material and numerous silk-covered buttons. The waist has full-length sleeves, while the skirt is in a new tunic effect.

Exquisite Evening Gowns At Prices from $25 to $150

Of crepe de chine, brocade, crepe meteor, charmeuse and satin—all of them copies of the models which the French couturiers seem alone able to create.

Even at the lowest price, $25.00, we have effective dresses of crepe de chine, with waist of shadow lace and a big, handsome rose at waistline, while the skirt is one of those new draped models that look so well on the average figure.

New White and Cream Coats At $18.50, $22.50 and $25

In materials that have made their first appearance this season—honeycomb cloth, with its waffle-like surface, matelasses and new lightweight chinchillas. Made knee or full-length—in graceful semi-fitted or loose-hanging models—some perfectly plain and others trimmed in contrasting shades.

Separate Skirts—Hundreds of Styles at $5.00 to $15.00

Whatever is new is here. White Skirts are in strong demand, with checks, tans and gray mixtures following them closely in popularity. Materials include serge, Bedford cord and worsted, while styles embrace all the new effects in plain gored, draped and tunic models.

Ample selection at $5.00—we pride ourselves particularly upon the quality and style of our skirts at this price.

Women's Smart Trimmed Hats Just From Our Busy Workrooms

Trimmed Hats of hemp, tagal and handmade braid, with flowers, ribbons or fancy aigrettes—trimmed in the inimitable H. K. & Co. style; all the new colors and combinations. **$5.00.**

Ostrich Plumed Hats in the new shapes and colorings—the ostrich pieces alone would cost as much as we ask for the entire hat. **$7.50.**

The newest of the new in trimmed hats at **$10.00, $12.50** and **$15.00**—hats that look as if they had stepped out of a Parisian milliner's studio.

Untrimmed Hats And Trimmings

Untrimmed Hats in black, taupe, new blue, navy, Nellrose, gray, purple, seal brown, brass, old gold, wistaria, royal, green, burnt and white—every imaginable shape. **$2.00, $3.00, $4.00, $5.00, $6.00** and **$7.00.**

New Hat Trimmings—Fancy ostrich, aigrettes, tiny bouquets of flowers, wreaths of roses in silk or muslin. **25c** to **$15.00.**

Millinery Ribbons, in every new shade—plain or fancy silk, grosgrain or velvet. **35c** to **$3.00** a yard.

Children's Hats That Are Different

Simple, girlish, youthful hats, for school, street or dress wear. **$1.50** to **$15.00.** A separate section has been given up to these hats—and it is worth visiting.

→ Third Floor.

Another Low Shoe Novelty!

"Mayflower"

BLACK patent leather or dull gunmetal vamp, with heel to match; the back is of finest gray suede. Turned sole; new Louis-Cuban heel and handsome cut steel buckle—a pump that is distinctive and original in every line. All sizes.

Five Dollars the pair.

→ Second Floor Wing.

Needleworkers Should See The New Nellrose Embroidery

The latest fad in needlework—easy to do and very effective. Many beautiful designs in centerpieces, waists and dresses are being shown, together with finished pieces. Free instructions daily.

75c, $1 Shams and Centerpieces, 59c. With elaborate drawnwork; an odd lot.

39c Stamped Shirtwaists, 25c. Stamped for embroidery; excellent designs.

Children's Dresses, 50c and 75c. Stamped to embroider.

Linen Scarfs, 59c, 69c and 79c. Finished with buttonhole-stitched edge; sizes 18x36, 18x45 and 18x54 inches.

→ Second Mezzanine.

Wonderful Little Framed Pictures At 50c

Colored reproductions in ornamented gold powder frames; many have decorated tops. The subjects include "The Age of Innocence," "Madame de Pompadour," "Simplicity," "Baby Stuart," "The Duchess of Devonshire," and many others.

Framed Pictures at $1.00

14x28-inch Sepias, in solid mission frames;
16x20-inch Sepias, in imitation walnut veneer frames;
8x28-inch Pastels, in decorated gilt frames; reduced
15x20-inch Colored Etchings, in Whistler frames; reduced
12x24-inch Colored Landscapes, in various styles of frames.

Framed Pictures at $2.00

14x34-inch Etchings, in 3-inch decorated gilt frames;
22x34-inch Artotypes, in 3-inch decorated gilt frames;
16x20-inch Colored Prints, in French antique frames;
14x28-inch Etchings, in 3-inch sweep mouldings;
20x24-inch Hand-colored Prints, in antique mouldings.

Serving Trays, $1.00 to $5.00

Oval and oblong shapes, in mahogany, walnut and mission; artistic designs.

Artistic Ready-made Frames—we have a complete stock at all times, from which we can fill custom orders in a satisfactory manner, at reasonable cost. → Third Mezzanine.

Silk Sale Continues

Many of the lots are small, but the price advantages are as great as ever. Early choosers will get the best selection.

65c Foulard Silks	39c Yard
$2.50, $3.50 Crepe Charmeuse	$1.85 Yard
$2.00 Crepe Charmeuse	$1.35 Yard
$1.35 Charmeuse Pongee	78c Yard
59c Striped Messaline	42c Yard
65c Figured Louisine	42c Yard
$5.00 Glace Charmeuse	$2.50 Yard
$4.50 Black Dress Satin	$2.50 Yard
$3.00 Black Satin Meteor	$2.50 Yard
$3.50 Black Mousseline Duchess	$2.50 Yard
$3.50 Black Charmeuse	$2.50 Yard

→ Second Floor.

$3.50 Men's Pure Silk Shirts, $2.75

Only one hundred and forty-four of them, more's the pity—that was all we could secure at the price.

Pure Silk Shirts—the material is of good weight and comes in pleasing patterns, and the shirts are carefully made. Sizes 14 to 16 only.

75c Men's Nainsook Night Shirts, 55c

The sort of spring and summer night shirt that the average man likes—cool, roomy and free from "fancy fixings." This lot is cut extra full and made with V-neck. All sizes.

→ Men's Store.

$1.50 Striped Suitings, $1.29

52-inch Striped Suitings—tan and gray mixed stripes.

$1.25 Cream Whipcord, 98c
50 inches wide; for dresses and tailored suits.

$1.25 Silk-and-Wool Crepe, 95c
Taupe, Copenhagen, tan, light blue and white.

$1.75 All-Wool Diagonal, $1.35
54 inches wide; for spring coats and tailored dresses.

$1.75 Striped Suiting, $1.29
54 inches wide; navy blue and black with white stripe.

$2.00 French Whipcord, $1.58
50 inches wide; navy blue, Copenhagen and black.

$1.00 Black Voile, 78c
54 inches wide; a splendid quality.

→ Second Floor.

69c Shepherd Check Suiting, 55c
42 inches wide; black-and-white, brown-and-white and navy blue-and-white. This lot is on sale on the First Floor.

"Garden of Allah"--A New Perfume

As its name implies, an odor suggestive of "the mysterious East." Extract, Sachet or Toilet Water, as you wish.

Garden of Allah Extract	$1.00 ounce
Garden of Allah Extract	$1.25 bottle
Garden of Allah Extract	$2.00 bottle
Garden of Allah Sachet	60c ounce
Garden of Allah Sachet	30c bottle
Garden of Allah Sachet	60c bottle
Garden of Allah Toilet Water	39c bottle
Garden of Allah Toilet Water	89c bottle
Garden of Allah Toilet Water	$1.39 bottle

→ First Floor Wing.

RENGO BELT CORSETS For Medium and Stout Figures

Stout women will find that the new Rengo Belt models for 1913 give the figure the true proportions of slenderness. The exclusive reducing features of these corsets hold down the excess flesh at the back, hips and abdomen. Heavy elastic inserts give freedom of movement. And the special construction gives unlimited strength and non-stretching qualities.

The model shown, in firm coutil, boned with walohn, **$5.00.**

Miss Anderson, the Rengo expert, will be glad to help women of full figure to solve their corset problems.

→ Fourth Floor.

Hochschild, Kohn & Co. | Baltimore's Best Store | Hochschild, Kohn & Co. | Store Closes at 6 P. M. | Hochschild, Kohn & Co. | Howard and Lexington | Hochschild, Kohn & Co.

HAND OUT TIPS TO YOUNGSTERS

ABEL R. KIVIAT TELLS HOW HE DEVELOPED HIMSELF.

America's Champion Runner Says Baseball Aided Him to Achieve Cinderpath Glory — He Advises Young Athletes How to Condition Themselves — Not Discouraged by Defeat.

Special Dispatch to The American.

New York, March 29.—Abel R. Kiviat, the American champion for 600 yards, 1000 yards and one mile and for four years one-mile champion of Canada; 440 and 880 Military Athletic League champion, and holder of the world's record for 1,500 meters, in a recent interview told how he developed himself into one of the greatest runners in the world and also handed out some wise advice to youngsters fostering athletic ambitions.

"There is nothing mysterious about my success on the track," said Kiviat. "It was gained by hard work, good coaching and a strong constitution and constant effort to hold myself in such condition that I will not think I know everything and neglect what my trainer, Lawson Robertson, tells me to do.

"A great many people ask me for the secret of my training and express wonder that a man differently built from the popular conception of what an athlete should be, can break records and beat men who have length of leg, strength and perfect action.

"I do not know the answer to this puzzle. It's true that I cannot claim any wonderful build, but what I have has been highly developed by a long preparatory course of work before I ever put on a running shoe, and when I started running I had the strength, the ambition and everything but the length of leg and experience.

Raing Sense Drilled.

"It would seem that I have overcome the physical defect, and I can say without fear of contradiction that I have gained considerable knowledge of how to conduct myself in competition. This racing sense was drilled into me by sensible and experienced advisers, and by making a constant study of my own as well as my opponents' style and ability.

When I entered public school on Staten Island I found most of my amusement in playing baseball. When I got older I took up tennis as a means of gaining speed for baseball. Every day found a bunch of us youngsters in the fields, racing our heads off in baseball games, only stopping long enough to eat. In this manner I unconsciously fitted myself for track work, which began when I entered Curtis High School in 1909.

There was a need for track athletes at the time and I considered this a good way to get my school letter, always provided that I could become a runner. After working with a squad of middle-distance runners, I soon found myself able to cling to them. Before many months I was able to beat any of my schoolmates. I was then entered in the open scholastic games in the Twenty-third Regiment and got a trimming from Cedric Major, the scholastic champion for the half-mile and mile.

This defeat did not discourage me, as I considered myself lucky to get second; but I determined that if hard work would make me better I would do the work. All that spring I trained and watched the champions run in athletic club games. I paid no attention to pretty action, having seen many boys with fine action fall by the wayside at half the distance. What I was aiming for was to beat every one in the field in the Public School Athletic League championships. My ambition was realized for I not only beat the champion, but won both the half-mile and mile races.

I have trained hard and have won many races, but I do not think I ever worked harder than I did for those schoolboy titles.

Wanted to Be Champ.

I joined the Irish-American Athletic Club because I knew many members of the track team and had been helped previously by Lawson Robertson. It was then I began to realize what real competition meant, and my lack of knowledge of the finer points of the game handicapped me. But I wanted to be a champion, and put everything aside to achieve that end.

Since that time I have run winter and summer with but short rests between, and I have yet to feel that the work is a grind, or that the taste of victory does not amply repay a fellow for the giving up of some of the things enjoyed by those not training.

I have enjoyed myself all the time and have not been forced to neglect business. In addition I have been able to make trips all over this country. Last summer I had the privilege of taking that wonderful trip to Sweden, about which the less said the better. I only hope that I will be in harness in 1916, so that I may be able to repay my many friends for their confidence in me, for I do not think that our British friends will hand us the dose they gave us in the 1,500-meter run at Stockholm last year.

If I might be allowed to offer a bit of advice to the youngsters who are thinking of taking up track work, I would tell them not to go into it too seriously until they have had several years of general work to develop themselves. Play is the thing which makes boys healthy and strong. Then they will not fall out of the running when it becomes hard, for they will be strong and able to stand the strain. There were many fellows who could beat me on the track when I started, but they never amounted to much because they had not the physique.

Never hold a competitor too cheaply. I have done that several times to my sorrow. Run your own race, and you will have more success than if you try to allow your rival to run it for you. Of course there are times when it is necessary to adapt to conditions, but the man who lets the conditions and the other competitors dictate how the race shall be run will have reason to kick after. That is just as true in running as it is in business.

Racycle Club Elects Officers.

At the special meeting of the Racycle Bicycle Club the following officers were elected for the coming year: President, Fred Rudolph; vice president, Earl House; secretary and treasurer, R. L. French; sergeant-at-arms, W. Kappler. The road officers for the year are Captain, E. Sampson; grand pilot, F. Kaczmarek; pilot, H. Rudolph; color-bearer, F. Wagner. The regular club runs will not start till the first Sunday in April. The club will give three medals in their run contest. The rider scoring the most number of points on the Sunday runs will receive a gold medal, the second rider will receive a silver medal, and the third rider will get the bronze medal. The club will continue to run the cork-pulling contests on the last Sunday of each month, and the rider scoring the most points during the season will receive a handsome gold medal. After the meeting R. L. French tendered the members a light luncheon. The music for the occasion was furnished by H. Rudolph, E. Sampson and J. Winnie. The following members were present: E. Sampson, J. Smith, J. Wilhelm, W. Lentz, E. Schaffer, W. Kappler, E. House, P. Rummel, J. Winnie, H. Rudolph, F. Rudolph, F. May, R. Mcdonald, H. Linderman, W. Sherman, J. Beinlein, F. Wagner, L. Hoch, A. Brown and R. L. French.

Mr. Harriman a Director.

Goshen, N. Y., March 29.—W. Averill Harriman was elected a director of the Orange County Driving Park Association at the annual meeting of the stockholders here today. Mr. Harriman is one of the amateur drivers who took part in the Saturday afternoon matinee matches of the Goshen Driving Club during the summer.

The dates for the big trotting meeting to be held at the historic track are August 19, 20 and 21. Purses of $20,000 are offered.

South Wind Proves Too Strong.

A large party of manor hunters on Easter Monday sallied forth from My Lady's Manor to chase reynard, but the south wind proved too strong for the hunt to be successful, so they wended their way to Mrs. Harry Pearce's home, where an oyster roast was arranged. Among those who enjoyed the gastronomic feast of the delicious Maryland bivalve were: Mr. and Mrs. Charles M. Pearce, John S. Markoe, Richard R. Sparks, Allan Sparks, Walter Hutchinson, John G. Patterson; Mesdames Hutchins, Cockey and Harry T. Pearce; Misses Helen Hutchins, Garrett Hutchins, Charlotte Evans, Louise Pearce, Laura Pearce, Maud A. Pearce, Sophia Pearce, Messrs. Y. Myers, William R. Morris, Hambleton Cockey, Bosley Hutchins, Edward L. Pearce, Sidney Walters, John E. Guthrie, Walter Patterson, Warner Pearce, Charles Pearce, John Mays Little, Harry Patterson, Jacob M. Pearce, Jr., Pearce Hays, Homer Pearce, Russel Hutchins and Meredith Pearce.

To Play at Prospect Park.

The Youths' Athletic Club will cross bats with the strong St. Thomas Juniors today at Prospect Park and a good game is expected, as both nines have been tuned up for the event. Manager Levin will tow O'Donnell to the mound, while Hirshman or Higgins will be behind the bat. The Youths have an attractive schedule arranged and would like to fill the remaining open dates. The schedule is as follows:

April 6, Atlas A. C., at Prospect Park; April 13, Bayonne A. C., Bayonne Oval; April 20, Washington A. C., at Prospect Park (two games); April 27, Atlas Club, at Prospect Park. May 4, Atlas Club, at Prospect Park; May 11, Holy Cross Lyceum, at Union League Oval; May 18, Independents, at McElderry Park; June 8, Independents, at McElderry Park.

Manager Levin would like to fill the open dates with any 16-year-old team. Address Manager Harry Levin, 13 South Eden street.

Toronto is to carry but three outfielders this season, Shaw, O'Hara and Northen. No more can be afforded under the salary limit. Rochester will have four if Conroy is counted as one, whether Zinn reports or not. Ganzel usually manages to be pretty well fortified in all positions.

TO HOLD CLASS B BILLIARD EVENT

TO BEGIN AT JOHNNY KLEIN'S ON APRIL 6.

Five Players Have Entered Straight Rail Tourney, Which Will Run Two Weeks—Cup Offered Winner and Trophy for High Run—Two New Men Out for Honors—Colter Unable to Compete.

Now that the Class A pocket-billiard tourney has come to a successful close at Klein's Billiard Parlors, 104-106 West Fayette street, Manager Klein has decided to stage a Class B straight rail billiard tourney. Entries closed on March 16 and there are five players entered. The tourney will begin April 6 and will run two weeks.

The entries follow: H. P. Walters, C. H. Crook, W. E. Klinefelter, J. S. Hill and H. W. Blackwell. Thomas Seamen entered, but had to withdraw on account of business. A. W. Colter, winner of last year's event, is out of town and cannot compete. W. H. Patrick, winner in 1911, is also busy and cannot compete. Colter and Patrick, however, are expected to compete in next year's state championship billiard match.

Of the entries received, Crook and Klinefelter are new ones and their work in the tournament will be watched with interest. Both are strong players and may make some of the experienced ones take notice. A cup will go to the winner. The player making the highest run of the tourney will also receive a trophy. Games will be played, 100 points each night and on 5-by-10-feet tables.

A Class B pocket-billiard tourney will follow this event. Entry list will open April 5 and Manager Klein expects a good list to compete.

Cue Experts to Meet.

Clarence Stoddard and Willie Warthen will meet in a match game of pocket billiards at the Club Billiard and Pocket Billiard parlor, Howard near Fayette street, on Tuesday, Wednesday and Thursday nights. Play will start at 8 o'clock each night. The match is to be 450 balls, 150 balls each night. The players are to play on a championship table under the new rules for a purse, and the winner of this match will meet some good local player.

Victory for Charles Conklin.

Philadelphia, March 29.—Charles F. Conklin, Chicago, defeated Dr. Walter E. Uffenheimer, Philadelphia, in the afternoon game of the national amateur 18.2 balkline billiard championship tournament by the score of 400 to 257. Conklin had a high run of 59 and an average of 9 22-42. Uffenheimer's high run was 45 and his average 6 11-41.

Campi to Try Burns.

Vernon, Cal., March 29.—Eddie Campi, bantam champion of California, was a 10-to-8 favorite over Frankie Burns, of Jersey City, N. J., when they entered the ring for their scheduled 20-round bout here this afternoon. The boys weighed in at noon at 116 pounds.

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