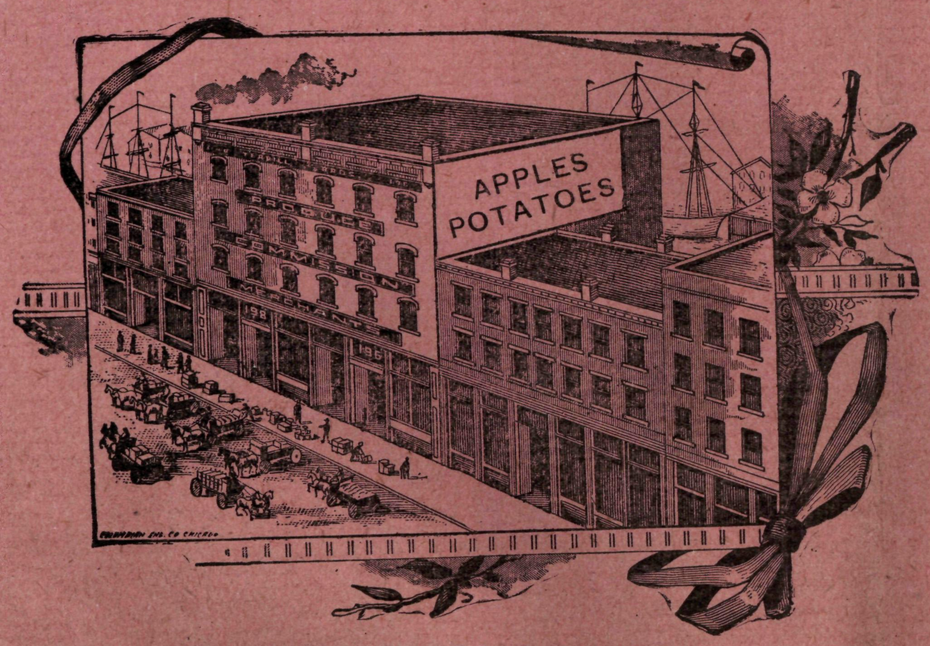

ESTABLISHED 1872.

Telephone Main 2228.

TERRILL BROS.

COMMISSION

POTATOES, APPLES

And all kinds of Fruits and Vegetables,

196 AND 198 SOUTH WATER STREET,

Potato market firmer, choice stock active

WE HAD THE LARGEST

CONSIGNMENT THIS WEEK EVER RECEIVED BY A COMMISSION HOUSE, CONSISTING OF A STRAIGHT TRAIN LOAD OF 24 CARS.

WE ARE STILL ON TOP OF THE LADDER.

DEAR SIR:

POTATOES—As above stated, the market is firmer and prices ruling higher. In other words, it is time to ship, and we trust you will forward us a few cars at once and let us give you the benefit of the favorable change. We are getting a great many from York State, which are giving satisfaction, and we hope to keep them coming as they are selling at a premium over other Potatoes. **White Stars, Hebrons, Burbanks, etc. continue to meet the most urgent inquiry,** although at present everything is in demand and sells readily. **The weather is cold which gives activity to trade,** and in fact, everything seems to be in favor of the shipper, and good profits are bound to be made if you have marketable stock. Do not be afraid to wire or write us if you want any information. We are here to look after your interests and intend doing so to the best of our ability.

We are making liberal advances on consignments as usual as weather still permits shipping, but we cannot afford to take chances on them after it gets cold, therefore, you see the advisability of moving all you intend to market at once. Bear in mind, that if you want them held here for a while we can store them for you reasonably, which allows you to transport them at once and still get the benefit of any advance which may take place in market later. Come in with your shipments if you can, and see them sold, or probably we can buy outright from you right here. We can sell several cars daily in our stores to the local trade, usually securing from five to ten cents more than car lots, which, in addition to our track trade and our out of the city orders, gives us an outlet for all you can send us. **We sell upon arrival.** Start a few cars to us at once and you surely can make large margins. Telegraph us numbers and initials of cars soon as shipped.

APPLES—We want the attention for a few moments of shippers who are fortunate enough to still hold Apples. We want to give you a pointer on our market. As above stated, it is active on choice stock and in fact **we can give you more encouragement to-day than we have been able to give at any previous time this season.** There is no obstacle to prevent our having a continued healthy market and at the figures we are securing you certainly will not hesitate to let your shipments come forward at once. Do not hold your Apples any longer unless you are going to use them yourself, if they are for the market, **it is time to sell** and you cannot load them in the cars too quickly and bill them in to us.

BEANS—There is no special change in prices to note. It is time you were moving your Beans The weather is cold now and you should get them on the market. **We do not think there is another house in Chicago offering as good advances as we are.** We therefore think our solicitations should meet with your approval. We are ready to strike a deal with you immediately if you are ready to talk business. It will not cost you any more to store your Beans here than it will at home, and we always keep them well insured.

ONIONS—The market continues strong. It is the cold weather that is forcing the prices upward, and as it grows colder, prices must go still higher. Are you ready to receive the benefit of these encouraging prices? If so you can do it, it all depends on yourself. Send your Onions in, or write us regarding them. We will post you as to advances.

EVAPORATED FRUIT—As the cheap Apples and other fruit is about cleaned off the market, the demand for Evaporated stock opened up, and for a starter it is very urgent. The opening of the season has already had a tendency to raise the prices, as you will see by quotations sent you a week ago. We are willing to put money in Evaporated Fruit this year if we can find the right kind of stock, and would like a sample of yours if you have not made a disposition of it as yet.

CIDER—**We are getting Cider from as far East as Connecticut.** It is coming in different sized barrels and casks, and the average sale is about 14 and 16 cents per gallon. We do not look for it to go any lower. It is meeting with quick sale, and arrivals moving well. Send us in as many cars as you can. Use Anti-Fermentum, and we can hold your shipment for still higher prices, if you wish.

GRAPES—Most of the stock coming in now is poor, as the season is approaching a close and most of the fancy Grapes have been marketed. Receipts consist of Catawbas, Niagaras and Concords; you will see prices on the reverse side of the sheet, and if you have any to sell, consign them to us.

PEARS—Market dull, arrivals show poor quality and only fair sale at quotations.

CRANBERRIES—This has been the "Banner Year" for high prices on Cranberries. They continue to advance, the cold weather having a stimulating effect on the market. If you have not sold yours, you are fortunate, as you can get almost double for them now what you could get three weeks ago. Let us hear from you by letter if you have anything to offer in this line.

PEANUTS—We are getting a great many Peanuts from Virginia. Down with the Trust, ship your Peanuts direct and have them sold at the top of the market. You might just as well make money out of your shipments as let the Trust make it. We can place car lots promptly, and make liberal advances thereon.

CHESTNUTS—Are selling well at quotations; also Shellbark Hickory Nuts, etc. See reverse side of this sheet.

TURNIPS, CABBAGE, SQUASH, ETC—Turnips, both Rutabagag and White, in good demand and prices ruling a shade firmer. Cabbage is fair sale at quotations, and we would advise shipments if your freight rate is not too high. Squash is ruling a little quiet and prices are down a trifle, but we hope with the favorable change in the weather, it will have a bracing effect on the market, and that we will be able to get you better prices soon.

The markets are generally in such good condition, we hope you will take our advise and get to doing business with us at once. You know that Chicago is a great City, having upwards of two millions population, and we also have a large shipping outlet, which probably enables us to take care of more stuff than any other market on the face of the globe. We are the leaders here, and we do not hesitate to say it ourselves, that you can make more money the year round in doing business with us than you can with any other outlet that we know of.

WHOOP up the shipments. Do not let them lie in store a minute longer, Apples and Potatoes are firm as we have previously informed you, and as it is the Dollars and Cents you are working for, it is high time that you send us your goods. If you delay until the freezing weather sets in you will have to go to the expense of heating cars or run the risk of shipments freezing in transit. Keep in daily communication with us, and we will keep you thoroughly posted on the market by letter or telegram. Come in with your goods if possible, and see them sold. We are confident our methods of doing business will meet with your approval.

Yours respectfully,

TERRILL BROS.

CHICAGO, Nov. 7, 1894.