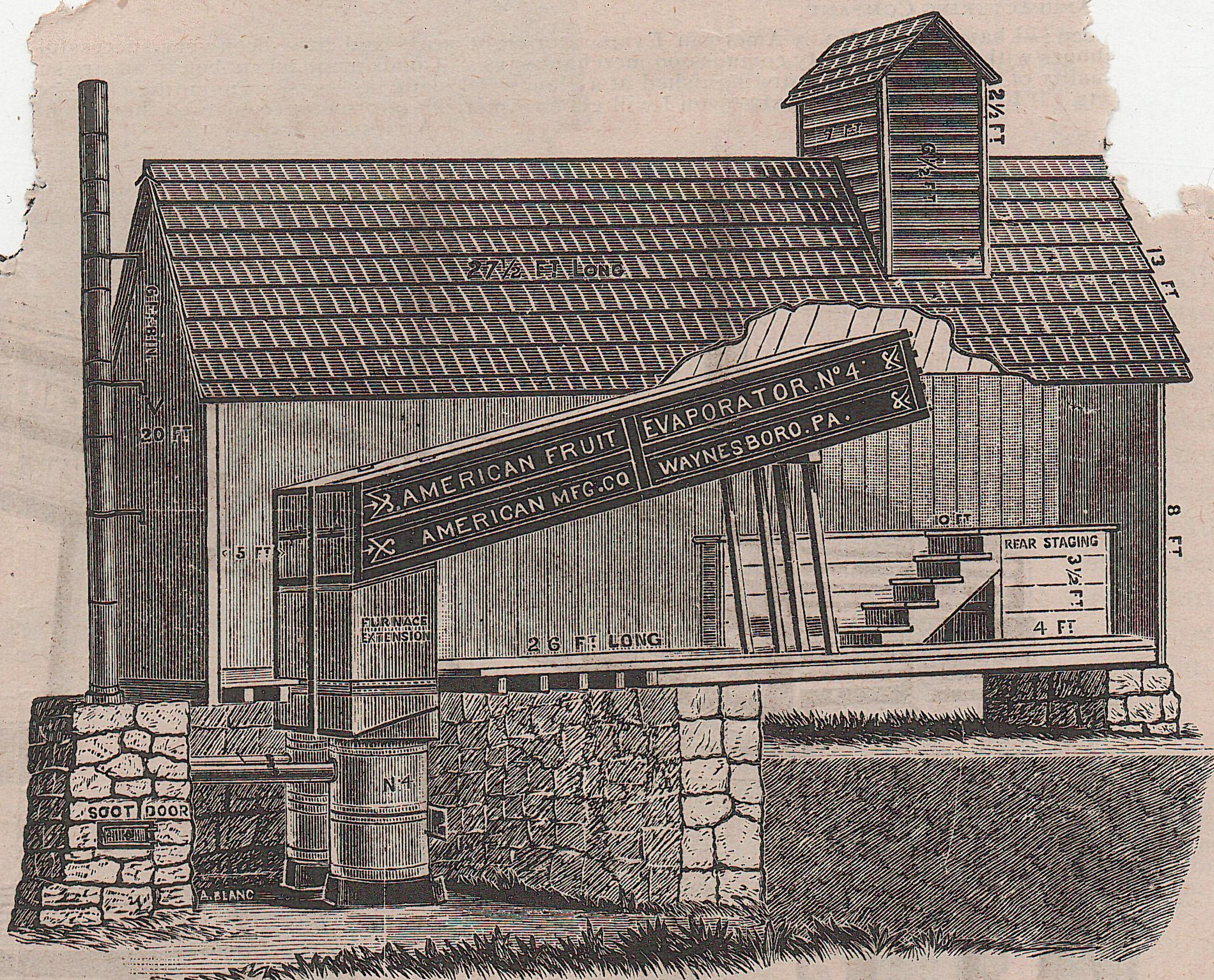


and fast American Evaporators standing side by side, or
The building may vary in construction, material a
main board shed with posts set in the ground. It is best to have a

it
day
the
want
tables, for
etc. A good roof is
important. Provide plenty
of doors and windows for
light. For ventilation make
suitable provisions as indi-
cated. A great deal of vapor
must escape, and the more
readily the better. Set the
furnaces as shown. (There
should be no combustible
floor under them.) This plan
makes the entrance of the
trays easier in front, and
lowers the rear end of
evaporating trunks, so that
you require but little staging
behind, saves steps and
makes it more convenient to
attend the machines in many
respects. When the machine
is used without a cellar
or basement, the furnace
extension is not used, and by selecting a hillside or slope, the furnace can be set lower than the floor level, and made tolerably convenient of access at either end. The plan shown has decided advantages.



CIDER MILL MEN,

purchasing apples as a rule at the lowest figures, will find that an Evaporator is the **best paying Auxiliary Machine in which they can invest.** Often one-fourth to one-half of the apples bought for cider would make good stock to evaporate, and return two to five times as much profit as their cider making value, trimmings, cores, etc., being available for cider, and all waste utilized.

Storekeepers, General Merchants, Capitalists, etc.,

in small villages and in towns will find it an admirable and very satisfactory and profitable investment to **start an evaporating factory in their town.** Appoint a good man as superintendent, and buy the fruit from the farmer at a cash price, or at a store exchange price at a slight advance. We have started many parties in this business and it works admirably. **It greatly increases the store trade,** makes it the farmers' headquarters for miles around, gives them a market for a product that often has no outlet, gives employment to a number of boys or girls, and besides directly **paying its owner great profits** as a business, directly benefits him in his store, and the community at large.

COLUMBIAN ANNIVERSARY.

To our Patrons, Fruit Growers, and Farmers. The present season, 1893, promises to be a fruitful one. The stock of evaporated fruit and canned goods are unusually light, prices high and markets active. In fact the outlook for the Evaporating Industry could scarcely be better. Over twenty years active work, and fully in touch with this industry at home and abroad, satisfies us that the evaporating of fruits in the future, (as it has in the past) will give better returns for the capital and labor bestowed than any legitimate business of which we have knowledge. The industry now in its volume and profits is one of the marvels of American progress, latest estimates placing the annual fruit crop values at about \$280,000,000. American evaporated Apples and American Petroleum are probably more generally used and sold throughout the world to-day than any other product. We no longer have to quiet the fears of correspondents who have asked us annually if the business will not be overcrowded, for it is now easier now to sell a car load than it was a ton twenty years ago. For the next Columbian Exposition, a fruit grower, on a barrel of Petroleum, fruit in one hand and a model of the American

AMERICAN MANUFACTURING CO.,

Waynesboro, Pa.