

NEW FRANKLIN, PA., Aug. 27, 1895.
MR. GEO. A. MEANS, Gen'l Agent,
Hedgesville, W. Va.

Dear Sir:—Yours of recent date at hand—contents noted,—and in reply will say, first, in the matter of testimonials: Whilst I do not often allow my name used in this way, I am ready to verify each and every statement made in this one and to add something more. We are now digging the potatoes. A man in my employ who did not know of the application of Retsof called my attention to the fact that the potatoes were falling off,—that is, not so good. I found on investigation that he was right; the yield and quality were not as good when we got to that part of the patch which had received none of the salt. I used the salt at the rate of 150, 250 and 400 pounds per acre, the heaviest giving the best results. I have potatoes that weigh $2\frac{1}{2}$ pounds each.
Yours, GEO. M. BRANTHAVER.

MARLOWE, W. VA., July 2, 1895.
G. A. MEANS.

Sir:—I sowed my wheat last Fall and used my fertilizer in 3 ways. Pure Retsof "C" Salt, pure S. C. Bone and Retsof "C" and S. C. mixed half and half. In sowing I used 200 lbs. per acre. The pure Salt is my best wheat, and where I mixed is better than where I used the pure S. C. I sowed one sack (200 lbs.) of Retsof "C" on a piece of rye, which had no other fertilizer. The salted rye is stiffer in the straw, larger headed and at least six inches taller. I have decidedly the best stand of grass where I used the Retsof "C" Salt. I intend to use it exclusively this Fall, as I know from experience that it is more than you claim. It is worth a trial by every one. Yours truly,
JOSEPH LANDIS.

NORTH MOUNTAIN, W. VA., June 28, 1895.
G. A. MEANS.

Dear Sir:—I have always used a mixture compos-

ed of Raw Bone, S. C. Bone and Kainite, with good results. Last year I substituted Retsof "C" for Kainite, using the same amount of "C" as of Kainite. Taking the various changes of the season into consideration I consider I have a good crop of wheat. I consider Retsof "C" as good in every respect as Kainite.
JACOB H. MILLER.

FALLING WATERS, W. VA., June 25, 1895.
MR. GEO. A. MEANS.

My Dear Sir:—I used Retsof "C" Salt on my wheat by the side of S. C. Bone, which cost me \$6.00 per ton more, using as near as I could estimate pound per pound. I gave them as fair a test as I knew how, sowing the fertilizers side by side. I could see very little difference in the crop. If there was a choice it was in favor of your goods. Without regard to cost I consider it equal if not superior to anything in the market for wheat, and would not hesitate to advise any of my friends in want of a good reliable fertilizer to give it a trial. I shall use nothing else for grain as long as I can get the Retsof "C" Salt. It costs only a nominal price and comes within the reach of all farmers. Wishing you continued success, I remain.

Very respectfully, JAMES LLOYD.

MARTINSBURG, W. VA., June 29, 1895.
G. A. MEANS.

Sir:—On my wheat last Fall I used S. C. Bone and Retsof "C" Salt. I used some mixed half and half, some one-third salt and two-thirds S. C., and the S. C. alone, all on same field, at rate of 200 lbs. per acre. Where I used the half and half I have the best wheat, and the other mixture is better than the pure S. C. alone. I secured a good stand of grass. I certainly can recommend Retsof "C" Salt.

Yours truly, G. D. SEVERS.