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Phila., Pa., April 8th, 1913.

Dear Edward:

Your letter of the 4th received. I have been exceedingly busy since getting back, cleaning up old work, and chasing around after new. We have also been giving our books a general overhauling, and balancing up to date.

We are contemplating taking a third partner into the firm, which means arranging for a good many details. I am very sorry that we did not collect the North American Company's account while I was away. I am going right after them now, and if I am not able to get the money which you want from them, I will make arrangements to get it from some other source.

I note from your letter head that you have organized your business into a Company. I hope that this means a large increase in work and profits.

Wishing you the best of success, I remain,

Yours very truly,

Mr. Edward B. Emory,

512 So. Jefferson St.,

Roanoke, Va.

L.T. 1720