

OFFICE OF
E. B. EMORY
MANUFACTURERS' AGENT
512 SOUTH JEFFERSON ST.

Sept. 7, 1912. ROANOKE, VA.,

Mr. L. T. Emory,

Philadelphia, Penn.

My dear Lloyd:-

Mother writes me that you have spent a very pleasant vacation in Maine, and no doubt you are feeling able to undertake anything that may come up this fall. I wish that I had seen you when on my vacation but it seems that our paths did not lay in the same direction. If you enjoyed yours as much as I did mine you had a very good time indeed.

I came over here on August 23d and since then have been getting my office fixed up and the business under way. I like Roanoke. It is a city that is progress itself and every business man endeavors to aid instead of interfere with his neighbor. The town contains 52,285 people and has increased in population during the past year about eight thousand. It looks to me as though the opportunity is all here and you may rest assured that I will leave nothing undone to take full advantage of it. As you know, one gets lots of experience when he enters business. I am getting that experience and am enjoying it thoroughly. In the very near future I expect to have the cash coming in and I intend to lay my plans in such a way as to get the business on a thoroughly efficient basis.

You have no doubt intended writing me in reference to the notes which have fallen due during the past few months, but I appreciate how busy you have been and will now get these affairs in a business like shape. The notes past due are as follows:

Notes past due		5-1-12.....	\$ 50.00 ✓
"	"	6-1-12.....	75.00 ✓
"	"	7-15-12.....	150.00 ✓
"	"	8-15-12.....	100.00 ✓
"	"	8-13-12.....	25.00 ✓
"	"	9-9-12.....	30.75 ✓

I think it best that you send me a renewal of the notes for six months each, dating from the day of expiration, and if possible pay up the interest that is due. The total amount of interest, according to my records is \$15.92, as follows:

430.75
103
533.75