THE CITY STORE—THE HUB

CASH IS KING

AT THIS GREAT

MUTUAL BENEFIT SALE

THIS COMING WEEK

JULY 20 TO 25

WILL BE THE BIG WEEK

At The Hub Store

To completely clean out all the stock possible this coming week and to make it the largest business week we ever had we have

SLASHED PRICES STILL LOWER

and offer such unprecedented Bargains that regardless of how much you have bought you can't afford to miss this stupendous opportunity to save dollars.

Men's Suits

New Style Suits, $8 value .	$4.75
New Style Suits, $10 value .	$5.98
New Style Suits, $12 value .	$7.75

Boys' Suits

$6.50 Boys' Suits, now . .	$3.98
$5.00 Boys' Suits, now . .	$2.98
$3.00 Boys' Suits, now . .	$1.98

Pants

$1.75 Men's Pants, now . .	69c
$2.50 Men's Pants, now . .	$1.49
$3.00 Men's Pants, now . .	$1.89
75c Boys' Pants, now . .	39c

89c Boys' Wash Suits, now .	39c
50c Men's Work Shirts, now .	29c
69c Men's Overalls, now .	39c
25c Knitted Ties, now . .	9c
69c Shirts, now . . .	43c
69c Ladies Top Skirts, now .	39c
Up to $1 Waists, now . .	39c
15c Embroideries, now . .	5c
Up to 75u Embroideries . .	39c
$2.50 Grey and Brown Skirts, now	$1.29
$2 Serge Skirts, now . .	98c
$3.50 Ladies' Hats, now .	$1.39
$1.75 Men's Hats, now . .	89c
Up to 39c Dress Silks, now .	24c
Men's Undershirts, now . .	9c
Good Apron Gingham . .	5½c

Hundreds of other bargains. No goods charged. None sent C. O. D. This sale is bona fide.

THE HUB

MILLINGTON, MD.

KEELEY TREATMENT

successfully used for 34 years

REMOVES ALL DESIRE FOR DRINK AND DRUGS

CHICHESTER S PILLS

THE DIAMOND BRAND.

Ladies! Ask your Druggist for Chi-ches-ter-s Diamond Brand Pills in Red and Gold metallic boxes, sealed with Blue Ribbon. Take no other. Buy of your Druggist. Ask for CHI-CHES-TER-S DIAMOND BRAND PILLS, for 25

THE SECRET OF SUCCESS

Genuine Merit Required to Win the People's Confidence

Have you ever stopped to reason why it is that so many products that are extensively advertised, all at once drop out of sight and are soon forgotten? The reason is plain—the article did not fulfill the promise of the manufacturer. This applies more particularly to a medicine. A medicinal preparation that has real curative value almost sells itself, as like an endless chain system the remedy is recommended by those who have been benefited to those who are in need of it.

A prominent druggist says "Take for example Dr Kilmer's Swamp-Root, a preparation I have sold for many years and never hesitated to recommend, for in almost every case it shows excellent results, as many of my customers testify. No other kidney remedy that I know of has so large a sale."

According to sworn statements and verified testimony of thousands who have used the preparation, the success of Dr. Kilmer's Swamp-Root is due to the fact that it fulfills almost every wish in overcoming kidney, liver and bladder diseases, corrects urinary troubles and neutralizes the uric acid which causes rheumatism.

You may receive a sample bottle of Swamp-Root by Parcels Post. Address Dr. Kilmer & Co., Binghamton, N. Y., and enclose ten cents; also mention the KENT NEWS.

"HORSE TOWN"

Wilmington, Del.

WAWASET PARK

3—BIG DAYS—3

RACES

$3,000 IN PURSES

Big Field of Entries of Fastest Horses in the East in Every Class

PROGRAM

TUESDAY, JULY 21st

2 25 Pace. .....Purse $300 00
2.14 Pace.....Purse $300 00
2.17 Trot.....Purse $300 00

WEDNESDAY, JULY 22d

Trot, 3-Year Olds.....Purse $300.00
2.25 Trot .....Purse $300.00
2.20 Pace.....Purse $300.00

THURSDAY, JULY 23d

2.11 Pace.....Purse $300.00
2.10 Trot.....Purse $300.00
2.14 Trot.....Purse $300.00
2.17 Trot.....Purse $300.00

Worth Coming Miles to See Delaware Horse Show Assoc'n

Proposals for Bond Loan

for the

Town of Rock Hall for

$4,000.00

To the highest bidder

Bids to be in on or before the 25th of July, 1914, in sums not less than Fifty Dollars and for more than Five Hundred Dollars, each to be sealed with the corporate seal of said town signed by the Mayor and countersigned by the Clerk of the Council of said town to be designated as Rock Hall Electric Light Bonds, bearing interest at a rate not exceeding 5 per cent. per annum payable semi-annually on the First day of July and the First day of January of each year, which bonds shall be exempt from all county and municipal taxation, and the due and overdue coupons for interest shall be received by the Mayor and Councilmen of Rock Hall, in payment of town taxes.

Said bonds shall be payable in sums of Five Hundred Dollars in each of the years, beginning with the First day of July, 1918, and each year thereafter until fully paid.

Said bonds to be numbered consecutively and to be redeemed in the order in which they are numbered. But said bonds shall be redeemed at the option of the Mayor and Councilman of Rock Hall five years from the date of issue.

THOMAS L. RICH Mayor.

jy4-tf Rock Hall, Md.

FOR SALE

3 Drop Head Singer Machines, and 1 Drop Head Wheeler & Wilson Machine

Each at $16.00

1 Victor Talking Machine, was $32.50, with six new records,

Now $24.50

Victor Talking Machine, was $25.00, with six new records,

Now $15.00

All only used a short time.

Newnam's Music Store

PHONE 224

Chestertown, - Maryland

Wanted Agents

to sell

Empire Automobiles

$900.00

Fully equipped

GOOD COMMISSIONS

Empire Sales & Repair Co.

11-13 E. 21st St. Baltimore, Md.

jy4-4t*

Money to Loan on Mortgages

HARRISON W. VICKERS, JR.

NEW TELEPHONE SYSTEM FOR CHESTERTOWN

An Event in The History of Chestertown's Progress—The "Kent News" Man Present on This Interesting Occasion—How It Was Done.

Last Saturday night, at 9 o'clock, we saw the old magneto system of telephones pass out of existence in Chestertown, and the inauguration of the up-to-date common battery system. It was at that hour that the cut-over or transfer of all the telephones connected with the old switchboard of the Chesapeake & Potomac Telephone Company was made to the new switchboard in their new quarters. The KENT NEWS man was a witness to the change and for the benefit of our readers give a full report of the occasion.

The hour of 9 P. M. on Saturday was selected for the cut-over as at that hour the traffic load is light and the least inconvenience would result from any irregularity. When everything was ready the operators, appearing somewhat nervous but very trim and neat, filed in and took their places at the new switchboard. These young ladies were Misses Ella Hicks, Virginia Croswell, Helen Collins, Merle White. They will be able to say to future operators that they hold the distinction of having put up the very first connections on the new switchboard.

Other operators, Misses Stacy Medders, Dorothy Moore, Ida Jester, Mary Burke, were stationed at the old switchboard, making connections right up to the last, and these will have it to say that they put up the very last connections on the old switchboard. Mr. Claude F. Parks, of the firm of R. F. Parks & Son, was talking to Centreville when the change was made and so smoothly and quickly was the operation that he did not notice it!

Every pair of wires in the cables entering the old central office has been spliced to a pair of wires in the cable entering the new switchboard room. At the old office heavy cords had been threaded along behind the heat coils which were a connecting link between the outside cables and the new switchboard, so that one pull would remove every coil and thus connect every line. At the new office the line relays were prevented from operating until all was ready by small, thin pieces of fibre inserted in them. Strong linen cords were threaded through the holes which had been made in the fibre so that they also could be removed by a single pull.

When the change was made, connections were immediately put up on the new switchboard corresponding to those on the old switchboard at the time, so that no conversation was disturbed.

There was a hush of expectation, as if everybody present knew that something was going to happen but were uncertain as to what it was. Then the word "Pull!" was given to the men in the old terminal room and in that second all the lines were disconnected there. The next second the word "Pull!" was given to the men at the relay rack in the new terminal rack, and at that instant the bits of fibre were drawn out of the new relays and all lines were ready for use on the new switchboard. It was done. The cut-over was a complete success. The old switchboard had given up the ghost and the new switchboard started on its career. Congratulations all around followed.

Among those present when the cut-over took place were the following: Town Commissioners, Wm. Duyer, Merrick Cements and George Rouse; James W. Crouch, Thos. W. Perkins, Wm. F. Russell, Dr. H. G. Simpers, A. A. Harris, George Perkins, Philadelphia; Fred. G Usilton, of the News; Capt. Thos. D. France, Dr. H. C. Hughes, R. Nicholson; representing the company, Plant Department, R. E. Bullock, J. N. Weems, E. L. McFrederick, J. B. Howell; Traffic, W. N. Roberts, Miss M. Phelan, R. R. Lower; Commercial, M. E. Griber, R. C. Harris.

The new plant is of the most modern type. The switchboard, which is always the very heart of a telephone system, is one of the most complicated, delicate and likewise most expensive pieces of mechanism in the whole telephone world. In a single big switchboard such as may be found in Baltimore or Washare four thousand miles of copper wire, fifteen thousand tiny electric lights and over a million soldered parts. When you see a big switchboard you see where the money goes. One big switchboard in New York city has been known to cost as much as the Statue of Liberty in New York harbor.

Chestertown's new switchboard is like that, only not so large, and is no exception in quality to the high class switchboards which the Western Electric Company manufacture at their immense plant at Hawthorne, Ill. The equipment for Chestertown is known as a No. 10 common battery switchboard, and consists of positions for four operators, of which two positions are equipped for handling toll service, or calls to other cities and towns.

The new switchboard is made of mahogany and is finished in what is known as hand-rubbed wax finish. It is so designed that additional operating positions can be installed at any time without interruption to the service. The capacity of the switchboard is ample to care for 1600 lines. It is now serving about 300 lines.

The operation of this switchboard is much simpler than the one formerly in service, as the board is equipped with a lamp signal for every line coming in, which lights the moment the subscriber takes the receiver off the hook. There is also a larger light signal operating simultaneously with the individual lamp which also indicates to the operator and supervisor that somebody desires to make a call.

While every telephone connected with the switchboard has but one place on the board where the subscriber's signal appears, it is possible for any operator working at any position on the switchboard to reach and make connection with any telephone in Chestertown. This is made possible by what is known as a "subscribers' line multiple," and it is one of those features which has increased the telephone business to the wonderful proportions which it has assumed in the last few years.

phones used in Chestertown will not work satisfactorily on lines running more than approximately two or three miles, it is necessary on long lines to use a different style of telephone, which is known as the magneto type, in connection with which it is necessary to turn a handle in order to release the shutter in the central office to notify the operator.

These farmer lines are the only connections which are not in direct control of each individual operator at the switchboard, and it is necessary on all calls from subscribers in Chestertown to be connected with a special operator, who in turn will make connection with the desired farmer-line subscriber.

The calculagraphs used by the toll operators are interesting. These are used to time long distance conversations, in order to avoid the chance of an operator making an error in writing down the time. It consists of a clock with an attachment for recording the time by stamping it on a slip called a toll check.

Just as the long distance conversation is started, the operator presses a lever which stamps the time on the back of the toll check on which she has recorded the telephone number. At the close of the conversation she presses the lever again, which again records the time and stamps on the check in plain figures a record of the time which has elapsed during the conversation.

The operating department is in direct charge of the chief operator. She is responsible for the service rendered and has full charge of the operators. The chief operator is constantly watching over the work of the operators to avoid service difficulties. Any trouble with the service should be reported directly to the chief operator. These reports are immediately investigated by her and every effort is made to avoid repetition of the trouble.

However, it is well known that many service difficulties which are reported as faults of the operators upon investigation prove to be the results of slight mechanical defects, and in such cases the chief operator brings the matter to the attention of the wire chief for correction.

The change from the old office to the new without interruption of service was accomplished by having a full force of operators at each of the offices. Considerable work and time on the part of the chief operator and the operators was necessary in order that they might become thoroughly acquainted with the working of the new switchboard.

The switchboard has been referred to as the heart of the telephone system. The plant may be considered its nerves. It would be impossible to carry messages from one subscriber to another without the aid of wires, cables and other equipment used in the telephone business.

The plant department is in charge of a wire chief, and he has a force under him known as trouble hunters or trouble shooters. One of these inspectors was heard to remark the other day that they always have plenty of game and an open season all the year around. They locate and repair trouble that occurs to subscribers' telephones.

The installation department handles the installation of new telephones and the moving of telephones from one building to another. This force has been very busy in Chestertown for the last few weeks installing the new style of telephone to be used with the new system. They are now busy taking out the old ones.

Coincident with the cutting in of the new system, the Company has announced the following practices to be observed:

To call, remove the receiver from the hook, and when the operator answers, give the call in the usual way.

Separate the number into its figures, as 2-3-4. Give the name of the central office you are calling, and if you are calling a party line telephone be particular to give the proper letter.

After you have given your number, hold the receiver to your ear until the party answers or the operator reports.

Speak directly into the transmitter, not above it or under it. Speak distinctly. When you have made a call and the person responds, or when you are answering a call, save your time and the time of the person calling by announcing who you are, thus, "Jones & Co., Mr. Jones speaking." This up-to-date way of starting a telephone conversation will rid the lines of abrupt questions and answers, such as, "Well, who are you?" "What do you want?" and that ever-annoying "Who's this?"

Concentrate what is being said and talk with a smile. Courtesy is like oil to machinery—the lack of it will cause friction, and friction in telephone talking is a thing to be avoided.

If you are slow in answering your telephone bell, the party calling you may get tired waiting and hang up. What is frequently blamed as slow service, is often caused by the called party not answering his bell promptly.

If someone else is wanted do not place the receiver back on the hook while you get him, as placing the receiving on the hook automatically signals the operator that the conversation is finished.

Should you desire to recall the operator after giving your number, move the receiver hook slowly up and down. This flashes her signal lamp.

If you move the hook rapidly, it does not transmit the signal, and operator does not know you want her. Jigging the hook does no good and is likely to injure the instrument.

When you have finished a telephone conversation, hang up your receiver. This signals the operator that the conversation is concluded. The receiver should never be left off the hook while the line is not in use as this prevents any incoming calls, however important, from reaching you. On a party line it prevents anyone else on that line from using the telephone.

When the operator reports "busy" or "Don't answer" remember it is easy for her to make the connection if it can be made as to the test necessary to ascertain if the line is busy. If you are calling a party line telephone, remember that the "busy" report may not necessarily be because the particular telephone you are calling is in use. Possibly it is some other telephone on the same line.

Be slow to blame the operator for every little difficulty. Remember that there are three parties to every telephone conversation.

Last, but not least, "when you telephone, smile."

Children Cry

FOR FLETCHER'S

CASTORIA



LEARN THE AUTO BUSINESS

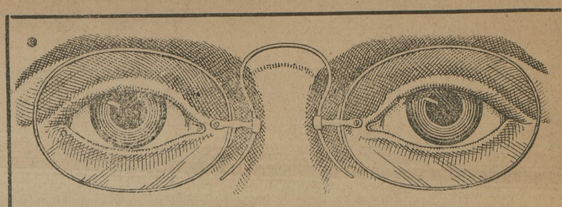
BIG SALARIES

Take a 4 week's Course in our Up-to-Date Repair Shop. Big demand for competent men. Write for Catalog

AUTOMOBILE COLLEGE

2 West Preston Street

Baltimore. - - Maryland



How Long Has It Been Since Your Glasses Were Changed?

If it has been over two years, it is time to come to us and let us make a careful examination to see whether any changes are needed.

F. W. McALLISTER CO.

Optometrists Opticians

113 N. CHARLES ST.

CASTORIA

for Infants and Children.

The Kind You Have Always Bought has borne the signature of Chas. H. Fletcher, and has been made under his personal supervision for over 30 years. Allow no one to deceive you in this. Counterfeits, Imitations and "Just-as-good" are but Experiments, and endanger the health of Children—Experience against Experiment.

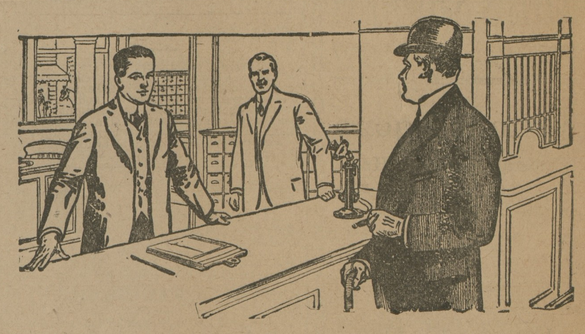
The Kind You Have Always Bought

Bears the Signature of

Chas. H. Fletcher.

In Use For Over 30 Years.

THE CENTAUR COMPANY, NEW YORK CITY.



Never too Late to Telephone

You may be delayed all along the line, but you can always telephone ahead and make new appointments. You may not have time to see a party in person, but there's always time to telephone. You may have only a few minutes, but that is enough to telephone a message and get an answer.

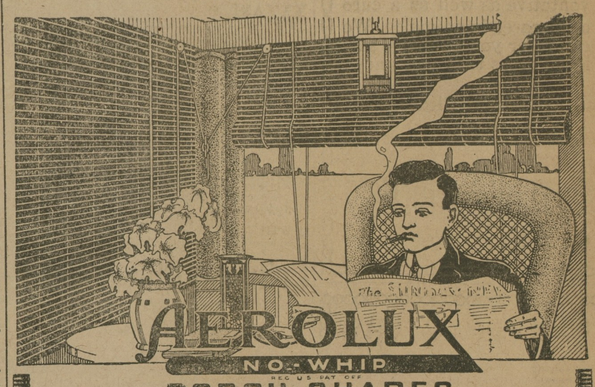
Before calling on a business man telephone and find out if it will be convenient for him to see you. You will thus pave the way for a courteous reception.

When you telephone—smile.

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY

R. C. HARRIS, Agent

Tel. 9000 Spring Ave., Chestertown



Make a Place of Rest for the Entire Family

The hot, burning sun cannot destroy the pleasures of your porch or veranda if you are the happy owner of

AEROLUX NO-WHIP PORCH SHADES

The wind cannot disturb your moments of repose, because these shades do not flap or rattle.

Their variety of delicate colors make them adaptable to any porch and its furnishings.

They are impervious to all weather conditions and make ideal out-door sleeping rooms of any porch. A telephone call will bring the "Aerolux" man, who will show you color samples and then, if you wish, take the measurement of your porch.

JOHN BARTLEY

CHESTERTOWN, - - MARYLAND

The KENT

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