We Want a Business Man

A business man who has selling ability. The man we want may be in the automobile business now; he may be in some other business; he may be a farmer; he may be retired.

Whoever he is or whatever may be his occupation, we want him if he can fulfill the conditions of our proposal.

We are in search of a real, live, wide-awake man, who has had business training, who has some capital, who can sell Maxwell Motor Cars.

We are represented in almost 3000 of the leading cities and towns of the United States, and our dealers are prosperous and happy.

They should be, and will continue to be, for the Maxwell Car is the unquestioned leader of its class.

It is a car for which there is a nation-wide and growing demand —because it represents more real value, dollar for dollar, than any other car in the world.

We have no dealer in this locality. We want one immediately. Our representative will call and explain the details of a very attractive proposition.

Anyone interested should inquire at once.

Maxwell Motor Sales Corporation

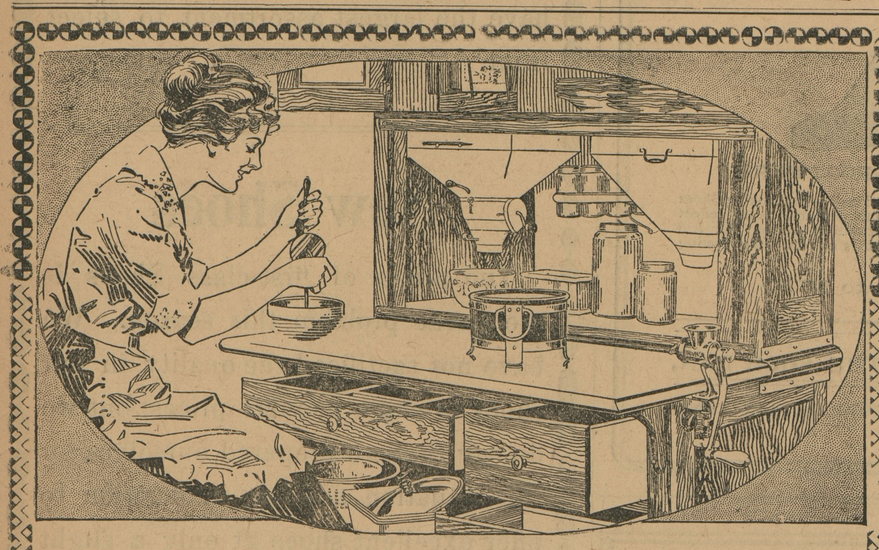
Detroit, Mich.

Touring Car $595 F. O. B. Detroit

One Chassis Five Body Styles

Roadster $580 F. O. B. Detroit

All Models Completely Equipped—No Extras to Buy



HOOSIER

KITCHEN CABINET

SALE

STARTS SATURDAY

ONLY $1.00 DOWN will deliver a HOOSIER CABINET to your home. $1 a week quickly pays for it.

Come in and see these wonderful step-savers—it places you under no obligation to buy. We can tell you about the HOOSIER —but you must see it.

Our allotment is small—it cannot last—so come early before it is too late.

John Bartley

CHESTERTOWN, - - MARYLAND

The only place in town where Hoosiers are sold

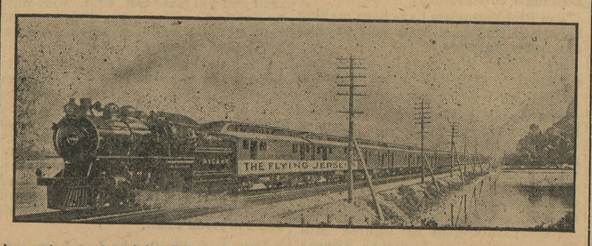
JERSEY CATTLE TO TRAVEL IN A PALATIAL TRAIN

American Jersey Club Plans Remarkable Tour Of Fancy Western Animals To The Eastern Show

When a big locomotive down in Waterloo, Iowa, on the night of October 8, blows a warning toot to get aboard, it will signal the launching of one of the most novel projects ever devised by a live stock association, for it means that the Jersey cattle special train is about to leave the National Dairy Congress Show at Waterloo, Iowa, for its flying trip to the National Dairy Show at Springfield, Mass.

Jersey cows and bulls to the number of 168, the show herds of 10 prominent exhibitors, containing the champions at all the western shows, will occupy the ten Arms palace cars which, with four Pullmans, will make up the train. Nine prominent Jersey States are sending their best to Springfield. The far west, the middle west and the southwest at Chicago in 1914, has chosen a carload of her best. Several of Mrs. Henning's cattle are survivors of the never-to-be-forgotten Chicago quarantine, while among her young stock are numbered several animals that were born when their dams were incarcerated at Chicago. Yet Mrs. Henning is not the only woman breeder who is showing this indomitable spirit, for Mrs. Nellie Fabyan, who also suffered from the quarantine has carefully selected a show herd from her riverbank farm at Geneva, Ill., which, after its victories in the west will come on to Springfield in the special train for its final adjudications.

Ohio, that family Jersey stronghold, sends a sample of the quality of its stock in the herd of I. Robert Blackburn, while from Alabama come the



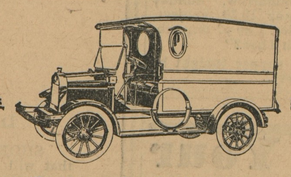
have chosen the pick of their herds for the supreme competition with the cream of the east at the world's greatest dairy exposition

Texas, in the herd of Ed. C. Lasater, of Falfurrias, is sending her quota of pail-fillers from her semi-tropical climate, while Minnesota's wheat field, in the herds of M. D. Munn and George T. Slade, are proving that they are well in the front ranks when it comes to raising good dairy cattle.

Women breeders of Jerseys, always among the most progressive are up in the vanguard, for three patriotic Jersey enthusiasts of the fair sex are sending the pick of their herds. From Tennessee, Mrs. Harry Galbraith sends her selection of imported and home-bred champions, while from Kentucky, Mrs. S. T. Henning, in no way daunted by her sad experience at the National Dairy Show aggregation from that veteran breeder, James B. Jones. Other breeders, too, have signified their desire to join these on this trip, but are waiting to learn how the awards at the western show turn out before making definite arrangements.

Never before has so large and valuable shipment of cattle been made on any one train, for a careful estimate shows that $250,000 would not approximate their cost; but the trip of these Jersey winners is something more than a mere journey from one show ring to another. It is an educational tour, a pilgrimage to show the farmers and breeders and consumers of milk products along the train's route what the country's best dairy cows look like, and to give them in concrete form an idea of the magnitude and importance of the diary industry.

$725 Complete F. O. B. Phila.



Mr. Watson, like thousands of other merchants, is saving moremoney by using a VIM. He writes in part as follows:

"Gentlemen:—I formerly employed a number of horses and wagons, but I am now making my deliveries with one VIM Truck. I should say it will easily do the work of two horse and wagon outfits, and costs about the same as one horse and wagon."
THOMAS WATSON, 324 N. 13th Street.

Mr. Watson is covering more territory, making more sales, developing more new business because he has a VIM.
He has a graceful, "classy" car that is advertising his business.
He has a sturdy, durable, economical car that stands hard work.
And besides he is saving real money. **You can do the same.**

Made in Phila. by Vim Motor Truck Co.
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HALF-TON CAPACITY VIM DELIVERY CARS

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Telephone Directory

Goes to Press

November 1st, 1916

Your Name will appear in the new directory if you arrange for telephone service on or before that date. In saving time and labor, in making your home more comfortable, in building business and in reaching friends quickly, it has no equal.

Why wait until an accident or an emergency causes you to regret that you do not have a telephone? Arrange today to have one installed, and enjoy its benefits every day in the year.

Rates are Low and the Service Efficient.

Our Business Office will gladly give you full information. Call, telephone or write.

Get your name in the new book!

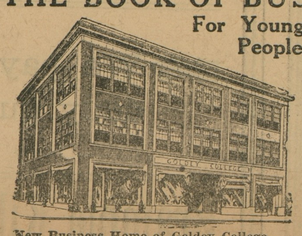
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THE BOOK OF BUSINESS ADVICE

For Young People



New Business Home of Goldey College.

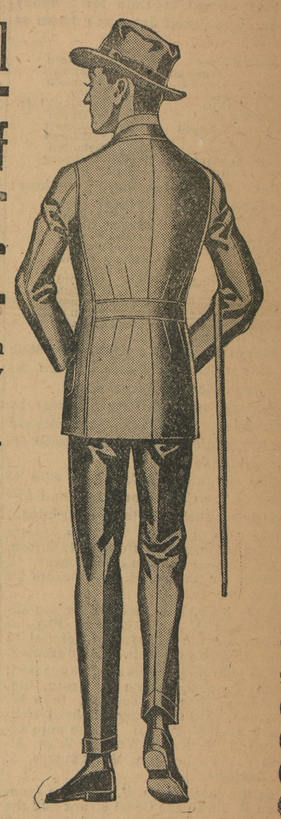
What must you know to find work quickly in business offices? What is paid for such service? What must you know to hold positions and to be promoted rapidly? Where shall you get the necessary training? How long will it take, and what will it cost? Who else have taken such courses and how have they made out? And after all, should you enter business and in what capacity?

GOLDEY COLLEGE CATALOGUE has been of great, unbiased help to thousands of young people in answering these questions to their satisfaction. It has fifty-one pages of information of interest to those who think of taking up a business career. It will aid YOU in making your plans. Write for it today.

GOLDEY COLLEGE, WILMINGTON, DEL.

The City Store : The Hub

Early Fall Showing of Men's Wear



The very newest in Men's Wear now ready for your inspection.

WHY NOT get your outfit now when the stock is well filled?

WHY NOT deal at this Big, Reliable Store and see what you are paying for, instead of sending 500 miles away and get something you don't like?

WHY NOT come here and save on every article you buy?

Men's Suits, $8.00 to $18.00
Men's Coats, 7.50 to 18.00
Boys' Suits, 2.50 to 7.50
Men's Hats, 1.00 to 2.50
Men's Shoes, 2.00 to 4.00
Men's Sweaters, 50c to 5.00
Men's Neckwear, 25c to 50c
Men's Kid Gloves, 50c to 2.00



New Fall Showing — OF — Ladies' Wear

at the Hub Store.

If you are not an early buyer then WHY NOT?

Don't you think an early selection best?

WHY NOT come here and see the New and Beautiful Suits, Coats, Dresses, Waists, Shoes and Millinery.

The Nice and Pretty Goods at this store this season will make your eyes dance from one side of the store to the other.

Why Not Investigate

FOR YOURSELF and see what you can save at this store?

Ladies' Suits.....$9.90 to $18.00
Ladies' Suits.....$6.50 to $18.00
Ladies' Dresses.....$1.50 to $15.00
Ladies' Waists.....50c to $3.98
Millinery.....$1.00 to $5.00
Corsets.....50c to $3.00
Skirts.....$1.50 to $5.00
Ladies' Shoes.....$2.00 to $4.00



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Millington, - - Maryland

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