A Rare Opportunity

Featuring a Special Sale of LOW SHOES

Ladies' $10 and $12 Low Shoes at $4 95.
Ladies' $7 and $8 Low Shoes at $3 95.
Ladies' $5 and $6 Low Shoes at $2 95.

These are all reliable and seasonable goods backed up by our usual guarantee to make good any unsatisfactory purchase.

We reserve the right to take this sale off any day so come in and buy while these prices are on.

Every pair tried on and fitted correctly.

Some high shoes are included in this sale.

Sach's Service Shoe Store
CHESTERTOWN, MD.

J. G. METCALFE J. B. METCALFE, Jr

We Are Buying Wheat

You Will Find Our Prices
SATISFACTORY
and our
SERVICES
always
PROMPT and EFFICIENT

Metcalfe Bros.
DEALERS IN
GRAIN, FEEDS and FLOUR
PHONES: Chestertown 209 / Still Pond 65-14

Children Cry for Fletcher's

CASTORIA

for Infants and Children.

Castoria is a harmless substitute for Castor Oil, Paregoric, Drops and Soothing Syrups. It contains neither Opium, Morphine nor other narcotic substance. For more than thirty years it has been in constant use for the relief of Constipation, Flatulency, Wind Colic and Diarrhoea; allaying Feverishness arising therefrom, and by regulating the Stomach and Bowels, aids the assimilation of Food; giving healthy and natural sleep. The Children's Panacea—The Mother's Friend.

Bears the Signature of
Chas. H. Fletcher.
In Use For Over 30 Years
THE CENTAUR COMPANY, NEW YORK CITY.

BABY CHICKS

Rhode Island Reds — White Leghorns
Barred Plymouth Rocks — Brown Leghorns
White Plymouth Rocks — Anconas
Buff Plymouth Rocks — White Wyandottes

The demand for baby chicks will be greater this year than ever because of the high price of eggs and poultry, and the cheaper price of feed. So be sure to place your order early.

PRICE

March and April.....$18.00 per 100
May.....$17.00 per 100
June and July.....$16.00 per 100

CUSTOM HATCHING

All eggs for hatching must be here Monday of each week. Will start February 1st. Price $5.40 a tray to hold 180 eggs.

EGGS WANTED

Will pay a premium above the Philadelphia market for all eggs from pure bred poultry. Will take them from February to July to be delivered every Saturday or Monday. Will not need many more eggs from Barred Rocks.

Queen Anne's Poultry Farm
WM. H. TRUSLOW & SON
CHESTERTOWN Phone 275 MARYLAND

CHICHESTER S PILLS
THE DIAMOND BRAND.
Ladies! Ask your Druggist for Chi-ches-ter s Diamond Brand Pills in Red and Gold metallic boxes, sealed with Blue Ribbon. Take no other. Buy of your Druggist. Ask for CHI-CHES-TER S DIAMOND BRAND PILLS, for 25 years known as Best, Safest, Always Reliable
SOLD BY DRUGGISTS EVERYWHERE

INSURANCE

LOWEST CURRENT RATES
BEST COMPANIES
JAMES G. BECK.
Chestertown, Md

C. Arthur Bacon

New Location

Have moved my Repair Shop to Queen street in the building formerly occupied by Mr. Robinson for shoe shop. I can accommodate six cars at one time for mechanical or battery work. 75c per hour.

C. ARTHUR BACON.

DAIRY FACTS

MILK PRODUCTION PROBLEMS

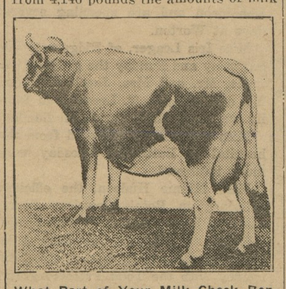
Department of Agriculture Has Been Carrying on Interesting and Instructive Studies.

(Prepared by the United States Department of Agriculture.)

For 180 cows that average less than 5,000 pounds of milk annually, the part of the milk check that represented profit and reimbursement for the owner's managerial ability was 23 per cent. For 257 cows averaging more than 6,000 pounds annually, the per cent remaining for profit and the owner's skill was 41 per cent.

For the last five years the dairy division, United States Department of Agriculture, has been making studies which bear on this problem in many dairy sections of the country; and two-year investigations on the requirements for producing milk have now been completed on groups of dairy farms in six of these communities. One of the latest of these studies, carried on in Vermont, is the one on which the above figures are based. What it has disclosed in regard to economy of production and the requirements for producing milk, may be of value to the dairyman who is interested in finding out where milk returns are going.

These figures, which were obtained from a study of the production records of 587 cows which remained in the herds a full year, show that the average annual production of the 180 lower-producing cows was 4,146 pounds; also that the average production of 257 higher producers was 7,144 pounds a year. After subtracting from 4,146 pounds the amounts of milk



What Part of Your Milk Check Represents Profit?

required to pay production costs (feed, 1,810 pounds of milk; labor, 806 pounds of milk; and other costs 570 pounds of milk) only 960 pounds of milk remained for the profit and skill of the owner. For the high-producing group, however, 3,074 pounds of milk remained after the following deductions had been made: For feed, 2,302 pounds of milk; labor, 806 pounds of milk, and other costs 962 pounds of milk.

Here, then, were cows in the same locality, in some cases standing side by side, and all requiring about the same labor; yet some were producing three times as much profit as others, even though they were charged with greater quantities of feed and a large amount of "other costs."

The figures adduced are significant also in that they show that in milk checks size is not always a true measure of real value; but that the per cent of profit, as determined by the cows that are kept, plays an important part.

The figures upon which this comparison is based were actual records of production; feed, labor, and other costs were obtained by monthly full-day visits on each of the farms for a period of two years. Careful records were made on these visits of the daily milk production of each cow, feed consumed, labor required, overhead costs, etc. Using these data, the requirements for producing 100 pounds of milk were worked out. So far as possible the requirements were determined in terms of pounds of feed, hours of labor, etc., so that constantly fluctuating prices would have no effect on the value of the figures. Results may be interpreted at any time by using prevailing prices.

The requirements for producing 100 pounds of milk, based on 847 cows, with an average annual production of 5,252 pounds of 3.9 per cent milk, were as follows:

	Winter	Summer
Grain (pounds)	33.1	8.7
Hay and other dry roughage (pounds)	129.9	18.7
Silage and other succulent roughage (pounds)	191.3	27.8
Hauling and grinding concentrates	$0.020	$0.006
Bedding (pounds)	11.2	—
Pasture (acres)	—	.10
Human labor (hours)	2.7	2.0
Horse labor (hours)	.6	.4
Overhead and other costs	$0.555	$0.426
Credit for calves	.025 of one calf	.009 of one calf
Credit for manure (lbs.)	382	56

WATER OF MUCH IMPORTANCE

Cow Should Have 150 Pounds a Day in Summer and About 100 Pounds in Winter Season.

A cow will drink 150 pounds of water a day at a temperature of 60 degrees, but if the water is ice cold she will not drink all she needs. She will, however, be chilled through and will eat more to get warm. She ought to have in summer time at least 150 pounds of water a day and in winter time about 100 pounds.

Children Cry
FOR FLETCHER'S
CASTORIA

FOR SALE.

Have for sale a few Choice S. C. Rhode Island Red Cockerels.
MRS. R. D. HOOPES,
Worton, Md.
Phone Chestertown 817-F-12 f5-3t

FOR SALE.

Locust Posts for sale. Apply to
W. T. Dixon,
f12 Green Point, Md.

A. L. SPARKS

We are now in our New Building, next door to W. M. Culp and A. L. Sterling, and ready to serve you

The House of Quality and Service

New Dress Goods in all the Newest and Most Popular Shades. Fine Assortment LADIES' WAISTS
Everything for the LADIES, GIRLS and CHILDREN

A. L. SPARKS

ICE CREAM

GILL BROS. have it for all occasions, we serve you on short notice, we send it anywhere and everywhere. Our BLOCK CREAM is delicious.

Drop in our Parlor and enjoy a nice plate of cream. We are open daily from 7 a. m. until 12 p. m.

We are here to please the public.

Oysters

We have 'em Fried, Stewed and Raw. Also light lunch. We have Oysters by the quart. Try us for good service.

GILL BROTHERS
Phone 290 CHESTERTOWN, MD.

BIG REDUCTION IN THE COST OF PAPER HANGING

I am now offering my annual discount of 10 per pent on all paper hanging done by me through the months of January and February.

I have also reduced all wall papers 10 per cent and my charges are as reasonable as can be expected considering the quality of the work I turn out.

Thanking my many friends for the great volumn of work given me in 1920 and asking a part of your patronage through 1921. Wishing all a Happy and Prosperous New Year.
j1 LEONARD C. NEEDLES.

Wm. C. Sutton
CHESTERTOWN, MD.
Phone 237-60

Sanitary Plumbing

Steam and Hot Water Heating, Pipe and Fittings of all kinds. Stock of Terra Cotta Pipe and Fittings.

KENT NEWS $1.50 PER YEAR.

Baby's life—

In infancy is the time to build future sturdy men and women. Babies need—

Borden's EAGLE BRAND Condensed Milk

Personal Service

Is what you get when you insure your property with ME. You don't have to WORRY about your POLICIES expiring and not having ATTENTION.

OUR SYSTEM IS ONE OF THE BEST.

I also represent THE PENN MUTUAL LIFE INSURANCE COMPANY of Philadelphia, Pa. Organized 1847. Pays large dividends and cash surrender values.

All I ask is a trial to convince you. Yours for business,

GEO. W. FRENCH, Agt
Court Street
Phone 222-R Chestertown, Md.
n8-1yr

The Noblest Instrument —Is An Organ—

and it ought to be in every musical home, but space and cost sometimes prohibit the installation of a pipe organ. However, an

ESTEY

two manual reed organ, built on the exact principles and measurements of a pipe organ—and used in the studios of such organists as Gibson, Dethier and others—such an instrument closely approximates a pipe organ and has everywhere given great satisfaction. It can be built to the special specification of organist and to match the design of any room. Adapted for lodges. Call and hear it.

W. P. Newnam
Chestertown, Md

CARD.

I have removed my office to my home in the new Hynson house on Water St.
d18 DR. FRANK B. HINES.

FOR SALE.

Thoroughbred Barred Rock Cockerels and Pullets (Thompson & Alan Strain). Also two (2) sets of Rouen and Pekin Ducks.
MRS. JOHN T. COMEGYS,
f5-3t* Kennedyville, Md.

WOOD FOR SALE.

have for sale some fine Cord Wood sawed in lengths to suit.
HARRY CLARK, Lynch.
f5-3t Phone 73-F21.

FOR SALE.

Baled Timothy Hay in quantities to suit.
F. C. WOOD,
Reese's Corner, Md.
Phone 28F-14 Rock Hall. f5-3t*

Stevens Bros.
Grain, Fruit and Produce Commission Merchants
226 So. Charles St. Corner Camden St.
BALTIMORE, MD.

Under the personal supervision of R. Nelson Stevens, over thirty five years successful experience.

References—Merchants & Mechanics First National Bank. All Commercial Agencies.

Women Made Young

Bright eyes, a clear skin and a body full of youth and health may be yours if you will keep your system in order by regularly taking

GOLD MEDAL HAARLEM OIL CAPSULES

The world's standard remedy for kidney, liver, bladder and uric acid troubles, the enemies of life and looks. In use since 1696. All druggists, three sizes.

Look for the name Gold Medal on every box and accept no imitation

Stock Dealer

E. J. WATSON
Dealer in
ALL KINDS OF LIVE STOCK
FAIRLEE, MD.
CHESTERTOWN, R. R. NO. 2

PALMER
The Old Reliable MOTOR BOAT ENGINES
PALMER BROS
Cos Cob - Conn
Send for Catalogue.
je21-tf.

REMARKABLE CUT-PRICE SALE!

Rather than carry over winter goods for another year we have decided to cut prices lower than ever. Remember, these values will never be equalled. Along with these we are offering some exceptionally low prices on seasonable goods.

Don't Forget—Nothing to be Carried Over for Another Season

$1.25 Men's Heavy Ribbed Shirts.....50c
$3.00 Men's Red Flannel Shirts.....$1.50
$3.00 Men's Sweaters.....$1.50
$7.00 Men's Oil Skin Suits.....$4.90
$6.50 Men's Storm King Boots.....$4.50
$5.00 Men's Short Boots.....$3.75
$1.50 Men's Rubbers.....$1.00
$3.00 Men's Arctics.....$1.50
45c 32 inch French Gingham.....29c
$1.25 Boys' Shirts or Drawers.....50c
$2.50 Full Lined Stable Blankets.....$1.75
$5.00 Full Size Comfort.....$3.25
$3.50 Men's Khaki Pants.....$2.25
Men's Heavy Chambray Shirts.....65c
Men's Fine Dress Shirts.....69c
Men's Apron Overalls.....$1.00
75c All Wool Shepherd Plaid.....49c
$1.25 Ladies' Ve-Elastic Shirts.....50c
$35.00 Ladies' Coats.....$15.00
Children's Coats.....$1.50
20c Hill Muslin.....16c
75c 9-4 Sheeting, per yard.....44c
Amoskeag Apron Gingham, per yard.....12½c
35c 36-inch Percales, per yard.....18c
75c White Table Cloth.....49c
50c Yard Wide Satine, all colors.....35c

Mrs Housekeeper, This Will Interest You Quite a Bit

75c Best Congoleum.....49c
$1.50 Inlaid Linoleum.....85c
75c Window Shades.....49c
$2.50 Lace Curtains, pair.....$1.25
$35.00 Extra Heavy Bed and Spring.....$17.50
$8.00 9x12 China Rugs.....$5.00
$7.50 9x12 Jap Rugs.....$3.98
$10.00 9x12 Woolen Fiber Rugs.....$7.25
12x12 and 12x15 Rugs of All Kinds.....
$10.00 Two-inch Post Iron Bedstead.....$7.50
50c Japanese Matting by Roll.....35c
40c China Matting by Roll.....29c
$20.00 Ostemoor Mattress.....$15.00
$15.00 All Felt Mattress.....$10.00
$10.00 All Cotton Mattress.....$7.50

Mr. Farmer, Now is the Time to Stock up Rope Traces by the Dozen Also Used for Halters

No. 14, pair.....12½c
No. 16, pair.....15c
No. 18, pair.....17c
No. 20, pair.....20c
$4.50 Lerch Bridles.....$3.25
$3.50 Heavy Bridles.....$2.50
Work Collars.....$2.50
$1.50 Batchelors Forks.....$1.10
Auto Tires Reduced.....25 per cent
Nails or Staples by Keg.....$5.00

ALL KINDS OF GRASS SEED IN STOCK

Worthwhile Savings on Groceries

60c Can Pineapple.....39c
Best City Lard, by can.....12c
Cornfield Beans, pound.....6c
20c Can Pet Milk.....12½c
20c Can Salmon.....12½c
One Gallon Syrup and Bucket.....75c
Porto Rico Molasses, gal.....70c
Raisins, per package.....25c
Two Packages Buckwheat.....25c
Pat-a-Cake.....25c
Carolina Belle Coffee, pound.....32c

As I stated, quite a lot of American Wire Fencing in warehouse at Chestertown and just receiving notice that I must remove same within the next 30 days. Would say that I can quote an extra low price if hauled from there. DO NOT DELAY.

ABE COHEN
SANDY BOTTOM DEPARTMENT STORE

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