Have You Money In Reserve?

Every family that does not live whithin its means must go through trying and irritating hours during which its members face fact. It is best to have the institution of home based soundly upon the principle that Income must exceed Outgo. Why not put your home affairs on a business basis? Open an account here and adopt the policy of spending just a little less than your income. You will be surprised how quickly you will have cash in hand to make investments that are sound and which will in turn bring you more cash in hand. And remember that in times of financial stress your banker is your best friend.

A Friend When You Need One

THE PEOPLES BANK

Chestertown Bettertown
Rock Hall Massey

OPERATORS NOT "SELF-MADE" UNDERGO SYSTEMATIC TRAINING

Instructors Teach Voice Culture Courtesy, Alertness And Accuracy In Addition To Operating Methods

Systematically trained operators establishing connections on switchboard. The efficient telephone service of this country is the result of adequate equipment and highly-trained employees.

Telephone operating continues to be one of the leading vocations for young women. Telephone operating is fascinating work, and the records of the company show that comparatively few operators leave the service to take up other occupations. A surprisingly large number of those who do try work elsewhere return to telephone operating, say officials of the Chesapeake and Potomac Telephone Company and associated companies.

When a young woman makes application for a position as telephone operator, she generally has little or no idea of the requirements necessary to fill the position. But after the work is carefully explained by the employment supervisor or chief operator, an applicant is never left in doubt concerning the advantages of such service. Neither is she left groping in the dark as to what she might at the time consider disadvantages, telephone officials state.

The interesting time in her new venture arrives when the young woman spends her first day with her instructors, for no longer are telephone operators "self-made". Whether it be at a one position switchboard office, or at a large switchboard in a big city, every young woman who enters the service to become an operator is given systematic training. In the smaller offices her schooling is done at real switchboards under the supervision of the chief operator, who is responsible for the training and instructing of all of her operators.

In the larger central offices of the company the student operator attends a school equipped to the last detail with switchboards operated just as they are in the central offices. Here she is taught the principals of voice technique. The voice being the only medium of expression between the operator and her customer, it is necessary that it contain the elements of courtesy conveyed by facial expression in ordinary conversation.

In addition to voice courtesy the telephone operator absorbs the general idea of courtesy in her daily contact with her instructors, supervisors and chief operator. The matter of accuracy in every detail is good mental training. No movement is made in handling telephone switchboard equipment without a definite reason accompanying the instruction to do it in that particular way. The entire training course covers a period of a few weeks, but during that time the effect on the girls in the classes is obvious. They become more alert, think and act more quickly and show that they realize the mission which they are called upon to fill.

When the school day period is over, the student operator goes to the switchboard and is placed between two experienced operators to become a real part of the telephone system. She begins answering real calls under the sympathetic and helpful guidance of her instructor. Her newly acquired alertness is put to the test and before she realizes it she is answering real subscribers and becomes more eager to do and say exactly what she has been taught is correct and proper. In a surprisingly short time she gains self-confidence and works with ease and surety.

The telephone operator has many incentives for the effort of perfecting herself in her chosen field of work. They are the invaluable things of the mind and the spirit; the daily contact with all sorts and conditions of people, the strong calls of duty and the happiness which comes in the assurance that hers is a real service. For no operator can sit at a switchboard day in and day out without consciously or sub-consciously realizing these beneficial qualities which go into the developing and building of that element of humanity known as character.

TUBERCULOSIS KILLS FIVE DAILY IN MARYLAND

Statistics recently given out by the State Health Department show that in 1926, eighteen hundred and eight individuals died from Tuberculosis in the State of Maryland. This means that approximately five people each day die from the white plague in our State. For each death, it is estimated that there are at least nine active cases indicating that at present there are in Maryland more than sixteen thousand active cases of Tuberculosis.

The white plague appears to be the most serious menace in our family and economic life, despite the progress made in fighting it. Closely allied with this program is the united effort of the Maryland Tuberculosis Association, co-operating with the official health agencies in the prevention and eradication of this disease.

Dr. R. H. Riley, head of Communicable Diseases of the State Health Department, says "The work against Tuberculosis must be enlarged if the disease is to be brought entirely under control, and eventually stamped out. The State Department of Health is deeply interested in this fight, and has always given its stamp of approval to the activities of the Maryland Tuberculosis Association, and the annual Tuberculosis Christmas Seal Sale.

Sense and Philosophy

A colored man being interviewed by authorities in regard to a shooting affray gave to the world this bit of philosophy:

"Ah didn't see nothin' so ah don't know nothin'!

"You all know, boss, I spends six months of every year 'tendin' mah own business and ah spends the other six months of the year tryin' to keep from 'tendin' other people's business, so all in all, I'se a busy man."—Birmingham Age-Herald.

Earning Praise or Blame

What people say of us after we are dead matters little so far as we are concerned. What they say of us while living may be of utmost importance to us. Yet for the one as well as for the other we are very largely responsible. —Grit.

Periscope Arrangement

A simple periscope consists of reflecting mirrors or prisms at opposite ends of a tube, with the reflecting surface parallel and at the right angles of 45 degrees with the tube's axis.

Cannibal Cookery

Evidence found in Hungary indicating the existence of a race of cannibals in the Danube valley thousands of years ago includes much material relating to their cookery. Indications are they used roasting, frying, broiling and boiling.

First Christian "Heretic"

Priscillian was a bishop of Avila Spain, burned alive for sorcery at Treves. He was the first Christian put to death on account of heresy. He founded a sect whose doctrines were a blend of Manichaeanism and Gnosticism. It spread widely in Spain but after the Sixth century was absorbed by the Cathari

KENT NEWS $1.50 A YEAR

Buick Sets New Sales Record

Flint, Mich., June 30.—Buick sales for May exceeded those for April by almost 5,000 cars, C. W. Churchill, general sales manager of the Buick Motor Company, announced this week. The figure is taken from retail delivery reports, which reflect considerable improvement in business conditions practically everywhere in the country.

Mr. Churchill also made public a set of tables showing the dollar value of various makes of automobiles sold in the 12 months ending March 31, 1928. These tables indicate that the public paid $365,000,000 for Buick cars during that period, as compared with $250,000,000 for the cars of the second highest producer in the fine car field, and $221,000,000 for those of the third.

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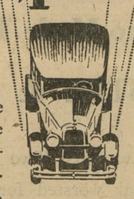

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