KILBOURN'S JUNE SALE!

HOT WEATHER GOODS!

25c Window Screens	19c
$ 1.00 Screen Doors	75c
$18.00 Refrigerators	$14.75
$ 3.00 Lawns Mowers	2.50
$ 7.50 4-Passenger Lawn Swings	5.75
$ 8.00 Hammock Couch	6.00
$ 1.25 Porch Screens, size 6 ft. by 8 ft.	89c
Wire Screen for doors, per yard	10c

VERY LOW PRICES ON NEW PERFECTION OIL STOVES.

$10.00 New Perfection, 3-burner, with legs	$ 6.95
$ 8.00 New Perfection, 2-burner, with legs	5.95
$ 3.00 Double Oven, with glass door	2.45
$ 2.25 Double Oven	1.75
$ 2.00 Porch Rockers	1.50

LEATHER NETS AND HARNESS.

$ 2.00 5-bar Leather Net, 60 lashes	$ 1.65
$ 1.75 5-bar Leather Net, 50 lashes	1.35
$ 1.50 5-bar Leather Net, 40 lashes	1.10
$60.00 Runabouts for	42.50
$85.00 Carriages for	72.50
Harness from $10.00 to	20.00

MATTINGS AND RUGS.

$2.50 Matting Rugs, 9x12	$ 1.79
$6.00 9x12 Grass Rugs	4.75
$8.00 9x12 Wool Fibre	6.95
25c Matting	19c

IRON AND BRASS BEDS.

$ 2.50 White Enamel Beds	$ 1.95
$10.00 Felt Mattress, 2 parts	6.50
$30.00 Oak Bed Room Suit	22.50
Coil Bed Springs	1.50
Our Best Springs	5.00

AUTOMOBILE TIRES AND INNER TUBES.

Standard Tires, 30x3	$ 9.75
Standard Tires, 30x3½	13.50
Inner Tubes, 30x3	2.45
Inner Tubes, 30x3½	2.95
50c Polerine Oil, 5 gallon lots, per gal	35c

BIG CUT IN ALL LOW SHOES
Men, Ladies and Children.

75c Ladies' Shirtwaists, 50c; Better Waists up to $1.50; House Dresses, 75c to $1.25; Summer Dresses, $2 to $5.50. All new goods and just the kind for hot weather.

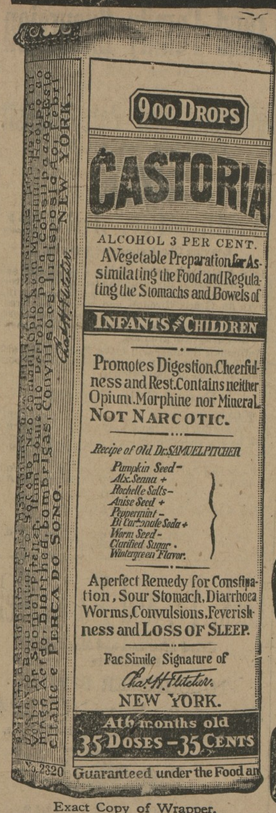
☞NEXT WEDNESDAY—Will pay 21c dozen for Eggs. Market Price for Butter.

WE SELL STAG PAINT, one gallon makes two.

HEADQUARTERS for Chick Feed, Meat Meal, Bone Meal, Mica Grit, Charcoal, Rolled Oats and Ground Shell. $1.75 Galv. Chick Coops for $1.25.

ICE CREAM furnished on a day's notice in quantities, 5 gallons and up at 90c gallon.

T. B. KILBOURN, FAIRLEE, MD.



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CASTORIA

For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of Chas. H. Fletcher.

In Use For Over Thirty Years

CASTORIA

THE CENTAUR COMPANY, NEW YORK CITY

WHITE FOOT OIL

Cures Poison Oak Poisoning in three days and relieves the itching and irritation as soon as applied. It is a wonderful remedy for Eczema and Skin Diseases of all kinds, Itching Piles, Old Sores, Cuts, Burns, Etc.

IT

Cures St. John's Wort Poisoning of horses. Heals Barb Wire Cuts without leaving a scar. Cures Galls, Scratches, Grease Heel and all kinds of sores and skin diseases.

We will refund your money if you are not satisfied with results. For sale everywhere or shipped by Parcels Post.

25c, 50c and $1.50 Per Can.

WHITE FOOT REMEDY CO.,
CENTREVILLE, MD.

GARDEN SEED!

We have received and opened our New Garden Seed

All varieties. Call and get our prices. FLOWER SEED.

TOULSON'S DRUG STORE
CHESTERTOWN, MD.

OLD GERMAN DR. THEEL, Inc. Med. Offices, 48 yrs. Practice

Old Dr. Theel

Ein Deutscher Arzt

OLD DR. THEEL'S

Med. Inc. Offices 1719 Spring Garden St., Phila., Pa., 48 years Specialist, Diseases of Youth, Men & Women. His GERMAN TREATMENT Restores Health, gives Strength, builds up the Broken down from Atrophy, Errors & Follies, gives New Life to the worn-out System. All Ailments, recent or old, either cause or origin, Contracted, Inherited, or Infection, that flesh is heir to, banished. The GERMAN TREATMENT positively & alone drives every vestige of Blood Poison from the System without dangerous after effects. All others suppress only & even the up-to-date methods do, yes even kill, so proven by the World's greatest Authorities. Book & Sworn Testimonials Free. A Revelation to the Sick. Successful Treatment by Mail in all Suitable Cases. Hrs. 9-4, 6-9. Sun., 9-2

Health is Wealth. L. A. HAMELIN says under oath "Suffered from Effects of Mistakes & Folly Atrophy, Weakness, Lame Back, Forgetfulness, Poor Memory, Pimples, Blood Poison, being dosed with Mercury, Tonics, Potass & Arsenic Comp. Injection. Hot Springs failed. Book Truth opened my Eyes to the Swindle in Medicine. The German Treatment gave me Relief, New Life & Strength. Restored me to Perfect Health, drove out Every taint of Poison & made a new man out of me.

Stewart Fruit Company,

of Baltimore City, Md.,
118 & 120 E. Pratt street.

COMMISSION FRUIT AND PRODUCE SHIPPERS AND JOBBERS.

Highest market prices. Returns same day. Fruits, Berries, Melons, Vegetables, Poultry, Eggs, Live Stock, Furs, Hides, Country Produce, Oysters, Grain, Hay, Marsh Grass.

Shippers are invited to visit our new store. Largest Fruit and Produce House in Baltimore. Reference—National Bank of Commerce, Bradtreet or Dunn

☞CONSIGNMENTS SOLICITED.☜

INSURANCE!

Fire, Lightning, Life Accident and Health

In old reliable companies at lowest current rates. Policies cover Grain and Hay in both Stack and Barn. Prompt Personal Attention to all business.

EDGAR P. BECK,
Office in new Transcript Building.

AUCTIONEER

THIS IS TO NOTIFY THE PUBLIC THAT I HAVE REMOVED TO CHESTERTOWN AND AM PREPARED TO CRY SALES IN KENT AND QUEEN ANNES COUNTIES ON REASONABE TERMS.

JOHN T. JESTER, Auctioneer,
Jan. 18'13-tf CHESTERTOWN, MD.

WEDNESDAY WE WILL PAY 3c ABOVE MARKET PRICE FOR EGGS

HARVEST SPECIALS!

Pint Tin Cups, each	1c	White Cups and Saucers, set	29c
65c Set Knives and Forks	39c	8½-inch White Plates, each	5½c
Silver Plated Table Spoons, dozen	39c	$1.50 18-quart Saucepans	95c
35c Silver Plated Tea Spoons, dozen	15c	50c Gray Saucepans	39c
Heavy Tin Table Spoons, dozen	8c	Heavy Tumblers, dozen	22c
Good Cracked Rice, ponnd	3c	Large Size Jelly Glasses, dozen	17c
7c Unbleached Muslin, yard	5½c	10c Jar Rubbers, dozen	6c

Big Shoe Sale of Odds and Ends!

LADIES' AND CHILDREN'S SHOES AND OXFORDS taken from our large Shoe Department, to clean up stock. All new and up-to-date goods. All go on sale at these two prices:

SHOES AND OXFORDS up to $2.00 value; take your choice at

99c

SHOES AND OXFORDS up to $2.50 value; take your choice at

$1.35

Mostly all sizes! Shoes that will please you! Don't miss this sale!

$2.50 9x12 Matting Rugs	$ 1.65	$6.00 4-Passenger Swing	$ 4.49	50c Men's Shirts	25c
35c China Matting, yard	.18	3-Burner Perfection Oil Stove	6.50	75c Ladies' White Waists	39c
$10.00 Ostermoor Mattress	5.00	$1.00 Screen Doors	.75	$1.00 Ladies' Dresses	69c
$ 8.00 Ostermoor Mattress	4.25	25c Window Screens	.19	50c Children's Dresses	37c
$ 4.00 Double Bed Mattress	2.25	$18.00 Set Carriage Harness	15.00	10c Towels	5c
$ 1.00 Linoleum, yard	.63	$15.00 Set Carriage Harness	10.00	10c Ladies' Black Hose	6c

ABE COHEN

Sells it for Less and Pays More for Produce! Sandy Bottom Department Store!

Continued from page 2.

"pull!" was given to the men in the old terminal room and in that second all the lines were disconnected there. The next second the word "pull!" was given to the men at the relay rack in the new terminal rack, and at that instant the bits of fibre were drawn out of the new relays and all lines were ready for use on the new switchboard. It was done. The cut-over was a complete success. The old switchboard had given up the ghost and the new switchboard started out on its career. Congratulations all around followed. Among those present when the cut-over took place were the following: Messrs. W. B. Copper, Thos. Perkins, W. F. Russell, Hope H. Barroll, Senator W. W. Beck, Messrs. W. W. Hubbard, Scott Beck, Charles L. Dodd, Dr. Frank B. Hines, Dr. H. G. Simpers, Messrs. A. A. Harris, J. W. Crouch, George R. Rouse, Merrick Clements, William Duyer, H. W. Vickers, Jr., Eben Perkins, F. G. Usilton, W. B. Usilton, Thomas D. Bowers, R. H. Collins, Thomas Bordley, T.D. France and many others from town.

REPRESENTING THE COMPANY.

Messrs. R. E. Bullock, J. N. Weems, E. L. McFrederick, J. B. Howell, plant department; Mr. W. N. Roberts, Miss M. Phelan, Mr. R. R. Tower, traffic; Messrs. M. E. Gerber, R. C. Harris, commercial.

The new plant is of the modern type. The switchboard, which is always the very heart of a telephone system, is one of the most complicated, delicate and likewise most expensive pieces of mechanism in the whole telephone world. In a single big switchboard such as may be found in Baltimore or Washington are four thousand miles of copper wire, fifteen thousand tiny electric lights and over a million soldered parts. When you see a big switchboard you see where the money goes. One big switchboard in New York City has been known to cost as much as the Statue of Liberty in New York harbor.

Chestertown's new switchboard is like that, only not so large, and is no exception in quality to the high-class switchboards which the Western Electric Company manufacture at their immense plant at Hawthorne, Ill. The equipment for Chestertown is known as a No. 10 common battery switchboard, and consists of positions for four operators, of which two positions are equipped for handling toll service, or calls to other cities and towns.

The new switchboard is made of mahogany and is finished in what is known as hand-rubbed wax finish. It is so designed that additional operating positions can be installed at any time without interruption to the service. The capacity of the switchboard is ample to care for 1,600 lines. It is now serving about 300 lines.

The operation of this switchboard is much simpler than the one formerly in service, as the board is equipped with a lamp signal for every line coming in, which lights the moment the subscriber takes the receiver off the hook. There is also a larger light signal operating simultaneously with the individual lamp which also indicates to the operator and supervisor that somebody desires to make a call.

Coincident with the cutting-in of the new system, the company has announced the following practices to be observed: To call, remove the receiver from the hook, and when the operator answers, give the call in the usual way. Separate the number into figures, as 2-3-4 Give the name of the central office you are calling, and if you are calling a party line telephone be particular to give the proper letter. After you have given your number, hold the receiver to your ear until the party answers or the operator reports. Speak directly into the transmitter, not above it or under it. Speak distinctly. When you have made a call and the person responds, or when you are answering a call, save your time and the time of the party calling by announcing who you are, thus: "Jones & Co., Mr. Jones speaking." This up-to-date way of starting a telephone conversation will rid the lines of abrupt questions and answers, such as, "Well, who are you?" "What do you want?" and that ever-annoying "Who's this?"

Concentrate what is being said and talk with a smile. Courtesy is like oil to machinery—the lack of it will cause friction, and friction in telephone talking is a thing to be avoided.

If you are slow in answering your telephone bell, the party calling you may get tired waiting and hang up. What is frequently blamed as slow service, is often caused by the called party not answering his bell promptly.

If some one else is wanted do not place the receiver back on the hook while you get him, as placing the receiver on the hook automatically signals the operator that the conversation is finished. Should you desire to recall the operator, move the receiver hook slowly up and down. This flashes her signal lamp. If you move the hoop rapidly, it does not transmit the signal, and operator does not know you want her. Jigging the hook does no good and is likely to injure the instrument.

When you have finished telephone conversation, hang up your receiver. This signals the operator that the conversation is concluded. The receiver should never be left off the hook while the line is not in use, as this prevents any incoming calls, however important, from reaching you. On a party line it prevents any one else on that line from using the telephone.

When the operator reports "busy" or "Don't answer," remember it is easy for her to make the connection if it can be made as to the test necessary to ascertain if the line is busy. If you are calling a party line telephone, remember that the "busy" report may not necessarily be because the particular telephone you are calling is in use. Possibly it is some other telephone on the same line.

Be slow to blame the operator for every little difficulty. Remember that there are three parties to every telephone conversation. Last, but not least, "when you telephone, smile."

CASTORIA
For Infants and Children.
The Kind You Have Always Bought
Bears the Signature of Chas. H. Fletcher.

The Nicely Dressed Women Seen on the Streets Have Been to

ARLINGTON L. SPARKS.

We Have Everything in

Dry Goods Notions Millinery

Dry Goods

See our line of Dry Goods. It is complete and up-to-date in every particular.

Notions

Our Line of Notions is unsurpassed and is hard to parellel. Come in. We can please you.

Millinery

Our First-Class Milliners and Millinery will please you, no matter how particular you may be. Our styles are always up to the minute.

ARLINGTON L. SPARKS
CHESTERTOWN, MARYLAND.
PHONE 79.

STAVELY & BOWERS

Large LUMBER YARD and Hardware Emporium

At LYNCH'S, MD.

Va. and Ga. Flooring,
Va. and Ga. Framing,
Va. and Cypress Siding,
Va. and Cypress Dressed Boards,
Cypress Fencing and Va. Fencing,
Va. Barn Boards,
Shingles, Shingling Laths, Plaster Laths,
Sash, Doors, Blinds and Frames.

John W. Masury & Son's Paints and Leads.
John T. Lewis & Bro.'s Paints and Leads.

All Kinds HARDWARE

FARM GATES kept on hand.

AMERICAN WIRE FIELD FENCE,
1047, 1041, 939.
American Garden Fence, 1948, 2053, 2158.
Wire Staples and Barbed Wire, Brace Wire.

ALL KINDS ROOFING

LIME by the barrel.
CEMENT AND HAIR.

We have recently added a BLACKSMITHING AND WHEELWRIGHTING DEPARTMENT, and we are ready to do all kinds of Blacksmithing and Repairing.

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ATTORNEY-AT-LAW
CHESTERTOWN, MD.
Office—Kent News Building.
Special attention given to [illegible]

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