BEING HUMAN

No matter how much machinery is required to operate a telephone system, or how scientifically it may be handled, the thing that makes it worth while to the public is the human intelligence that keeps it going.

THE quality of just being human is the one that must be possessed by every successful telephone employee. He or she must be able to understand the problems of those who may not be familiar with telephone matters.

WHEN you think of the telephone company, think of it as a large group of earnest men and women who are striving to serve the public in a human and very valuable sort of way.

IT'S a body of employees who merit your cooperation.

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY

A

H. SACHS & SON

Fall Season 1918-19 is very much in evidence at our store

New and up-to-date merchandise is coming in every day, and when complete we will have one of the best selections of LADIES', MEN'S and CHILDREN'S goods, than ever before, consisting of the following lines, namely:

Ladies' Department.

SUITS, COATS, DRESSES, FURS, MILLINERY, SWEATERS, SKIRTS, WAISTS, ETC.

Men's Department.

SUITS, OVERCOATS, PANTS, HATS, SWEATERS, FURNISHINGS, ETC.

Children's Department

WE CAN CLOTHE YOUR SCHOOL BOY OR GIRL COMPLETE.

DRESSES, HATS, SWEATERS, FURNISHINGS, BOYS' SUITS, MACKINAWS, PANTS, CAPS, BLOUSES and SHIRTS.

No doubt you have heard everywhere of the tremendous advance in prices of all classes of merchandise; you will find it quite different here.

We are selling our goods this season at the same low prices as heretofore, and if any advance, it is so little as not to be noticeable to any extent. This is due to the fact that we made all our purchases early in the season before the goods advanced. As most of our goods are in, we invite you to come in now and make an early selection, we have just what you are looking for.

H. SACHS & SON,

Leaders in Ladies' and Men's Wear

Toulson Building Chestertown, Md.

Still Pond Marble Works.

THE ONLY REASONABLE PRICED MARBLE DEALER IN KENT COUNTY

MARBLE AND GRANITE MONUMENTS.

Marble and Granite of All Kinds

OUR WORK WILL SET UP and we do not have to reset.

Let us give you an estimate on any work before purchasing elsewhere. Large stock on hand.

Marble work cleaned and reset.

Lettering done in cemeteries and work guaranteed to give satisfaction.

Wm. H. KRUSEN, - - Still Pond, Md.

DR. D. C. BLEVINS
Dentist
Office Over Benneman's Store,
MILLINGTON, MD.
Modern Methods.

GRAIN WANTED

I have secured the agency of S. B. Ford & Son, Middletown, for the buying of all kinds of GRAIN, for which the highest market price will be paid. Phone 62-12 Kennedyville, Md.

W. T. JONES,
Kennedyville, Md.

WALL STREET RUMOR SPEEDY

It Is a Peculiar Institution, Coming From Nowhere and Dying Unwept and Unattended.

It is a peculiar institution, is a Wall street rumor, and wonderfully constituted. It has size, width, breadth. Probably its most notable characteristic is its tremendous speed and the rapidity and surefootedness with which it hops from crag to crag and from precipice to precipice. Where its home nest is located no one knows, although rumor factories are popularly reported to be situated on every street in the financial district.

It is a bird of various manifestations. Sometimes it is large and important in bearing, strolling about with stately stride. Sometimes it crawls, sometimes it hops and at times it climbs.

Generally a rumor is first noticed entering the financial district from the uptown side of the street. It is very infrequent, indeed, that rumors swim in from the downtown side, although such cases are on the books. As it advances up street after street rumor grows in size, and its swelling increases perceptibly as it darts into one street and out of another, from one office to another, into the curb market and out again, over to the Stock exchange and out again, using the telephone lines, telegraph lines, messenger boys and word of mouth to ear in getting about.

In the meanwhile it has gathered size, strength and generally a good-sized group of eager followers. Some people take up mighty easily with rumors and it's a poor one that cannot draw a few satellites.

Then something generally happens which puts rumor to the bad. Sometimes it encounters a government official or an officer of a company whose cloak it has borrowed for the occasion or a newspaper reporter or some other person authorized to poke into its vitals and see what makes the thing run.

Then rumor commences to shrivel. It grows smaller and smaller and smaller. Like Eugene Field's "Squig'em Squees" it fairly "swallers itself." Right then and there it has no friends. They quit it cold on the first signs of illness. Its death is always unattended and no one sheds a tear over its departure.

Pater and the Doctors.

The New York family physician was visiting the house where the kids have the measles.

"Has Doctor Brown been here to look at their ears?" he asked.

"He has," said the head of the family.

"Has Doctor Jones examined them for kidney trouble?"

"Yep. He was here this morning."

"And has Doctor Smith been up to look at their eyes?"

"Yes. Doctor Smith was here, too."

"Everything all right?"

"They all said everything was all right."

"Good. The patients are doing very well, indeed."

"Glad to hear it, Doc. And say, Doc, I want to thank you."

"What for?"

"For not pullin' a right-eye specialist and a left-eye specialist on me at fifteen a throw. You had a perfectly good chance."—New York correspondence Cincinnati Times-Star.

Making Snake Antidote.

India's annual loss of over 20,000 lives from snake bite has forced the production of an antidote serum. The Parel laboratory, Bombay, keeps a supply of cobras from which venom is extracted every ten days. The snakes are forcibly fed with egg flip through a tube.

The venom is dried over lime and then dissolved in a salt solution. Increasing doses are injected in a horse until at the end of two years the animal can stand a dose 200 times the original one and is quite immune from the cobra poison.

The serum from the blood of this particular horse is an antidote and is absolutely effective if injected in time. Many lives have been saved by its use. However, each bite requires an antidote made from the venom of the same sort of snake that inflicted the bite.

Manners.

Manners have been somewhat cynically defined to be a contrivance of wise men to keep fools at a distance. Fashion is shrewd to detect those that do not belong to her train and seldom wastes her attention. Society is very swift in its instincts, and if you do not belong to it resists and sneers at you or quietly drops you. The first weapon enrages the party attacked; the second is still more effective, but is not to be resisted, as the date of the transaction is not easily found. People grow up and grow old under this infliction and never suspect the truth, ascribing the solitude which acts on them very injuriously to any cause but the right one.—Emerson.

Moderate.

A certain king managed by hook and by crook to get himself very much in the public eye. But, while the ethics of his profession didn't permit him to go out to the front and fight, he was nevertheless resolved to help.

Accordingly, he sent for representatives of the various film concerns.

"My notoriety," quoth his majesty, "is sufficient to make me a performer of the first rank, but I will ask only so much salary as will suffice to pay the current expenses of the war."

Of course, the representatives of the film concerns were amazed at his moderation, and made all haste to close with him.

WE BUY OLD FALSE TEETH

We pay from $2.00 to $35.00 per set (broken or not). We also pay actual value for Diamonds, old Gold, Silver and Bridge-work. Send at once by parcel post and receive cash by return mail.

MAZER'S TOOTH SPECIALTY
Dept. X, 2008 S. 5th St., Phila., Pa.

Subscription to the Transcript $1 00 per annum.

WAS JUST VISITING

"Yank's" Presence in Confederate Lines Explained.

In View of His Extremely Unconventional "Uniform" He Could Hardly Be Charged With Spying, as Gen. Gordon Quickly Saw.

In his "Reminiscences of the Civil War," General Gordon relates that while the two hostile armies were confronting each other on the Rapidan, the Confederate and the Union pickets became so very "chummy" that the commanding generals were apprehensive lest important military information might leak out.

An almost continuous exchange of tobacco for coffee was going on between "Yanks" and "Johnnies;" also much exchanging of newspapers. When the river was so deep that the soldiers could not wade across, they rigged miniature boats and rafts loaded with whatever they wished to trade and sent them over as the breeze favored. The consignees on both sides scrupulously respected these small argosies, and always sent back a fair equivalent. The men not only conversed across the river, but "visited" back and forth for an hour or two at a time. The officers began to fear that they might become too friendly to fight with proper energy; and at last General Lee instructed General Gordon to put a stop to it.

Mounting his horse, the general started to ride along the river front, and almost immediately came upon a Confederate outpost, where his sudden appearance seemed to create an unusual degree of excitement and stir.

"What's going on here?" demanded the general.

"Nothing at all, sir!" cried one of the soldiers eagerly; while another attempted to explain that the confusion was owing to their haste to "present arms" to him.

General Gordon was satisfied that this was a subterfuge, but he could see nothing amiss, and had turned to ride away when he saw some tall weeds on the river bank begin to shake.

"What's in those weeds?" he asked, wheeling his horse.

"Nothing at all, sir!" cried a chorus of voices.

"Break down the weeds!"

Very reluctantly one of the men did so—and there lay a large, red-headed "Yank" in puris naturalibus, having evidently but that minute swum across the river.

"Where do you belong?" the general asked him severely.

"Over yonder, general," replied the Yankee, with a wave of his arm across the river and an inscrutable grimace.

"What are you doing here?"

"Jest a little friendly visit to the boys, general."

"Don't you know that there's a war raging in this country?"

"Yes, sir; but 'tain't ragin' today," was the quaint reply; and the ring of listening "Johnnies" grinned broadly. Something had to be done to preserve dignity and to enforce orders.

"Have you anything to say why I should not have you shot as a spy?" demanded the general sternly. "Is that your uniform?"

"Wal, general, it's the uniform my mother gave me," came from the weeds in a drawl so irresistible that the "Johnnies" shouted.

Quickly perceiving that this was a case where it was necessary to treat the matter as a joke or else to mete out extreme severity, General Gordon chose the former alternative.

"Look here," said he; "if I let you go back to your own lines this time, will you—"

It was unnecessary to finish the sentence. With a spring to his feet the "Yank" dived off the river bank; immediately his red head was seen parting the water rapidly in the direction of the other shore.—Youth's Companion.

Weeping Stove Pipes.

Weeping stove pipes, from the joints of which a tarlike liquid leaks out, is often a difficult trouble to remedy. It is due to insufficient draft. The smoke moving slowly through the pipes condenses, and the liquid so formed oozes out at the joints of the pipes. Sometimes having the pipes on an incline, upwards towards the chimney, will increase the draft. Some find that a little opening in the pipe next the chimney, with a sliding cover, increases the draft up the chimney, when open, and so causes the smoke to pass out quickly. It all comes to this: Increase the draft and the heat of the pipes, and so cause the smoke to pass out so quickly that it cannot cool and condense in the pipes.

Wear Sunflower in France.

The fame of the sunflower as the emblem of Kansas has penetrated France, and is the object of much appreciation on the part of the French people, according to word received at Camp Funston. A letter from a member of the Eighth division states that the members of the division all wear a big sunflower on an arm band as a distinguishing emblem of the division, which received its training here. The division, the first to be trained at Camp Funston, was trained by Maj. Gen. Leonard Wood.

Short-Sighted.

"What does Bliggins think the outcome of the war will be?"

"Bliggins is a profiteer. He's interested in the income."

Established 1877.

J. E. HENDRICKSON & CO.,

LIVE STOCK COMMISSION MERCHANTS,

30th & RACE STS., PHILADELPHIA

We handle Live Stock, and have all facilities for this line of trade. We solicit the patronage of shippers, and guarantee to make prompt returns. Give us a trial and be convinced.
R. S. 1896.

—Subscription to the Transcript $1 per annum.

DAHLIA IS MAKING FRIENDS

Once Humble Flower Rapidly Being Brought to High Position by the Master Florists.

The chrysanthemum is not to have everything its own way in the world of flowers. No doubt the chrysanthemum show gets more of the limelight of publicity than a dahlia show, but the gorgeous blossom that was once called "the prim old maid of the flower world" is having its "shows" or exhibitions just the same, and the reports have it that they are attended by large crowds. The dahlia show has become a regular thing in many cities and it is said that there are persons who can work up quite as much enthusiasm for the dahlia as for the "mum." The dahlia, from a very simple and home-loving flower, has become somewhat of a social pet.

It was not many years ago that the dahlia bloomed in the yards of small homes. Sometimes it grew in the front yard and sometimes in the back yard. It might be remarked here that the "yard," especially the "front yard," has disappeared. Nobody now has a front yard. Nobody who is anywhere near up to date would have such a thing about the house. The piece of real estate which we used to call the front yard has become the "lawn."

Well, formerly the dahlia grew only in the yards of humble homes. It had not broken into what is called "society." Fashionable "grounds" could not think of admitting such a plain, hardy and highly colored citizen of the flower world as a mere dahlia. It did not belong to their set. But the merit of this flower and the high state of culture which it has attained under the guidance and tuition of master florists has forced the proudest gardens to open their gates or let down their fences. The dahlia now holds up its stately head among the exclusive set of tuberoses, gladiolas, carnations and the like.

"SUB ROSA" IMPLIES SECRECY

Term Had Its Origin Long Ago in a Plot Which Involved Existence of Sparta.

The origin of the phrase sub rosa, "under the rose," implies secrecy, and had its origin in the year 477 B. C., at which time Pausanias, the commander of the confederate fleet of the Spartans and Athenians, was engaged in intrigues with Xerxes for the subjugation of Greece to the Persian rule, and for the hand of the monarch's daughter in marriage. The negotiations were carried on in a building attached to the temple of Minerva, called the Brazen house, the roof of which was a garden forming a bower of roses; so that the plot, which was conducted with the utmost secrecy, was literally matured under the roses. Pausanias, however, was betrayed by one of his emissaries, who, by a preconcerted plan with the overseers and counselors of state, five in number, gave them a secret opportunity to hear from the lips of Pausanias the acknowledgment of his treason. To escape arrest, he fled to the temple of Minerva, and as the sanctity of the place forbade intrusion, the people walled up the edifice so that he might die of starvation.

The Welcome Guest.

There is scarcely anyone who does not wish to be a welcome guest, yet everyone knows that some persons possess the ability to make themselves far more desirable in the home than others. The visitor who brings a sunny, fresh point of view with her is always sure of a cordial reception, providing she is careful to carry out certain other requisites which a successful guest is wise enough to follow, whether she has ever analyzed them in this cold fashion or not. It might be safe to guess that she has never thought about it all, but, guided simply by her sincere desire to express real fellowship, has instinctively fulfilled her obligations. Yet when considered, perhaps the one thing more than another which insures one's renewed welcome may be summed up in the single word, adaptability.

Cane Is Mark of High Office.

It has been the custom of the surgeon of the king of England to carry a "gold-headed cane." This cane has been handed down to the various incumbents of the office since the days of Dr. John Radcliffe, who was the first "holder of the cane." It has been used for 200 years or more by the greatest physicians and surgeons in the world, who succeeded to it. The "gold-headed cane" was adorned by a cross-bar at the top instead of a knob. The fact is explained by Munk, in that Radcliffe, the first owner, was a rule unto himself, and probably preferred this device as a mark of distinction from the knob used by physicians in general.

Life of Congress.

Each congress lasts two years and under the Constitution must assemble at least once each year. Two regular sessions are held, both beginning on the first Monday in December. The long session lasts from December of each odd year until congress adjourns, generally on the following June or July, and the short session, beginning in December of each even year, ends at noon on the following March 4. The long session may last until the next session begins, while the short session is ended by the expiration of the two years' term for which the congress is elected on March 4, following its meeting.

THINK

of unmarked graves and

SEE

WILLIAM H. KRUSEN

STILL POND

TOMBSTONES AND MONUMENTS

Subscription to the Transcript $1 00 per annum.

SUCCESS NOT FOR LEANERS

Man That Wins In Life's Struggle Must Have the Utmost Confidence In Himself.

Power is the goal of every worthy ambition, and only weakness comes from imitation or dependence on others. Power is self-generated. We cannot increase the strength of our muscles by sitting in a gymnasium and letting another exercise for us.

Nothing else so destroys the power to stand alone as the habit of leaning upon others. If you lean you will never be strong or original. Stand alone or bury your ambition to be somebody in the world.

The man who tries to give his children a start in the world so that they will not have so hard a time as he had is unknowingly bringing disaster upon them. What he calls giving them a start will probably give them a setback in the world. Young people need all the motive power they can get. They are naturally learners, imitators, copiers, and it is easy for them to develop into echoes or imitations. They will not walk alone while you furnish crutches; they will lean upon you just as long as you will let them.

One of the greatest delusions that a human being could ever have is that he is permanently benefited by continued assistance from others.—Orison Swett Marden, in Success.

AIM SHOULD BE PERFECTION

Man Who Is Satisfied With Nothing but the Best Is Man Who Will Make Good in Life.

Don't get into the "that's-good-enough" habit. Nothing short of "perfect" should be your motto.

Slovenly habits of mind and hand grow faster than good habits. A slipshod manner of thinking results in slipshod methods of work.

You will never become efficient in any one thing till you get it firmly fixed in your mind that if another can do it better than you you are not doing well.

Thoroughness and accuracy play a big part in the success or failure of the individual.

You may be artistic and temperamental and dreamy, but you will never realize your dreams till you get down to brass tacks and do what you do with precision and dispatch.

There is plenty of time to exercise your artistic moods after you have learned all there is to know of the mechanical and fundamental principles of the work or accomplishment you think you were out to do.

Remember that interpretation comes last.

There must be weeks, months and years of systematic and consistent drill before one is capable of exercising the faculty of interpretation.

Merchant Bar.

Merchant bar, or merchant iron, is the bar iron which has been finished by passing through the merchant rolls. Puddled bars are worked into merchant iron or merchant bar by being cut into pieces of suitable length, which are then piled in packets, heated into welding heat, and then hammered into bars of suitable shape to put on the market. The amount of labor bestowed on this process depends on the quality of the iron it is desired to produce. Puddle bars, which have been rolled a second time are called "No. 2," and this is usually designated as "merchant bar." It is the lowest quality of iron available for the smith's general use. If piled and rolled again the product is called "No. 3." Another repetition of the process furnishes an article known as "best-best," and still another gives "treble-best."

Boy's Instinct True.

"Historian of the sky" was the title bestowed on Angelo Secchi, the famous Italian astronomer. A quaint little anecdote is told of him at the time of his first visit to London. Not knowing English, he wondered how he should find his way about, and confided his doubts to his young companion, an Italian boy of fifteen. Finally they decided that the best plan would be to go and look for an Italian. "Our difficulties will then be met," said Secchi, and went straight for the British museum. Entering the reading room, he looked rapidly at the readers and unhesitatingly accosted one of them with, "Bon giorno! Lei e italiano!" He was not mistaken, and the Italian not only directed Secchi where he wished to go, but became his host during his stay in the British capital.

Quaint French Custom.

A quaint custom with the boys of France, at the time when they are called to the colors, is the wearing, just for a day or two, of a tall silk hat, and failing that, of the tallest felt hat they can procure. Pinning bands of newspaper to the crown, they sally forth thus decorated and parade the streets of towns and villages, as the case may be. Often hats are handed from father to son, or from brother to brother, and worn heedless of size or shape. The boys, having worn the "chapeau de forme" for 24 hours or so, stream into the barracks and become the conscripts, and then the famous "poilus" of France.

Mean Enlightenment.

Belle—Will proposed to me last night.

Nell—There! Jack told me they had dared him to do something desperate and he wouldn't pass up a dare.

The interests in the garage business of Bacon & Jessop have been taken over by C. Arthur Bacon, the former owner.

Thanking the public for their support to the firm and trusting we may receive a portion of your trade in the future, I beg to remain,

Very truly yours,

BACON.

MR. CLEMENTS COMES TO THE FRONT

Tells His Friends and Neighbors Of His Experience

Every Chestertown resident should read what Mr. Clements says, and follows his example. He has used Doan's Kidney Pills and speaks from experience. Is there any need to experiment with imitations or untried kidney medicines?

Thomas S. Clements, retired farmer, S. Mill St., Chestertown, says: I suffered from backache, and when I had to stoop over, I had to stoop over, I had extremely sharp pains in the small of my back. As Doan's Kidney Pills had been used in my home for several years, I secured some from M. A. Toulson's Drug Store. I haven't been troubled since using them."

Price 60c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Clements had. Foster-Milburn Co., Mfgrs., Buffalo, N. Y.

Chestertown

Candy Kitchen

THERE IS BUT ONE RESTAURANT IN THE TOWN

Our Sandwiches and Lunches are known over the Eastern Shore.

Immediate and clean service

Along with the Lunches are served our Home-made Pies and inimitable Hot Chocolate, Coffee, Tea and Milk Shakes.

Ice Cream and Ices, the very best.

Sodas, the finest ever.
Sundaes, the most delicious.

The biggest assortment of fresh Candies and Smoking materials on the Eastern Shore.

MUSIC AT ALL TIMES

There is always a welcome for you here.

CHESTERTOWN

Candy Kitchen

Watch this space for our new advertisement Feb. 1, when we expect to move to the Carmine store on High street.

FRANK A. HURLOCK

PHONE 239 R.

Stewart Fruit Company,

of Baltimore City,
Removed to 216-218 Light Street,
Office—216 Light Street, Second Floor.

COMMISSION FRUIT AND PRODUCE SHIPPERS AND JOBBERS.

Highest market prices. Returns same day. Fruits, Berries, Melons, Vegetables, Poultry, Eggs, Live Stock, Furs Hides, Country Produce, Oysters, Grain, Hay, Marsh Grass. Shippers are invited to visit our new store. Largest Fruit and Produce House in Baltimore.

Reference—National Bank of Commerce, Bradstreet or Dunn.

CONSIGNMENTS SOLICITED

NOTICE TO CREDITORS

Notice is hereby given that the undersigned has obtained from the Orphans Court for Kent County letters of administration on the personal estate of

JOHN A. WALLS

late of said county, deceased. All persons having claims against said deceased's estate are hereby warned to exhibit the same, with the proper vouchers thereof, to the undersigned on or before the 30th day of May, 1919, otherwise they may by law be excluded from all benefit of said deceased's personal estate.

All persons indebted to this estate must settle at once.

Given under my hand this 26th day of November, 1918.

LINDA J. WALLS,
Administratrix.

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