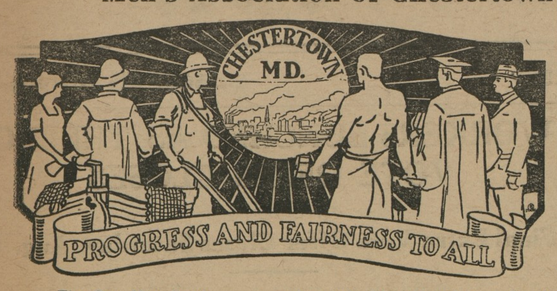
Minute Talks by the Business Men's Association of Chestertown



The One Man Band

Some years ago there was a familiar figure on the streets of the smaller cities and towns. He used to be called "The One Man Band." Possibly you remember him. He played the concertina, the bass drum, the cymbals and triangle and a set of sleigh bells—which were attached to his hat—all at the same time.

His performance was more dexterous than musical and, while he attracted considerable attention, his audience was recruited from the curious who marveled more at his ingenuity than at his art. Like all his novelties, he had his day and then passed on into that "Limbo" large and broad, since called the "Paradise of Fools."

In business, however, we still have the "One Man Band." He seems to survive in spite of modern methods and continues joyfully to manipulate all the instruments in the orchestra simultaneously. He is a bit out of tune with the times, which have set the seal of absolescence on his profession, but he still goes merrily on enjoying himself.

He opens the mail, dictates all the correspondence, does the buying, the selling, audits the books, supervises the shipping and the receiving and manages his plant, if he has one. He is the first down in the morning and the last to leave his office in the evening. He is too busy to take a holiday and he looks upon vacations as a sinful waste of money and time.

His entire mind is filled with his own business and he is usually not interested in that of the other fellow unless he happens to be a competitor. In consequence of which his mental horizon is as broad as the space between his eyes and as a companion he is as cheerful as an empty church and as entertaining as the itch.

Sometimes he manages to accumulate a comfortable fortune but if he succeeds in laying the foundation for any sort of business it is usually his heirs, successors or assigns who develop it into a great enterprise.

Since he has confidence in nobody, he is unable to cooperate and is therefore rarely a help to his community; in civic affairs he is a zero.

The One Man Band is a relic of the Stone Age when every man was a law unto himself and trusted nothing but his club; he has no place in modern business.

No man can develop who believes that nobody can do anything right but himself or who is not broad enough to give another his due or the opportunity to grow with him or past him, if the other fellow is big enough. Sometimes this state of mind is the result of environment and sometimes it is due to suspicion and selfishness. Whatever the cause, it is an affliction which is cured only when Fate takes a hand and lays the victim away for a period in the hospital. Then he sometimes returns and is amazed to find even more harmony than when he attempted to play everything in the orchestra from the tuba to the traps.

The Farm Bureau Movement

Mr. Remsberg, organizer of farm bureaus, gave an interesting and instructive talk before the last meeting of the Directors of the Association on the purposes and objects and results of the farm bureau movement.

In every locality there should be, and indeed must be, an active cooperation between the business and agricultural interests but in a strictly farming community, so to speak, such cooperation is of the very first importance because the two spheres of activity are so intertwined as to make them virtually interdependant.

The policy of the Business Men's Association of Chestertown is to cooperate as much as possible with such movements as the Farm Bureau and with the interests of the farmer in general. And, to that end, we trust the farmers of Kent County will lend their active support to such coordination of effort as will bring the two practical movements into close touch with each other for the common good.

At a meeting last Monday night of the Board of Directors of the Chestertown Development Company, Incorporated, the following officers were elected: Pres., L. G. Brown; Sec., J. H. Sides; Treas., H. F. Jefferson. In a short time a meeting of all stock holders will be called at which permanent officers will be elected.

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Ladies' Gingham dresses for house or street wear. Formerly sold from $3 95 to $5 50, your choice **$1.95 & $2.45**

Ladies' White Skirts in Gaberdines and Twill; $4 values, **$1.50**

Your Choice of Any Hat in the Store **$2.75**

$2.95 Canton Crepe in White, Black, Brown, Navy and Cocoa Brown, per yard **$2.39**

$2.50 Crepe DeChine in White, Pink, Blue, Brown and Black, per yard **$1.95**

$1.75 Crepe DeChine in White, Pink, Orchid, Brown, Nile Green and Black, per yard **$1.39**

49c Ratine, in White, Old Rose and Buff, per yard **39c**

49c White Dotted Swiss, with Black, Yellow, Lavander and Green figures, per yard **39c**

69c Organdies, in White, Canary, Blue Orchid, Pink and Old Rose, per yard **49c**

$1.75 Silk Taffeta and Messalenes, Blue, Black, Brown, Henna and White **$1.39**

18c Good Quality 27-inch Ginghams, per yard **12½**

18c Unbleached Muslin, per yard **12c**

24c Hill Muslin, per yard **18c**

Boys' Play Suits, made of Blue, Chambray, also Kakhi Cloth, Blue and Red trimmed, $1.25 values for **95c**

Boys' Summer Union Suits, sizes 26 to 34, made of good quality pajama check, a suit **49c**

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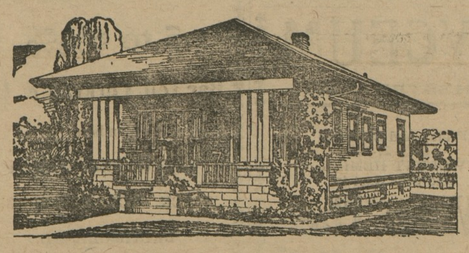

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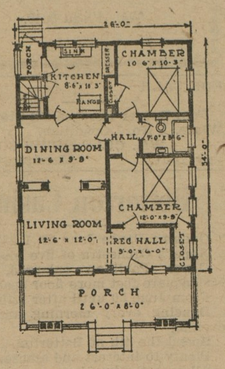

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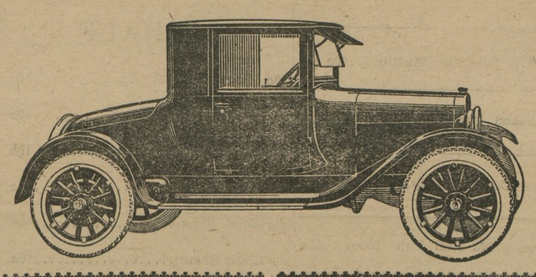

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References—Merchants & Mechanics First National Bank. All commercial agencies.

ANNOUNCEMENT TO THE PUBLIC

Mr. John Wethered Barroll, Counsellor-at-Law, announces that he has opened his office in the frame law office on Court Street, adjoining the Lyceum Theatre. All kinds of legal business will receive his prompt and close attention. When not in the office, a message can be left with his father Hope H. Barroll, Esq., whose assistance is always at his command.

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