M[illegible] TALKS

BY

he Business Men's Association of Chesterfown.

An old man approached the ticket wagon on the circus grounds and asked for three seats for the afternoon performance.

"Sorry, but we're sold out," the ticket seller told him.

"You mean to say you have'nt even three seats you can sell me?"

"That's about the situation."

"Well," opined the old man with acerbity, "I call that derned poor management!"

The old fellow at the circus is not the only offender against logic; in fact most of us now and then get our syllogisms a little twisted—but it is to be hoped that when the entire block of 400 shares in the Chestertown Development Company is sold out and when the whole amount of $10,000 has been subscribed that some belated would-be stock-holder will not come to us and call it "derned poor management."

The Business Men's Association has no official connection with the company that has recently been incorporated but it was through the sole efforts of the Association that the Company was formed. It is now a case of the child having outgrown the parent. But it is none the less true that the Association has a deep interest in the success of the undertaking and especially so since the two bodies of men have one idea in common, namely the development of the commercial and industrial life of Chestertown; the employment of Chestertown people under pleasant and sanitary conditions; and the increased circulation of money in the community.

The Woolen Mill which is about to begin operation is the first enterprise in which the Company has engaged but it may by no means be the last since there seems to be very prospect of further developments along these lines in the future. The present Mill augurs well for such prospects. It is well built—large, airy, roomy, properly ventilated, sanitary and comfortable. It is equipped with new and up-to-date machinery. It is constructed of Georgia Pine and with total dimensions of 145 by 70 feet. It is being built at a total cost of $10,000. The building is equipped with rest rooms and all modern conveniences. It will be a pleasant place in which to work.

The Mill will begin operation between the first and fifteenth of August and within 18 months expects to have a weekly payrole of $600. It will employ about 60 people and will furnish a market—at cash prices—for practically all the wool grown on the Eastern Shore.

The manager, Mr. Augustus P. Clark, is a man thoroughly experienced in this specialty. He began his career as a practical mill worker at a very early age and for eleven years gained in experience and knowledge through actual work of this nature. For sixteen years he was a mill foreman and for seventeen years was employed in worsted mill work. For two years he acted as superintendent. He was at one time owner of the Salisbury Worsted Mill in Camden, New Jersey and during the war he was with the Cleveland Worsted Mills. For two years he was enlisted with The Quartermaster's Department of the U. S. Army in the Woolen Branch. His duties included the inspection of machinery and yarn. For nearly two years Mr. Clark operated the woolen mill near Millington, Maryland and now he comes to make Chestertown his home. competent in many respects to carry on successfully the work about to begin. Mr. Clark operates under the name of A. P. Clark and Son.

To say nothing of any altruistic motives, there is at least a two-fold selfish reason why the business people of Chestertown should make up the remainder of the subscriptions to this stock. The present Mill cannot help but put additional money in circulation in Chestertown and every one with commercial or professional interests will benefit thereby to say nothing of others who will benefit indirectly. At the same time the investors will be getting six per centum on their investment and will presently begin to feel that their money, while bringing them ample returns, is also doing some real good in their community. There is the added advantage in investing in an enterprise that is right here at home and which they can keep in close touch with. They will have the opportunity to attend every meeting of stockholders and know all that is going on in general. It is a rare opportunity for safe investment and a manifestation of public spirit as well. The Company is anxious that all those who are thinking of taking stock should do so at once so that they may attend the meeting of stockholders which will be held very shortly and at which permanent officers will be elected.

The par value of the stock is $25 and the holder will be entitled to one vote for each share held. The Company is capitalized at $10,000 and is a purely cooperative corporation. In the beginning fifttten members of the Business Men's Association made themselves personally financially responsible for the building and the payment of all debts. They are the men who ran the risk; took the responsibility and manifested genuine interest and practical public spirit in the community at large. There seems to be no argument for the rest of us not making up the balance in a paying investment. Five prominent business men of Chestertown have arleady done their share in this connection. And there is every reason why the above arguments should apply, not only to Chestertonians, but to Kent County at large. This is a community proposition and what interests Chestertown interests the County as it is also true that what interests the County interests Chestertown.

We sincerely trust that every reader of this article will not be one of those who, after all the stock is sold, will be prompted to opine, "Well, I call that derned poor management."

GALENA

Mr. and Mrs. Kimble and little daughter, Jackaline, of Philadelphia, are visiting Mr. and Mrs. William Boyd.

Mr. and Mrs. Alphonsa Moore and family, of Cambridge, are spending some time with Mr. and Mrs. Chester Davis.

Miss Clare Bolton has returned home after spending some time with Miss Anna Mary Beaston, of Chesapeake City, Md.

Mr. Wm. Lusby, of Wilmington, is visiting relatives in Galena and Georgetown.

Miss Marie Burns has returned home after spending a month with her aunt in Baltimore.

Mr. and Mrs. George C. Johnston and Mr. and Mrs. S. G. Caldwell motored to Brandywine Summit Camp on Sunday.

Miss Mary Scott, of Baltimore, is spending her vacation home with her father, Dr. E. A. Scott.

Miss Mary Deshane, of Bethel, in visiting her aunt, Mrs. E. L. Mark.

Mrs. Victor Stradley has returned home after spending last week at Denton.

Mr. and Mrs. Frank Johnson spent the week-end home with her parents, Mr. and Mrs. Wm. Wood.

Mrs. James Jarrell and son are visiting her parents, Mr. and Mrs. Joseph Dixon.

Mr. Roger and Oravirginia Davis have returned home after spending three weeks with their aunt in Wilmington.

Congratulations are being received by Mr. and Mrs. Irvy Spry, of near Galena, on the birth of twin boys.

Don't forget the church fair that is being held in the play ground Thursday, Friday and Saturday evening. Come out and look around.

Miss Sophia Glenn, of Baltimore, is spending some time with Miss Elizabeth and Francis Ruth.

A new ice cream parlor will be opened next week by Gill Bros., Chestertown.

Mr. Elder, Miss Hoffman, Miss Maltain and Miss Ellis, all of Baltimore, are spending a few days with Dr. and Mrs. G. R. Jones.

Mrs. James Mulford is spending a few days with her father, Mr. James Thornley, who has been quite sick, but is much better at this writing.

Miss Ethel Lee Prettyman spent the week-end home with her parents, Rev. and Mrs. A. P. Prettyman.

The M. E. Church Bible School class which has been going on for three weeks, closed with a picnic at Georgetown on Tuesday afternoon.

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12 Ladies' Voile Dresses, formerly sold at $7.95, your choice..... **$4.95**

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6 Ladies' Extra Size Voile Dresses, values up to $10.95, your choice..... **$5.95**

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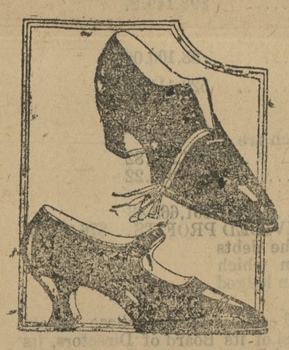
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Ladies' Black and Champayne Sandals,

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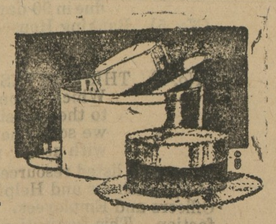


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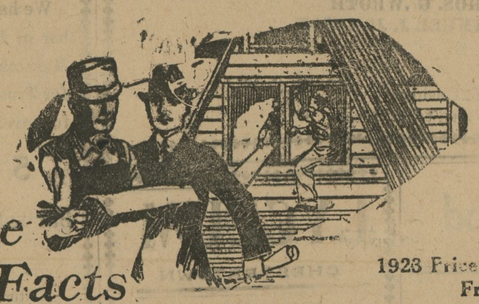
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Some Plain Facts

1923 Prices Show Big Drop From 1920

Do you know that you can build now cheaper than you could three years ago?

Data collected from various parts of the country and supported by local figures show that costs of building materials have dropped.

Of late, there have been many erroneous statements brought to the attention of the public regarding the retail price of lumber.

In order to bring out the truth, actual surveys of the conditions have been made and the result of these surveys show that it is possible to purchase a typical lumber bill for ordinary frame dwelling house construction on today's market on an average of 26.4% less than that at which the same bill was sold in May, 1920.

THE LUMBER DEALER IS UNQUESTIONABLY DOING HIS SHARE IN THE EFFORT TO STABILIZE THE CONSTRUCTION PROGRAM AND KEEP THE COST DOWN.

1. The Northwestern Retail Lumberman's Association reports that surveys made in ten cities show that retail lumber costs have dropped 26 per cent. since May, 1920.

2. The Wisconsin Retail Lumberman's Association has compiled data from 39 cities in its territory and reports a decrease of 24.1 per cent. during the same period.

3. The New Jersey Retail Lumberman's Association states that a 22 per cent. decrease has resulted in its state from 1920 to the present time.

4. Right here in Salisbury our figures show that it is possible to purchase building materials from our huge stock at a price 29.5 per cent. lower than that of 1920.

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Prices Are Right

Get in touch with our Home-Building Service Department for advice and plans.

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References—Merchants & Mechanics First National Bank. All commercial agencies.

ANNOUNCEMENT TO THE PUBLIC

Mr. John Wethered Barroll, Counsellor-at-Law, announces that he has opened his office in the frame law office on Court Street, adjoining the Lyceum Theatre. All kinds of legal business will receive his prompt and close attention. When not in the office, a message can be left with his father, Hope H. Barroll, Esq., whose assistance is always at his command.

Phone No. 182. e8-tf

Subscription to the Transcript $1.50 per annum.

WATCH THIS SPACE NEXT WEEK

SACH'S SHOE STORE

Chestertown, Maryland

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