CONSUMPTION Cured at Last.

Dr. T. A. Slocum, the Great Chemist and Specialist, Will Send Free, to the Afflicted Four Large Samples of His Newly Discovered Remedies to Cure Consumption and all Throat, Chest and Lung Troubles.

Nothing could be fairer, more philanthropic or carry more joy to the afflicted, than this offer. Confident that he has discovered an absolute cure for consumption and all pulmonary complaints, and to make its great merits known, he will send his Complete Treatment, embracing four large samples to any reader who may be suffering from coughs, colds, catarrh, bronchial, throat and lung troubles or consumption.

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Same Here.

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Send your address on a postal for our special premium offers and a liberal trial quantity of

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the famous silver polish used by owner of valuable Silverware all over the world "SILICON," 40 Cliff Street, New York.



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Cleanses and beautifies the hair. Promotes a luxuriant growth. Never Fails to Restore Gray Hair to its Youthful Color. Cures scalp diseases & hair falling. 50c, and $1.00 at Druggists



Shoes for the Family.

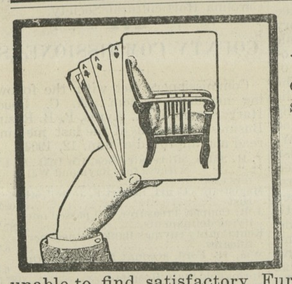
Summer is ended and the cool weather is here. Its now time to change one's shoes.

Our store is the place where the best, the newest and the latest boots and shoes are to be found, and at the least prices.

The freshest designs, the up-to-the-day-and-the-hour creations.

Heavy and light walking shoes for Men and Women, shoes for the Boys and Girls, shoes for the entire family. Rainy-day boots, storm shoes, and all other desirable kinds. Beauty, comfort, service and small cost all combined. For whatever purpose you may require Boots or Shoes we have them and at the very lowest prices.

W. AMBROSE CARROLL,
The Shoer. Chestertown, Md.



IT'S NO BLUFF.

We are winning new customers every day with our handsome stock of

Furniture,

and our methods of doing business. People who have been unable to find satisfactory Furniture have never visited our store. From kitchen to attic, from piazza to garden, we can furnish a home with artistic and well made Furniture at moderate cost.

Our Line of Furniture

is the best in the county, and prices are the lowest on Bedroom Suits, Couches and Dining-Room Chairs. Our line of Parlor Tables will compare with the city's big stores, and our friends tell us that our prices are much lower.

Please remember that we carry in stock a

Big Line of Wall Paper

at low prices, and we have a first-class Paper Hanger to go anywhere.

JOHN BARTLEY,
Dec. 12, 1902. Chestertown, Maryland.

The Transcript.

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—BY THE—
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R. H. COLLINS, T. D. BOWERS
EDITORS.

SATURDAY, JANUARY 23, 1904.

THE AVERAGE SALESWOMAN.

Five Years is Estimated as the Length of Time Most of Them Serve.

"What become of the saleswomen who grow old in the service?" asked a Star reporter of the manager of one of Washington's best-known department stores, recently.

"Girls stay with a great many of the stores for a long time," was the response. "They can stay as long as they wish to, and the longer they stay the better the store likes it. Every year adds to a salesgirl's value—that is, if she is conscientious and really wishes to be of service. There is no objection to middle-aged saleswomen. It is all nonsense to imagine for a moment that after a girl's first youth is past she is of no more value to a store. Many girls work hard and become heads of departments; but even if they should not be able to do so, they are kept and are welcome to their positions as long as they wish to have them. The average length of time that a girl stays with a firm is five years. Of course, some stay four times and five times as long as that, but I am talking of the average girl. At least 25 per cent. of the girls get married, Are they ambitious? Yes, a good many of they are, but we really know very little about that, as they do not tell us about their studies. Those who wish to go at something else generally go to business colleges at night and then, when they have completed the course, leave the firm to go into something else. No, we do not discourage them when they wish to go to something bettter; in fact, we are very glad to see them make the most of themselves."

"Girls, as a general rule," declared another manager, "are content with their positions and are not very anxious to go into anything else. The work in a store where the firm treats its employes well is not very hard, and salary is usually good. So they just stay on until some man comes along and they get a lifetime position. The average length of time a girl stays? Well three or four years I should say. Sometimes it is ever and ever so much longer than that.

"A girl is sure of one thing if she is a saleswoman—that as long as she is conscientious and does her best she will keep her position and get better wages each year. Every merchant prefers to have employes stay with him as long as possible. The girl that drifts from store to store does so with very little benefit to herself. But girls are really very contented, and most of them are seen behind the counters of the same store for a long time. They have the same sort of idea that school teachers have—the salary is good and they like the work. Do merchants employ young and good looking girls in preference to older women? Most emphatically they do not. It may be so in some of the stores but most merchants judge a girl by her ability to sell goods, and not by her good looks. Of course she must dress neatly and look pleasant, but the older women are sometimes preferred. A woman of 30 or 35 who applied for a position would get it as quickly, all things being equal, or more quickly than a young woman. It is simply the ability to dispose of goods that counts. No, a saleswoman need not worry that she will be turned down after she grows older, as long as she tries to be a benefit to the store. She is always assured of a good position and grows each year more in the confidence of her employer.

"The trouble with most girls," said a well-known merchant, "is that they look upon marriage as a certainty, and therefore do not try to improve themselves. I have some very bright girls in my store, who, if they would, might make themselves of value to us, but they are just common saleswomen so far as we are concerned, because their interest is not in the store. Their minds are centered on parties, dances, beaux, and so forth, and their work is but a minor consideration. These girls are dead sure they will be mrrried. Most probably they will. But there is a chance they will not, and it is a pity they do not look on their work as men do theirs, as something that will have to be done through life. Men look on their work as a career, but rarely does a woman feel that way. If she does she gets her reward and becomes head of her department and there is no position she may not aspire to."

People are commonly so much occupied in pointing out faults in those ahead of them, as to forget that some, astern, may at the same instant be decanting on theirs in like manner.—Dillwyn.

Pickwickian Love Letters.

A book on William IV recalls the fact that the love letters produced by Mr. Serjeant Buzfuz at the Pickwick-Bardell trlal were patterned after letters actually used as evidence in the suit brought by the worthless George Norton against Lord Melbourne when he was prime minister of the "Sailor King."

Three letters from Melbourne to Mrs. Norton were discovered. They were as follows:

I will call about half past 4. Yours,
MELBOURNE.

How are you? I shall not be able to call today, but probably shall tomorrow.
MELBOURNE.

No house today. I will call after the levee, about 4 or half past. If you wish it later let me know. I shall then explain about going to Vauxhall.
MELBOURNE.

The actual comment on these alarming documents by George Norton's counsel is not less amusing than the interpretation of "chops and tomato sauce" by Serjeant Buzfuz. Sir William Follett told the jury:

"These notes seem to admit much more than the words convey. They are written cautiously, I admit. There is not passion in them. They are not love letters, But they are not written in the ordinary style of correspondence usually adopted between intimate friends."

One wonders if even an English jury could treat this gravelty.

Compliments Were Deserved.

Dr. W. W. Keen, of Philadelphia, has great repute as a surgeon. In New York one winter afternoon last year he saw a man slip on the icy pavement and fall heavily. He hastened to the poor fellow 'assistance and found that he had broken his leg.

Dr. Keen used his umbrella as a splint and with his own and several borrowed handkerchiefs bandaged the broken limb tightly. As he finished his task the ambulance arrived.

"You've bandaged this rather well," the young blue uniformed ambulance surgeon said to Dr. Keen.

"Thank you," said the other.

"Oh, not at all. I suppose," the youth resumed, "that you have been reading up some 'first aid to the injured' treatise, eh? They say a little learning is a dangerous thing, but, really, the little you have learned about surgery you have put to good account. Give me your name and address and I'll forward your umbrella to you."

"I'll give you my card," said Dr. Keen. He did so, and the young surgeon flushed a little as he read on it the name of one of the greatest modern surgeons.

Wrongly Accused.

Our forefathers held some quaint notions about the hedgehog. They seemed to think that he lived in thorny hedges, because his coat being so full of prickles, he was safe from being pricked by the thorns. Another notion was that he could forecast the wind, and was able to tell the north from the south wind. Country folk and dairy maids especially, loved him not, because he was believed to suck the milk from the cows. This notion, it is said, is still found in some parts of England. It was also considered that his spines were used for other purposes than defense. It was supposed that he was not only fond of insects, but also of apples, pears and other fruit, the which he carried on his prickles. His back thus became a kind of larder from which he drew stores when he felt an hungered.

A Few More Conundrums.

An old woman in a red coat was passing in a field in which a goat was feeding. What transformation suddenly took place? The boat turned to buttef (butt her) and the woman in a scarlet runner.

What lives upon its own substance and dies when it has devoured itself? A candle.

What is it that is lowest with a head than without one? A pillow.

Which is the left side of a plum pudding? That which is not eaten.

What is the keynote to good manners? B natural.

Why is a £5 note much more profitable than five sovereigns? Because when you put it in your pocket you double it, and when you take it out you will find it increases.

What is it that which everybody has seen but will never see again? Yesterday.

The Old Rule.

The delegation from the factory employes presented their demands and awaited the answer of the proprietor.

"Boys," he said, "you went out on a strike six months ago, didn't you?"

"Yes, sir."

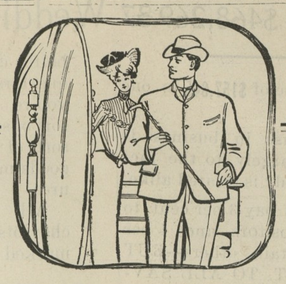
"And two months ago you went out on another one?"

"Well, it has been many a day since I played baseball, but I know the rules You have called two strikes on me. I'm too old to run now, and if you call a third, I'll simply go out—of business. See?"

They didn't call it.

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The saving to insurers in this Company for the year 1901, was seventy-seven and a half per cent.

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A. M. KENDALL.....Fairlee
R. W. MOFFETT.....Millington
ALDAY CLEMENTS.....Crumpton

THOMAS W ELLIASON, Pres.

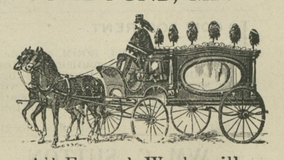
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