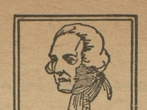


"Agriculture is the Most Valuable of all Arts" -Lincoln

FARM BUREAU EDITION





Agriculture is the Most Noble Occupation of Mankind -Washington.

THE FARM BUREAU IS THE BIGGEST ORGANIZATION OF FARMERS THE WORLD HAS EVER SEEN

The Home Bureau.

By SUSAN V. HILL
Home Demonstration Agent
Of Kent County



No doubt as the farm men and women of this county discuss the problems of the Farm Bureau there will be a questionin the minds of many women as to what extent the Farm Bureau has provided for solving the problems connected with home making. The American Farm Bureau Federation early saw the importance of providing for the solution of Home-making problems and thus made it necessary to create a division known as the Home Bureau. The Home Bureau is the partner of the Farm Bureau and being composed of women it will surely never be a "silent partner." As time goes on one may expect to hear its voice more and more, calling attention to the importance of home-making and its problems, the greatest profession in all the world.

The thing of supreme importance to the welfare of the farm home and therefore to the nation is that farming be made a paying business. It is fundamental that farming be made a paying business if the farm home is to be a permanent one and the right sort of people kept on the farm, for it is the farm home that is setting the standard for the world.

In the Home Bureaus as well as in the Farm Bureaus the primary interest is to bring about a better economic situation in rural life, for the first problem in raising the standard of life of any people is to give those people an adequate pay for the service they render. But the Home Bureaus go beyond the economic situation to those problems of country life like the rural church, the rural school, rural health conditions, rural libraries and rural recreation.

Possibly all that I have tried to say about the home and the work of the Home Bureau is summoned up in the Home Bureau creed which I wish every home maker might know. The Home Bureau creed is: "To develop the highest ideals of home and community life; to count children the most important of crops; to so nourish them that their bodies may be strong, their minds clear, their spirits happy, and their characters generous. To place service above comfort, to let charity supplant hatred, to let loyalty, to high purpose silence, discordant notes, to be discouraged never, to believe one's community may become the best of communities and to work together for a more abundant home and community lift.

THE FARMER MUST HAVE JUSTICE

Business generally has started off with a healthy boom. From all parts of the country come reports of increased activity. Buying has again assumed healthy trend. The iron and steel industry reports a hopeful outlook, automobile manufacturers expect a big year; shippers have been benefited by the cut in freight rates, gold is piling up, nnd if the nation keeps free of foreign entanglements the road to prosperity seems wide open to all.

The money power has frowned on the Farm bloc, but it may be forced to look upon these legislators as the leavening influence that will lead the country into the promised land. Indeed it is to the vision of Farm bloc members that the country owes many a vote of thanks.

The farmer, however, lags behind, despite the fact that he is the wholesale producer of food and clothing. Farming and transportation rest as the final foundation of trade.

It will be regrettable if the selfishness of the money power declines to recognize this fact and compels the farmer to line up in Congress to create a machinery in the interest of agriculture regardless of its effect on the industrial world.

AN APPRECIATION

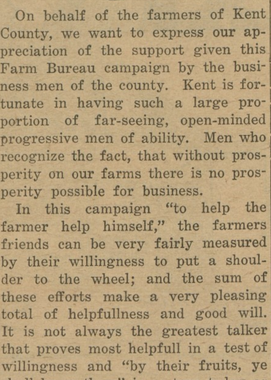
On behalf of the farmers of Kent County, we want to express our appreciation of the support given this Farm Bureau campaign by the business men of the county. Kent is fortunate in having such a large proportion of far-seeing, open-minded progressive men of ability. Men who recognize the fact, that without prosperity on our farms there is no prosperity possible for business.

In this campaign "to help the farmer help himself," the farmers friends can be very fairly measured by their willingness to put a shoulder to the wheel; and the sum of these efforts make a very pleasing total of helpfullness and good will. It is not always the greatest talker that proves most helpfull in a test of willingness and "by their fruits, ye shall know them" is as true today as it was two thousand years ago.

It is only fair that we farmers, on our part; should acknowledge and appreciate the help given and show our appreciation by helping those who help us. In other words, do your business with those who show their willingness to help you.

We wish it were possible to pass on to every farmer in the county the warm appreciation that grew in us, at the willingness to help shown by so many of Kent's ablest business men, and we hope and believe that their support will compare favorably with the support of the business men in any of the thirteen counties where campaigns for the Farm Bureau have been already held.

KENT COUNTY AGRICULTURAL COUNCIL
By D. W. INGERSOLL, President



D. W. INGERSOLL, President

The beginning of the Farm Bureau drive in Kent County marks a new era, for we farmers of the county, as it has done in each county organized. We are suffering from the same ills that the farmers of the entire country are laboring under. Unorganized, scattered and with a wide diversity of interests ; we have gone on producing crops and selling them, often below the cost of production, rarely for a price adequate to the risk involved, entirely at the mercy of flood and drought and storm; and equally at the mercy of the forces that determine our prices received, working such long hours, that the present fussing about the steel worker's 12-hour day, seems a joke. A hard joke on the farmer by the way, for the reduction to an 8-hour day is to be largely paid by the farmer in increased costs of steel, and the farmers consume more than one half of the country's steel output, as well as pay three-fifths of the country's freight bills, but no kindly politician is going to appeal for an 8-hour day for the farmer.

Outside of agriculture, labor the country over is organized and because of just that, have been able to bargain collectively and to force up and up the wages, and fewer and fewer the hours of labor, until a point has been reached, where many kinds of so-called skilled labor are paid more per hour than most farmers can make in a day twice as long. Year by year the growth of unionism has spread and as organization has given the power to force up wages the unorganized farmer has had to foot the bill, and year by year the transition of these United States from an agricultural to an industrial country has pressed the burden more heavily upon the farmers back until today it is only by the unpaid labor of the farmer's family that most farmers have managed to keep going at all.

The independent farmer of even fifty years ago has been succeeded by a debt driven harassed man seeking blindly for some way out, working to the limits of his strength in an effort to meet his liabilities, and slowly developing a dull resentment at a situation he feels is so unfair. Through it all the farmer has hugged to his breast the delusion that he was free and independent, while as a matter of fact he was not as free as any other labor, because other labor could work or starve while the farmer frequently worked and starved too. Not perhaps in the sense of going without food, but certainly in going without the good things of life. Only dire necessity could force him to combine with his fellows, accept their majority decisions and live up to the majority agreements if they did not agree with his own opinions or belief.

The citrus fruit growers of California facing utter ruin, combined and became prosperous, their example has been followed in many fields and in many instances have given financial freedom to harassed producers. The Farm Bureau movement came out of the West and was born of absolute necessity. Its growth has been phenomenal because it has succeeded in getting results, local, State wide and National and because it provides a medium through which farmers can accomplish their own salvation.

There lies the heart of the whole matter, "we have got to do it ourselves" in this. For too many years "George" has done for the farmer and done is the word. If you expect merely to pay dues and awake to find the millenium at hand, forget it, but if you are willing to chip in,pull off your coat and help put this thing across, give your thought and time and your opinions, help manage, back-up the ones you elect to do what work you don't do yourselves, build a fire under them if they don't do the work you want done, loyally support the majority decisions. If you are willing to do all that this thing will be a big success and it will be your success.

If Queen Anne's County with only a few more farmers than Kent can put across six hundred members, the best county in the State, so far, in proportion to population. What can Kent do? This is our chance to help ourselves, not for "George" to help us. Come out to the meetings next week, both the local and the big meeting. If the faith is in you volunteer for the help needed to put this drive across big. Fellow farmers are you for it? Then "LET'S GO."

Best for Many Reasons

By E. Thomas Massey



The farm situation is a serious one and I think every farmer realizes it and all are asking the question, What can be done? Every industry in the United States is organized and demands a profit for the service it reneders to mankind and that is proper and right, for every man should be allowed a profit on his investments and work.

The Farm Industry is the only industry in the United States that is not organized and the farmer is the only one who allows some one else to put a price on what he produces, and often this price is below cost of production, yet the consumer pay many time more for farm products than the price the farmer receives.

This situation is growing worse and will continue to grow worse until the farmers will be in the same class as the Peasants of Europe, unless they organize for their own protection and finance their organization so they can employ brains, it will take brains, and brains must be paid for.

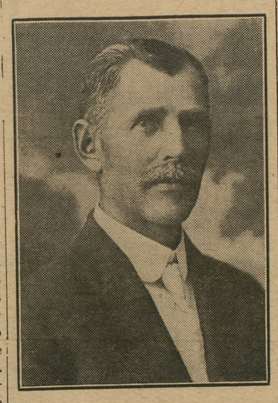
The farm organization when complete will be the largest organization in this country. A farmer told me the other day, that the Government had never done anything for the farmer, and I told him that he was very much mistaken, that the Government had done a great deal for the farmer but he could not take advantage of much that was done for him because the farmers would not pull together and were not organized.

Of all the farm organizations that were ever started I think the Farm Bureau the best for many reasons: Fisrt, it is national; second, its purpose is to ask a profit on everything the farmer produces, or not produce it. Has not a farmer just as much right to ask a profit on his investments and work as anyone and could he not compete with other employers of labor if he got a profit? If we call ourselves up todate farmers in Kent County let's get together, every one in this great organization of the Farm Bureau. Then do not stop there but attend your local meetings and elect business like men to represent you. For this organization will not amount to anything unless you put your energy and time into it. Other business does, why not the Farmer?

"All Right, Let's Go."

Forward! Farmers Of Kent!

By JAMES ELWOOD MORRIS



There is but one way for we farmers of Kent and that is through organization. We must stop wandering around in every direction, groping in the dark, as to speak. I know we are all busy, working hard and long, but for what? We must pause for a while, hear the call of the Farm Bureau, all face in the same direction, organize ourselves, elect our officers. plan our efforts in the broad field before us, and to the man, when the order is given, march FORWARD.

Stick Together

We must stick together or we will be stuck alone. There is not a one of us but knows that in union there is strength. We know that the people we buy from and those we sell to, are organized, and we know we have to pay them what they ask for what we buy and take what they give us for what we sell. Has not the farming industry the same rights as other industries? It is these larger questions that are stumbling blocks in our way today. Can we handle them alone, individually? We cannot. We must handle the big problems in a big way and this can only be done through organization.

Farm Bureau

The key to the situation is through organization and the Farm Bureau is the largest farmers' organization in the United States. Through our local Farm Bureaus we can work to solve our local problems. Our county Farm Bureau can help solve our county and State problems and our State Farm Bureau can help solve our State and National problems, with the aid of the other 47 States in the American Farm Bureau Federation.

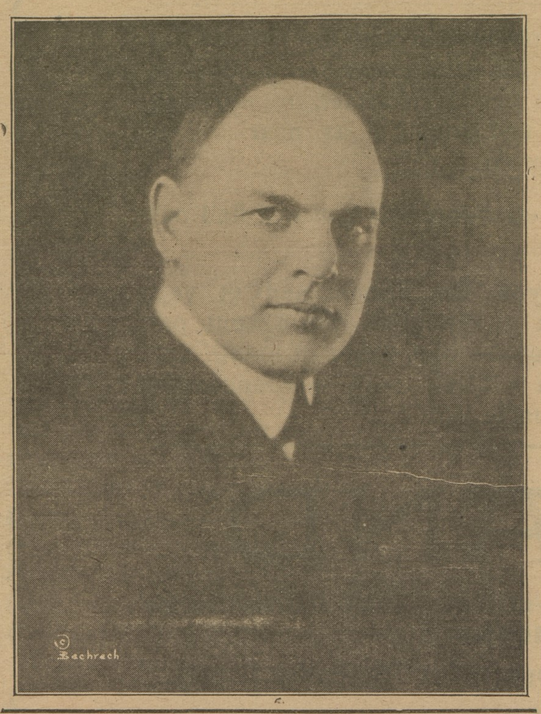
Finances Big Factor

We have tried to do many things in the past through organization without finances. That is the cause of many failures. The Farm Bureau dues are Ten Dollars per year and although that is small enough, yet it will be sufficient to permit us to do many things we cannot do now and I believe the means of saving several times ten dollars in a years time. Ten dollars per farm is not much when we consider that the average value of a Kent county farm is around sixteen thousand dollars. We are only paying ten dollars per year to an organization for looking out for the interests of our sixteen thousand dollar business.

Farmers. the time is opportune to go FORWARD.

Every farmer in this county is to be invited to join the Farm Bureau. All plans are carefully laid for the big membership drive. You will hear little else for the next month, and after that you will be working in your County Farm Bureau, State Farm Bureau, and The American Farm Bureau to accomplish for agriculture in an organized way what no man can do for himself alone.

"Let's Go," Says Dr. Symons Telling of Farm Bureau Work.



By DR. T. B. SYMONS
Director Of Extension Service, University Of Maryland.

If you believe in Kent County; if you believe in the farming industry; if you believe that the time is past when farmers can act independently of each other—then you will welcome this opportunity to hitch up to a real, live, effective organization of the thinking farmers of Kent County, the State and the nation.

For the farmer who thinks and for the thinker who farms, the Farm Bureau furnishes the opportunity for cooperative effort in the business of agriculture. The time was never more opportune—the need more urgent and the cause more just than now for the farmers of Kent County to join together in an effective organization which will have a personal and responsible membership and funds to do the many things that are necessary for the best interests of all the people.

The value of all the farm property in Kent County is several million dollars. The amount of business conducted annually by the farmers amounts to many more millions. Truly, is it not wise, sane and important that this enormous business should have an effective organization made up of all those interested in this business, whose aims should be to guard the welfare of the industry and promote its development in every legitimate manner?

The leaders of the county have decided to have a Farm Bureau. The Extension Service stands ready to do everything in its power to help make the organization as useful and effective as possible.

Get Together With Your Neighbors.

By ALBERT JERVIS



The farmers' future depends upon his ability to get together with his neighbor and all other farmers of his community, county, state and nation. In the past he has been contented to work hard, for long hours and put his produce on the market at whatever price the buyer or commission man chooses to give him. Does any other business do that No, they calculate their cost of production and add either a reasonable profit and that is the price of their produce. Not what someone will give them for it, but what you have to pay in order to get it. When other businesses are giving us so little for our produce and demanding such high prices for their products, as they are today, the farmer cannot stand it. We must get together and demand a fair price for what we produce. It must be a price in proportion to what we are required to pay for our supplies and farm implements.

Farm Bureau The Way

The farmers of Kent County thru the Kent County Agricultural Council, representing all farmers' organizations, have made a study of conditions and farmers' organizations and decided to get together in the Farm Bureau. It makes no difference what organization it is, just so long as we all get together in the same organization. We have decided upon the Farm Bureau, so let's all join the Farm Bureau.

Grange Has Helped

The Grange has been a big help to the farmer. It has taught many of us the principles of organization. That is the first essential in the farmers' problems of today. We must all get together or organize. Then we can work out our problems of standardizing our commodities and marketing them to the best advantage.

Come on and let's all get together in the FARM BUREAU.

READ THE FACTS ABOUT THE FARM BUREAU IN THIS ISSUE

Mr. Farmer—You have been reading occasionally what the Farm Bureau is doing. In this issue you can find out all about it.

Mr. Merchant—You have had opportunity from time to time to get fragments of what the Farm Bureau stands for. Here are the real facts.

Mr. Banker—Even the most conservative among you realize that agriculture must be on the most efficient production and marketing basis to insure stability in other business. Because we are building along sound economic lines we are successful. Read the pages in section 2 carefully. It will pay you.

Kent County with its great agriculture resources and business farmers has always been in the forefront of agricultural progress. As farmers we are proud of our vocation, and realize that upon its efficiency depends the success of all other vocations. We desire to place our business on such a basis that we may better serve our market (the general public) and ourselves.

It will pay you to read this issue carefully.

JOIN THE FARM BUREAU PROMPTLY

FARM BUREAU BUSY

The County Farm Bureau office is a bee hive of industry. Representatives of the American Farm Bureau and the State Farm Bureau have been here and set up all the machinery for the most successful county membership drive in the State. Posters and post cards have been received and are being displayed everywhere. Our business men, living up to their reputation of serving their farmer friends at every opportunity, are calling for more posters to put in their windows. Have you seen the Farm Bureau posters? Well, then, this reporter will not spoil your surprise. Oh boy!

"The Time is Ripe to Organize" Advises County Agent.

By H. B. Derrick, County Agent



There is a time for everything and NOW is the TIME for the farmers of Kent County to ORGANIZE.

Struggling vainly through the past, the far-seeing leaders of agriculture and the various pioneer Farmer organizations have ever been mindful of the need of co-operation among farmers. They have presented ideas, given of their time and efforts, and through success and failure, have always clung to the hope that some day the large majority of farmers would see the benefits of co-operation and would organize in time to avert economic disaster and uphold the dignity of agriculture among the other industries, in the onward march of civilization. Today, the farmers' industry, although the most important in the United States, is perhaps the least organized and most inefficiently organized of any of the leading industries. The economic condition of the basic industry is serious. Many farmers are operating at insufficient returns on their capital invested or at a loss. Yet, down through the years comes the experience, the knowledge, the fruits of the labors of those pioneers of agriculture. Farmers are not ignorant of organization work, they are ignorant of their needs. Their organizations of the past and present have laid a foundation for the future. The lessons furnished by other industries and the economic situation are forcing farmers to make use of their knowledge and protect the interests of their own industry. And they are doing it. In every State in the Union we find Farmers Organizations, strong in membership, operating in the interests of the farmers. Not least among these State Organizations is the Maryland Agricultural Society, The Maryland Farm Bureau. Not least among the organized counties will be old Kent.

For over two years the Kent County Agricultural Council, representing all Kent County Farmers' Organizations, including Granges, Farmers' Clubs and Commodity Organizations, have studied the local agricultural situation. They have seen the need of a strong central local organization, affiliated with a strong State Organization, and they, in turn, affiliated with a strong National Organization. After deliberating for some months the Council decided upon the Farm Bureau, which it felt would answer the needs.

The farmers of Kent, having chosen the Farm Bureau as the medium through which to work for the best interests of the farmers, then as County Agent, representing the Extension Service, it will be my pleasant duty to co-operate closely with the Farm Bureau.

Co-operation Means Work

The Farm Bureau is a co-operation organization. It is one in which farmers co-operate to solve their problems and better their conditions, individually, as a community, county, State and in the Nation. It depends, however, upon the time, thought and effort put into it for the good results to be obtained. It will not work itself, but furnishes the opportunity and machine to be steered and worked so as to bring about better conditions.

With the farmers of Kent, effectively organized into strong local Farm Bureaus, with a strong County Farm Bureau, affiliated with the State and National Farm Bureaus, I believe much can be done to better the conditions of agriculture in Kent County, the individutl farmer and the farm home.

I am ready, Mr. Farmer, so "Let's Go."

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