this may have happened before - but we never heard of it!

gold-plated-genuine

Gillette safety razor

When there is an opportunity to purchase a gold-plated genuine Gillette Safety Razor at this price, we believe every man in and around this city will want to take advantage of it.

Words cannot describe this sensational offer. You must come in and examine this splendid razor set.

Complete with gold-plated blade box and double-edged Gillette Blades in a beautiful compact case.

Brand new, right from the factory. None sold to dealers.

Sterling's Pharmacy

(THE REXALL STORE)

Fresh Peach Ice Cream

One of the compensations of summertime is Gill Bros. Fresh Peach Ice Cream. Besides sending the temperature down several degrees, the piquant delicacy of our Peach Ice Cream constitutes a real treat.

Only the finest fruit is good enough for us to use, Big ripe, sun-kissed peaches, combined with rich cream and granulated sugar—the magic result is a Peach Ice Cream of which we are justly proud and which you will thoroughly enjoy.

A Pal for Your Palate | On Your Way — take some Home

GILL BROS.

PRONE 290 CHESTERTOWN, MD. WE DELIVER

Mid-Summer Specials

One Pint Can Bug Exterminator and Spray $1.00

Death to Roaches, Bed Bugs, Mosquitoes, and Moths.

Lawn Settees $1.75

Tabourettes 50c

Aerolix Porch Shades, with 7 ft. 6 in. drop. 6 feet wide, $6.25; 7¼ ft. wide, $7.60; 8 ft. wide, $8.50.

While they last

Quick Meal Oil Stoves, 3-burner, $20.50; 4-burner, $25.50.

White Enamel Kitchen Tables, porcelain tops $10.00

Congoleum Gold Seal Art Rugs, 9 ft. by 12 ft. $12.00

Linoleum Rugs, 6x9, $8.50; 7,6x10.6, $12.50; 9x12, $15.00.

Hoosier Kitchen Cabinets, saves miles of steps, with all modern conveniences, $65.00. $1.00 weekly pays the bill.

Reed and Fibre Rockers ..$13 to $20

Strollers and Baby Carriages $10.50 to $50.00.

Full Size White Enamel Bed, with a Good Spring .....$10 to $12

Other White Enamel Beds $5 to $19

1 Weighted Johnson's Floor Polishing Brush, $3.00, 1 16 oz. Can of Johnson's Floor Polishing Wax 75c; all for $3.00.

Dustdown, a sanitary, dust collecting, sweeping powder, family size, 35c; special price in barrels and half barrels.

Baby Yards $4.75

Card Tables .....$3 to 3.50

Baby Yards $4.50

Parch Gates, 3 ft. $1.75; 4 ft. $2.25; 6 ft. $3.00. While they last.

JOHN BARTLEY

"The Furniture Dealer"

Chestertown, - - Maryland

NOLAND

A dollar in this store buys more because this is a CASH STORE and a dollar spent in cash buys more than CREDIT DOLLAR. These are facts. Try it here and see for yourself.

Just now we are calling your attention to our entire stock of Summer Shoes for Women, Men and Children, Men's and Boys' Pants, the kind you need for everyday and Sunday.

And now about our Wash Goods, the latest and best checks in Gingham. We carry only "Bates" and other dependalbe makes. Also Tissues, Voiles and Organdies. Our White Goods Department is full of bargains; come and get our prices.

Ladies' Silk and Sport Hose in all the newest and popular shades. The kind you want from 50c to $2.75.

Men, do you want Dress Shirts, Hose, Underwear, Belts, Ties, etc? We are ready to show you why we are moving these goods so fast. Every body buys when they see the goods and ask the prices.

Ladies do you want a new Rug on every room in your home? Our low prices make it possible. We also carry a full line of Felt Base and Inlaid Linoleum at prices no other store will attempt. May we show you?

NOLAND

In office at Chestertown every Monday, Wednesday and Saturday; other days by appointment.

JULIAN T. POWER

Optometrist

Phone 166R. Chestertown, Md.

JOS. N. WHEATLEY & CO

INSURANCE

CHESTERTOWN, MD.

Minute Talks by the Business Men's Association of Chestertown

Dollars And Cents

Emerson was wise when he wrote, "Life is not so short but there is always time enough for courtesy." No matter upon what rung of the social ladder we may stand, we are never so high nor so low that we can afford to be discourteous. The bigger we are the more graceful we may unbend; the smaller we are the less we can afford to be stiff-necked or indifferent to those with whom we come in contact.

Our attitude toward others marks us as a gentleman or a cad. Neither money nor position can supply good breeding; it is our manners which elevate or lower us in the estimation of the world.

Politeness costs nothing, yet it often pays big dividends. If it is a part of our business to meet people, a genial smile, an active willingness to oblige, an unmistakable desire to please, will eventually yield returns in the way of a permanent clientele that is bound to prove a valuable asset no matter where we are.

If your work does not bring you into contact with the customers of your house but if on some occasion coming in or going out, you should see somebody unnoticed or neglected, don't pass him by indifferently because selling goods isn't your job. Everything that helps the business is your job. Only a very little mind is above doing small things that help along the cause. As Elbert Hubbard once said, "The man who never does more than he is paid for, never is paid for more than he does."

Enormous effort may be expended by a sales department in the distribution of goods; incalculable skill and tireless effort put forth by the manufacturing department to make a first class product and hundreds of thousands of dollars spent in advertising it to the public. All this combined effort is for the purpose of creating satisfied customers who, through good treatment and good goods, will stand by the house. Yet one discourteous employee, be his position ever so humble, may, by his thoughtlessness or indifference tear down more constructive fabric in five minutes than the combined organization can build up in a week.

A Little Reminder

Please remember that this column is open to anyone in Chestertown or in the surrounding community as an open forum for the expression of views. We shall be glad to publish what you are thinking, in your own words and, if you desire, over your signed name; or we shall be glad to write up ourselves any wise and proper suggestion you may advance. Please, in that event, send your material to the general secretary of the Business Men's Association, Chestertown.

A Double Duty

All those who have the interest and further development of Chestertown and Kent County at heart are confronted by a double duty:

1. The Business Men's Association is an organization widespread in its interests and has to do with everything that may make this whole community a better place in which to live, in whatever walk of life you may be you cannot but be helped and your peculiar interests cannot help but be affected by the Association's progressive work. In addition to those benefits that come to you without effort on your part and, indeed, which you cannot escape—there is the added advantage which, as a member of the Association, comes from the opportunity to express your views on civic questions in open meeting, to say nothing of the pleasure of exchanging thoughts with others who, like yourself, have those interests at heart that effect the welfare of the community. It is your duty to join the Association as well as your privilege. It is a paying investment, all around.

2. The Chestertown Development Company—while in no way officially connected with the Association—is a practical result of those ideals for which the Association stands. The Woolen Mill recently erected in Chestertown will not only add to the sum total of circulating money but will give employment to an increasingly large number of people as time goes on. No matter in what walk of life you may be you are going to be affected by this enterprise. The stock offered for sale carries with it the security of a six per cent interest; in share of $25 par value. Aside from the beneficial effect the Mill will have on your business, trade or profession, you are getting an exceedingly fair return from your money. It is your duty to the community to help make up the balance of stock subscriptions—as well as your privilege. It is a paying investment, all around.

Get in touch with the general secretary of the Business Men's Association regarding both of these matters. He will explain the details to you and answer any questions that may be doubtful in your mind.

It is a double duty that confronts you.

Death of Dr. M. Bates Stephens

Funeral services of Dr. M. Bates Stephens, State Superintendent of Education from 1900 to 1920, who died late Friday at the Maryland General Hospital, were held at 3 p. m. on Monday from the residence of T. Pliny Fisher, a close friend of Dr. Stephens, at Denton, Caroline county. The Rev. James A. Dudley, pastor of Denton Methodist Protestant Church, conducted services. Burial in Denton Cemetery, where the Temple Lodge of Masons had charge of the services.

Last winter Dr. Stephens went to Florida and on his return visited Mr. and Mrs. Marion J. Woodford, 16 W. Twenty-fourth street, Baltimore. He was taken ill with stomach trouble and remained at the Woodford home. Complications following this illness caused his death. Becoming State Superintendent of Education in 1900, Dr. Stephens was re-elected at the expiration of each of his terms until 1920, when he was succeeded by Dr. Albert S. Cook.

After his defeat for the State superintendency, friends and former associates in the school held a big open-air meeting in Denton on June 27, 1920, to honor him. Superintendents of schools in 21 counties were present and with them was Dr. Cook, who had been elected his successor.

Col. A. W. Sisk, of Preston, Caroline county, presided at the meeting, and tributes were paid Dr. Stephens by the county superintendents and former Governor E. C. Harrington. On behalf of the county superintendents, Dr. Cook presented Dr. Stephens with a silver service.

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Chestertown, Maryland

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Next door to WM. M. Culp and A. L. Sterling, CHESTERTOWN, MD., and we are ready to serve you.

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New Dress Goods in all the Newest and Most Popu'ar Shades.

Fine Assortment Ladies' Waists.

Everything for Ladies, Girls and Children.

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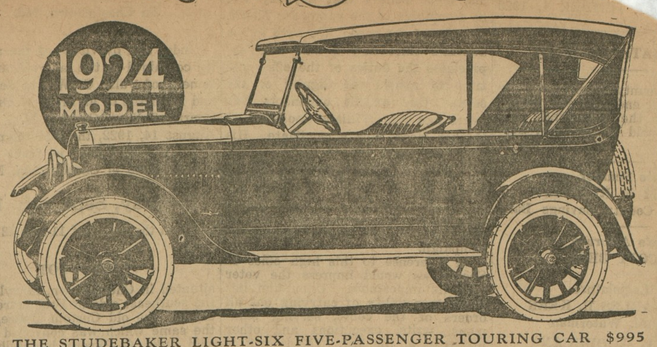

THE STUDEBAKER LIGHT-SIX FIVE-PASSENGER TOURING CAR $995

130,000 Owners Know the Value of this Studebaker

Every unit in the new 1924 Studebaker Light-Six Touring Car has proved its dependability in public use.

There are refinements and improvements, of course, but the underlying principles of design and construction which have made enthusiasts of 130,000 purchasers of this model in three years' time, are not radically changed.

In our opinion, the 1924 Light-Six stands out as the greatest value and closest approach to mechanical perfection in moderate priced cars yet produced.

It is practically free from vibration. Studebaker accomplishes this largely by machining the crankshaft and connecting rods on all surfaces. This requires 61 precision operations. It is an exclusive Studebaker practice on cars at this price—and is found only on a few other cars—and they're priced above $2500.

Absence of vibration prolongs car life, causes slower depreciation, reduces the cost of operation and adds to the enjoyment of driving.

The Light-Six motor embodies the most advanced design known to automobile construction. It represents an achievement in the manufacture of quality cars in big volume.

Aside from its mechanical excellence, the Light-Six is handsome in design, extremely comfortable, sturdy and economical to operate just as it is in initial cost. It is powerful, speedy, has a pick-up range that is seldom taxed and never exhausted, is easy to handle, and convenient to park.

Its enameled all-steel body, one-piece, rain-proof windshield, ten-inch cushions upholstered in genuine leather, and cowl lamps are among many features heretofore to be had only in higher priced cars.

For 71 years the name Studebaker has stood for unfailing integrity, quality and value.

New all-steel body of striking beauty. One-piece, rain-proof windshield with attractive cowl lights set in base. Quick-action cowl ventilator. Door curtains, bound on three sides by steel rods, open with doors. Removable upholstery in tonneau. Door pocket flaps with weights hold them in shape. Upholstered in genuine leather. Large rectangular window in rear curtain. Thief-proof transmission lock. Standard non-skid cord tires, front and rear.

1924 MODELS AND PRICES—f. o. b. factory

LIGHT-SIX 5-Pass., 112" W. B., 40 H. P.		SPECIAL-SIX 5-Pass., 119" W. B., 50 H. P.		BIG-SIX 7-Pass., 126" W. B., 60 H. P.	
Touring	$ 995	Touring	$1350	Touring	$1750
Roadster (3-Pass.)	975	Roadster (2-Pass.)	1325	Speedster (5-Pass.)	1835
Coupe-Road. (2-Pass.)	1225	Coupe (5-Pass.)	1975	Coupe (5-Pass.)	2550
Sedan	1550	Sedan	2050	Sedan	2750

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CHURCH HILL MOTOR COMPANY

Church Hill, Maryland.

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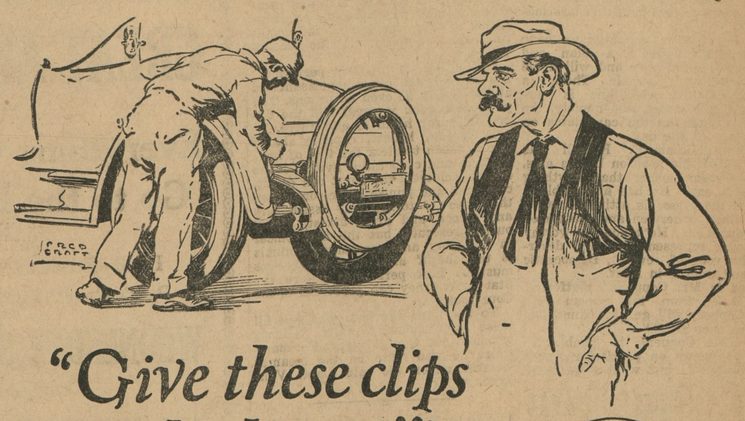
POWER COMFORT



"Give these clips a look, too!"

Trust this live experience!

When the experienced fleet boss advises you to tighten up the spring clips after you've run a new car a thousand miles or so, you trust his advice and give the nuts a turn. It may save a broken spring. Hundreds of just such ready hints stored in his mind make him a safe man to follow.

Polarine is the up-to-date result of a half century of practical lubricating experience collected from actual use in every part of the world, plus all that constant technical study can add in the way of foremost quality. You can as safely trust *this* experience to give you absolute motor protection.

Say "Polarine!" —not just "a quart of oil"

STANDARD OIL COMPANY

(New Jersey)

Polarine

THE "STANDARD" OIL

The Polarine Chart boils down years of experience with every kind of car and recommends the right consistency of Polarine for yours. Consult it at your dealer's.

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