INTEGRITY Studebaker SERVICE

COMPARE

The Maximum of Proved Intrinsic Value VS. *Many Extravagant Claims of Superiority*

SO many announcements of new model cars contain extravagant claims for the same superiorities that it is puzzling to the buyer to know which value is real and which is only a claim.

This year the issue has been confused by the introduction of mechanical changes, some of which have been rushed into production while still in the experimental stage—and then immediately given wide publicity.

Important considerations have been overlooked and great stress placed upon unimportant details.

But the man who intends to buy a motor car need not let this confusion or this glamour of publicity lead him to make a mistake or risk satisfaction in his purchase. The automobiles themselves are available for comparison.

See and be convinced. Riding is believing.

As an aid to intelligent buying we offer the following suggestions:

Place the 1924 model Studebaker Light-Six Touring Car at $995 alongside any car you may select as belonging in the same class. Every car looks well in the pictures—most cars make a good impression in their own show windows. The Studebaker Light-Six looks a winner alongside the best-looking competitor you can find. And it's larger, more substantial, roomier, more comfortable looking—and is more comfortable.

Compare the top. Look inside and out. The Studebaker top is sturdily built. Has four stout cross bows. Top material is same as is so satisfactorily used in the Big-Six. Notice the fit, feel the quality. The rear curtain is one-piece—has no seams—with a large rectangular window bound by an enameled moulding.

Compare the body. Studebaker has a roomy, substantial, carefully made body—all-steel even to its framework, which permits a finish in baked enamel. A depressed belt line runs around the body and through the hood and radiator, adding to its distinctive appearance.

Compare the one-piece, rain-proof windshield, with built-in cowl lamps, with the ordinary two-piece windshield with rubber strip that leaks in every rain and always obstructs the driver's vision. Notice the large cowl ventilator that is quickly operated by merely moving the regulator backward or forward.

Compare the Studebaker door trimmings and fittings with the door fittings of other cars. Notice that the door pocket flaps have weights to hold them in position. Man-sized door handles and latches, positive-action door locks that catch with a snap and stay closed. Heavy hinges properly located and proportioned. Highest grade trimming material instead of painted cardboard. Fastening nails concealed.

Compare the aluminum-bound linoleum that is neatly fitted and fastened to the floor boards of this $995 Studebaker Light-Six with the rubber mats that cover the cheap, loosely-fitted floor boards in many other cars.

Compare the cheap robe rail (sometimes hemp rope covered with imitation leather) with the Studebaker nickel-plated rail. Compare the forty-cent footrest with the comfortable, carpet-covered footrest, supported by polished aluminum brackets, in the Studebaker.

These comparisons are of features that can be seen. There are many more down under the surface that could be mentioned, such as the machining of all surfaces of the crankshaft and connecting rods of the Light-Six motor. This is largely responsible for the practical absence of vibration in the Studebaker Light-Six. This is an exclusive Studebaker practice on cars at this price.

If competition is so far inferior in its visible parts, it is a certainty that the hidden parts which really determine the satisfaction of a car will be equally inferior.

The Studebaker chassis is as far superior to any other motor car chassis in its price field as Studebaker upholstery is to other upholstery, as the Studebaker body is to any other motor car body in its price field.

Come in and see the Light-Six. Test its performance and comfort yourself. Again—Riding is believing.

Ask for a copy of our booklet on Four-Wheel Brakes

STUDEBAKER

HAS BEEN SUPPLYING DEPENDABLE TRANSPORTATION FOR 71 YEARS

1924 MODELS AND PRICES—f. o. b. factory

LIGHT-SIX 5-Pass., 112" W. B. 40 H. P.		SPECIAL-SIX 5-Pass., 119" W. B. 50 H. P.		BIG-SIX 7-Pass., 127" W. B. 60 H. P.	
Touring	$ 995	Touring	$1350	Touring	$1750
Roadster (3-Pass.)	975	Roadster (2-Pass.)	1325	Speedster (5-Pass.)	1835
Coupe-Rd. (2-Pass.)	1125	Coupe (5-Pass.)	1975	Coupe (5-Pass.)	2550
Sedan	1550	Sedan	2050	Sedan	2750

EAT MORE WHEAT PRODUCTS AND BE HEALTHY

Terms to Meet Your Convenience

CHURCH HILL MOTOR COMPANY
Church Hill, Maryland.

THIS IS A STUDEBAKER YEAR

POWER COMFORT

Tolchester Co.

CHANGE OF SCHEDULE

(Weather Permitting)

SASSAFRAS RIVER LINE

In Effect 2:45 P. M. September 4, '23

Mondays and Wednesdays steamer will leave Fredericktown at 6:30 a. m. Betterton 7:45 a. m., Worton Manor 8:45 a. m., Tolchester 9:45 a. m.

Tuesdays and Saturdays steamer will leave Baltimore at 2:45 p. m. for all the above landings. (Does not stop at Tolchester on Saturdays.)

PORT DEPOSIT AND HAVRE DE GRACE LINE

In effect 2:45 p. m. September, 5, '23

(Express Service)

Tuesdays, Thursdays, Fridays and Saturdays steamer will leave Port Deposit at 6:30 a. m., Havre de Grace at 7:00 a. m., Betterton 8:15 a. m., Tolchester (except Saturdays) 9:45 a. m.

Mondays, Wednesdays, Thursdays and Fridays steamer will leave Baltimore at 2:45 p. m. for Tolchester Betterton, Havre de Grace and Port Deposit.

TOLCHESTER SATURDAYS

Effective September 8th, 1923

Leave Tolchester 9 a. m. and 4:45 p. m., Leave Baltimore 7 a. m. and 2:45 p. m.

For further information apply to agents at different wharves, or

THE TOLCHESTER COMPANY,
Baltimore, Md.

Freight must be marked right and packed right or it will not be received.

NOTICE TO CREDITORS

Notice is hereby given that the undersigned have obtained from the Orphans' Court for Kent County letters of Administration on the personal estate of

FRANK A. COLEMAN,

late of said county, deceased.

All persons having claims against said deceased's estate are hereby warned to exhibit the same, with the proper vouchers thereof, to the undersigned on or before the 15th day of March, 1924, otherwise they may by law be excluded from all benefit of said deceased's personal estate.

All persons indebted to this estate must settle at once.

Given under my hand and seal this 11th day of September, 1923.

ANNIE E. COLEMAN,
s15-4t Administratrix.

Stevens Bros.

Grain, Fruit and Produce Commission Merchants

126 S. Charles St. Corner Camden St

BALTIMORE, MD.

Under the personal supervision of R. Nelson Stevens, over thirty-five years successful experience.

References—Merchants & Mechanics First National Bank All Commercial Agencies.

MINUTE TALKS BY THE Business Men's Association

One of the most enjoyable and interesting affairs of the year took place last Friday night, September 21, when the Eastern Shore Society of Baltimore was entertained at Washington College by the Business Men's Association of Chestertown.

Possibly the most distinguished and varied gathering of men ever grouped together in Chestertown graced the proceedings. And it is a particularly significant thing that such a representative body of Marylanders should deem it worthy of their time to make an extensive tour of the Eastern Shore of Maryland. Among the guests were Frank R. Kent, one of the foremost newspaper men of the country, Dr. Cullen, of Johns Hopkins Hospital, Dr. Rowland, head of the University Hospital, Judge Trippe, of the Appeal Tax Court of Baltimore, Judge Dawkins, the City Court, John M. Dennis, State Treasurer, Senator Robinson, Democratic candidate for Attorney General, Wm. S. Gordy, for Comptroller, Mr. Belknapp, of the National City Bank of New York, and others of equal prominence in the social and business and official life of Maryland. Among the former Eastern Shoreman who now live and are prominent in Baltimore were James W. Chapman, Jr., Esq., David Stewart, Will Stewart, Walter Gale.

The party of 115 persons arrived on the steamer Talbot from Baltimore and about eight o'clock were escorted in automobile through the principal part of Chestertown and thence to the College where they gathered in the Gymnasium for a short session before adjourning to William Smith Hall. Here the entire audience of over 200 were treated to a most delightful series of short and snappy speeches. The meeting was presided over by Postmaster Thomas D. Bowers in an exceptionally, though in his usual, happy manner. After a brief introductory welcome, brim full of wit and humor, Mr. Bowers introduced Dr. Paul Emerson Titsworth, President of Washington College, who reviewed the educational history of Maryland and briefly pointed out some of the advantages of the college in the educational scheme. He welcomed the visitors to the college and to the town. Mrs. George L. Radcliffe, President of the Eastern Shore Society then responded in a most pleasing way. Governor Ritchie addressed the audience, speaking particularly of the Eastern Shore, in his usual dignified and charming manner. Mr. John H. K. Shannahan, of the Bethleham Steel Works, then was called on for a series of funny stories which kept the hosts and guests in high spirits until the close of the meeting. The speeches were all to the point and were unusually pleasing—and short. The tact with which the presiding officer introduced the speakers was remarked upon by all present.

The crowd then went back to the Gymnasium where refreshments were served by Mr. Gunning, the College steward, and his staff. After a most delightful mingling together the visitors were escorted back to their boat. They departed at midnight for the trip to Easton, their next stop. On Sunday the Society attended Trinity Cathedral.

We shall look forward to the next annual pilgrimage of the Society to Chestertown and the Shore with great pleasure. W. R. M.

JOS. N. WHEATLEY & CO
INSURANCE
CHESTERTOWN, MD.

This is to Announce to the Public That I Now Have a

COMPLETE LINE OF MERCHANDISE

And am fully prepared to supply your wants.

We will continue to serve the public with big bargains as did Mr. Cohen.

A. PARIS
DEPARTMENT STORE
Sandy Bottom, - Maryland
Successor to A. Cohen.

"STANDARD"
The Balanced Gasoline

You can't dodge it

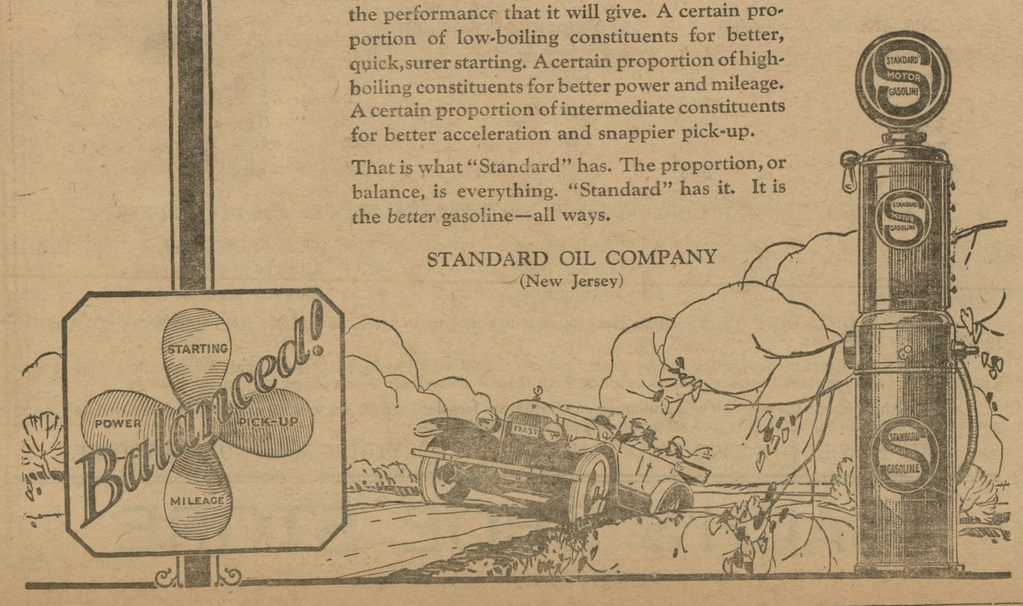
—the principle of balance. It is universal. From the beginning of time, practically everything that man has invented has afterwards been *improved* by getting a finer balance of parts or constituents.

That is the way we have improved gasoline and the performance that it will give. A certain proportion of low-boiling constituents for better, quick, surer starting. A certain proportion of high-boiling constituents for better power and mileage. A certain proportion of intermediate constituents for better acceleration and snappier pick-up.

That is what "Standard" has. The proportion, or balance, is everything. "Standard" has it. It is the *better* gasoline—all ways.

MADE IN MARYLAND

STANDARD OIL COMPANY
(New Jersey)



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G-E Twin Convenience Outlet

GUARD the tender eyes of your children and add to their joys by having a completely wired home—with plenty of Convenience Outlets to connect lamps and toys. These safeguards and conveniences and many more are available in the home enjoying complete electrical comfort.

Whether you are buying or building, let us show you how you can have this comfort at a minimum price.

OWEN C. SMITH
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H. C. HUGHES
DENTIST
CHESTERTOWN, MD.

Distinct Telephone Speech

Best results are secured in telephone conversation by speaking directly into the mouthpiece of the instrument. If you try to telephone with your lips turned away from the mouthpiece or while smoking a cigar, your conversation is certain to be indistinct at the other end of the line.

INDISTINCT SPEECH CAUSES DELAY, OFTEN RESULTS IN NEEDLESS MISTAKES AND IS ANNOYING TO THE PERSON TO WHOM YOU ARE TALKING, who may be reluctant to ask you to repeat or to speak louder.

Should you be asked to "Speak louder, please," move closer to the mouthpiece and talk with a full natural tone. Then there can be no misunderstanding.

There is no doubt that DISTINCT TELEPHONE SPEECH PREVENTS ERRORS, MAKES YOUR TELEPHONE CONVERSATIONS MORE SATISFACTORY AND PLEASANT, AND GIVES DEFINITE RETURNS IN IMPROVED SERVICE.

The Chesapeake and Potomac Telephone Company

(Consult the information pages in the front of the telephone directory)

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