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Quick Sales at top market prices and prompt returns, daily if requested. 13

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Quality, style and price to suit all.

Special Attention

is called to our HAMBURGS and LACES. A personal inspection of this branch of our stock will convince you of its merit.

The balance of our WINTER STOCK we are selling at a sacrifice and some rare bargains await the early buyer.

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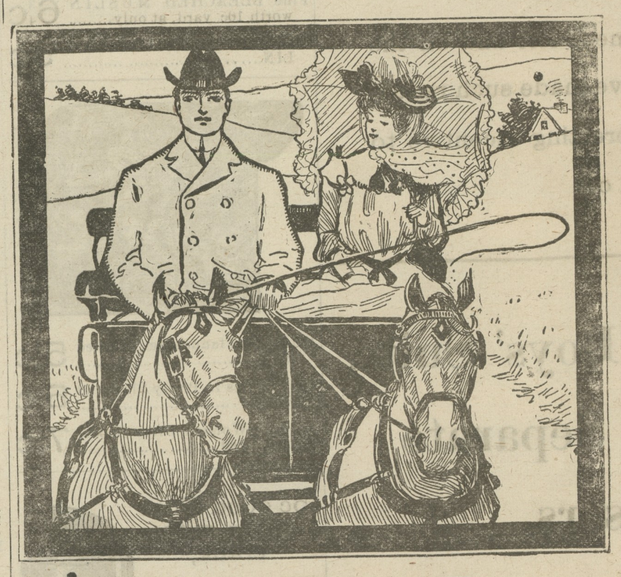

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The ALL AMERICA SHOE

can be had for $3.50 and looks and wears like the $6.00 kind.

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This institution prepares men and women for these positions by actual training in the work—one that will make you a *success* and prepare you for a *good salary*. Let us write you about it and send you booklets. Terms $10 per month. No *extra charge* for Shorthand and Typewriting.

SADLER'S BRYANT & STRATTON BUSINESS COLLEGE,
2 to 12 North Charles St., Entrance No. 12, Baltimore, Md.

Raising Beef Cattle.

Mr. H. P. Miller lectured on feeds and from a scientific standpoint spoke of the relative amount of protein, starch, etc., in corn, bran, hay, etc. His talk was on the general lines and showed how certain foods were best for making fat and other for making milk, etc. The method of producing beef in Ohio is an interesting one and may be of profit to our farmers, therefore we give it here as we received it. "I think" said the grower, "I see many conditions in Kent similar to those prevailing in our region and would follow the same methods.

"We raise our cattle. You cannot puy them good enough; we will do well if you can raise them good enough. Formerly I bred short horn cattle, not pure bred but high-grades. Our sires were of course always pure bred and the best we could find. Besides the cattle we raised, I bought and fed steers in considerable numbers, but that was many years ago when you could buy good ones. About the time every body else was letting his cattle go, I found in my possession a good herd of short horn cows; the result of my own breeding, for the most part. Seeing the Angus cattle and noting their wide, deep, smoothe type, suited as I thought, to the production of the very highest quality of beef, I commenced to use pure bred Angus sires crossing on the short horn herd. The result was more than I could have hoped for. Now we start just at this point with the herd of high-grade short horn cows and a set of Angus calves. It was a belief of mine that we could not afford to let these calves graze on our high-priced lands for two years as it had been formerly done, and then begin to feed them. They would occupy the land too long, and certainly not profitably, unless they were making beef as fast as they could. It soon occured to me that the only thing to do was to keep these calves growing and making beef, right along from month to month from the day of their birth and on the very fastest schedule that they could make. Here I ran against the prejudices and protest of my neighbors; they said "you cannot afford to feed them right along, and steers can never pay you back." It was my belief that I could not afford to let them go without liberal feeding. In my views those calves were simply machines for converting our farm products into high-class beef. When a steer or calf was not doing all that work he could, he was losing money, or at least not making as much money as he could. Before our calves are weaned they are taught to eat grain and other concentrated foods. If this lesson is learned by the calves properly, there is no shook or loss of flesh from weaning. They are fed right along after weaning, and before, until they go to market as finished beef. This is at two years old, although we recently marketed some yearlings which brought close to $100.00 per head. To bring a calf along on feed unil it is 18 months or 20 or 30 months old requires some skill, but there is nothing very difficult about it. You will note the difference in our method and old, which is that which make the beef while growing the steer. It used to require 2 or 3 years to grow steers and after that "fattened." By our method both processes are carried on at once and at the same time. In the 2 years or possibly 2½ years, a finish beef weighing from 1500 to 1700 pounds can be produced. Good beef is made of corn, clover, oats, oil-cakes, bran, timothy, blue-grass and other forage foods common to this country. I think I might say that variety in the feed is the cornerstone of our progress. Beef cannot be made rapidly with any one food that I know of. Let anyone attempt to carry a steer a year on corn alone and he will alm ost certainly fail to do it well. Even if the relish and appetite for corn is maintained, excessive fat will soon make its appearance and normal growth and development will be checked. From the feeds I mentioned innumerable changes and combinations can be made, and a good variety maintained.

Relish for the feed can easily be maintained for an indefinite time. I have stated that we *grow* beef, and that is really my theory of beef production. We believe we have demonstrated that by our method that the very largest amount and thickest red meat can be produced. This red meat can have the most perfect intermingling or marbling of fat by the process of feeding which brings on the growth together with the fattening process. We can easily produce a steer weighing 1600 pounds in 2½ years with an enormous development of red meat, perfectly marbled with fat, yet having no excess of fat in any part of his carcass. The best beef can only be made by liberal feeding during the period of most rapid growth.

Now just a word as to why I raise beef at all. First, good farming to my mind implies live stock raising of some kind in connection. Exclusive grain raising tends inevitable to soil exhaustion, and that can never be called good farming. The production of beef cattle on the farm makes the question of maintaining fertility simple and easy. There always has been and always will be a demand for good beef. The business will always be profitable if conducted by rational methods. With our rapidly increasing population there is not likely, for generations to come, to be an over supply of good beef, even for our own people. The world is now looking and will continue to look to the United States for its chief supply of fine beef.

Beef production is one of the most interesting of all farm industries. If you do not believe it, just buy you a good sire of one of the leading beef breeding, and feeding, and you will soon be convinced that it is both interesting and profitable."

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Thirty-one Days' Tour via Pennsylvania Railroad.

The Pennsylvania Railroad Personally-conducted tour to California will leave on February 25. Passengers will be transported to El Paso, Texas, in special Pullman cars. At the latter point they will be transferred to the "Mexico and California Special" composed exclusively of Pullman parlor smoking, dining-room, drawing-room, sleeping compartment and observation cars, which will be used over the entire trip back to New York. While the best hotels will be used where extended stops are made, the train will be at the command of the party.

Round-trip tickets, covering all necessary expenses, $375 from all points on the Pennsylvania Railroad except Pittsburg, from which point the rate will be $370.

For further information apply to ticket agents, or address Geo. W. Boyd, Assistant General Passenger Agent, Philadelphia.

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WE ARE READY FOR
OUR MID-WINTER SALE
ARE YOU?

He-No-Tea, ½ lb package	14c	*DRY GOODS.*	
Very Good Tea, per lb	30c	Ladies' Capes, fur trimmed	1.75
American Granulated Sugar	5c	Ladies' Wrappers	49c
Levering's Roasted Coffee	10c	Good Woolen Skirts	19c
1 lb Seeded Raisins, the best	7c	Children's Coats that were 2.50	1.75
Oleine Soap, 12 bars for	25c	Dark 5c Calico, per yard	3½c
1 Doz. White Mackerel	20c	$5 5-A Blankets	2.75
California Evap. Peaches, lb	9c	Heavy Wool Horse Blankets	1.50
Schnapps or Early Bird Tobacco	35c	A Medium Weight Blanket	79c
A very good 5c Cigar, 50 in a box	85c	Knee Pants from	10c to 75c
Tacks, per doz. boxes	8c	Men's Pants from	60c to 2.50
Gold Dust Washing Powder	3½c	100 more bargains for sale at low cost.	

These goods must be sold before stock taking and now is the time to buy. These prices are for cash.

WANTED—500 dozen Eggs every week for cash and 200 live Chickens we pay the highest market price.

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Bears the Signature of
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Genuine Oliver PLOWS
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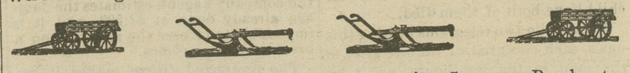

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