J. Waters Russell

REAL ESTATE

CHESTERTOWN, MARYLAND

To Owners Considering the Disposal of Their Real Estate

I take this method to talk direct to you, knowing that a proposition that has merit, can afford to be openly and honestly presented, and that the matter of disposing of your property is of vital interest to you. Assume that you have thought of selling your property or that some one has made you an offer.

Any person can sell anything—it is not difficult to sell—it is difficult, however, to sell advantageously.

Supposing A offers you $2,000 for your property and you sell. Your valuation might be too low—hence, you loose. My method enables you to correctly ascertain what B or any one else would offer, therefore your property brings the greatest amount possible. How often has property been sold when others would have given more for it.

IN LOOKING

at the purposes and plans of a Licensed Real Estate Broker, you can very plainly see how advisable it is to place your property in a Broker's hands.

THIS IS A SPECIALIST'S AGE.

For instance, an architect is skilled in designing buildings—not in ascertaining the peop'e who want to buy Real Estate.

THE VERY EXCELLENT REASONS WHY

there should be men skilled "specially" in surgery, men trained specially in banking. hold true in reference to Real Estate Brokers.

WITH THIS CLEAR IDEA

of the nature of my Real Estate business, we can proceed to show the practical methods employed which bring results. It is not necessary for me to show highest testimonials nor publish a list of my sales, but when you consider that my agency contains nearly 1000 people looking for various kinds of property, and considering my connection with the National Real Estate Exchange (incorporated), it is absurd to say you can sell as readily and satisfactory as I.

REMEMBER,

my commissions depend not on taking your property for sale—but IN ACTUALLY SELLING IT. I don't want any pay unless I render you something in return.

WOULD I BE SPENDING MONEY

in these advertisements unless I had utmost confidence in my ability to sell your property? Eighty per cent. of the property I have sold had been formerly placed on the market with no results.

I WORK CONSTANTLY

in finding out people who want to buy Real Estate. Does anyone else do this? The answer is NO.

I DON'T CLAIM

to be able to sell at exhorbitant prices and would not do that if I could. My success in selling property depends upon selling only at a reasonable price. I know by experience that to sell I must have the confidence of the buyer as to my ability to present nothing but meritorious propositions.

I HAVE THREE PLANS

Some properties should be advertised by sign, in newspapers and in my catalogue. This is one method.

The second plan is to list the property in my catalogue, but to so describe it that it will not be publicly known as being for sale. This places property for sale in channels where it is likely to be sold, and yet the property is not unduly exposed.

My third plan is to hold the property for sale and acquaint people with it who are lookiug for just such property.

J. WATERS RUSSELL,

Office Adjoining W. W. Beck's. CHESTERTOWN, MD.

The Democratic Ticket.

AN EXCELLENT TICKET.

Legislature:
ISAAC GIBBS,
CAPT. CURTIS E. CRANE.

Treasurer:
WILLIAM E. KEYSER.

Sheriff:
ANDREW MEDDERS.

County Commissioners:
JOHN E. MORRIS,
WILLIAM WAGNER.

Surveyor:
GILBERT B. TAYLOR.

MILL SOLD.—Mr, William C. Palmatory has sold his Church Hill Mill property to Messrs. E. S. Valliant, Jr., and Linwood Carter. The price paid for the property has not been made public.

MR. J. E. HURLOCK, of Millington, had a valuable horse stolen from his pasture field Monday night. This is the second offense of this kind within the last few weeks. Mr. Howard Stevens, of Queen Anne's county, near same town, had one of his horses stolen and after a search af several days found the animal in the lower part of Queen Anne's county.

To Number Mail Boxes.—To facilitate a more accurate handling of Mail by rural free delivery carriers, the Postoffice Department is arranging for the numbering of rural boxes. The delivery of ordinary mail matter of all classes addressed to boxes by number alone will be authorized as is now permitted in the case of postoffice boxes, so long as improper and unlawful business is not conducted. The postmaster general has also consented to have all the mail boxes painted green at the expense of the department.

A CRUSHED GENIUS.

The First Musical Efforts of the Composer Grieg.

One day—I must have been twelve or thirteen—I brought with me to school a music book on which I had written in large letters: "Variations on a German Melody For the Piano, by Edward Grieg: Opus I." I wanted to show it to a schoolfellow who had taken some interest in me. But what happened? In the middle of the German lesson this same schoolfellow began to murmur some unintelligible words, which made the teacher call out half unwillingly: "What is the matter? What are you saying there?" Again a confused murmur, again a call from the teacher, and then he whispered, "Grieg has got something." "What does that mean, Grieg has got something?" "Grieg has composed something."

The teacher was not very partial to me, so he stood up, came to me, looked at the music book and said in a peculiar, ironical tone: "So the lad is musical; the lad composes. Remarkable!" Then he opened the door into the next classroom, fetched the teacher in from there and said to him: "Here is something to look at. This little urchin is a composer." Both teachers turned over the leaves of the music book with interest. Every one stood up in both classes. I felt sure of a grand success. But that is what one should never feel too quickly, for the other teacher had no sooner gone away again than my master suddenly changed his tactics, seized me by the hair till my eyes were black and said gruffly, "Another time he will bring the German dictionary with him, as is proper, and leave this stupid stuff at home."

Alas! To be so near the summit of fortune and then all at once to see oneself plunged into the depths! How often has that happened to me later in life!—Edward Grieg in Contemporary Review.

AN OCEAN GRAVEYARD.

Sable Island Is a Most Dangerous Place For Navigators.

Sable island, sometimes and not too extravagantly termed the graveyard of the Atlantic, is set among shoal waters that afford the best of feeding ground for the particular kinds of fish that Gloucester men most desire, halibut, cod, haddock and what not, and so to its shoal waters do the fishermen come to trawl or hand line.

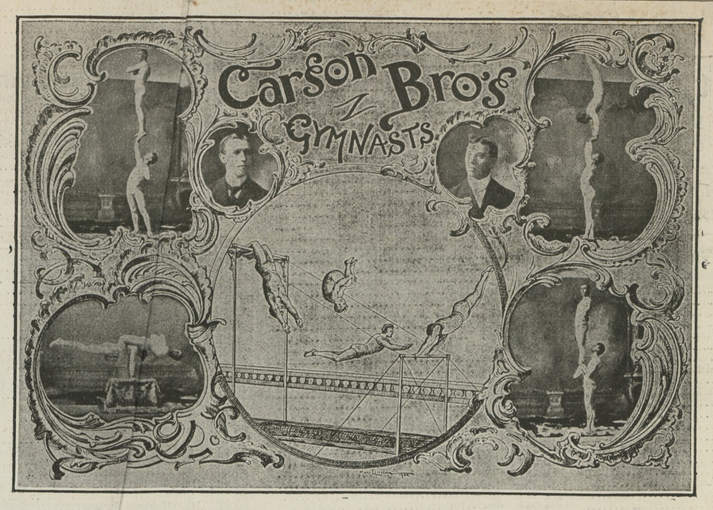
Lying about east and west, a flat quarter moon in shape is Sable island. Two long bars, extending northwesterly and northeasterly, make of it a full, deep crescent. Nowhere is the fishing so good or so dangerous as close in on these bars, and the closer in and the shoaler the water the better the fishing. There are a few men alive in Gloucester who have been in close enough to see the surf break on the bare bar, but that was in soft weather and the bar to windward, and they invariably got out in a hurry.

Two hundred and odd wrecks of one kind or another, steam and sail, have settled in the sands of Sable island. Of this there is clear and indisputable record. Of how many good vessels that have been driven ashore on the long bars on dark and stormy nights or in the whirls of snowstorms and swallowed up in the fine sand before mortal eye could make note of their disappearing hulls there is no telling.

A Gloucester fisherman needs no tabulated statement to remind him that the bones of hundreds of his kind are bleaching on the sands of Sable island, and yet of all the men who sail the sea they are the only class that do not give it wide berth in winter.—James B. Connolly in Scribner's.

Mother Nature's Children.

One of the most wonderful things Mother Nature does is to teach her children how to accomplish things with means and appliances that seem entirely inadequate for the purpose. A bird will build an intricate and beautiful nest with no better tool than her beak (birds do not use their claws for this purpose), a caterpillar can shape a symmetrical cocoon and bees the sharp angled cells of their combs. These are familiar instances of this, but by no means as wonderful as those shown in the work of some sea animals that live in shells.—St. Nicholas.



WILL BE AT TOLCHESTER DURING THE FAIR.

A GREAT REDUCTION sale has begun at H. H. Beneman's store, Millington, Md.

THE YELLOWSTONE PARK, LEWIS AND CLARK EXPOSITION, AND THE ROCKY MOUNTAINS.

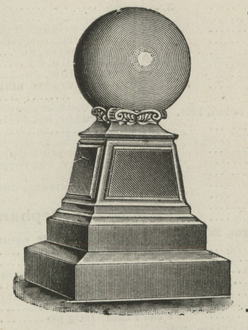
An Attractive Fall Tour via Pennsylvania Railroad.

The Pennsylvania Railroad Company has arranged a special personally conducted tour to visit the Pacific Coast, including the Yellowstone Park, Portland (for the Lewis and Clark Exposition), and the beautiful resorts among the Colorado Rockies. This tour will leave New York, Philadelphia, Baltimore, Washington and other cities on the Pennsylvania Railroad Saturday, September 2, by a special train of high-grade Pullman equipment. The itinerary will cover a period of three weeks, the party reaching the East on the homeward journey September 22. The special train will be used by the party over the entire route, except during the five and one-half days in the Yellowstone Park, when the fine hotels now in service in the Great Preserve will be utilized. The train will be side-tracked in Portland for occupancy there, and all meals en route, except in the Yellowstone Park and in Denver, will be served in the special dining car.

Round-trip tickets, covering all necessary expenses for twenty-one days, $200 from all points on the Pennsylvania Railroad except Pittsburg, from which the rate will be $195.

For itineraries and further information apply to ticket agents; C. Studds, Eastern Passenger Agent, 263 Fifth Avenue, New York; Hugh Hasson, Jr., Passenger Agent Baltimore District, Baltimore, Md.; B. M. Newbold, Passenger Agent Southeastern District, Washington, D. C.; Thos. E. Watt, Passenger Agent Western District, Pittsburgh, Pa.; or address Geo. W. Boyd, General Passenger Agent, Philadelphia.

DAVIDSON'S Marble and Granite Works!



MONUMENTS	LEDGERS
SARCOPHAGUS	ENTRANCES
VAULTS	CORNER POSTS
TABLETS	STEPS
MARKERS	FENCING
COPINGS	IRON FENCING

We guarantee all work to give entire satisfaction. Twenty-two years experience. DESIGNING LETTERING and RESETTING A SPECIALTY A Saleslady in attendance.

ALFRED L. DAVIDSON,
MANUFACTURER, CHESTERTOWN, MD

Satisfaction

THERE is a great satisfaction in a sale like that now in full blast at our store—satisfaction to our customers, satisfaction to us. It indicates that the public has faith in our statements, and in our Quarter-Century reputation for reliable qualities, reasonable prices and libera methods

We believe in the peop'e—the majority are not unreasonable, but are honest and well meaning, and only want to be fairly and squarely dealt with. Long experience has taught them that that is the treatment every one receives at this store.

They have learned to believe in the reductions we announce, and to recognize them as opportunities to get genuine values in MEN'S, YOUTHS' and BOYS' CLOTHING at an actual saving of money.

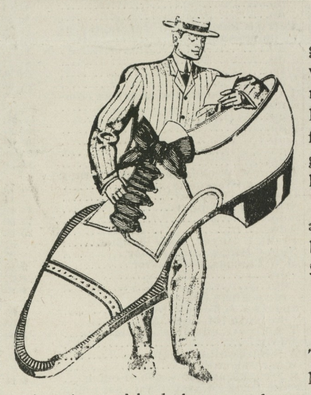
They know, too, that MONEY'S WORTH or MONEY BACK is our policy, and it gives them added assurance of the safety in dealing at this store.

Men's $18 and $20 Suits for $14.50.
Men's $12 and $15 Suits for $9.75.
Boys' $6.00 Suits for $3.50.
Boys' $8.00 Suits for $4.75.

Hot-Weather Haberdashery in great variety, now ready.

OEHM'S,
16 Lexington Street,
Near Charles.

Hail to Our Bargain Feast!



What's an Oxford bargain? A good money's worth. What's a good money's worth? Good leather, good making, good fitting, good looking and good wearing Oxfords for less than their value.

Do all the stores that are now shouting Oxford bargains give bargains? Some do, more that don't.

We Do, Anyway

Those that don't had better look out, as people know old styles and bad shapes and russets dyed black, when they see them. And we hear a lot of gossip going on these days. Those who have looked say no such Oxfords as ours are being sold elsewhere for anything like the money. If you will make comparisons

You Will See What Bargains These Are

W. A. CARROLL, The Shoer
Next Door to Postoffice.

The Kent Building and Loan Co.,

CHESTERTOWN, MARYLAND
IS LENDING MONEY AT

PER 5 CENT.

ON MORTGAGE SECURITY.

CASTORIA
For Infants and Children
The Kind You Have Always Bought
Bears the Signature of Chas. H. Fletcher.

FOLEY'S HONEY AND TAR
stops the cough and heals lungs

R. THOMPSON

CHESTERTOWN

DEALER IN

FRESH MEATS, PROVISIONS AND GROCERIES.

WANTED—FAT CATTLE, LAMBS, VEALS AND HOGS.

est Beef	12½c lb
Lamb	$1 25 quarter each
Sliced Ham	16c lb
Picnic Ham	9c lb
Regular Ham	14c lb
B. Bacon, sliced	15c lb
Smoked Sausage and Bologna usual price	
Best Country Lard	10c lb

Sugar 6c, Levering's Coffee 12c, Can Corn, Tomatoes, Saman, Sardines, Potted Ham, Babittis Lye, 4 to 8c box, all kind of groceries sold cheap on Saturdays. Flour 30c, Cigars Tobacco and Bannas. All kinds of produce. Cash paid for Butter, Eggs and Salt Meat.

WANTED—50 BUSHELS OF OLD POTATOES for which the cash will be paid.

R. THOMPSON,
CHESTERTOWN - - - MARYLAND.

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