Mr C. Birnie
Taneytown
Md

Baltimore May 13 1836
Edw. C. Roberts

Baltimore May 13. 1836

My Dear Sir.

Yours of the 10th instant has just reached me, and I hasten to reply to its contents.

As you declined our first proposition of sending your heifers down, for reasons which you assigned and which appears perfectly satisfactory to me, I made you the proposition which I did of giving you $200 for them at sixty days. We were aware that their low state of flesh would militate against their sale. In making this proposition we were influenced by a desire of saving from disappointment the gentlemen whom we then daily expected to come on to inspect them. To this proposition you replied that it was a great "coming down" from $300 to $200. The bitter pill remark we admit but when you take into consideration the risk of sale of so high priced an article – the risk of a Durham going through her first travail in low flesh, you must admit that the offer was by no means illiberal. We are not purchasers of cattle but mere agents for the purchase and sale for others. Having induced you to send the cattle, we were disposed to meet you

Mr C. Birnie
Bought of Thomas & Henry
Baltimore 11th June 1836

25 lb	Coffee	@ 14 ¢	3.50
25 "	Rice	@ 6 ¢	1.50
			$5.00

Baltimore June 22. 1836

C. Birnie Esq.

Your esteemed favor of the 7th inst with Invoice of 5 Bales of wool was duly received, – the wool came in good condition except one bale was worn and several fleeces had fallen out. The Teamer said it was done by the person who delivered it to him, however, the wool was in order, except a little dirt on the fleeces that had fallen from the bale. The wool market is now about the same as it was last year, and we shall no doubt be able soon to effect sales at as good a price if not more than we obtained last year.

Yours very respectfully
Symon Reed & Co.