Business Pulse Directory

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THE SOUTHERN BORN Spiritualist who Brings TO YOU the solutions to the mysteries of the DEEP SOUTH, seeks to help many thousands of people who have been CROSSED, HAVE SPELLS, CAN'T HOLD MONEY, WANT LUCK, WANT THEIR LOVED ONES BACK, WANT TO STOP NATURE PROBLEMS or WANT TO GET RID OF STRANGE SICKNESSES.
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CALL THE PRAYER LINE (301) 342-1777
SPECIAL! THIS WEEKEND
PSYCHIC FAIR AT 2430 E. MONUMENT ST.

Iota Chapter
Chi Delta Mu Fraternity
requests the honor of your presence
at its
Annual Founders' Day Banquet
Sunday, February eighteenth
nineteenhundrea dn ninety
six o'clock in the evening
at Blue Crest North
401 Reisterstown Road
Baltimore, Maryland
Honoring:
Dr. Walter Shervington
Dr. Freeman Hrabowski
Mr. William L. Jews
Black Tie
Call: Dr. Curtis N. Adams
233-3030 or 367-5478

POETRY MINISTRY PRESENTS
The First Baltimore
Christian Poetry Contest
1st prize $100.00
2nd $50
3rd $25.00
All are welcome to participate
Poems must
1. Be 20 line limit
2. Be praise in christian tradition
3. $3 entry fee per poem
no limit to number of entries
Receive free copy of "In My Father's House," 50 christian poems with 3 entries. Send entries with S.A.S.E. by 7-1-90
To: Poetry Ministry
P.O. 29508
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Brick Cleaning Masonry
C & S Construction Co. Inc.
Season Discount
If your building/home is not becoming to you, then you should be coming to us.
FREE ESTIMATES
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"There can be hope only for a society which acts as one big family, and not as many little ones."
—Anwar Sadat

Chevron congratulates the Baltimore Urban League on the occasion of its **Equal Opportunity Dinner**
Thursday, February 22, 1990
Martin's West

Harbor Bank shows 1989 increase in earnings

The Harbor Bank of Maryland, in its latest statement of condition for the year of 1989, showed a 41.6% increase in earnings, up $97,469 from $234,088 the previous year to $331,557 last year.

Total assets for the year ending December 31, 1989 rose almost 17% from $32.1 million to $37.5 million, an increase of $5.4 million.

Joseph Haskins, president of the community-oriented minority-owned bank, points out that in addition to the steady, significant rate of growth in earnings and assets, there have been increases in carefully screened loans from under $22 million to over $23 million and in deposits from $28,813,776 to $33,674,418 in 1989.

Three years ago, the downtown Harbor Bank, headquartered at 21 W. Fayette St., acquired as its first community expansion the Pimlico office of The Bank of Baltimore at 5000 Park Heights Ave.

Mr. Haskins states that this branch has become well established and is showing such promise of future profitability that The Harbor Bank will soon announce acquisition of a third location in Northeast Baltimore.

Other branches are under consideration, says Mr. Haskins.

Each depositor is insured to $100,000 by FDIC.

"We take pride in our role as the people's personalized bank," said Mr. Haskins, "growing stronger all the time. We're not complacent or indifferent. We take no one for granted.

"We exert ourselves to serve and please every customer, and our progress shows that we're making a difference."

NEED CREDIT??? WE'LL GIVE YOU A $5,000.00 CREDIT CARD
REGARDLESS OF CREDIT HISTORY, BANKRUPTCY OR CREDIT PROBLEMS.
ASK ABOUT OUR . . . . .
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INSTANT TELEPHONE APPROVAL TO ESTABLISH, EXPAND OR REBUILD YOUR CREDIT TODAY. LET'S TALK MONDAY THRU SATURDAY
9 a.m. to 9 p.m. at:
(605) 882-3740

THE BALTIMORE URBAN LEAGUE & THE BALTIMORE CITY LIFE MUSEUMS PRESENT
A SYMPOSIUM:
THE BLACK CHURCH IN THE CITY
Baltimore CITY LIFE MUSEUMS
Saturday, February 17, 1990
8:30 a.m.-5:00 p.m.
Enoch Pratt Free Library
400 Cathedral Street • Baltimore, Maryland 21201
Keynote Speaker: Dr. C. Eric Lincoln
Professor, Religion and Culture
Duke University
Registration Fee: $10
For more information: (301) 523-8150, M. Marie Givens, Baltimore Urban League, Inc.
Coffee & pastries and box lunches provided.
This project was made possible with funds from the Maryland Humanities Council through a grant from the National Endowment for the Humanities.

$868 $868
SWIMMING POOLS
Due to the rainy season, we are overstocked with 24' x 32' pools. Includes huge deck with fencing, filter, ladders, and skimmer, etc. Financing and installation available. Ask about other equally discounted pools. Wholesale Pool Dist. Corp., MHIC 3254-01. Call toll free 24 hours, 1-800-523-0400.

VISA OR MASTERCARD!
Even if bankrupt or bad credit! We Guarantee you a card or **double** your money back. Call (805) 682-7555, EXT. M-1296.
(call 7 days a week)

Howell Barber Shops
1601 Bentalou St.
1716 E. Chase St.
Has barber chairs for rent. $50.00 per week full-time. $30.00 per week part-time.
Call:
448-1815
669-8479

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Porsche, Ferarri, BMW, trucks, boats, 4-wheelers, TVs, stereos, by DEA, FBI, IRS. Unbelievable bargains on late models. Available your area now. Call 1-805-682-7555, Ext. C-1775.
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Donna L. Himes
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637-5995
VISA/Mastercard Accepted

CAREER CORNER

Tax returns

Maryland State Comptroller said 296,000 Marylanders have filed their 1989 state income tax returns.

An early analysis of the returns processed so far revealed some unusual taxpayer errors, including using the incorrect filing status;

Using the wrong dollar amounts for personal exemptions, claiming the wrong filing status and incorrectly using the tax table.

State auditors spotted hundreds of errors involving personal exemptions amounts, which differ on the federal and Maryland returns.

"You are allowed the same number of exemptions on your Maryland return as you claimed on your federal return, but the dollar amounts are different," Louis Goldstein said.

Some taxpayers are entering the dollar value of their federal personal exemptions on their state income tax return.

The comptroller noted that all state income taxpayers (except dependent taxpayers) may claim a personal exemption of $1,100 on the 1989 Maryland income tax now being filed. Taxpayers 65 years or older or blind may also claim an additional exemption of $1,000.

Nurse
OCCUPATIONAL HEALTH NURSE
Day time hours. Immediate opening for a Nurse to provide health services and personnel support in our Baltimore manufacturing facility. Previous industrial experience desired but will consider other related background. We offer a salary commensurate with experience and an excellent benefit package. Please send resume' and salary requirements to:
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• Weight in proportion to height and age
• U.S. citizen and a resident of Maryland on the date of appointment
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MARYLAND STATE POLICE
• Cadet applicants may apply at 17 years of age
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plus benefits
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298-3101 Security
761-5130 Glen Burnie
A PROUD PAST — JOIN — A PROMISING FUTURE

POLICE OFFICER
Announcement #89-209
Graduation from high school or possession of a GED and proof of U.S. citizenship are required at time of filing application. A valid Class D Maryland Motor Vehicle Operator's License is required prior to appointment. Candidates must be 21 years of age at time of graduation from the Police Training Academy. Appointees must complete all required training in order to continue employment.
NOTE: In order to become an Anne Arundel County Police Officer, you must successfully complete a written examination, an oral interview, a background investigation, polygraph examination, psychological screening and physical examination. Applicants will NOT be required to take a physical strength or agility test as part of the selection process. However, all applicants who are selected will be required to complete successfully the training academy. This position requires shift work.
Salary: $25,208-$31,480 (effective July, 1990)
Application forms are available by calling (301) 280-1722 or 974-6750, x-1722 (Baltimore), or 970-8250, x-1722 (Washington). Applications must be on the employment form used by Anne Arundel County, and must be received no later than 4:00 p.m. on MONDAY, MARCH 26, 1990.
Send Applications to:
ANNE ARUNDEL COUNTY
Office of Personnel
P.O. Box 2700
Annapolis, MD 21404
FEMALES AND MINORITIES ARE STRONGLY ENCOURAGED TO APPLY

FINANCIAL ASSISTANCE COUNSELOR
The University of Baltimore invites applications and nominations for the position of Financial Assistance Counselor.
Position reports to the Director of Student Financial Assistance. Responsibilities include VA certification, need analysis review, processing for the Stafford and Perkins loan programs.
Bachelor's Degree preferred plus three years of progressively responsible work in the application of rules, regulations and policies and application processing in an academic environment. One year of specialized experience in Financial Aid required. Three full semesters of college level work may be substituted for one full year of general experience not to exceed four years of college for the three full years of general experience.
Beginning salary in low twenties. Beginning salary is dependent upon qualifications and experience. To apply, candidates should submit a current resume' and the name and telephone number of three (3) references to Ms. Johanna Som de Cerff, Acting Director, Student Financial Assistance, University of Baltimore, Charles Street at Mt. Royal Avenue, Baltimore, Maryland 21201-5779 by February 27, 1990. This position is available immediately.
The University of Baltimore is an equal opportunity, affirmative action employer.

EDUCATION
CAREER/LIFE PLANNING COUNSELORS
The Student Services Divisions at Catonsville Community College and Carroll Community College, a campus of Catonsville Community College, seek to fill **two** career counseling positions. These counselors are responsible for providing a comprehensive array of career exploration and employment-related services for students. Responsibilities include: 1) provide individual career and personal counseling; 2) select, maintain, administer and interpret career-related assessment instruments; 3) provide career workshops and seminars; 4) teach career development and student success courses; 5) assist students and graduates with job search process; 6) assist with recruitment related job fairs. Minimum requirements of Master's Degree in counseling, student personnel or related area and at least 2 years work experience in career/life planning. Demonstrated ability to relate well to students and faculty; written and verbal communication skills; sensitivity to the career needs of students of both traditional and non-traditional age. Salary commensurate with experience. Excellent benefits package. Application deadline February 23, 1990. Send letter of application and resume' to Personnel, Catonsville Community College, 800 South Rolling Road, Catonsville, MD 21228. Women, minority and handicapped persons are encouraged to apply.

HOWARD COUNTY JOB OPPORTUNITIES
Howard County Government is accepting applications for the following positions:

LEGAL SECRETARY
To effectively communicate with the public and government officials as well as competently perform the secretarial duties to support a legal staff in the State's Attorney's Office. Duties include case control; typing memos and pleadings; taking and transcribing dictation; file research and maintenance; phones; and composing letters. Successful candidates must pass timed test in typing (55 wpm) and stenography (90 wpm) and possess any combination of education and experience equivalent to completion of the 12th grade and three years of clerical experience, including two years in a legal environment. Personal computer and word processing experience preferred.
This position has a 35 hour work week (8:30-4:30) with a salary range from $19,374-$28,006. There is an additional annual premium of $1500 for stenography.

ENGINEERING AIDE
SURVEY CREW
To act as a rod man and/or chain man on a surveying crew assisting with field engineering and map making. The ability to accurately record data and compute simple engineering calculations is required. Qualified applicants must have any combination of education and experience equivalent to completion of the 12th grade. This primary job site is in Laurel. Hours are 7:30 a.m.-4:00 p.m. Salary range is $20,053-$27,602.

MOTOR EQUIPMENT MECHANIC I
To perform journeyman level work in the maintenance and repair of heavy and light equipment, trucks, and other support vehicles. Duties include: inspecting and repairing malfunctioning automotive and heavy construction type equipment; performing complete engine tune-ups and wheel alignments, performing routine repairs of electrical, mechanical and hydraulic systems, performing routine shop duties; and tool maintenance. Assists in complex motor rebuilding and drive-train repairs.
To qualify, applicants must possess any combination of education and experience equivalent to completion of the 12th grade and completion of an approved apprenticeship in automotive maintenance or four years experience as an automotive mechanic's helper. Must be eligible for a MD Class B driver's license. Requires proficiency in welding and burning for modification and fabrication of parts and equipment. Primary job site is at Alpha Ridge Landfill in Marriottsville. Salary range: $11.43-$16.59/hr.

PARKS MAINTENANCE SPECIALIST
If you enjoy working outside in a park atmosphere and also enjoy working with people, this position offers both! Your duties include a broad range of tasks related to parks landscaping and maintenance and natural resources management. Effective communication skills are needed for frequent responsibility to investigate and resolve complaints of violations to the Open Space Regulations. These investigations may be sensitive in nature and require extensive contact with the public and government agencies.
To qualify, applicants must possess any combination of education and experience equivalent to completion of the 12th grade plus two years of experience in landscaping, park maintenance or a related field; or, completion of an associate's degree program in horticulture or park/resource management plus some experience requiring the use of hand tools and motor equipment. Must possess a valid MD Class D driver's license. Note: Must provide driver's license # on application form. Possession of a MD Professional Pesticide Applicator's certificate will be required within six months of hire. Salary range: $10.65-$15.39/hr.
Normal working hours:
Jan.-March: Mon.-Fri., 6:30 a.m.-3:00 p.m.
April-Dec.: Tues.-Fri., 6:30 a.m.-5:00 p.m.
Frequent Saturday work is required in the Spring and Fall at overtime pay if over 40 hours per week.

PLANNING TECHNICIAN II
This is an opportunity to be a part of the dynamic growth and planning for Howard County. The Office of Planning and Zoning needs your skill to carry out its responsibility for the development of subdivisions.
The position is responsible for a variety of technical services, including maintenance of land use databases, reviewing subdivision plans and making on-site inspections, compiling land use tabulations and maps and producing reports for planning studies.
To qualify, applicants must possess any combination of education and experience equivalent to completion of the 12th grade, supplemented by course work in urban planning and development and two years experience in data collection as used in planning activities. A bachelor's degree in Planning, Geography or related field is preferred. Skill in interpretation of maps, sketches, and development plans is required.
This position is a 35-hour work week. Salary range: $20,806-$30,185/yr.

ALL FULL-TIME POSITIONS INCLUDE A COMPREHENSIVE FLEXIBLE BENEFITS PACKAGE WHICH MAY INCLUDE THE OPTION OF SELECTING ADDITIONAL SALARY IN LIEU OF BENEFITS.
Howard County applications must be received or postmarked by February 26, 1990. Contact:
HOWARD COUNTY GOVERNMENT
3430 COURT HOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-2035
DEAF TELETYPE ONLY (301) 992-2323
EQUAL OPPORTUNITY EMPLOYER M/F/H/V

EDUCATION
FACULTY
The Instructional Division at Carroll Community College, a campus of Catonsville Community College located in Westminster, Maryland, seeks to fill five faculty positions to be available August 15, 1990. Day and evening sessions. 10-month contract.
Humanities: Teaching experience in at least two humanities disciplines (art, history, philosophy, music, literature, speech, theatre or interdisciplinary studies).
English (2 positions: Teach Freshman and Sophomore English classes, including Freshman Composition.
Accounting and Business Studies: Multi-discipline to teach accounting, economics, business (business administration, management, marketing) or the social sciences.
Developmental Education: Multi-discipline to teach remedial math, English, reading and assist with tutoring and related activities in the Academic Center. 12-month contract.
Qualifications: Master's Degree in discipline or related field required. Some teaching experience preferred. Salary: Instructor level, 10-month minimum $22,305 annually. Application deadline March 16, 1990. Send letter of application and resume' indicating position applied for to Personnel, Catonsville Community College, 800 South Rolling Road, Catonsville, Maryland 21228. Women, minority and handicapped persons are encouraged to apply.

EDUCATION
DIRECTOR — CONTINUING EDUCATION
Carroll Community College, a campus of Catonsville Community College, seeks qualified candidates for position of Director to supervise Continuing Education/Community Service programs. Will coordinate planning and development of existing and new programs; hire adjunct faculty; oversee preparation of continuing education publications; prepare budgets, state reports; direct daily activities of department. Requires Master's Degree, two years supervisory and administrative experience in continuing education, effective communication skills and demonstrated leadership abilities. Salary $36,749 to $41,800. Excellent fringe benefit package. Application deadline February 26, 1990. Please submit letter of interest and resume' to Director of Personnel, Catonsville Community College, 800 South Rolling Road, Catonsville, Maryland 21228. Qualified women, minority and handicapped persons are encouraged to apply.

MACHINISTS — "A" RATE
Bethlehem Steel's Sparrows Point Plant has a need for "A" rate machinists.
* Must have completed a recognized apprenticeship program and have journeyman papers.
* Must be able to interpret blueprints, set-up and operate various machine tools. Familiarity with the strip, repair and reassemble of large manufacturing equipment is required.
* Must pass a hands-on competency exam during the first 30 days of hire.
* Must be able to work a shift work and weekend schedule.
This position offers an attractive salary and benefits package. If qualified, send your resume' to: Employment Office, Bethlehem Steel Corporation, Sparrows Point Plant, Baltimore, Maryland 21219.
AN EQUAL OPPORTUNITY EMPLOYER

A leading manufacturer has an exceptional opportunity immediately available in its **large, modern facility in Baltimore**. The successful candidate must have a BS/BA degree in mechanical or electrical engineering with 3-5 years' experience in a manufacturing plant environment. Should have knowledge of process control logic systems.

PLANT ENGINEER

This **challenging position** reports directly to the Plant Manager and involves interfacing and working very closely with engineering, maintenance, production, accounting, purchasing, quality evaluation, personnel and safety. You will also be involved with Technical Sales Reps. and City, State & Federal EPA representatives.

Responsibilities will include:
- **Providing production capability for high utilization/low scrap thru proper maintenance, upgrading, and design of associated equipment**
- **Maintaining cost efficiency while satisfying other important parameters (raw material utilization, production rates, energy, quality)**
- **Minimizing mechanical lost time and providing capability for high production rates to manufacturing**
- **Energy consumption, safety, quality and asset management**
- **Developing & maintaining an efficient/effective preventative maintenance program**

In addition to an excellent compensation & benefits package we offer the opportunity for personal growth and professional satisfaction. For immediate, confidential consideration, please send resume including salary history to:

BOX A.V. #10

An Equal Opportunity Employer M/F/H/V