Business Pulse Directory

Let's be proud of our Heritage!
And appreciate other cultures,
Let's wear African Clothing
International Fashions & Treasures
322 W. Baltimore Street
Baltimore, MD 21201
(301) 837-4779

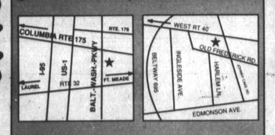
REV. MOTHER ROSE
Guarantees Help in Hours

LOCATED IN EAST BALTIMORE. ARE YOU IN POOR LUCK? DO YOU HAVE PROBLEMS THAT ARE WORRYING YOU? ARE YOU SUFFERING IN PAIN AND MISERY? DO YOU WANT TO GET LUCKY AND STAY LUCKY? IS YOUR HUSBAND OR WIFE SPENDING THE MONEY ON SOMEONE ELSE? HAS HE OR SHE LEFT YOU FOR ANOTHER? CALL MOTHER ROSE NOW FOR HELP. ARE YOU HAVING TROUBLE WITH YOUR LEGS, BACK, STOMACH, HEAD, ARMS? IS YOUR HAIR FALLING OUT? SHE WILL REMOVE BAD LUCK, EVIL, SICKNESS, PAINS AND NERVOUS CONDITIONS FROM YOU NOW. SHE WILL TELL YOU HOW TO BE LUCKY AT HORSES, CARDS, BINGO, LOTTERY AND NUMBERS. CALL FOR MONEY BLESSINGS.
LUCKY NUMBERS - YOU WILL BLESS THE DAY YOU CALL HER.
CALL NOW
323-5463 - DAILY - 9 AM TO 9 PM

25 Men/Women WANTED
to
EAT COOKIES
and
LOSE WEIGHT
Call Now
298-6046

GOING TO THE PROM?
Ceruti's Nail Den, Inc.
offers
Special Discounts to All Graduating Seniors
SALE * SALE * SALE
CALL TODAY!
837-2222
* MANICURES * PEDICURES * NAIL WRAPS
* AIR BRUSHING * DESIGNS * SCULPTURED NAILS
432 Old Town Mall • Baltimore, MD 21202 • (301) 837-2222

NEED A CAR?
Who doesn't! Problem is where to get one! Who can I Trust? Will I get ripped off? What should I pay and how can I pay for it? Buying a car is not easy!!
At Columbia Auto Sales we have the answers. We're at Rt. 175 and the Balto.-Wash. Pkwy. in Jessup and Rt. 40 West in Catonsville. Over 100 quality, MD. inspected used autos are priced from $2000 to $15,000.
Columbia Auto Sales is a family business. Sales personnel consists of Pop, three sons (Marc, Steve, Matt), Uncle Bill, Reds and Schwartzy.
We have our own, well equipped shop and a multitude of payment plans if you need financing. For first time buyers and others we have a plan that runs $156.20 a month (no collision Ins. req'd) for a very decent used car. If you have bad credit due to youthful mistakes, a bad marriage, or other reasons, but have a stable job we can help you.
TRY US! WHAT HAVE YOU GOT TO LOSE.
744♥8033 Rt. 40 West • Catonsville
799♥3550 Rt. 175 & B-W • Parkway-Jessup
Columbia ♥ Auto Sales



AFRICAN FASHIONS & CULTURAL STORE
2140 Harford Ave., Balto. 21218
Inexpensive and Quality Items From Africa
(301) 243-5004
* Fabric * Clothing
* Arts * Crafts
* Jewelry * Handbags
* African Musical Instruments
* Carved Wood * Stone Collection
* Exotic Leathers
* African Tribal Masks
* Malachite
Articles are individual originals; not manufactured

Lake Clifton
One Hour Dry Cleaning
2218-20 Harford Road
* Dry Cleaning — 3 items for the price of two.
* 10% discount for senior citizens.
* Keys Made on Premises
467-4404
Bring in this adv. and receive an additional $1.00 off any $10.00 purchase.

Blair's Beauty Salon
Pre-Easter Beauty Sale
1355 W. North Ave.

Reg.		Now
$45.00	Curls	$30.00
$65.00	Wave Nouveau	$45.00
$8.00	Hair & Scalp Treament	$4.00
$8.00 $10.00	Haircuts	$4.00 & $5.00

523-6888
Ann Blair/Robinson Owner/Mgr.
Emma Floyd Hicks
Helen Mobley Optr/Stylists

CAN'T SELL?
CAN'T TRADE?
OWE TOO MUCH?
WE HAVE THE ALTERNATIVE!
CALL
(301) 298-4300
Alternative Leasing Concept, Inc.
6326 Security Blvd.
Balto., MD 21207

TURNER'S UPHOLSTERY
2315 Hollins Street - 624-0400
COMMERCIAL AND RESIDENTIAL
* Sofas & Chairs
* Kitchen & Dining Room Chairs
* Bar Stools & Office Furniture
For More Information And Appointment
Call JOE TURNER
Master Card & Visa Accepted

Free
Astrology Readings
By Phone
Call
727-0270
Open 9 a.m. to 9 p.m.
or write to
MRS. LESLIE
50 W. Biddle Street
Baltimore, Maryland 21202
Don't Let Distance Stand In Your Way From Finding HELP
Proclaimed by Governor Schaefer, Baltimore's official astrologer.

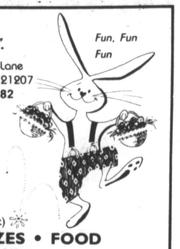
BAD CREDIT? NO CREDIT?
Do You Need A Car But Can't Get A Loan
ALTERNATIVE LEASING CONCEPT, INC.
6326 Security Blvd.
301- 298-4416
OPEN 7 DAYS

Brick Cleaning Masonry
C & S Construction Co. Inc.
Season Discount
If your building/home is not becoming to you, then you should be coming to us.
FREE ESTIMATES
727-4636
Brick Pointing Painting

GOLD CREDIT CARD
Visa/Mastercard guaranteed regardless of past credit history $2,500 unsecured line of credit CALL 1-900-963-5100, $49.50 fee

To Advertise Call
(301) 383-3200

Aileen's Inc.
HAIR FOCUS presents
3616 Marriott Lane
Baltimore, MD 21207
(301) 922-8282
"EGGCITING"
GOLDEN EASTER EGG HUNT
Easter Monday
12:00 Noon — 2:00 P.M.
Ages 9 and Under
(must be accompanied by an adult)
GAMES • PRIZES • FOOD
Special Offer
Now thru April 14, 1990
Kids Mild Relaxer Reg. $40.00 Now $30.00 by: Cynthia
Kids and adults receiving chemical services will receive 2 passes to the **"Golden Easter Egg Hunt"**
Introducing "HAIRFUSION," a New Hair Weaving Technique



What's in the Census for Me?

No one gets paid for answering the census, but it pays off for everyone.
The information your answers provide helps your community leaders decide where to put day care centers, schools, hospitals, and many more services. And, the census is used to determine how many seats your state has in the U.S. House of Representatives so your voice is heard where it counts the most.
Answer the Census. It Counts for More Than You Think!
CENSUS '90
Provided as a public service by the Afro-American Newspaper.

Rev. Grace
Gain Financial Aid, Peace, Love and Prosperity in the Home
Don't let Distance Stand in your Way
Call (301) 633-9930

HAVE SPELLS, CAN'T HOLD MONEY, WANT LUCK, WANT THEIR LOVED ONES BACK WANT TO STOP NATURE PROBLEMS or WANT TO GET RID OF STRANGE SICKNESS.
See this woman of GOD today! SHE TELLS YOU ALL BEFORE YOU UTTER A WORD. SHE brings in the SPIRIT OF RELEASE and CONTROL your every affair and dealing. ARE YOU SUFFERING FROM ILLNESS OR DISEASE that YOU CANNOT CURE? There is a doctor of all doctors. This doctor is God. PEOPLE are amazed at the results. Read James, Chapter 5, versus 13-16. Then come see REV. GRACE as many other do.
Rev. Grace
1103 Dundalk Ave.
Balto., MD 21224
One Free Question By Phone

—CAREER CORNER—

JOIN FREDERICK'S FINEST
The Department of Police is accepting applications for police officer positions. These are excellent opportunities to establish rewarding careers. Applications will be considered for the Department's October 1990 recruit class. For applications and information concerning qualifications and benefits, contact the Office of the Chief, 100 West Patrick Street, Frederick, Maryland 21701, 301/694-2106. WILL YOU ACCEPT THE CHALLENGE?
An Equal Opportunity Employer

THE MARK OF EXCELLENCE — WEAR IT TODAY
* Weight in proportion to height and age
* U.S. citizen and a resident of Maryland on the date of appointment
* High school diploma or GED — college credit hours desirable

* Cadet applicants may apply at 17 years of age
* Possession of a valid motor vehicle operator's license for auto
* Excellent moral character and physical condition
* Meets basic minimum vision standards, not weaker than 20/70

Starting salary
Trooper $21,861.00
$15,100.00 Cadet
plus benefits
CALL TODAY
653-4337 Headquarters
828-3101 Valley
298-3101 Security
761-3130 Glen Burnie
A PROUD PAST — JOIN — A PROMISING FUTURE

CAREER CORNER

MAINTENANCE/ JANITORIAL
Part-time helper needed for minor carpentry, plumbing & household repairs, indoor/outdoor upkeep for 4 properties. Knowledge of basic building maintenance essential. Choice of day(s) & hours. 8-12 hrs./week. Retirees & women welcomed. Must have car. Exp'd w/references only need apply.
Call:
235-5782
EOE

National AKA picks Richmond

Officials of Alpha Kappa Alpha Sorority, Inc., including top representatives from Chicago headquarters, have chosen Richmond to be the host city for its national conference, "Boule 1990."
The lengthy work session at Virginia Union University, presided over by Janet Jones Ballard, the sorority's Supreme Basileus, was one in a series of planning meetings for the July convention. More than 10,000 members are expected to attend.
Ms. Ballard said the Boule will address major national and international issues, and will set forth a new agenda to incorporate those concerns.
"The Boule represents the present," said Ms. Ballard, a native of Richmond. "We look back and then ahead."
"The Boule fever is catching," the AKA leader told nearly 40 members at the work session. "The Richmond Boule will be a marvelous experience.

PRODUCTION DIRECTOR — Creative, organized, great blade and able to go on air weekends. Overnight cassette and resume' to: Steve McNee, WGRX, 540 E. Belvedere Ave., Baltimore, MD 21212.
EOE M/F

PROFESSIONAL EMPLOYMENT & CAREER TRAINING OPPORTUNITIES

HOWARD COUNTY JOB OPPORTUNITIES
Howard County Government is accepting applications for the following positions:

CLERICAL POSITIONS
TYPING TESTS:
DATE: MONDAY, APRIL 23, 1990
TIME: 4:30, 5:00 and 5:30 p.m.
PLACE: HOWARD COMMUNITY COLLEGE
LITTLE PATUXENT PARKWAY
COLUMBIA, MARYLAND

We are testing on April 23 for current openings for Secretary II and Clerk Typist II. If your application(s) is postmarked by April 16, 1990, you are eligible to take a typing test at any one of the above times. You do not need to schedule an appointment, just come to the college at one of the three times most convenient for you. You may pick up an application from the Personnel Office or call 992-2035 to have one mailed to you. You must complete a separate application for each position for which you want to be considered.
Secretary II: Starting salary range: $18,428-$21,886, depending on experience. Hours: 8:30-4:30 (35 hour work week).
The selected individual will perform secretarial work in the Information Systems Office. Duties include: working with the Administrator to prepare responses and documents for the acquisition of hardware, software, consulting and maintenance of contracts used throughout the County; working from drafts, develops training manuals, agenda, reports and technical bulletins; and develops forms.
To qualify, applicants must possess any combination of education and experience equivalent to completion of the 12th grade and 3 years of clerical experience. Applicants must pass a timed typing test at 55 wpm. Prefer working knowledge of desk top publishing, graphics and word processing software with familiarity with WordPerfect and Lotus.
Clerk-Typist II: Starting salary range: $18,568-$21,886, depending on experience. The selected individual will perform typing and clerical support work at the Wastewater Treatment Plant in Savage. The position requires heavy typing of memos, bills, forms, and charts and filing, reception and phone duties.
To qualify, applicants must possess any combination of education and experience equivalent to completion of the 12th grade and one year of typing and clerical experience and pass the typing test at 50 wpm. Hours: 8-4:30 (40 hour week with 30 min. lunch).

ACCOUNTANT III
This position is responsible for a wide range of accounting functions as well as supervision of accounts payable. Duties include: pre and post-auditing of accounts and records; preparing complex financial and statistical reports; analyzing accounting systems, and closing all books at year-end.
To qualify, applicants must possess a bachelor's degree with major coursework in accounting and three years of accounting experience, preferably in public or governmental accounting. Additional preferred qualifications are: C.P.A.; computerized financial systems knowledge; and supervisory experience.
The starting salary range will be $32,518-$34,149/yr., depending on experience.

ADMINISTRATIVE AIDE
Part-time
$11.43-$12.63/hr. (Starting salary range depending on experience)
THIS POSITION OFFERS THE FLEXIBILITY TO ESTABLISH YOUR OWN SET WORK SCHEDULE (20 HOURS/WEEK) WITHIN A MONDAY-FRIDAY, 8:30-4:30 TIMEFRAME, WITH SOME TIME REQUIRED ON FRIDAYS, AND TO QUALIFY FOR SOME PRO-RATED BENEFITS, INCLUDING PAID TIME-OFF.
The selected individual will provide administrative support in the department of Legislation. Duties will include: drafting routine legislation and correspondence; preparing legislative status reports; developing a computerized information system; researching and compiling data; and assisting with the liaison duties with the County Council.
To qualify, applicants must possess any combination of education and experience equivalent to completion of an associate's degree with coursework preferred in public administration, political science or related subject and two years of progressively responsible administrative or advanced level clerical experience. Working knowledge of personal computers desirable. Requires familiarity with the scope and functions of government, excellent interpersonal skills, and the ability to be highly organized while working under deadlines. (If you applied for the part-time Administrative Aide in Budget which closed on 3/16/90, you need not reapply for this position. Your application will automatically be considered).

NUTRITION SITE MANAGER
Part-time
To work in the Clarksville Area for the Office on Aging's Nutrition Program. Duties include: ordering meals, supervising food service, and scheduling transportation to site; developing a variety of recreational, educational and fitness activities for seniors; performing outreach in community and referring participants to appropriate services; completing regular reports; and attending staff meetings and training. Requires: High school grad plus one year of experience working with older adults which has included planning activities or working with social services, preferably in a community setting. Must have general knowledge of and experience in working with activity resources in a community. Salary range: $8.92-$12.33/hr. Work hours: 9 a.m. to 2 p.m. Mon.-Thur. (20 hours/week). Note: This is a grant funded position.

WASTEWATER TREATMENT PLANT OPERATOR III
The selected individual will be responsible for operating and maintaining mechanical and electrical equipment at the plant and possibly overseeing the work of lower level employees as an assistant shift leader.
To qualify, applicants must possess a high school diploma or G.E.D. plus four years of wastewater treatment or a related field plus three years of wastewater treatment experience at the "5SA" level. Possession of a MD CLass "5SA" Wastewater Operator's Certificate is required prior to appointment and during employment. Applicants with equivalent experience and licensing from another state must obtain a MD Statement of Reciprocity.
Required to work a rotating shift. Salary range: $10.13-$14.29/hr.

ADMINISTRATIVE AIDE
The selected individual will perform administrative support work for the Information Systems area. Duties include: researching and compiling data for statistical and financial reports; assisting in budget preparation and tracking; developing office procedures and standards; preparing profiles and inventory of hardware and software; and editing documentation.
To qualify, applicants must possess any combination of education and experience equivalent to completion of an associate's degree with coursework in business or public administration and two years of progressively responsible administrative or advanced level clerical experience. Working knowledge of microcomputers, LOTUS an WordPerfect desirable.
Starting salary range: $20,806-$25,000/yr., depending on experience.

PERSONNEL ANALYST I/II
This position has responsibility for the micro and mainframe computer system activities for the Office of Personnel.
Duties include serving as Personnel's representative on a project team responsible for the design, testing and implementation of an integrated personnel/payroll computer system; acting as Network Administrator for Novell 2.15 network, assisting with related computer supported activities in such areas as classification/compensation, benefits, employment and training, where familiarity with DBase III and LOTUS is helpful.
To qualify, applicants must possess any combination of education and experience equivalent to a bachelor's degree and one year of experience in personnel administration. Knowledge of mainframe and micro-computers desirable.
Starting salary range: $27,346-$35,000/yr., depending on experience.
THE FULL-TIME POSITIONS OFFER A COMPREHENSIVE, FLEXIBLE BENEFITS PACKAGE WHICH MAY INCLUDE THE OPTION OF CHOOSING ADDITIONAL SALARY IN LIEU OF BENEFITS.
Howard County applications must be received or postmarked by April 16, 1990.
Contact:
HOWARD COUNTY GOVERNMENT
3430 COURTHOUSE DRIVE
ELLICOTT CITY, MARYLAND 21043
(301) 992-3935
DEAF TELETYPE ONLY (301) 992-2323
EQUAL OPPORTUNITY EMPLOYER M/F/H/V

EDUCATION
MINORITY TEACHING FELLOWSHIP
Catonsville Community Colleae is seekina minority teaching fellows for any of the following disciplines for the Fiscal Year 1990-91:
Full-time: Accounting, Computer-Aided Design, Computer Information Systems, Earth Science/Astronomy, English, Geography, Interdisciplinary Humanities, Interdisciplinary Science/Social Science, Interpreter Training, Mathematics (preferably statistics); Music (vocal); Nursing, Physical Education, Sociology, Speech, Technical Theatre Director.
Part-time: Applied Art, Computer Graphics, Construction Technology, Physics.
The purposes of this program are to provide our students with diverse faculty and to infuse new approaches and techniques into currently offered courses, to provide an additional mechanism for recruiting minority faculty members, and to provide an opportunity for members of minority groups to participate in a one-year program of professional development and training at the college. Teaching fellows teach regular college classes and receive mentorship assistance.
A master's degree in an appropriate discipline is required except for Nursing and Physical Education candidates where a master's is preferred. Some teaching experience is required. Full-time fellows receive a full salary and fringe benefits. Part-time fellows receive a part-time salary amount.
TO APPLY: Send a cover letter with discipline(s) of interest and a summary of your teaching experience, both formal and informal, and a current resume' to: Judy Snyder, Affirmative Action Officer, Catonsville Community College, 800 S. Rolling Road, Catonsville, MD 21228. ALL MATERIALS MUST BE RECEIVED BY APRIL 20, 1990.
AA/EOE

Management
ASSISTANT SECRETARY FOR MANAGEMENT & BUDGET
The Dept. of Juvenile Services for the State of Maryland is seeking a key member of the Management team. The unclassified position of Assistant Secretary for Management and Budget is responsible for the following: Personnel and Employee Development, Equal Employment Opportunity, Fiscal and Financial Services, including budget, procurement, auditing and accounting and administrative services. There is also continuous involvement in the overall management of the Dept., interaction with other Executive Depts. and the State Legislative budget activities. The person filling this position serves as the Dept.'s Fair Practices Officer. The Dept. employs 1600 and is budgeted at $99,000,000. The successful candidate should have a minimum of 5 yrs. of executive management experience, preferably in a support function, possess a Master's degree in an appropriate field, and a strong ability to communicate well in writing and orally. Starting salary: $60,093. Please send your resume' with a letter of interest to: Mr. Donald Krebs, Personnel Director, Dept. of Juvenile Services, 321 Fallsway, Balto., Md. 21202. Closing Date: May 7, 1990.
EOE

Youth Services
ASSISTANT SECRETARY IV COMMUNITY SERVICES
The Dept. of Juvenile Services for the State of Maryland is seeking a key member of the Management team. The unclassified pos. of Assistant Secretary IV Community Services is responsible for the following: Contracts and Programs Development, Program Licensing, Program Monitoring, Placement, and Privately Operated Residential and Non-Residential Programs. There is also continuous involvement in the overall management of the Dept., interaction with other Executive Depts. and State Legislative activities. The Dept. employs 1600 and is budgeted at $99,000,000. The successful candidate should have a minimum of 5 yrs. of executive management experience, preferably in the area of children and youth services, possess a Master's degree in an appropriate field and a strong ability to communicate well in writing and orally. Starting salary: $60,093. Please send your resume' with a letter of interest to: Mr. Donald Krebs, Personnel Director, Dept. of Juvenile Services, 321 Fallsway, Balto., Md. 21202. Closing Date: May 7, 1990.
EOE

TELEVISION
MAINTENANCE ENGINEER
Maryland Public Television is looking for an individual to maintain TV broadcast equipment at its Owings Mills location. Must have three years broadcast maintenance experience and valid general class FCC license or industry-recognized certification. Strong digital background and programming ability preferred. Salary $23,157. Send resume' by 4/13/90 to:
Asst. Director of Human Resources
Maryland Public Television
Owings Mills, Maryland 21117
MPT IS AN AA/EEO EMPLOYER

COUNSELOR/ADVOCATE
Join small dynamic team of women in growing housing organization. Provide long-term residential support for homeless women, incl. crisis intervention, one-to-one and group problem-solving, recreation and community linkages for education, job-training, health treatment, etc. Minimum 2 yrs. college social work or mental health and 1 yr. experience in related field. Add'l work exp. may be substituted for educ, req'mts. Strong interpersonal skills, good verbal and written communication. Flexibility, team spirit, commitment to empowering disadvantaged women essential. Car req'd. Sal. mid-upper teens, health & dental benefits, schedule flexibility. Resumes by 4/21 to: L.M. P.O. Box 11812, Baltimore, Md. 21207.
EOE

PROFESSIONAL OPPORTUNITIES AT ANNE ARUNDEL MEDICAL CENTER LOOKS GOOD FROM ANY POINT OF VIEW
Any way you look at it, Anne Arundel Medical Center has everything to fulfill your professional career. We're a full service, fully accredited 303-bed facility located in historic Annapolis.

OCEANS OF OPPORTUNITY
Our expansion has created numerous opportunities to excel in a variety of challenging areas. We currently have needs within the following professions: Nursing, Respiratory & Physical Therapy, Laboratory-Technology, Radiology, Social Work and Pharmacy. All of which offer extensive continuing education programs.
As sensitive to the needs of our employees as we are to our patients, we offer excellent benefits, including tuition assistance up to $2,500 per year, comprehensive medical and dental coverage, generous differntials; 10% evening shift, 20% night shift and 7% weekend shift, a pension plan, thrift plan and many other extras. And wait until you discover what's outside our hospital.

A GREAT PLACE TO LIVE
Surrounded by the beautiful Chesapeake Bay, Annapolis is home of the U.S. Naval Academy, the prestigious St. John's College and is the capital city of Maryland. Recreation is at your fingertips with western Maryland mountains and every type of water sport you can think of. Nearby are the shores of Ocean City, Maryland, and, of course, all the cultural activities of Washington, D.C. At Anne Arundel General Hospital and Medical Center, your ship has come in.

CLINICAL SERVICES
— Medical-Surgical
— Nursery
— Pediatrics
— Labor & Delivery
— Cardiac Telemetry
— ICU
— Psych
— PACU
— Walk-in Health Center
— CCU
— ER
— OR
— Orthopedics
— Oncology
— Ambulatory Surgery
— Home Health Care
— OB/GYN

ALLIED HEALTH
Respiratory Therapy
Physical Therapy
Laboratory-Technology
Social Worker
Staff Pharmacist

For further information on Employment Opportunities at our Hospital, please contact the Human Resources Department, Anne Arundel Medical Center, Franklin & Cathedral Streets, Annapolis, MD 21401, (301) 267-1367.
Equal Opportunity/Affirmative Action Employer

CAREER CORNER

SECRETARY
Catonsville Community College has a full-time opening for Secretary in the Nursing/Health Studies Department. HS grad or equivalent with specialized business courses in stenographic or secretarial duties; typing 45 wpm; shorthand 80 wpm; two years advanced secretarial responsibilities. Word processing experience preferred; and knowledge of medical terminology required. $17,422 annually. Excellent fringe benefit package. Call April 17 for appointment, 455-4252. Qualified women, minority and handicapped persons are encouraged to apply.