GIANT Rx Discount DRUG

It's Tax Time Again

Do You Itemize Your Major Medical Expenses? Giant PROFILE Can Help.

In addition to safeguarding your health, Giant PROFILE also offers you help at tax time. If you itemize, you can avoid the frustration of looking for receipts. Just request a **FREE** printout of your 1988 prescription tax information* from your Giant pharmacist. Your printout will be ready for you to pick up within three to five days.

Here's an example of what's included in each printout.

GIANT DISCOUNT DRUG
STORE NO. 0004
P.O. BOX 1804, WASHINGTON, D.C. 20013

DATE - 01/24/89 PATIENT TAX 1988 PAGE 1

PATIENT - SAMPLE MARY
123 MAIN STREET
WASHINGTON DC 20014

RX NUMBER	DATE DISPENSED	QTY	RX QTY/UNIT	RX PRICE	PATIENT PAID	DRUG DISPENSED	DOCTOR
[illegible]9201	12/15/88	30	[illegible]	8.12	8.12	ADRENALIN 1:1000 30ML INJ	MILLER
66329200	12/15/88	[illegible]	ML	14.69	14.69	ATS 60ML	GREENE
66673474	10/07/[illegible]	15	GM	9.80	9.80	SPECTAZOLE 1%GM CR	GREENE
66673493	10/[illegible]/88	15	GM	10.70	10.70	ARISTOCORT A .1% 15GM CR	GREENE
66673491	[illegible]/07/88	14	ML	20.40	20.40	ATROVENT INHALER	MILLER
66673[illegible]	10/07/88	25	EA	23.59	23.59	BECONASE AQ 200 SPRAYS	MILLER
[illegible]3233	10/03/88	120	EA	123.00	123.00	HYAMBUTAL 400MG	MILLER
66673232	10/03/88	100	EA	10.25	10.25	ISONIAZID 300MG (LIL)	MILLER
66673231	10/03/88	100	EA	137.32	137.32	RIFACTANE 300MG	MILLER
66673010	09/29/88	60	ML	23.16	23.16	FLUOWID .01% 60ML LOT	MILLER
66672542	09/21/88	14	EA	2.27	2.27	PREDNISONE 20MG (DANBURY)	MILLER
66672541	09/21/88	20	EA	52.48	52.48	DURICEF 500MG	MILLER
66672540	09/21/88	50	EA	9.15	9.15	THEOPHYLLINE 300MG CR	MILLER
66668536	07/08/88	480	ML	9.70	9.70	PERIDEX LIQ PT	JOHNSON
87880[illegible]	[illegible]/88	15	ML	34.87	34.87	TIMOPTIC .5% 15ML OPTH	KATZ

TOTALS
NUMBER OF PRESCRIPTIONS - 15
PATIENT PAID (FOR TAX PURPOSES) - 489.70 CARRIER PAID - [illegible] TOTAL RX AMOUNT 489.70

Date Dispensed
Patient Paid
Total RX Amount

*You must request separately for each dependent you claim. If you have your prescriptions filled at more than one Giant Discount Drug, you must request a separate printout from each location.

PROFILE FREE Rx PRESCRIPTION SAFETY SERVICE

Safety, Service, and Reliability
Three of the many reasons we fill more prescriptions per store than any other drug chain in the country.

1/2 PRICE SPECIALS

Giant 70% **Isopropyl Alcohol** 16-oz. plastic bot. Reg. 79¢ — **39¢**

Pain Reliever **Bufferin Tablets** bot. of 100 Reg. 5.39 — **2.69**

Giant Long Life **Alkaline D Batteries** pack of 2 Reg. 1.99 — **99¢**

Giant Long Life **Alkaline C Batteries** pack of 2 Reg. 1.99 — **99¢**

Roaring Springs 100 Page Marble Back **Composition Book** each Reg. 1.79 — **89¢**

800" Roll **3M 1/2" Magic Tape** pkg. Reg. 1.49 — **74¢**

SO OTHERS MAY SHARE IN THE SAVINGS, PLEASE LIMIT YOUR PURCHASE TO SIX OF EACH HALF PRICE ITEM.

SUPER SPECIALS

Assorted - Regular or Gel **Colgate Toothpaste** Reg. 1.69 SAVE 40¢ — **1.29** 4.6-oz. to 5-oz. tube

Assorted **Clairol Condition Shampoo or Condition II Treatment** Reg. 1.99 SAVE 60¢ — **1.39** 15-oz. bot.

Aloe & Lanolin or Vitamin E & Lanolin **Jergen's Lotion** Reg. 2.19 SAVE 60¢ — **1.59** 8-oz. bot.

Extra Dry or XX Anti-perspirant **Arrid Roll-On** Reg. 3.29 SAVE 1.00 — **2.29** 2.5-oz. pkg.

Giant Soft Contacts Only **Saline Solution** Reg. 1.99 SAVE 40¢ — **1.29** 12-oz. bot. Regular or Sensitive Eyes

Lemon Lime or Orange **Metamucil Instant** Reg. 7.99 SAVE 1.50 — **6.49** pkg. of 30

Assorted **Little Golden Books** Reg. 99¢ ea. SAVE 98¢ on 2 — **2/$1**

Giant 6-Pair, Striped or White **Men's Sport Tube Socks** Reg. 9.99 SAVE 2.00 — **7.99** pkg.

PRICES EFFECTIVE THRU SAT., APRIL 8, 1989 IN GIANT DISCOUNT DRUG STORES. SOME ITEMS MAY NOT BE AVAILABLE IN ALL STORES. This merchandise is not offered for sale or available to retailers, restaurants or other commercial enterprises.

This Symbol Identifies Items Available Only In Stores With A Pharmacy.

The Afro-American Section C

BUSINESS PULSE

■ Career Corner C3
■ Sports C4

Saturday, April 8, 1989

Chair-man Joe Turner

and the great cover-up

By Charles H. Brown
AFRO Staff Writer

Time takes its toll on life and old chairs.

The stuffing gets knocked out, the springs get a little squeaky and a lot less bouncy and the attractiveness goes right out the window as the sag factor increases.

Most of us dress a little better and laughingly attribute it to good living. Chairs have an easier way out.

Joe Turner makes old things new. His shop, in the Exchange Building at 2315 Hollins Street in West Baltimore, is filled with the leftovers of too many bouncing toddlers, anxious armchair quarterbacks and people whose mothers never taught them not to sit on the edge of the sofa.

With dining chairs, arm chairs, loveseats and sofas in varying states of rehabilitation, Turner's Upholstery resembles a health spa for furniture.

"Once I stripped all of the covering off and got down to the bare wood the chair was ready to fall apart," Turner explains to a caller concerned about the health of an arm chair. "It was so weak I had to reglue and re-dowel the whole thing."

Turner, says the business is about to enter one of its busy periods. "...because, people are getting their income taxes back and want to get their furniture upholstered with it."

"I don't have any sons and my daughter isn't interested in the business. None of the males in the family like my kind of work," Turner said. "The only one who really helps out is my wife who handles the paper work and the bills and she doesn't even come into the office."

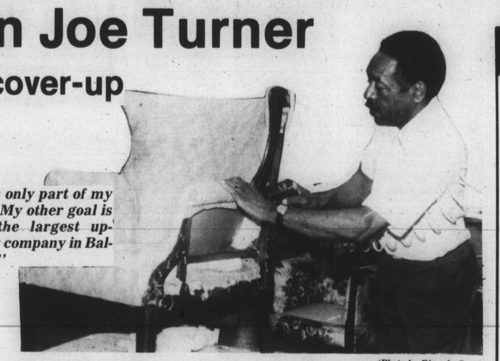
As with most people, Turner didn't dream of being an upholsterer as a child — he thought of owning a bike. He received something from his father which took him farther than any bicycle could have.

"Boy, if you want a bicycle you're gonna have to work for it," young Joe Turner was told.

As a 13 year old living on Laurens St. near Pennsylvania Ave, in the heart of Baltimore's historic Negro center of commerce, Joe Turner followed the fatherly advice and went to work.

"I built a wagon in the backyard and went to work," Turner said. "I carried market bags from the groceries, sold the AFRO's on Tuesdays and Fridays and washed windows and cars.

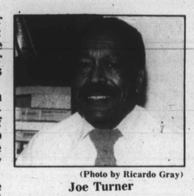
"I also used to go in dress shops and liquor stores and sweep the dust off of clothing bags and liquor bottles. Everyday in the week I had a different store to go to," Turner said. "All this I used to do after school in the evenings."



"This is only part of my dream. My other goal is to be the largest upholstery company in Baltimore."

(Photo by Ricardo Gray)

A sample of the work which has satisfied 10,000 customers.



(Photo by Ricardo Gray)
Joe Turner

(Photo by Ricardo Gray)

Now sitting in the office just off of his workshop, Turner looks back over the business he has built. He recalls the days when he employed as many as eight workers to handle the jobs he subcontracted from places like Brager-Gutman and the Hecht Co.

"They used to keep this shop full," Turner recalls. "People think that it's better to take their furniture to a large store than a small place like mine. They didn't know the department stores were subcontracting guys like me to do all of the work."

That relationship lasted until Turner says he realized that the lion's share of the profits was going to the department store and he was getting only enough to pay his bills and living expenses and that was about it. Then he cut the ties and took off on his own.

"This is only part of my dream," Turner said, referring to his current shop. "My other goal is to be the largest upholstery company in Baltimore."

With the same gleam in his eye that carried him and a backyard built wagon up and down Pennsylvania Avenue he adds, "I haven't reached that goal yet, but I'm working on it."

BUSINESS BRIEFS

"Empowering Minorities" Conference at Dundalk Community College

Vernon Reid

In an effort to provide information to minority students on achieving success through education, Dundalk Community College presents "Empowering Minorities for the 90's," a free, one day conference on Wednesday, April 12 from 10 a.m. to 1:30 p.m. Keynote speaker for the event will be Dr. Benjamin Carson, Director of Pediatric Neurosurgery at Johns Hopkins Hospital.

Dr. Carson, who gained wide recognition in 1987 for separating two West German Siamese twins joined at the head, came from humble beginnings and credits his mother with instilling in him his desire to excell in academic and professional pursuits. At the conference, Dr. Carson will discuss with minority students how education can empower their success.

Afterward, a panel of distinguished minority professionals will share their own life stories and their strategies for success. Among the panelists will be Vernon Reid of Reid, McCoy, Inc., a firm he co-founded two years ago which specializes in investment advice for large institutions. After an unsatisfying experience at the Annapolis Naval Academy, Mr. Reid went to work with T. Rowe Price and is now successfully working in his own firm.

Participants will have an opportunity to talk with the panelists personally as well as receive information on DCC and college decision making.

For more information on the conference, call 285-9683.

April is NAWBO Month

April is National Association of Women Business Owners (NAWBO) Month in Maryland. NAWBO will focus on a series of activities during the month to attract attention to women business owners and their contribution to business in Maryland. NAWBO is the only organization of its kind in the state that is exclusively devoted to the woman business owner.

The month's activities began April 1 at the War Memorial Building with Mary Pat Clarke, President of the Baltimore City Council and Jacqueline McLean, Baltimore City Councilwoman, 2nd District at an all day conference sponsored by NAWBO and the Minority Business Enterprise.

On April 18, at the Penthouse of WBAL Radio, Mayor Kurt Schmoke will be issuing a proclamation declaring April as National Association of Women Business Owners Month.

On April 24, a special membership event will be held at the Forum. At that time, four Women In Excellence will be honored including, Beatrice F. Gaddy, Founder and Director of Patterson Park Emergency Food Centers, Nancy Hackerman, Founder and President of Nancy Hackerman Productions, and Julia Robert March, Founder of March Funeral Homes.

A special honor will be awarded posthumously to Lyn P. Meyerhoff for her outstanding philanthropic contributions. Elizabeth Board, former Deputy Assistant to the President of the United States and Director of the White House Media Relations Office will be the featured speaker.

One - fourth of the businesses in the country are owned by women and their businesses contribute an estimated $100 billion to the economy. NAWBO Members have actively participated in the political and legislative process on the city, state and national levels.

for information on joining the Association or to attend any of the NAWBO Month events, call 922-0018. Barbara G. Balter is President of the Maryland Chapter of NAWBO.

Child Care Conference

"Marylanders Invest In Child Care: Meeting the Demands of an Expanding Profession" is theme for the Maryland Committee for Children's sixth annual stateside Child Care Conference, April 15 from 8 a.m. to 3:45 p.m. at the Interfaith Center in Columbia.

Topics will cover the care of infants, pre-schoolers and school age children. For registration information, call 752-7588.

Baltimore City meets minority set-aside goals

By Alisa Samuels
AFRO Staff Writer

Minority and women attorneys received $142,500 of legal contracts the city awarded in 1988, meaning the city reached its minority participation goal, a recent Law Department survey reported.

The 1988 Annual Report on Contracts for Legal Services said minority law firms received $119,500 and female law firms received $23,000 of the Board of Estimates contracts for outside legal services last year.

Under Ordinance 790, Baltimore requires 20 percent of city contracts to be awarded to minorities and three percent to women.

The Law Department's report said 21 percent of the $556,000 outside legal contracts the Board of Estimates awarded in 1988 went to minority law establishments and four percent went to firms operated by women.

The report was released March 28.

"We have exceeded the MBE and WBE goals," said City Solicitor Neal M. Janey March 29.

Janey credited Mayor Kurt L. Schmoke's leadership for the numbers of city legal contracts awarded to Minority Business Enterprises and Women Business Enterprises.

"During the two calendar years prior to the Schmoke Administration, only one minority law firm participated in a project requiring legal services for a fee of $3,383. No female law firms were retained," Janey said in the report.

"In calendar year 1988, the first year of the Schmoke Administration, five minority law firms participated in contracts for legal services in which they could earn fees in excess of $100,000 and two female law firms participated in contracts for legal services in which they could earn fees up to $23,000," the city solicitor continued.

Gartrell and Alexander received the biggest legal contract ($35,000) awarded a minority law firm for legal work it rendered to the police department. The Silver Spring-based law firm provides legal counseling to the Maryland Legislative Black Caucus.

Georgia Goslee, a frequent attorney on WJZ-TV's "Square Off," Susan Rittenhouse and Stenographic Services received legal contracts for women, the report said.

Other MBE firms receiving contracts in 1988 were Cummings & Smith, Middleton, Waters & Shavers, Fugett & Hitchcock and A. Dwight Pettit.

Janey said because legal contracts are not "predictable," he could not say if the numbers of minority and women-operated law firms would increase or decrease in the coming years.

Georgia Goslee

The city solicitor said it is possible the city could go an entire year without contracting an outside lawyer-black or white.

State announces new contract bidding service

Maryland has over 20,000 ethnic minority businesses, according to recent Census Bureau data.

Most of those businesses are small and hence have difficulty getting useful information about state and local government sales opportunities.

Now there is Audio BidBoard, a free, 24-hour, automated telephone service designed by TeleSonic division of Associated Enterprises, Inc, for the State of Maryland to help them and other small and disadvantaged companies get access to information about State Government procurement.

Sponsored by the State Department of Economic and Employment Development (DEED) and other Maryland agencies, BidBoard provides audio information on selected bids for a wide range of services and commodities called in daily by State buyers.

Many announcements are for smaller under $25,000 and for hard-to-fill services or products, information which sometimes has been difficult to get in the past.

BidBoard also features special business messages offering tips and information to the new business owner and the would-be entrepreneur, as well as the established business person looking to grow.

BidBoard messages include leads on State financing sources, management assistant, small and minority business resources, and contract and great opportunities.

There also are tips on how to do business most effectively with the various State agencies that post their procurement notices on the BidBoard.

Anyone with a working phone can use BidBoard. The service features a voice messaging technology that lets callers access audio information using the pushbuttons on their touch-tone phones. Rotary dial callers can get free operator assisted access during weekday business hours.

The latest BidBoard updates are posted regularly in the Maryland Register, the official State document for procurement information.

To subscribe to the Maryland Register, Call (301) 841-6281. When you hear "Identification number, please," use your telephone keypad to enter 8080-123.

For more ionformation about this program, you also call the Baltimore Area Minority Business Development Center at (301) 841-6504.